



Missouri Department of
Economic Development

Governor's Budget Recommendation

Fiscal Year 2024

Maggie Kost, Acting Director
573-751-4770

BOOK ONE



Missouri Department of
Economic Development

Michael L. Parson
Governor

Maggie Kost
Acting Director

January 18, 2023

The Honorable Michael L. Parson
Governor of Missouri
State Capitol, Room 216
Jefferson City, MO 65101

Governor Parson:

As Acting Director of the Missouri Department of Economic Development, it is my privilege to provide you with the Department's fiscal year 2024 budget proposal with Governor's Recommendations for your review and consideration.

This is an unprecedented, historic time for our state. Now, more than ever, we are committed to helping create greater opportunities for Missourians to prosper. We do this through an array of programs that help businesses expand, create jobs, and find the workers they need, as well as by helping strengthen our communities and attracting visitors to our state.

All of these efforts are designed to foster economic growth for our state and our citizens, as we compete in the global economic development arena. Over the last year, we have made many improvements to our Department, which will transform Missouri into the best state in the Midwest for economic development.

I would be happy to discuss the Department's budget request– or answer any questions that may arise – at your convenience. I can be reached at 573-751-4770. Thank you for your commitment to Missouri and the citizens of this great state. It is an honor to serve as a member of your cabinet, and I look forward to continuing to work collaboratively to move Missouri forward.

Sincerely,

Maggie Kost
Acting Director

**DEPARTMENT OF ECONOMIC DEVELOPMENT
FY2024 GOVERNOR’S RECOMMENDED BUDGET
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Missouri Department of Economic Development

The Missouri Department of Economic Development (DED) helps Missourians prosper by fostering job creation and economic growth. DED uses a wide array of business retention and expansion tools and community and workforce development programs to make Missouri the best state in the Midwest for economic development. We are *One Team* that is *Customer Centric* and *Data Driven*.

DEPARTMENT DIVISIONS

Regional Engagement (RE) Division

The Regional Engagement Division spans the entire state to provide a local point of contact for partners, increasing their access to Missouri's economic development and trade solutions. The division is comprised of six regional teams that promote business growth both statewide and internationally. The division also operates 15 global offices.

Missouri One Start (MOS) Division

Missouri One Start provides businesses with tailored workforce strategies to address their unique needs. One Start helps eligible businesses of all sizes stay competitive by providing customized recruitment assistance and resources to train and upskill new and existing employees.

Business and Community Solutions (BCS) Division

The Business and Community Solutions Division deploys funding and safeguards taxpayer dollars through the department's business, community and redevelopment programs. BCS also builds new programming as created by the legislature, packaging programs to create custom solutions for specific project needs.

Division of Tourism (MDT)

The Division of Tourism is responsible for promoting Missouri as a premier destination for domestic and international travelers. This Division implements strategic investments in travel promotion with integrated marketing strategies that provide economic benefits for Missouri. The Division operates five official welcome centers and works with community-based affiliate welcome centers.

Strategy and Performance (S&P) Division

The Strategy and Performance Division helps DED programs become more efficient, increase impact and provide better customer service. It also houses the Department's legislative, communications and marketing services, the Office of Missouri's Military Advocate and the Missouri Women's Council.

Administration Division

The Administration Division provides overarching direction and ensures adequate resources are allocated to support efforts within each Division. This Division houses the director's office, general counsel, financial systems, budget and planning, and human resources.

Missouri Housing Development Commission (MHDC)

The Missouri Housing Development Commission provides financing for the construction of affordable housing and funding for home loans.



Missouri Department of Economic Development

FY 2023

MISSION	We help create greater opportunities for Missourians to prosper		
ASPIRATION	We will be the best economic development department in the Midwest		
THEMES	Customer Centric	One Team	Data Driven
	with every aspect of the organization designed around the businesses and communities we serve.	focused on recruiting, retaining and developing team members to better serve our customers.	using forward-looking insights to continuously inform our decisions and improve our programs.
INITIATIVES	<ul style="list-style-type: none">▪ Build integrated digital systems to manage DED programs, improving experiences for customers and our team.▪ Modernize the DED website so that it reflects DED's current programs and improves the customer experience.▪ Rightsize due diligence processes across DED programs, reducing turnaround time and burden for DED customers and our team.	<ul style="list-style-type: none">▪ Develop department-wide onboarding that 1) introduces new hires to DED, 2) helps them understand their role within the larger mission, 3) equips them with basic knowledge and resources to be successful.🔍 Review how jobs are classified across DED and make recommendations for ways to improve equity across positions.	<ul style="list-style-type: none">▪ Complete research phase for Comprehensive Economic Development Strategy (CEDS).

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Indicates strategic initiatives developed in response to DED's Quarterly Pulse Survey results.

Department strategic overview: FY2024 Budget

DEPARTMENT:	<i>Department of Economic Development</i>
ACTING DIRECTOR:	<i>Maggie Kost</i>
DEPARTMENT ASPIRATION:	<i>We will be the best economic development department in the Midwest.</i>
HIGHLIGHTS FROM FY22	<ul style="list-style-type: none"> <i>* Assisted in 9,806 new and retained job commitments and more than \$2 billion of new capital investment in FY22.</i> <i>* More than 18,000 workers trained through the customized training program through Missouri One Start in FY22.</i> <i>* More than \$40M in Community Development Block Grant (CDBG) funds deployed to meet Missouri communities' infrastructure, economic development, disaster recovery, and COVID relief needs. 128 projects were supported through CDBG's regular allocation.</i> <i>* Marketed Missouri's many tourism destinations to 62 media markets in 20 states, contributing to millions of Missouri visitors, billions in taxable sales, and a tourism industry employing hundreds of thousands.</i> <i>* 295 redevelopment projects authorized across Missouri to revitalize underutilized sites and buildings. And for every \$1 of issued benefit, \$4.35 of private investment was leveraged.</i> <i>* 117 community development projects authorized for nonprofits addressing the needs of underserved Missourians. And for every \$1 of issued benefit, \$1.83 of private investment was leveraged.</i> <i>* \$1.862 billion in capital from private investors and grant funding was leveraged by companies benefiting from Missouri Technology Corporation (MTC) programs. For every \$1 of program expense in FY22, \$599 of leveraged investments were generated.</i> <i>* Supported more than 600 AmeriCorps members across Missouri, contributing over 750,000 hours of service to Missouri communities.</i> <i>* Led the Show Me Strong Recovery Task Force in support of Governor Parson's Executive Order 21-06. The Task Force conducted a seven-city listening tour and produced 20 recommendations to support Missouri small businesses as they struggled to overcome workforce, supply chain, and inflation challenges. Many recommendations resulted in executive and legislative action.</i> <i>* Prepared for the deployment of \$542,500,000 across nine American Rescue Plan Act (ARPA) grant programs by engaging stakeholders, writing grant guidelines, and hiring program staff. These programs include once-in-a-generation opportunities to invest in Missouri's broadband infrastructure, communities needing revitalization, industrial sites, workforce training, tourism assets, small businesses, and nonprofits.</i> <i>* The Quarterly Pulse Survey in February 2022 indicated that 88% of DED team members feel that DED's vision is clearly communicated throughout the organization. This is an increase from 85% in FY2021 and 77% in FY2020 and well above the 59% statewide average.</i> <i>* The Missouri Housing Development Commission (MHDC) funded 78,240 applications for the Emergency Rental Assistance (ERA) program. This program contributed to the prevention of nearly 40,000 evictions in Missouri.</i>
FY23 & 24 PRIORITIES	<ul style="list-style-type: none"> <i>* Deploy ARPA funding, driving strategic investment in Missouri's broadband infrastructure, communities needing revitalization, industrial sites, workforce training, tourism assets, small businesses, and nonprofits.</i> <i>* Leverage transformational investments in the Infrastructure Investment Act (IIJA) funding to benefit communities across Missouri, especially with broadband development.</i> <i>* Rebuild the processes and IT systems of DED programs to align the way we work and improve experiences for customers and the team.</i> <i>* Modernize the DED website so that it reflects DED's current programs and improves the customer experience.</i> <i>* Work with stakeholders to update Missouri's economic development strategies so the state can compete and win for years to come.</i>

State Auditor's Reports and Oversight Evaluations

Program or Division Name	Type of Report	Date Issued	Website
DED Statewide Audits Summary Letter	Audit Report (2022-043)	8/25/2022	https://auditor.mo.gov/AuditReport/ViewReport?report=2022057

Missouri Sunset Act Report

Program	Statutes Establishing	Sunset Date	Review Status
Missouri Works New Jobs Training	620.800 - 620.809, RSMo	8/28/2030	
Missouri Works Job Retention Training	620.800 - 620.809, RSMo	8/28/2030	
Missouri Works Job Development Fund	620.800 - 620.809, RSMo	8/28/2030	
Missouri Works Business Incentives	620.2000 - 620.2020, RSMo	8/28/2030	
Amateur Sporting Tax Credit	67.3000, RSMo	8/28/2025	
Amateur Sporting Contribution Tax Credit	67.3005, RSMo	8/28/2025	
Advanced Industrial Manufacturing Zones Act (AIM Zone)	68.075, RSMo	8/28/2030	
Qualified Research Tax Credit Program	620.1039, RSMo	12/31/2028	

NEW DECISION ITEM
RANK: 2 OF

Department: Economic Development	Budget Unit <u>Various</u>
Department-wide	
Pay Plan - FY 2024 Cost to Continue DI# 0000012	HB Section <u>Various</u>

1. AMOUNT OF REQUEST

FY 2024 Budget Request					FY 2024 Governor's Recommendation				
	GR	Federal	Other	Total		GR	Federal	Other	Total
PS	0	0	0	0	PS	767,974	202,374	225,438	1,195,786
EE	0	0	0	0	EE	0	0	0	0
PSD	0	0	0	0	PSD	0	0	0	0
TRF	0	0	0	0	TRF	0	0	0	0
Total	0	0	0	0	Total	767,974	202,374	225,438	1,195,786
FTE	0.00	0.00	0.00	0.00	FTE	0.00	0.00	0.00	0.00
Est. Fringe	0	0	0	0	Est. Fringe	280,157	73,826	82,240	436,223
<i>Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.</i>					<i>Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.</i>				

Other Funds: Various

Other Funds: Various

2. THIS REQUEST CAN BE CATEGORIZED AS:

<input type="checkbox"/> New Legislation	<input type="checkbox"/> New Program	<input type="checkbox"/> Fund Switch
<input type="checkbox"/> Federal Mandate	<input type="checkbox"/> Program Expansion	<input checked="" type="checkbox"/> Cost to Continue
<input type="checkbox"/> GR Pick-Up	<input type="checkbox"/> Space Request	<input type="checkbox"/> Equipment Replacement
<input checked="" type="checkbox"/> Pay Plan	<input type="checkbox"/> Other: _____	

3. WHY IS THIS FUNDING NEEDED? PROVIDE AN EXPLANATION FOR ITEMS CHECKED IN #2. INCLUDE THE FEDERAL OR STATE STATUTORY OR CONSTITUTIONAL AUTHORIZATION FOR THIS PROGRAM.

The FY 2024 budget includes appropriation authority for the statewide pay increase for employees, including three components:

- 8.7% pay increase for employees;
- Updated shift differentials for staff working in 24/7 congregate care facilities to \$2 per hour for evening and overnight shifts; and,
- A market-based pay increase for non-commission based executive agency directors (based on the 2019 State of Missouri Compensation & Benefits Study commissioned by CBIZ, aged by 10.7% to July 2022, based on private and public sector data for neighboring states only; or a 4.33% COLA for directors already making the CBIZ rate, based on the lowest percent increase given to directors currently being paid under the CBIZ rate).

NEW DECISION ITEM
RANK: 2 OF

Department: Economic Development	Budget Unit	<u>Various</u>
Department-wide		
Pay Plan - FY 2024 Cost to Continue	DI# 0000012	HB Section <u>Various</u>

4. DESCRIBE THE DETAILED ASSUMPTIONS USED TO DERIVE THE SPECIFIC REQUESTED AMOUNT. (How did you determine that the requested number of FTE were appropriate? From what source or standard did you derive the requested levels of funding? Were alternatives such as outsourcing or automation considered? If based on new legislation, does request tie to TAFP fiscal note? If not, explain why. Detail which portions of the request are one-times and how those amounts were calculated.)

The appropriated amount for the Fiscal Year 2024 pay plan was based on an 8.7% pay increase for employees, updating shift differentials for staff working in 24/7 congregate care facilities to \$2 per hour for evening and overnight shifts, and adjustments to department director salaries based on the 2019 State of Missouri Compensation & Benefits Study commissioned by CBIZ.

5. BREAK DOWN THE REQUEST BY BUDGET OBJECT CLASS, JOB CLASS, AND FUND SOURCE. IDENTIFY ONE-TIME COSTS.

Budget Object Class/Job Class	Dept Req GR DOLLARS	Dept Req GR FTE	Dept Req FED DOLLARS	Dept Req FED FTE	Dept Req OTHER DOLLARS	Dept Req OTHER FTE	Dept Req TOTAL DOLLARS	Dept Req TOTAL FTE	Dept Req One-Time DOLLARS
100-Salaries and Wages							0		
Total PS	0	0.0	0	0.0	0	0.0	0	0.0	0
Grand Total	0	0.0	0	0.0	0	0.0	0	0.0	0

Budget Object Class/Job Class	Gov Rec GR DOLLARS	Gov Rec GR FTE	Gov Rec FED DOLLARS	Gov Rec FED FTE	Gov Rec OTHER DOLLARS	Gov Rec OTHER FTE	Gov Rec TOTAL DOLLARS	Gov Rec TOTAL FTE	Gov Rec One-Time DOLLARS
100-Salaries and Wages	767,974		202,374		225,438		1,195,786	0.0	
Total PS	767,974	0.0	202,374	0.0	225,438	0.0	1,195,786	0.0	0
Grand Total	767,974	0.0	202,374	0.0	225,438	0.0	1,195,786	0.0	0

Department of Economic Development

DECISION ITEM DETAIL

Budget Unit	FY 2022	FY 2022	FY 2023	FY 2023	FY 2024	FY 2024	FY 2024	FY 2024
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
REGIONAL ENGAGEMENT								
Pay Plan - 0000012								
DESIGNATED PRINCIPAL ASST DEPT	0	0.00	0	0.00	0	0.00	3,651	0.00
DIVISION DIRECTOR	0	0.00	0	0.00	0	0.00	10,647	0.00
DESIGNATED PRINCIPAL ASST DIV	0	0.00	0	0.00	0	0.00	5,239	0.00
OFFICE WORKER MISCELLANEOUS	0	0.00	0	0.00	0	0.00	1,375	0.00
ADMIN SUPPORT ASSISTANT	0	0.00	0	0.00	0	0.00	3,832	0.00
LEAD ADMIN SUPPORT ASSISTANT	0	0.00	0	0.00	0	0.00	3,031	0.00
ADMIN SUPPORT PROFESSIONAL	0	0.00	0	0.00	0	0.00	1,702	0.00
RESEARCH/DATA ANALYST	0	0.00	0	0.00	0	0.00	80	0.00
ECONOMIC DEVLPMNT PROFESSIONAL	0	0.00	0	0.00	0	0.00	10,335	0.00
ECONOMIC DEVELOPMENT SPEC	0	0.00	0	0.00	0	0.00	47,064	0.00
SR ECONOMIC DEVELOPMENT SPEC	0	0.00	0	0.00	0	0.00	55,063	0.00
ECONOMIC DEVELOPMENT SPV	0	0.00	0	0.00	0	0.00	21,118	0.00
ECONOMIC DEVELOPMENT MANAGER	0	0.00	0	0.00	0	0.00	5,815	0.00
TOTAL - PS	0	0.00	0	0.00	0	0.00	168,952	0.00
GRAND TOTAL	\$0	0.00	\$0	0.00	\$0	0.00	\$168,952	0.00
GENERAL REVENUE	\$0	0.00	\$0	0.00	\$0	0.00	\$133,958	0.00
FEDERAL FUNDS	\$0	0.00	\$0	0.00	\$0	0.00	\$33,292	0.00
OTHER FUNDS	\$0	0.00	\$0	0.00	\$0	0.00	\$1,702	0.00

Department of Economic Development

DECISION ITEM DETAIL

Budget Unit	FY 2022	FY 2022	FY 2023	FY 2023	FY 2024	FY 2024	FY 2024	FY 2024
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
BUS & COMMUNITY SOLUTIONS								
Pay Plan - 0000012								
DIVISION DIRECTOR	0	0.00	0	0.00	0	0.00	10,080	0.00
DESIGNATED PRINCIPAL ASST DIV	0	0.00	0	0.00	0	0.00	13,575	0.00
MISCELLANEOUS PROFESSIONAL	0	0.00	0	0.00	0	0.00	234	0.00
PRINCIPAL ASST BOARD/COMMISSON	0	0.00	0	0.00	0	0.00	459	0.00
LEAD ADMIN SUPPORT ASSISTANT	0	0.00	0	0.00	0	0.00	9,407	0.00
ADMIN SUPPORT PROFESSIONAL	0	0.00	0	0.00	0	0.00	8,175	0.00
SENIOR PROGRAM SPECIALIST	0	0.00	0	0.00	0	0.00	459	0.00
ECONOMIC DEVLPMNT PROFESSIONAL	0	0.00	0	0.00	0	0.00	29,962	0.00
ECONOMIC DEVELOPMENT SPEC	0	0.00	0	0.00	0	0.00	94,850	0.00
SR ECONOMIC DEVELOPMENT SPEC	0	0.00	0	0.00	0	0.00	81,801	0.00
ECONOMIC DEVELOPMENT SPV	0	0.00	0	0.00	0	0.00	22,850	0.00
ECONOMIC DEVELOPMENT MANAGER	0	0.00	0	0.00	0	0.00	37,255	0.00
LEAD AUDITOR	0	0.00	0	0.00	0	0.00	5,617	0.00
TOTAL - PS	0	0.00	0	0.00	0	0.00	314,724	0.00
GRAND TOTAL	\$0	0.00	\$0	0.00	\$0	0.00	\$314,724	0.00
GENERAL REVENUE	\$0	0.00	\$0	0.00	\$0	0.00	\$174,577	0.00
FEDERAL FUNDS	\$0	0.00	\$0	0.00	\$0	0.00	\$111,146	0.00
OTHER FUNDS	\$0	0.00	\$0	0.00	\$0	0.00	\$29,001	0.00

Department of Economic Development

DECISION ITEM DETAIL

Budget Unit	FY 2022	FY 2022	FY 2023	FY 2023	FY 2024	FY 2024	FY 2024	FY 2024
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
MO COMMUNITY SVS COMM								
Pay Plan - 0000012								
MISCELLANEOUS PROFESSIONAL	0	0.00	0	0.00	0	0.00	94	0.00
PRINCIPAL ASST BOARD/COMMISSON	0	0.00	0	0.00	0	0.00	9,158	0.00
ECONOMIC DEVELOPMENT SPEC	0	0.00	0	0.00	0	0.00	9,508	0.00
SR ECONOMIC DEVELOPMENT SPEC	0	0.00	0	0.00	0	0.00	4,222	0.00
ECONOMIC DEVELOPMENT SPV	0	0.00	0	0.00	0	0.00	6,786	0.00
TOTAL - PS	0	0.00	0	0.00	0	0.00	29,768	0.00
GRAND TOTAL	\$0	0.00	\$0	0.00	\$0	0.00	\$29,768	0.00
GENERAL REVENUE	\$0	0.00	\$0	0.00	\$0	0.00	\$0	0.00
FEDERAL FUNDS	\$0	0.00	\$0	0.00	\$0	0.00	\$29,768	0.00
OTHER FUNDS	\$0	0.00	\$0	0.00	\$0	0.00	\$0	0.00

Department of Economic Development

DECISION ITEM DETAIL

Budget Unit	FY 2022	FY 2022	FY 2023	FY 2023	FY 2024	FY 2024	FY 2024	FY 2024
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
MO COMMUNITY SERV COMM ARPA								
Pay Plan - 0000012								
ECONOMIC DEVELOPMENT SPV	0	0.00	0	0.00	0	0.00	5,324	0.00
TOTAL - PS	0	0.00	0	0.00	0	0.00	5,324	0.00
GRAND TOTAL	\$0	0.00	\$0	0.00	\$0	0.00	\$5,324	0.00
GENERAL REVENUE	\$0	0.00	\$0	0.00	\$0	0.00	\$0	0.00
FEDERAL FUNDS	\$0	0.00	\$0	0.00	\$0	0.00	\$5,324	0.00
OTHER FUNDS	\$0	0.00	\$0	0.00	\$0	0.00	\$0	0.00

Department of Economic Development

DECISION ITEM DETAIL

Budget Unit	FY 2022	FY 2022	FY 2023	FY 2023	FY 2024	FY 2024	FY 2024	FY 2024
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
MISSOURI ONE START								
Pay Plan - 0000012								
DIVISION DIRECTOR	0	0.00	0	0.00	0	0.00	10,426	0.00
LEAD ADMIN SUPPORT ASSISTANT	0	0.00	0	0.00	0	0.00	3,551	0.00
ECONOMIC DEVLPMNT PROFESSIONAL	0	0.00	0	0.00	0	0.00	4,026	0.00
SR ECONOMIC DEVELOPMENT SPEC	0	0.00	0	0.00	0	0.00	31,607	0.00
ECONOMIC DEVELOPMENT SPV	0	0.00	0	0.00	0	0.00	11,883	0.00
TOTAL - PS	0	0.00	0	0.00	0	0.00	61,493	0.00
GRAND TOTAL	\$0	0.00	\$0	0.00	\$0	0.00	\$61,493	0.00
GENERAL REVENUE	\$0	0.00	\$0	0.00	\$0	0.00	\$61,493	0.00
FEDERAL FUNDS	\$0	0.00	\$0	0.00	\$0	0.00	\$0	0.00
OTHER FUNDS	\$0	0.00	\$0	0.00	\$0	0.00	\$0	0.00

Department of Economic Development

DECISION ITEM DETAIL

Budget Unit	FY 2022	FY 2022	FY 2023	FY 2023	FY 2024	FY 2024	FY 2024	FY 2024
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
STRATEGY AND PERFORM								
Pay Plan - 0000012								
DESIGNATED PRINCIPAL ASST DEPT	0	0.00	0	0.00	0	0.00	6,356	0.00
DIVISION DIRECTOR	0	0.00	0	0.00	0	0.00	10,240	0.00
DESIGNATED PRINCIPAL ASST DIV	0	0.00	0	0.00	0	0.00	16,162	0.00
SPECIAL ASST PROFESSIONAL	0	0.00	0	0.00	0	0.00	13,683	0.00
PRINCIPAL ASST BOARD/COMMISSON	0	0.00	0	0.00	0	0.00	6,308	0.00
ADMIN SUPPORT PROFESSIONAL	0	0.00	0	0.00	0	0.00	2,065	0.00
SENIOR PROGRAM SPECIALIST	0	0.00	0	0.00	0	0.00	3,762	0.00
RESEARCH/DATA ANALYST	0	0.00	0	0.00	0	0.00	5,123	0.00
SENIOR RESEARCH/DATA ANALYST	0	0.00	0	0.00	0	0.00	5,255	0.00
PUBLIC RELATIONS COORDINATOR	0	0.00	0	0.00	0	0.00	3,754	0.00
ECONOMIC DEVLPMNT PROFESSIONAL	0	0.00	0	0.00	0	0.00	6,493	0.00
ECONOMIC DEVELOPMENT SPEC	0	0.00	0	0.00	0	0.00	3,785	0.00
SR ECONOMIC DEVELOPMENT SPEC	0	0.00	0	0.00	0	0.00	8,004	0.00
TOTAL - PS	0	0.00	0	0.00	0	0.00	90,990	0.00
GRAND TOTAL	\$0	0.00	\$0	0.00	\$0	0.00	\$90,990	0.00
GENERAL REVENUE	\$0	0.00	\$0	0.00	\$0	0.00	\$77,447	0.00
FEDERAL FUNDS	\$0	0.00	\$0	0.00	\$0	0.00	\$6,308	0.00
OTHER FUNDS	\$0	0.00	\$0	0.00	\$0	0.00	\$7,235	0.00

Department of Economic Development

DECISION ITEM DETAIL

Budget Unit	FY 2022	FY 2022	FY 2023	FY 2023	FY 2024	FY 2024	FY 2024	FY 2024
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
STATEWIDE PLANNING ARPA-EDA								
Pay Plan - 0000012								
GRANTS SPECIALIST	0	0.00	0	0.00	0	0.00	4,749	0.00
TOTAL - PS	0	0.00	0	0.00	0	0.00	4,749	0.00
GRAND TOTAL	\$0	0.00	\$0	0.00	\$0	0.00	\$4,749	0.00
GENERAL REVENUE								
	\$0	0.00	\$0	0.00	\$0	0.00	\$0	0.00
FEDERAL FUNDS								
	\$0	0.00	\$0	0.00	\$0	0.00	\$4,749	0.00
OTHER FUNDS								
	\$0	0.00	\$0	0.00	\$0	0.00	\$0	0.00

Department of Economic Development

DECISION ITEM DETAIL

Budget Unit	FY 2022	FY 2022	FY 2023	FY 2023	FY 2024	FY 2024	FY 2024	FY 2024
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
RURAL BROADBAND GRANT								
Pay Plan - 0000012								
GRANTS SPECIALIST	0	0.00	0	0.00	0	0.00	7,000	0.00
TOTAL - PS	0	0.00	0	0.00	0	0.00	7,000	0.00
GRAND TOTAL	\$0	0.00	\$0	0.00	\$0	0.00	\$7,000	0.00
GENERAL REVENUE								
	\$0	0.00	\$0	0.00	\$0	0.00	\$0	0.00
FEDERAL FUNDS								
	\$0	0.00	\$0	0.00	\$0	0.00	\$7,000	0.00
OTHER FUNDS								
	\$0	0.00	\$0	0.00	\$0	0.00	\$0	0.00

Department of Economic Development

DECISION ITEM DETAIL

Budget Unit	FY 2022	FY 2022	FY 2023	FY 2023	FY 2024	FY 2024	FY 2024	FY 2024
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
MILITARY ADVOCATE								
Pay Plan - 0000012								
DESIGNATED PRINCIPAL ASST DIV	0	0.00	0	0.00	0	0.00	12,290	0.00
ECONOMIC DEVLPMNT PROFESSIONAL	0	0.00	0	0.00	0	0.00	3,476	0.00
TOTAL - PS	0	0.00	0	0.00	0	0.00	15,766	0.00
GRAND TOTAL	\$0	0.00	\$0	0.00	\$0	0.00	\$15,766	0.00
GENERAL REVENUE	\$0	0.00	\$0	0.00	\$0	0.00	\$15,766	0.00
FEDERAL FUNDS	\$0	0.00	\$0	0.00	\$0	0.00	\$0	0.00
OTHER FUNDS	\$0	0.00	\$0	0.00	\$0	0.00	\$0	0.00

Department of Economic Development

DECISION ITEM DETAIL

Budget Unit	FY 2022	FY 2022	FY 2023	FY 2023	FY 2024	FY 2024	FY 2024	FY 2024
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
TOURISM-TRANSFER								
Pay Plan - 0000012								
TRANSFERS OUT	0	0.00	0	0.00	0	0.00	199,966	0.00
TOTAL - TRF	0	0.00	0	0.00	0	0.00	199,966	0.00
GRAND TOTAL	\$0	0.00	\$0	0.00	\$0	0.00	\$199,966	0.00
GENERAL REVENUE	\$0	0.00	\$0	0.00	\$0	0.00	\$199,966	0.00
FEDERAL FUNDS	\$0	0.00	\$0	0.00	\$0	0.00	\$0	0.00
OTHER FUNDS	\$0	0.00	\$0	0.00	\$0	0.00	\$0	0.00

Department of Economic Development

DECISION ITEM DETAIL

Budget Unit	FY 2022	FY 2022	FY 2023	FY 2023	FY 2024	FY 2024	FY 2024	FY 2024
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
TOURISM								
Pay Plan - 0000012								
DIVISION DIRECTOR	0	0.00	0	0.00	0	0.00	10,522	0.00
DESIGNATED PRINCIPAL ASST DIV	0	0.00	0	0.00	0	0.00	20,008	0.00
MISCELLANEOUS PROFESSIONAL	0	0.00	0	0.00	0	0.00	3,045	0.00
PRINCIPAL ASST BOARD/COMMISSON	0	0.00	0	0.00	0	0.00	4,563	0.00
LEAD ADMIN SUPPORT ASSISTANT	0	0.00	0	0.00	0	0.00	4,302	0.00
ASSOCIATE CUSTOMER SERVICE REP	0	0.00	0	0.00	0	0.00	15,649	0.00
LEAD CUSTOMER SERVICE REP	0	0.00	0	0.00	0	0.00	16,623	0.00
ASSOC RESEARCH/DATA ANALYST	0	0.00	0	0.00	0	0.00	4,852	0.00
PUBLIC RELATIONS SPECIALIST	0	0.00	0	0.00	0	0.00	10,354	0.00
SR PUBLIC RELATIONS SPECIALIST	0	0.00	0	0.00	0	0.00	16,565	0.00
PUBLIC RELATIONS COORDINATOR	0	0.00	0	0.00	0	0.00	5,543	0.00
ECONOMIC DEVLPMNT PROFESSIONAL	0	0.00	0	0.00	0	0.00	4,350	0.00
ECONOMIC DEVELOPMENT SPEC	0	0.00	0	0.00	0	0.00	4,568	0.00
ECONOMIC DEVELOPMENT SPV	0	0.00	0	0.00	0	0.00	16,108	0.00
ECONOMIC DEVELOPMENT MANAGER	0	0.00	0	0.00	0	0.00	7,654	0.00
INTERMEDIATE ACCOUNTANT	0	0.00	0	0.00	0	0.00	5,059	0.00
TOTAL - PS	0	0.00	0	0.00	0	0.00	149,765	0.00
GRAND TOTAL	\$0	0.00	\$0	0.00	\$0	0.00	\$149,765	0.00
GENERAL REVENUE	\$0	0.00	\$0	0.00	\$0	0.00	\$0	0.00
FEDERAL FUNDS	\$0	0.00	\$0	0.00	\$0	0.00	\$0	0.00
OTHER FUNDS	\$0	0.00	\$0	0.00	\$0	0.00	\$149,765	0.00

Department of Economic Development

DECISION ITEM DETAIL

Budget Unit	FY 2022	FY 2022	FY 2023	FY 2023	FY 2024	FY 2024	FY 2024	FY 2024
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
ADMINISTRATIVE SERVICES								
Pay Plan - 0000012								
SALARIES & WAGES	0	0.00	0	0.00	0	0.00	1,342	0.00
STATE DEPARTMENT DIRECTOR	0	0.00	0	0.00	0	0.00	43,367	0.00
DEPUTY STATE DEPT DIRECTOR	0	0.00	0	0.00	0	0.00	8,590	0.00
DESIGNATED PRINCIPAL ASST DEPT	0	0.00	0	0.00	0	0.00	6,628	0.00
LEGAL COUNSEL	0	0.00	0	0.00	0	0.00	996	0.00
CHIEF COUNSEL	0	0.00	0	0.00	0	0.00	10,472	0.00
DEPUTY GENERAL COUNSEL	0	0.00	0	0.00	0	0.00	8,380	0.00
ADMIN SUPPORT PROFESSIONAL	0	0.00	0	0.00	0	0.00	6,808	0.00
SENIOR RESEARCH/DATA ANALYST	0	0.00	0	0.00	0	0.00	435	0.00
AGENCY BUDGET SENIOR ANALYST	0	0.00	0	0.00	0	0.00	5,866	0.00
SENIOR ACCOUNTS ASSISTANT	0	0.00	0	0.00	0	0.00	4,342	0.00
ACCOUNTANT	0	0.00	0	0.00	0	0.00	7,755	0.00
INTERMEDIATE ACCOUNTANT	0	0.00	0	0.00	0	0.00	7,677	0.00
ACCOUNTANT MANAGER	0	0.00	0	0.00	0	0.00	8,666	0.00
HUMAN RESOURCES GENERALIST	0	0.00	0	0.00	0	0.00	4,502	0.00
HUMAN RESOURCES SPECIALIST	0	0.00	0	0.00	0	0.00	5,627	0.00
HUMAN RESOURCES MANAGER	0	0.00	0	0.00	0	0.00	10,036	0.00
TOTAL - PS	0	0.00	0	0.00	0	0.00	141,489	0.00
GRAND TOTAL	\$0	0.00	\$0	0.00	\$0	0.00	\$141,489	0.00
GENERAL REVENUE	\$0	0.00	\$0	0.00	\$0	0.00	\$98,967	0.00
FEDERAL FUNDS	\$0	0.00	\$0	0.00	\$0	0.00	\$4,787	0.00
OTHER FUNDS	\$0	0.00	\$0	0.00	\$0	0.00	\$37,735	0.00

CORE DECISION ITEM

Department:	Economic Development	Budget Unit	43010C
Division:	Regional Engagement		
Core:	Regional Engagement	HB Section:	7.005

1. CORE FINANCIAL SUMMARY									
FY 2024 Budget Request					FY 2024 Governor's Recommendation				
	GR	Federal	Other	Total		GR	Fed	Other	Total
PS	1,239,766	382,668	19,567	1,642,001	PS	1,239,766	382,668	19,567	1,642,001
EE	819,626	58,557	208,994	1,087,177	EE	819,626	58,557	208,994	1,087,177
PSD	8,000	1	746,006	754,007	PSD	8,000	1	746,006	754,007
TRF	0	0	0	0	TRF	0	0	0	0
Total	2,067,392	441,226	974,567	3,483,185	Total	2,067,392	441,226	974,567	3,483,185
FTE	27.71	7.92	0.25	35.88	FTE	27.71	7.92	0.25	35.88
Est. Fringe	884,155	263,038	11,035	1,158,228	Est. Fringe	884,155	263,038	11,035	1,158,228
<i>Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.</i>					<i>Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.</i>				
Other Funds:	Economic Development Administrative Revolving Fund (0547)				Other Funds:	Economic Development Administrative Revolving Fund (0547)			
	International Promotions Revolving Fund (0567)					International Promotions Revolving Fund (0567)			
	Economic Development Advancement Fund (0783)					Economic Development Advancement Fund (0783)			
Federal Funds:	Community Development Block Grant (0123)				Federal Funds:	Community Development Block Grant (0123)			
	Job Development and Training Fund (0155)					Job Development and Training Fund (0155)			

2. CORE DESCRIPTION	
<p>The Regional Engagement Division serves as the first and primary contact for the Department of Economic Development's (DED) local partners, business and community customers as they access state, federal, and partner agency resources. They foster regional economic growth by helping businesses and communities with solutions for business retention, expansion and community development projects. The Division houses DED's project managers and Missouri's International Trade Managers.</p> <p>The division consists of six regional teams that span the entire state. These team members are a part of their region- rural, urban, or suburban; supporting plans, initiatives, and priorities of the communities. They develop relationships, share program knowledge, and deliver solutions aimed at addressing the capacity for growth of businesses and communities.</p> <p>The Business Recruitment and Marketing program and Missouri's International Trade Investment Offices can be found in separate Core Decision Item forms.</p>	

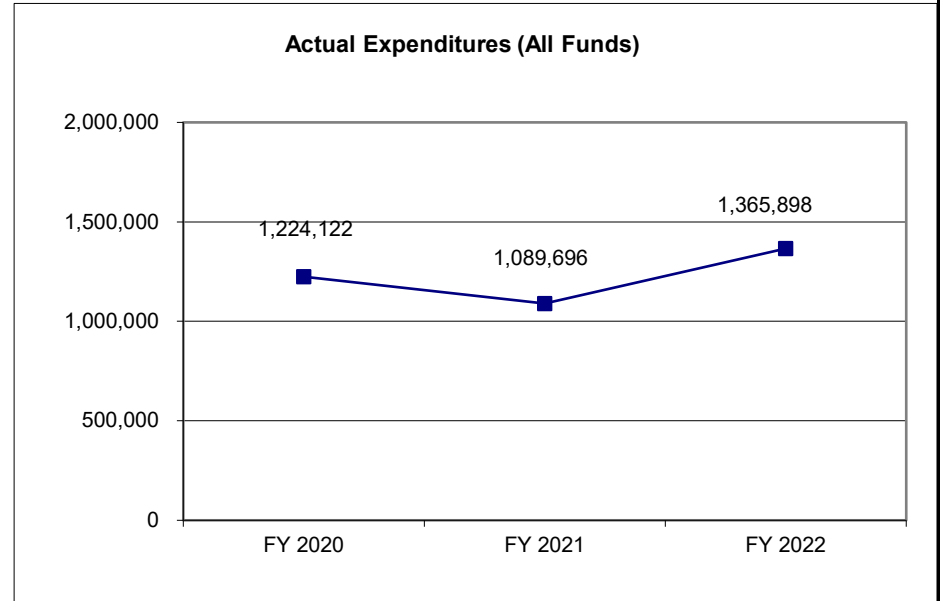
3. PROGRAM LISTING (list programs included in this core funding)
Regional Engagement and International Trade and Investment Offices

CORE DECISION ITEM

Department:	Economic Development	Budget Unit	<u>43010C</u>
Division:	Regional Engagement		
Core:	Regional Engagement	HB Section:	<u>7.005</u>

4. FINANCIAL HISTORY

	FY 2020 Actual	FY 2021 Actual	FY 2022 Actual	FY 2023 Current Yr.
Appropriation (All Funds)	1,888,855	1,750,418	1,743,160	4,402,421
Less Reverted (All Funds)	(37,391)	(36,021)	(35,918)	(62,022)
Less Restricted (All Funds)*	0	0	0	0
Budget Authority (All Funds)	1,851,464	1,714,397	1,707,242	4,340,399
Actual Expenditures (All Funds)	1,224,122	1,089,696	1,365,898	N/A
Unexpended (All Funds)	627,342	624,701	341,344	N/A
Unexpended, by Fund:				
General Revenue	249,627	353,751	85,735	N/A
Federal	344,645	236,972	221,290	N/A
Other	33,070	33,978	34,319	N/A
	(1) (2)	(1) (2)		



*Restricted amount is as of: _____

Reverted includes Governor's standard 3 percent reserve (when applicable).

Restricted includes any extraordinary expenditure restriction (when applicable).

- NOTES:**
- (1) Federal spending authority exceeded actual available funds. The department has reduced federal spending authority to reflect actual funds available.
 - (2) Unexpended General Revenue funds in FY2020 and FY2021 largely due to COVID-19.

CORE RECONCILIATION DETAIL

DEPARTMENT OF ECONOMIC DEVELOPMENT REGIONAL ENGAGEMENT

5. CORE RECONCILIATION DETAIL

		Budget Class	FTE	GR	Federal	Other	Total	Explanation
TAFP AFTER VETOES								
		PS	36.06	1,239,766	482,668	36,565	1,758,999	
		EE	0.00	819,626	58,557	884,675	1,762,858	
		PD	0.00	8,000	1	872,563	880,564	
		Total	36.06	2,067,392	541,226	1,793,803	4,402,421	
DEPARTMENT CORE ADJUSTMENTS								
Core Reduction	1323 5091	PS	(0.18)	0	0	(16,998)	(16,998)	Core reduction
Core Reduction	1323 5089	PS	0.00	0	(100,000)	0	(100,000)	Core reduction
Core Reduction	1323 8849	EE	0.00	0	0	(675,681)	(675,681)	Core reduction
Core Reduction	1323 8849	PD	0.00	0	0	(126,557)	(126,557)	Core reduction
NET DEPARTMENT CHANGES			(0.18)	0	(100,000)	(819,236)	(919,236)	
DEPARTMENT CORE REQUEST								
		PS	35.88	1,239,766	382,668	19,567	1,642,001	
		EE	0.00	819,626	58,557	208,994	1,087,177	
		PD	0.00	8,000	1	746,006	754,007	
		Total	35.88	2,067,392	441,226	974,567	3,483,185	
GOVERNOR'S RECOMMENDED CORE								
		PS	35.88	1,239,766	382,668	19,567	1,642,001	
		EE	0.00	819,626	58,557	208,994	1,087,177	
		PD	0.00	8,000	1	746,006	754,007	
		Total	35.88	2,067,392	441,226	974,567	3,483,185	

Department of Economic Development

DECISION ITEM SUMMARY

Budget Unit								
Decision Item	FY 2022	FY 2022	FY 2023	FY 2023	FY 2024	FY 2024	FY 2024	FY 2024
Budget Object Summary	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Fund	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
REGIONAL ENGAGEMENT								
CORE								
PERSONAL SERVICES								
GENERAL REVENUE	788,038	13.57	1,239,766	27.71	1,239,766	27.71	1,239,766	27.71
DED-ED PRO-CDBG-ADMINISTRATION	34,599	0.62	56,064	0.92	56,064	0.92	56,064	0.92
DIV JOB DEVELOPMENT & TRAINING	235,438	4.52	426,604	7.00	326,604	7.00	326,604	7.00
DED ADMINISTRATIVE	0	0.00	36,565	0.43	19,567	0.25	19,567	0.25
TOTAL - PS	1,058,075	18.71	1,758,999	36.06	1,642,001	35.88	1,642,001	35.88
EXPENSE & EQUIPMENT								
GENERAL REVENUE	287,118	0.00	819,626	0.00	819,626	0.00	819,626	0.00
DIV JOB DEVELOPMENT & TRAINING	20,250	0.00	58,557	0.00	58,557	0.00	58,557	0.00
INTERNATIONAL PROMOTIONS REVOL	0	0.00	884,675	0.00	208,994	0.00	208,994	0.00
TOTAL - EE	307,368	0.00	1,762,858	0.00	1,087,177	0.00	1,087,177	0.00
PROGRAM-SPECIFIC								
GENERAL REVENUE	455	0.00	8,000	0.00	8,000	0.00	8,000	0.00
DIV JOB DEVELOPMENT & TRAINING	0	0.00	1	0.00	1	0.00	1	0.00
INTERNATIONAL PROMOTIONS REVOL	0	0.00	517,563	0.00	391,006	0.00	391,006	0.00
ECON DEVELOP ADVANCEMENT FUND	0	0.00	355,000	0.00	355,000	0.00	355,000	0.00
TOTAL - PD	455	0.00	880,564	0.00	754,007	0.00	754,007	0.00
TOTAL	1,365,898	18.71	4,402,421	36.06	3,483,185	35.88	3,483,185	35.88
Pay Plan - 0000012								
PERSONAL SERVICES								
GENERAL REVENUE	0	0.00	0	0.00	0	0.00	133,958	0.00
DED-ED PRO-CDBG-ADMINISTRATION	0	0.00	0	0.00	0	0.00	4,878	0.00
DIV JOB DEVELOPMENT & TRAINING	0	0.00	0	0.00	0	0.00	28,414	0.00
DED ADMINISTRATIVE	0	0.00	0	0.00	0	0.00	1,702	0.00
TOTAL - PS	0	0.00	0	0.00	0	0.00	168,952	0.00
TOTAL	0	0.00	0	0.00	0	0.00	168,952	0.00
RED Personal Service Increase - 1419002								
PERSONAL SERVICES								

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Department of Economic Development

DECISION ITEM SUMMARY

Budget Unit								
Decision Item	FY 2022	FY 2022	FY 2023	FY 2023	FY 2024	FY 2024	FY 2024	FY 2024
Budget Object Summary	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Fund	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
REGIONAL ENGAGEMENT								
RED Personal Service Increase - 1419002								
PERSONAL SERVICES								
GENERAL REVENUE	0	0.00	0	0.00	300,000	0.00	300,000	0.00
TOTAL - PS	0	0.00	0	0.00	300,000	0.00	300,000	0.00
TOTAL	0	0.00	0	0.00	300,000	0.00	300,000	0.00
GRAND TOTAL	\$1,365,898	18.71	\$4,402,421	36.06	\$3,783,185	35.88	\$3,952,137	35.88

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FLEXIBILITY REQUEST FORM

BUDGET UNIT NUMBER: 43010C BUDGET UNIT NAME: Regional Engagement HOUSE BILL SECTION: 7.005	DEPARTMENT: Economic Development DIVISION: Regional Engagement	
1. Provide the amount by fund of personal service flexibility and the amount by fund of expense and equipment flexibility you are requesting in dollar and percentage terms and explain why the flexibility is needed. If flexibility is being requested among divisions, provide the amount by fund of flexibility you are requesting in dollar and percentage terms and explain why the flexibility is needed.		
DEPARTMENT REQUEST		
<p>The department is requesting 10% flexibility between the Personal Service and/or Expense and Equipment appropriation. This flexibility is needed to ensure our ability to immediately address any identified operational modifications in order to provide the highest quality services to Missourians.</p> <p>- Regional Engagement PS (0101) - \$1,239,766 x 10% = \$123,977 and Regional Engagement EE (0101) - \$827,626 x 10% = \$82,763 - Regional Engagement PS (0155) - \$382,668 x 10% = \$38,267 and Regional Engagement EE (0155) - \$58,558 x 10% = \$5,856</p>		
2. Estimate how much flexibility will be used for the budget year. How much flexibility was used in the Prior Year Budget and the Current Year Budget? Please specify the amount.		
PRIOR YEAR ACTUAL AMOUNT OF FLEXIBILITY USED	CURRENT YEAR ESTIMATED AMOUNT OF FLEXIBILITY THAT WILL BE USED	BUDGET REQUEST ESTIMATED AMOUNT OF FLEXIBILITY THAT WILL BE USED
\$0	Expenditures in PS and E&E will differ annually based on needs to cover operational expenses, address emergency and changing situations, etc.	Expenditures in PS and E&E will differ annually based on needs to cover operational expenses, address emergency and changing situations, etc.
3. Please explain how flexibility was used in the prior and/or current years.		
PRIOR YEAR EXPLAIN ACTUAL USE	CURRENT YEAR EXPLAIN PLANNED USE	
N/A	N/A	

Department of Economic Development

DECISION ITEM DETAIL

Budget Unit	FY 2022	FY 2022	FY 2023	FY 2023	FY 2024	FY 2024	FY 2024	FY 2024
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
REGIONAL ENGAGEMENT								
CORE								
DESIGNATED PRINCIPAL ASST DEPT	0	0.00	41,970	1.00	41,970	1.00	41,970	1.00
DIVISION DIRECTOR	122,374	1.07	6,350	0.00	122,375	1.00	122,375	1.00
DESIGNATED PRINCIPAL ASST DIV	141,059	1.66	60,220	0.85	60,220	0.85	60,220	0.85
OFFICE WORKER MISCELLANEOUS	0	0.00	15,808	0.45	15,808	0.45	15,808	0.45
MISCELLANEOUS PROFESSIONAL	10,781	0.20	0	0.00	0	0.00	0	0.00
SPECIAL ASST PROFESSIONAL	19,485	0.20	0	0.00	0	0.00	0	0.00
ADMIN SUPPORT ASSISTANT	37,013	1.00	44,048	1.00	44,048	1.00	44,048	1.00
LEAD ADMIN SUPPORT ASSISTANT	0	0.00	34,843	1.00	34,843	1.00	34,843	1.00
ADMIN SUPPORT PROFESSIONAL	0	0.00	19,567	0.00	19,567	0.25	19,567	0.25
RESEARCH/DATA ANALYST	0	0.00	923	0.00	923	0.00	923	0.00
ECONOMIC DEVLPMNT PROFESSIONAL	81,250	1.97	135,793	3.68	118,795	3.25	118,795	3.25
ECONOMIC DEVELOPMENT SPEC	185,165	4.17	240,979	8.43	240,979	8.43	240,979	8.43
SR ECONOMIC DEVELOPMENT SPEC	290,550	5.61	848,928	14.80	632,903	13.80	632,903	13.80
ECONOMIC DEVELOPMENT SPV	150,879	2.46	242,727	3.85	242,727	3.85	242,727	3.85
ECONOMIC DEVELOPMENT MANAGER	0	0.00	66,843	1.00	66,843	1.00	66,843	1.00
KANSAS CITY FIELD DIRECTOR	19,519	0.37	0	0.00	0	0.00	0	0.00
TOTAL - PS	1,058,075	18.71	1,758,999	36.06	1,642,001	35.88	1,642,001	35.88
TRAVEL, IN-STATE	64,200	0.00	131,491	0.00	131,491	0.00	131,491	0.00
TRAVEL, OUT-OF-STATE	9,660	0.00	189,241	0.00	189,241	0.00	189,241	0.00
FUEL & UTILITIES	0	0.00	4,428	0.00	4,428	0.00	4,428	0.00
SUPPLIES	4,779	0.00	79,000	0.00	79,000	0.00	79,000	0.00
PROFESSIONAL DEVELOPMENT	37,463	0.00	139,348	0.00	139,348	0.00	139,348	0.00
COMMUNICATION SERV & SUPP	11,239	0.00	89,647	0.00	83,685	0.00	83,685	0.00
PROFESSIONAL SERVICES	168,040	0.00	1,013,653	0.00	365,959	0.00	365,959	0.00
M&R SERVICES	6,946	0.00	9,024	0.00	9,024	0.00	9,024	0.00
COMPUTER EQUIPMENT	0	0.00	11,509	0.00	11,509	0.00	11,509	0.00
MOTORIZED EQUIPMENT	0	0.00	1,060	0.00	1,060	0.00	1,060	0.00
OFFICE EQUIPMENT	1,279	0.00	33,152	0.00	18,424	0.00	18,424	0.00
OTHER EQUIPMENT	1,067	0.00	9,355	0.00	3,356	0.00	3,356	0.00
PROPERTY & IMPROVEMENTS	0	0.00	830	0.00	830	0.00	830	0.00
BUILDING LEASE PAYMENTS	1,800	0.00	34,912	0.00	34,912	0.00	34,912	0.00
EQUIPMENT RENTALS & LEASES	483	0.00	1,648	0.00	1,548	0.00	1,548	0.00

Department of Economic Development

DECISION ITEM DETAIL

Budget Unit	FY 2022	FY 2022	FY 2023	FY 2023	FY 2024	FY 2024	FY 2024	FY 2024
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
REGIONAL ENGAGEMENT								
CORE								
MISCELLANEOUS EXPENSES	412	0.00	11,822	0.00	11,822	0.00	11,822	0.00
REBILLABLE EXPENSES	0	0.00	2,738	0.00	1,540	0.00	1,540	0.00
TOTAL - EE	307,368	0.00	1,762,858	0.00	1,087,177	0.00	1,087,177	0.00
PROGRAM DISTRIBUTIONS	455	0.00	869,602	0.00	754,006	0.00	754,006	0.00
REFUNDS	0	0.00	10,962	0.00	1	0.00	1	0.00
TOTAL - PD	455	0.00	880,564	0.00	754,007	0.00	754,007	0.00
GRAND TOTAL	\$1,365,898	18.71	\$4,402,421	36.06	\$3,483,185	35.88	\$3,483,185	35.88
GENERAL REVENUE	\$1,075,611	13.57	\$2,067,392	27.71	\$2,067,392	27.71	\$2,067,392	27.71
FEDERAL FUNDS	\$290,287	5.14	\$541,226	7.92	\$441,226	7.92	\$441,226	7.92
OTHER FUNDS	\$0	0.00	\$1,793,803	0.43	\$974,567	0.25	\$974,567	0.25

PROGRAM DESCRIPTION

Department: Economic Development

HB Section(s): 7.005

Program Name: Regional Engagement

Program is found in the following core budget(s): Regional Engagement

1a. What strategic priority does this program address?

Customer Centric

1b. What does this program do?

- Perform proactive business and community outreach visits with customers to understand the needs, opportunities, and challenges for future growth across rural, urban, and suburban areas of the state.
- Provide economic recovery support along with customized program solutions and technical assistance to business and community customers with incentives and other resources available.
- Coordinate existing business expansion projects, and related infrastructure projects, in support of retained and increased employment and capital investment. Coordination is comprehensive, from identifying business needs and opportunities to proposing solutions and assisting with program enrollment.
- This Division also provides the administration for the International Trade and Investment Offices (full description may be found on the program's Program Description Form).

2a. Provide an activity measure(s) for the program.

	FY2020		FY2021		FY2022		FY2023	FY2024	FY2025
	Projected	Actual	Projected	Actual	Projected	Actual	Projected	Projected	Projected
Technical Assistance	300	615	315	1,978	1,296	1,918	1,918	2,013	2,114
Projects Opened	134	101	104	112	123	122	135	140	147
Accepted and Enrolled	113	98	101	97	107	100	118	115	121

Note 1: Technical Assistance represents resource and solution connections made to support customers and partners frequently independent of specific project activity or incentives support. FY2024 projection is based on a 5% increase over FY2022 actuals with an additional 5% increase for FY2025.

Note 2: Projects Opened represents business growth and retention opportunities with a defined scope and timeline.

Note 3: Accepted and Enrolled includes businesses that have accepted a proposal or enrolled in a program. These may include projects that were opened in a prior fiscal year.

Note 4: FY2024 Projects Opened and Accepted and Enrolled represent a 10% increase from FY2022 actuals then a 5% increase for FY2025. FY2024 is taking into account the projected downturn in the economy.

2b. Provide a measure(s) of the program's quality.

	FY2020		FY2021		FY2022		FY2023	FY2024	FY2025
	Projected	Actual	Projected	Actual	Projected	Actual	Projected	Projected	Projected
Customer Service Experience	92%	89%	94%	81%	96%	88%	97%	97%	97%

Note 1: Percentage of customers who rated their experience as "very" or "somewhat" positive.

Note 2: FY2022 results based on August 2022 survey that included 50 respondents.

PROGRAM DESCRIPTION

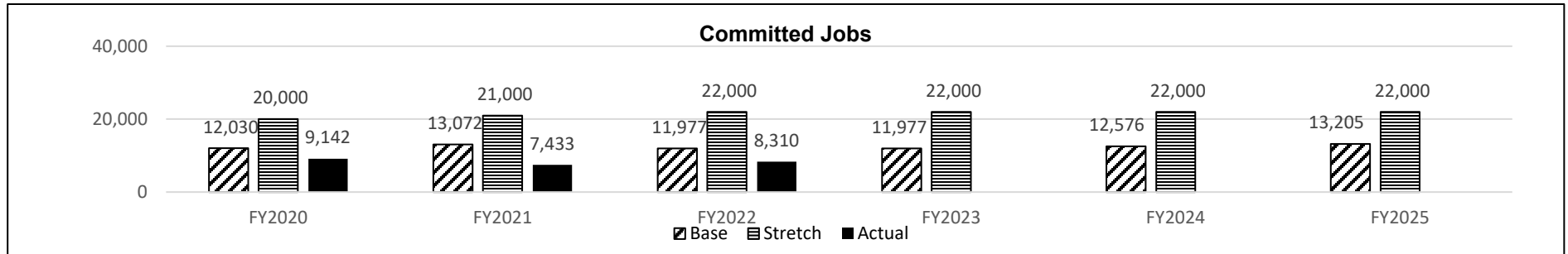
Department: Economic Development

HB Section(s): 7.005

Program Name: Regional Engagement

Program is found in the following core budget(s): Regional Engagement

2c. Provide a measure(s) of the program's impact.

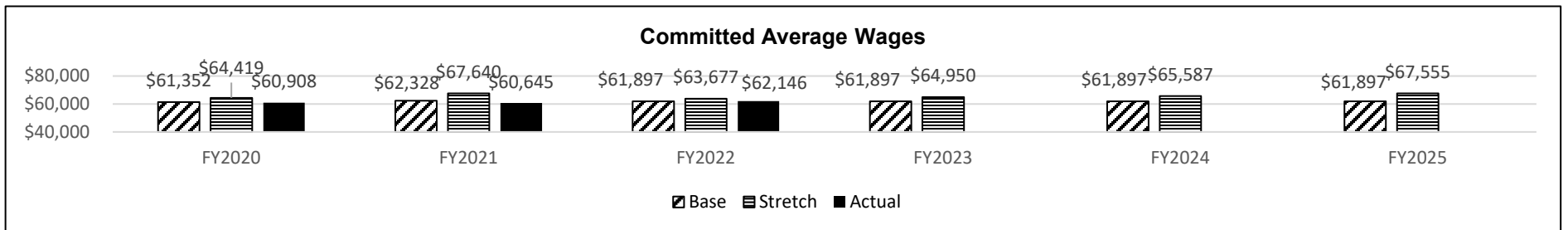


Note 1: Committed Jobs represents those jobs to be created or retained in growth opportunities facilitated.

Note 2: FY2024 base is a 5% increase over FY2023 base and FY2025 increases and additional 5%.

Note 3: Stretch goals for FY2024 and FY2025 remain consistent to FY2023.

Note 4: FY2021 Committed Jobs were impacted due to the global economic recession.



Note 1: Committed Average Wages represents wage thresholds for created or retained jobs at the time of proposal acceptance or program enrollment.

Note 2: FY2024 Stretch goals for payroll assumes a 3% increase from FY2022 actual then a 3% increase for FY2025.

PROGRAM DESCRIPTION

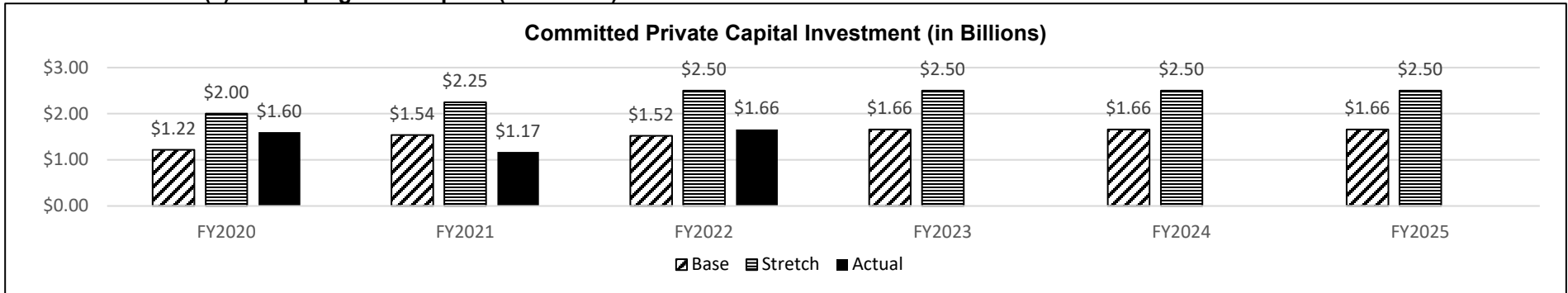
Department: Economic Development

HB Section(s): 7.005

Program Name: Regional Engagement

Program is found in the following core budget(s): Regional Engagement

2c. Provide a measure(s) of the program's impact. (continued)

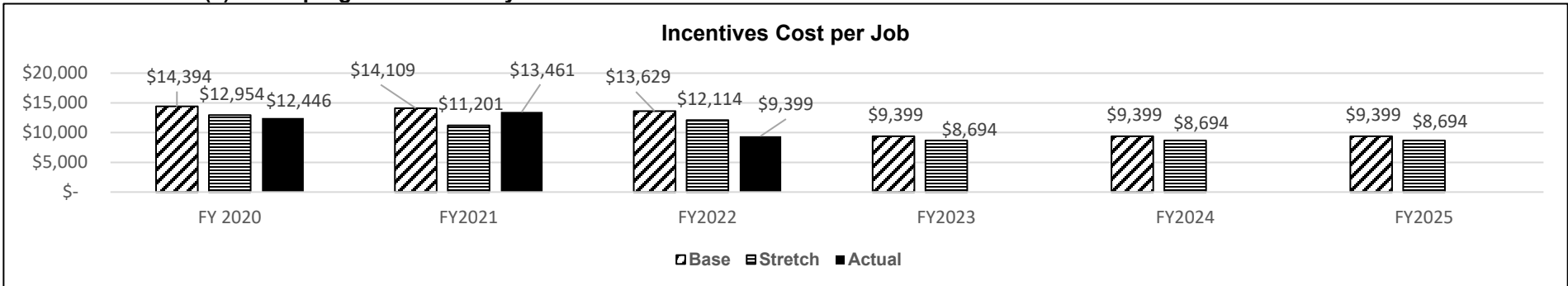


Note 1: Committed Private Capital Investment represents planned expenditures at the time of proposal acceptance or program enrollment.

Note 2: FY2024-FY2025 base remain consistent to FY2023 base.

Note 3: FY2024-FY2025 stretch targets remain consistent to FY2023 stretch.

2d. Provide a measure(s) of the program's efficiency.



Note 1: This is a shared measure with Business and Community Solutions Finance team. Measure is calculated by dividing proposed economic incentives by the committed number of jobs to be created or retained.

Note 2: Base targets for FY2023-FY2025 are based on FY2022 actual. Stretch targets adopts a 2% decrease from the FY2022 actual and remains constant.

PROGRAM DESCRIPTION

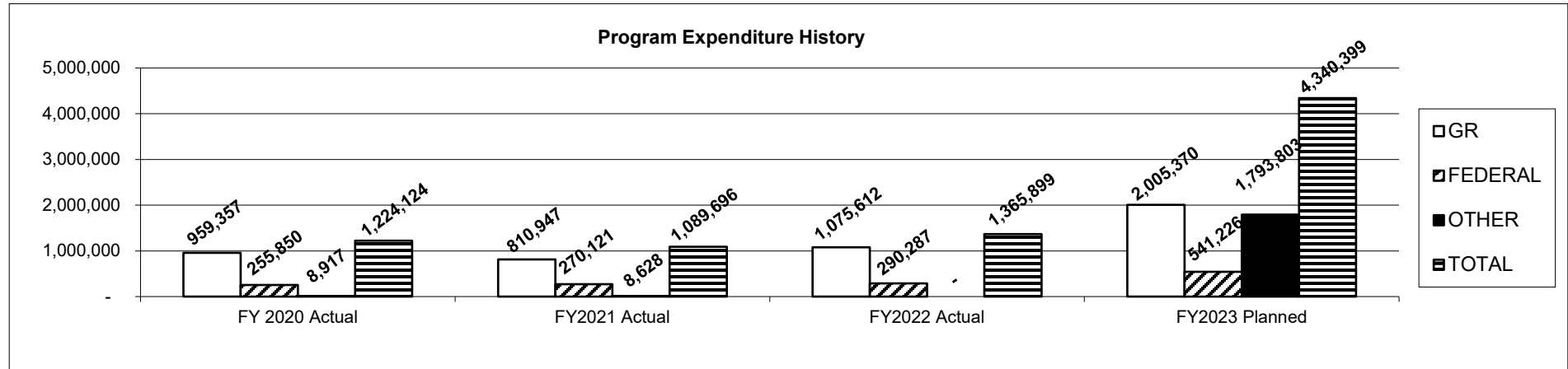
Department: Economic Development

HB Section(s): 7.005

Program Name: Regional Engagement

Program is found in the following core budget(s): Regional Engagement

3. Provide actual expenditures for the prior three fiscal years and planned expenditures for the current fiscal year. (Note: Amounts do not include fringe benefit costs.)



Note: Planned Expenditures for GR reflect 3% Governor's Reserve.

4. What are the sources of the "Other " funds?

Other Fund includes Department of Economic Development Administrative Fund (0547). Federal Funds includes Community Development Block Grant (0123) and Job Development and Training Fund (0155)

5. What is the authorization for this program, i.e., federal or state statute, etc.? (Include the federal program number, if applicable.)

Section 620.010, RSMo., establishes the Department of Economic Development and its divisions. Federal CDBG funds authorized under 42 USC Section 5301 et. Seq., 24 CFR Part 570, and the MO Consolidated Plan submitted to the U.S. Department of Housing and Urban Development. Federal Workforce Innovation and Opportunity Act (WIOA) funds authorized under Public Law 113-128.

6. Are there federal matching requirements? If yes, please explain.

Yes, a \$1 for \$1 match is required for a portion of the administrative funds for CDBG. None for WIOA.

7. Is this a federally mandated program? If yes, please explain.

The CDBG program is a formula block grant provided to the State of Missouri of which 70% is provided to the entitlement cities and 30% of which is provided to the non-entitlement balance of the state. The 30% portion is administrated by DED. WIOA is federally mandated.

NEW DECISION ITEM
RANK: 12 OF 17

Department: Economic Development	Budget Unit	43010C
Division: Regional Engagement Division		
DI Name: Restoration of Personal Service	DI#1419002	HB Section
		7.005

1. AMOUNT OF REQUEST

	FY 2024 Budget Request			
	GR	Federal	Other	Total
PS	300,000	0	0	300,000
EE	0	0	0	0
PSD	0	0	0	0
TRF	0	0	0	0
Total	300,000	0	0	300,000
FTE	0.00	0.00	0.00	0.00

Est. Fringe	109,440	0	0	109,440
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Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.

Other Funds:
Non-Counts:

	FY 2024 Governor's Recommendation			
	GR	Federal	Other	Total
PS	300,000	0	0	300,000
EE	0	0	0	0
PSD	0	0	0	0
TRF	0	0	0	0
Total	300,000	0	0	300,000
FTE	0.00	0.00	0.00	0.00

Est. Fringe	109,440	0	0	109,440
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Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.

Other Funds:
Non-Counts:

2. THIS REQUEST CAN BE CATEGORIZED AS:

<input type="checkbox"/> New Legislation	<input type="checkbox"/> New Program	<input type="checkbox"/> Fund Switch
<input type="checkbox"/> Federal Mandate	<input type="checkbox"/> Program Expansion	<input type="checkbox"/> Cost to Continue
<input type="checkbox"/> GR Pick-Up	<input type="checkbox"/> Space Request	<input type="checkbox"/> Equipment Replacement
<input type="checkbox"/> Pay Plan	<input checked="" type="checkbox"/> Other: <u>Funding Restoration</u>	

3. WHY IS THIS FUNDING NEEDED? PROVIDE AN EXPLANATION FOR ITEMS CHECKED IN #2. INCLUDE THE FEDERAL OR STATE STATUTORY OR CONSTITUTIONAL AUTHORIZATION FOR THIS PROGRAM.

The Regional Engagement Division (RED) Personal Service funding was reduced by \$300,000 in the FY2023 budget. This reduction means the Division has 4.0 unfunded FTE, which impacts our ability to provide services to the business and community partners. RED staff live and work in six regions across the state and foster regional economic growth by providing technical assistance and coordinating the delivery of tailored solutions for business retention and expansion projects, as well as community development projects. They are members of the communities they serve and work closely with community and regional partners. This restoration would support filling vacancies in our International, Kansas City, North, Southwest and Central teams.

NEW DECISION ITEM
RANK: 12 OF 17

Department: Economic Development	Budget Unit	43010C
Division: Regional Engagement Division		
DI Name: Restoration of Personal Service	DI#1419002	HB Section 7.005

4. DESCRIBE THE DETAILED ASSUMPTIONS USED TO DERIVE THE SPECIFIC REQUESTED AMOUNT. (How did you determine that the requested number of FTE were appropriate? From what source or standard did you derive the requested levels of funding? Were alternatives such as outsourcing or automation considered? If based on new legislation, does request tie to TAFP fiscal note? If not, explain why. Detail which portions of the request are one-times and how those amounts were calculated.)

The \$300,000 is the amount of the Personal Service reduction that was made to the FY2023 budget and we are requesting that it be restored.

5. BREAK DOWN THE REQUEST BY BUDGET OBJECT CLASS, JOB CLASS, AND FUND SOURCE. IDENTIFY ONE-TIME COSTS.

Budget Object Class/Job Class	Dept Req GR DOLLARS	Dept Req GR FTE	Dept Req FED DOLLARS	Dept Req FED FTE	Dept Req OTHER DOLLARS	Dept Req OTHER FTE	Dept Req TOTAL DOLLARS	Dept Req TOTAL FTE	Dept Req One-Time DOLLARS
100/Economic Dev Specialist	300,000						300,000	0.0	
Total PS	300,000	0.0	0	0.0	0	0.0	300,000	0.0	0
							0		
							0		
							0		
Total EE	0		0		0		0		0
Program Distributions							0		
Total PSD	0		0		0		0		0
Transfers									
Total TRF	0		0		0		0		0
Grand Total	300,000	0.0	0	0.0	0	0.0	300,000	0.0	0

NEW DECISION ITEM
RANK: 12 OF 17

Department: Economic Development				Budget Unit		43010C			
Division: Regional Engagement Division				HB Section		7.005			
DI Name: Restoration of Personal Service				DI#1419002					
Budget Object Class/Job Class	Gov Rec GR DOLLARS	Gov Rec GR FTE	Gov Rec FED DOLLARS	Gov Rec FED FTE	Gov Rec OTHER DOLLARS	Gov Rec OTHER FTE	Gov Rec TOTAL DOLLARS	Gov Rec TOTAL FTE	Gov Rec One-Time DOLLARS
							0		
	300,000						300,000	0.0	
Total PS	300,000	0.0	0	0.0	0	0.0	300,000	0.0	0
							0		
							0		
							0		
Total EE	0		0		0		0		0
Program Distributions							0		
Total PSD	0		0		0		0		0
Transfers							0		
Total TRF	0		0		0		0		0
Grand Total	300,000	0.0	0	0.0	0	0.0	300,000	0.0	0

NEW DECISION ITEM
RANK: 12 OF 17

Department: Economic Development	Budget Unit	43010C
Division: Regional Engagement Division		
DI Name: Restoration of Personal Service	DI#1419002	HB Section 7.005

6. PERFORMANCE MEASURES (If new decision item has an associated core, separately identify projected performance with & without additional funding.)

6a. Provide an activity measure(s) for the program.

Technical Assistance would increase by 10%.
For additional measures refer to the Regional Engagement Division Core.

6b. Provide a measure(s) of the program's quality.

Refer to the Regional Engagement Division Core for performance measures.

6c. Provide a measure(s) of the program's impact.

Refer to the Regional Engagement Division Core for performance measures.

6d. Provide a measure(s) of the program's efficiency.

Refer to the Regional Engagement Division Core for performance measures.

7. STRATEGIES TO ACHIEVE THE PERFORMANCE MEASUREMENT TARGETS:

RED serves as the first and primary contact for DED's local partners and business and community customers as they access state, federal and partner agency resources. They develop relationships, share program knowledge, and deliver solutions aimed at addressing the capacity for growth of businesses and communities.

Department of Economic Development

DECISION ITEM DETAIL

Budget Unit	FY 2022	FY 2022	FY 2023	FY 2023	FY 2024	FY 2024	FY 2024	FY 2024
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
REGIONAL ENGAGEMENT								
RED Personal Service Increase - 1419002								
ECONOMIC DEVELOPMENT SPEC	0	0.00	0	0.00	300,000	0.00	300,000	0.00
TOTAL - PS	0	0.00	0	0.00	300,000	0.00	300,000	0.00
GRAND TOTAL	\$0	0.00	\$0	0.00	\$300,000	0.00	\$300,000	0.00
GENERAL REVENUE	\$0	0.00	\$0	0.00	\$300,000	0.00	\$300,000	0.00
FEDERAL FUNDS	\$0	0.00	\$0	0.00	\$0	0.00	\$0	0.00
OTHER FUNDS	\$0	0.00	\$0	0.00	\$0	0.00	\$0	0.00

CORE DECISION ITEM

Department:	Economic Development	Budget Unit	43015C
Division:	Regional Engagement		
Core:	Business Recruitment and Marketing	HB Section	7.005

1. CORE FINANCIAL SUMMARY

	FY 2024 Budget Request			
	GR	Federal	Other	Total
PS	0	0	0	0
EE	0	0	2,250,000	2,250,000
PSD	0	0	750,000	750,000
TRF	0	0	0	0
Total	0	0	3,000,000	3,000,000
FTE	0.00	0.00	0.00	0.00

Est. Fringe	0	0	0	0
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Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.

Other Funds: Economic Development Advancement Fund (0783)

	FY 2024 Governor's Recommendation			
	GR	Fed	Other	Total
PS	0	0	0	0
EE	0	0	2,250,000	2,250,000
PSD	0	0	750,000	750,000
TRF	0	0	0	0
Total	0	0	3,000,000	3,000,000
FTE	0.00	0.00	0.00	0.00

Est. Fringe	0	0	0	0
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Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.

Other Funds: Economic Development Advancement Fund (0783)

2. CORE DESCRIPTION

This program attracts new business investment and jobs to Missouri through a contract with the Hawthorn Foundation, who subcontracts with Missouri Partnership. These two organizations were founded as a public-private partnership to support economic development in Missouri.

3. PROGRAM LISTING (list programs included in this core funding)

Business Recruitment and Marketing

CORE DECISION ITEM

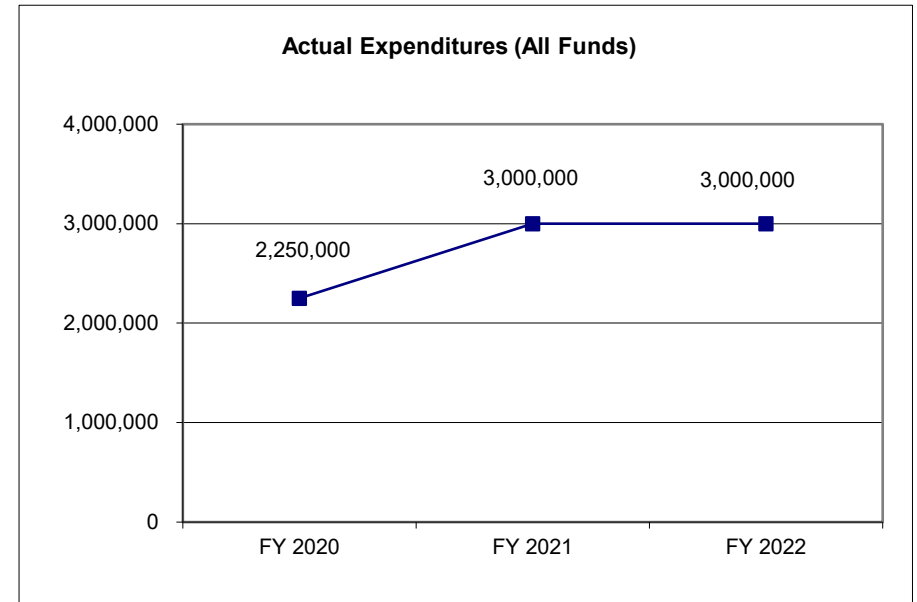
Department: Economic Development
Division: Regional Engagement
Core: Business Recruitment and Marketing

Budget Unit 43015C
HB Section 7.005

4. FINANCIAL HISTORY

	FY 2020 Actual	FY 2021 Actual	FY 2022 Actual	FY 2023 Current Yr.
Appropriation (All Funds)	2,250,000	3,000,000	3,000,000	4,000,000
Less Reverted (All Funds)	0	0	0	0
Less Restricted (All Funds)*	0	0	0	0
Budget Authority (All Funds)	2,250,000	3,000,000	3,000,000	4,000,000
Actual Expenditures (All Funds)	2,250,000	3,000,000	3,000,000	N/A
Unexpended (All Funds)	0	0	0	N/A
Unexpended, by Fund:				
General Revenue	0	0	0	N/A
Federal	0	0	0	N/A
Other	0	0	0	N/A

(1)



Reverted includes Governor's standard 3 percent reserve (when applicable).
 Restricted includes any extraordinary expenditure restriction (when applicable).

NOTES: (1) FY2023 includes \$1 million in one-time funding.

CORE RECONCILIATION DETAIL

**DEPARTMENT OF ECONOMIC DEVELOPMENT
BUS RECRUITMENT AND MARKETING**

5. CORE RECONCILIATION DETAIL

		Budget Class	FTE	GR	Federal	Other	Total	Explanation
TAFP AFTER VETOES								
		EE	0.00	0	0	3,250,000	3,250,000	
		PD	0.00	0	0	750,000	750,000	
		Total	0.00	0	0	4,000,000	4,000,000	
DEPARTMENT CORE ADJUSTMENTS								
1x Expenditures	1324 5092	EE	0.00	0	0	(1,000,000)	(1,000,000)	Reduction of one-time expenditure
NET DEPARTMENT CHANGES			0.00	0	0	(1,000,000)	(1,000,000)	
DEPARTMENT CORE REQUEST								
		EE	0.00	0	0	2,250,000	2,250,000	
		PD	0.00	0	0	750,000	750,000	
		Total	0.00	0	0	3,000,000	3,000,000	
GOVERNOR'S RECOMMENDED CORE								
		EE	0.00	0	0	2,250,000	2,250,000	
		PD	0.00	0	0	750,000	750,000	
		Total	0.00	0	0	3,000,000	3,000,000	

Department of Economic Development

DECISION ITEM SUMMARY

Budget Unit								
Decision Item	FY 2022	FY 2022	FY 2023	FY 2023	FY 2024	FY 2024	FY 2024	FY 2024
Budget Object Summary	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Fund	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
BUS RECRUITMENT AND MARKETING								
CORE								
EXPENSE & EQUIPMENT								
ECON DEVELOP ADVANCEMENT FUND	3,000,000	0.00	3,250,000	0.00	2,250,000	0.00	2,250,000	0.00
TOTAL - EE	3,000,000	0.00	3,250,000	0.00	2,250,000	0.00	2,250,000	0.00
PROGRAM-SPECIFIC								
ECON DEVELOP ADVANCEMENT FUND	0	0.00	750,000	0.00	750,000	0.00	750,000	0.00
TOTAL - PD	0	0.00	750,000	0.00	750,000	0.00	750,000	0.00
TOTAL	3,000,000	0.00	4,000,000	0.00	3,000,000	0.00	3,000,000	0.00
Biz Recruit & Mktg Increase - 1419003								
PROGRAM-SPECIFIC								
ECON DEVELOP ADVANCEMENT FUND	0	0.00	0	0.00	500,000	0.00	500,000	0.00
TOTAL - PD	0	0.00	0	0.00	500,000	0.00	500,000	0.00
TOTAL	0	0.00	0	0.00	500,000	0.00	500,000	0.00
GRAND TOTAL	\$3,000,000	0.00	\$4,000,000	0.00	\$3,500,000	0.00	\$3,500,000	0.00

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Department of Economic Development

DECISION ITEM DETAIL

Budget Unit	FY 2022	FY 2022	FY 2023	FY 2023	FY 2024	FY 2024	FY 2024	FY 2024
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
BUS RECRUITMENT AND MARKETING								
CORE								
PROFESSIONAL SERVICES	3,000,000	0.00	3,250,000	0.00	2,250,000	0.00	2,250,000	0.00
TOTAL - EE	3,000,000	0.00	3,250,000	0.00	2,250,000	0.00	2,250,000	0.00
PROGRAM DISTRIBUTIONS	0	0.00	750,000	0.00	750,000	0.00	750,000	0.00
TOTAL - PD	0	0.00	750,000	0.00	750,000	0.00	750,000	0.00
GRAND TOTAL	\$3,000,000	0.00	\$4,000,000	0.00	\$3,000,000	0.00	\$3,000,000	0.00
GENERAL REVENUE	\$0	0.00	\$0	0.00	\$0	0.00	\$0	0.00
FEDERAL FUNDS	\$0	0.00	\$0	0.00	\$0	0.00	\$0	0.00
OTHER FUNDS	\$3,000,000	0.00	\$4,000,000	0.00	\$3,000,000	0.00	\$3,000,000	0.00

PROGRAM DESCRIPTION

Department: Economic Development

HB Section(s): 7.005

Program Name: Business Recruitment and Marketing

Program is found in the following core budget(s): Business Recruitment and Marketing

1a. What strategic priority does this program address?

Data Driven, Customer Centric

1b. What does this program do?

- Raises the profile of the state, both nationally and internationally, to generate new business recruitment leads which bring new investment opportunities and create new high quality jobs in Missouri. Quality jobs, in coordination with the Department of Economic Development (DED), emphasize the recruitment of industry sectors that support full time employment at wages above the county average wage and pay at least 50% of health insurance premiums.
- Provides the DED the opportunity to work collaboratively and leverage the private sector resources of the Hawthorn Foundation, who has contracted with the Missouri Partnership for professional services to perform one of its key business development strategies - business recruitment and attraction.
- With the technical support of DED, the program works at the state, regional and local levels to increase the capacity and readiness of Missouri communities as globally competitive business locations and enhance the visibility of Missouri as a globally competitive business location.

2a. Provide an activity measure(s) for the program.

	FY2020		FY2021		FY2022		FY2023	FY2024	FY2025
	Projected	Actual	Projected	Actual	Projected	Actual	Projected	Projected	Projected
Qualified Leads	300	45	315	90	300	213	330	363	363
Projects Opened	100	93	105	120	100	134	110	121	121
Projects Announced	27	13	27	24	20	16	22	25	25
Capacity Building	35	29	26	27	25	21	25	25	25

Note 1: Projections are provided by the contractor.

Note 2: Qualified Leads reported in FY2021 was impacted as a result of reduced business activity during the pandemic. Projections have been updated by the contractor.

Note 3: Capacity building includes facilitated community assessments and coordinated outreach trips, trade shows, and technical assistance with community partners. The projections reflect a consistent level of engagement.

PROGRAM DESCRIPTION

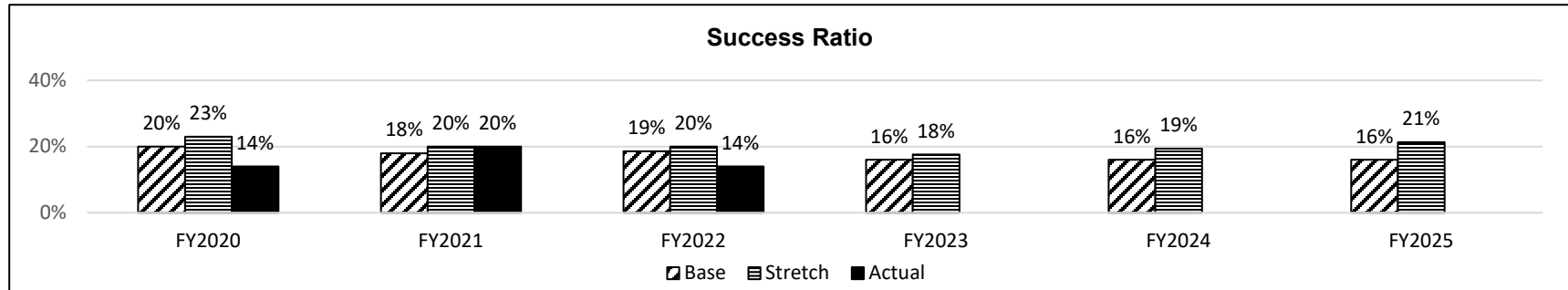
Department: Economic Development

HB Section(s): 7.005

Program Name: Business Recruitment and Marketing

Program is found in the following core budget(s): Business Recruitment and Marketing

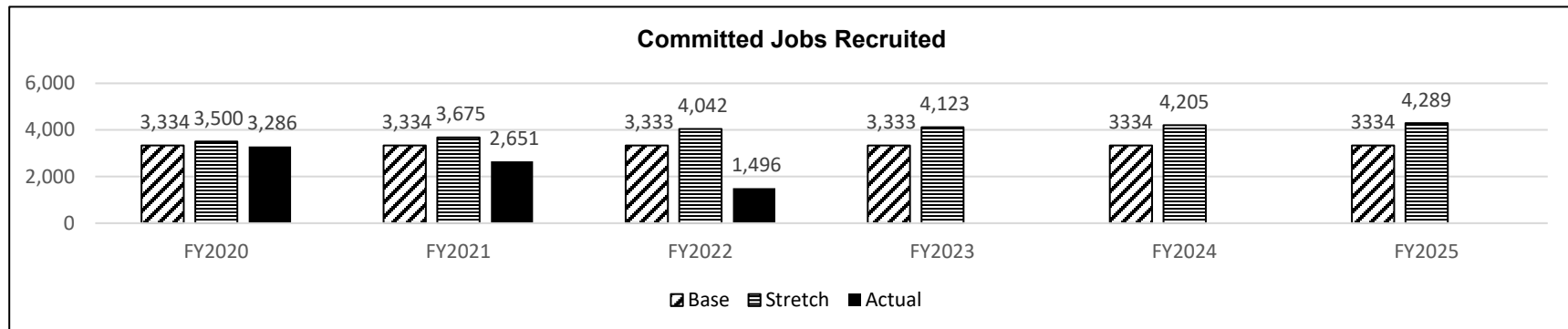
2b. Provide a measure(s) of the program's quality.



Note 1: Measures percentage of projects announced to projects opened.

Note 2: Base targets for FY2023-FY2025 are based on an average of FY2020-FY2022 actuals. Stretch targets for FY2023-FY2025 are based on an average of FY2020-FY2022 actuals and assumes a 10% increase year over year.

2c. Provide a measure(s) of the program's impact.



Note 1: Jobs recruited represents all employment included in growth opportunities being facilitated by the Business Recruitment and Marketing contractor.

Note 2: FY2023 base is a contractor-provided projection representing a three year goal of 10,000. FY2023-FY2025 Stretch targets assume a 2% increase year over year.

Note 3: This is representative of the portion of jobs coming from businesses outside Missouri.

Note 4: FY2022 actual is low due to the timing of the report. The contractor committed large projects that will be reflected in FY2023.

PROGRAM DESCRIPTION

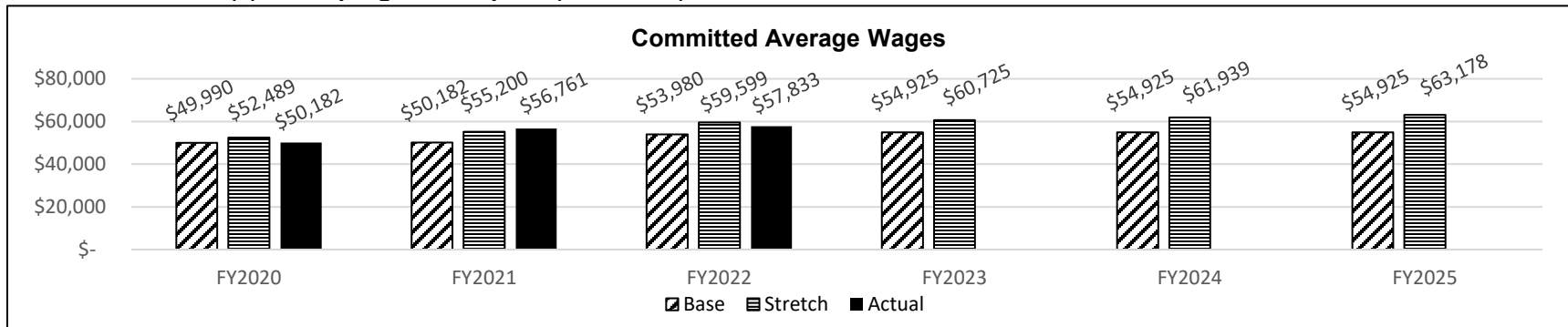
Department: Economic Development

HB Section(s): 7.005

Program Name: Business Recruitment and Marketing

Program is found in the following core budget(s): Business Recruitment and Marketing

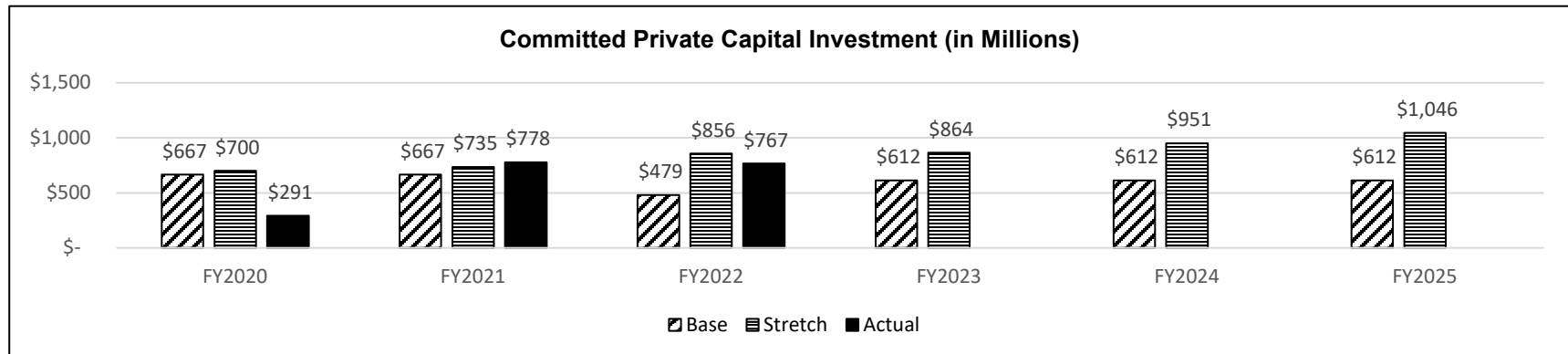
2c. Provide a measure(s) of the program's impact. (continued)



Note 1: Average wages represents wages projected at the time of project announcement.

Note 2: FY2023 base is an average of FY2020-FY2022 actuals and remains consistent.

Note 3: FY2023 Stretch goals for payroll assumes a 5% increase from FY2022 actual then a 2% increase year over year.



Note 1: Private capital investment represents planned expenditures at the time of project announcement.

Note 2: FY2024 base is an average of FY2020-FY2022 actuals and remains consistent. FY2023-FY2025 stretch targets reflect a 10% increase year over year.

Note 3: This is representative of the portion of investment coming from businesses outside Missouri.

PROGRAM DESCRIPTION

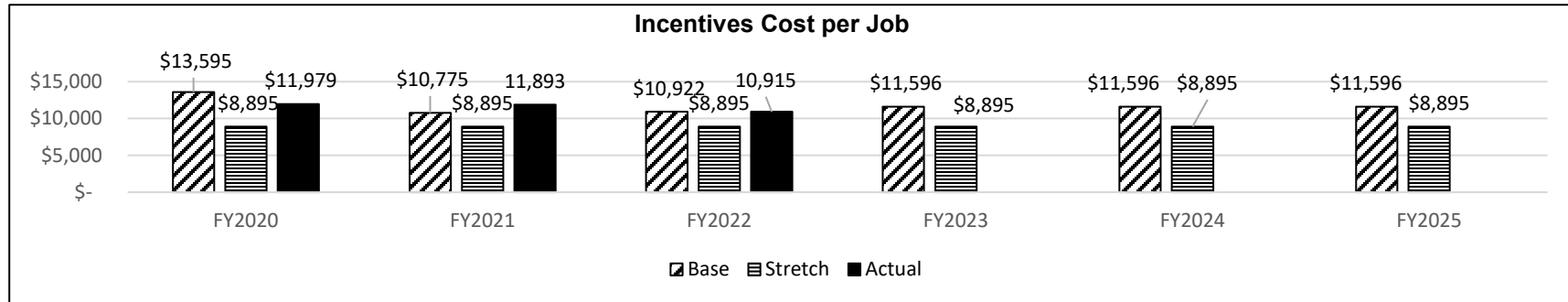
Department: Economic Development

HB Section(s): 7.005

Program Name: Business Recruitment and Marketing

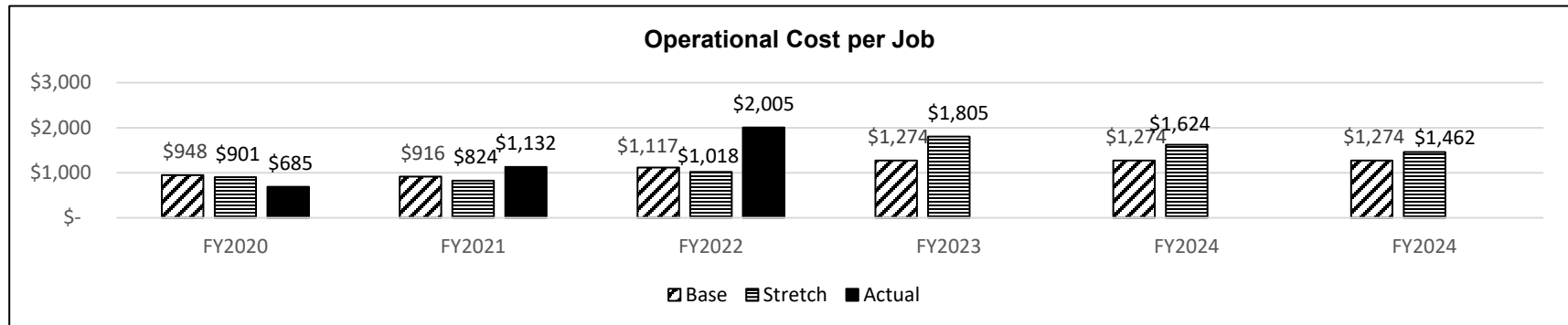
Program is found in the following core budget(s): Business Recruitment and Marketing

2d. Provide a measure(s) of the program's efficiency.



Note 1: Measure is calculated by dividing proposed economic incentives by the committed number of jobs committed.

Note 2: Base targets for FY2023-FY2025 are based on the averages of FY2020-FY2022 actuals. Stretch targets meet the FY2019 low of \$8,895 per job.



Note 1: Measure is calculated by dividing Business Recruitment and Marketing Program budget by the committed number of jobs created and retained.

Note 2: Base targets for FY2023 are based on the average of FY2020-FY2022 actuals. Stretch targets assume a 10% decrease year over year.

PROGRAM DESCRIPTION

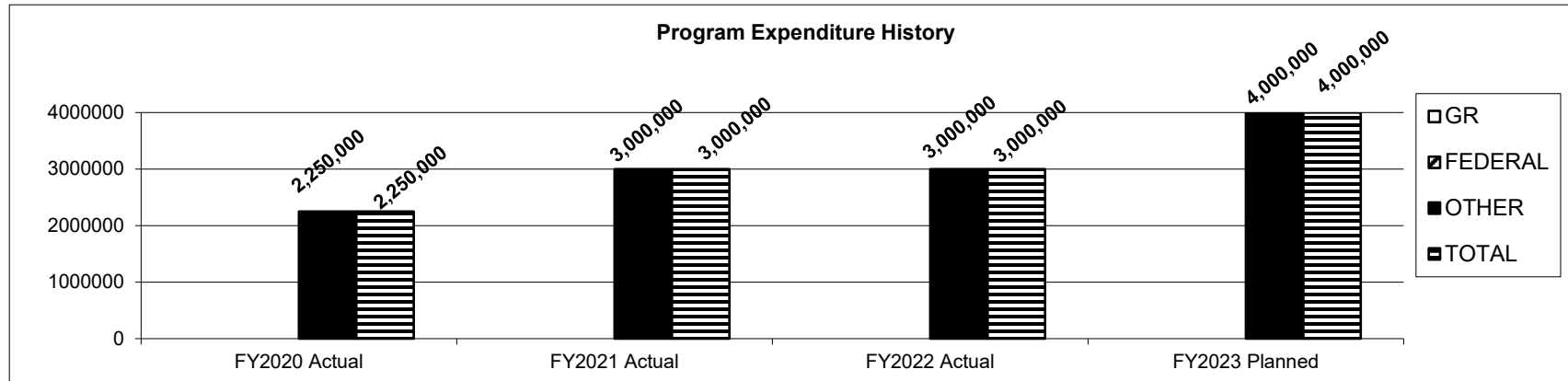
Department: Economic Development

HB Section(s): 7.005

Program Name: Business Recruitment and Marketing

Program is found in the following core budget(s): Business Recruitment and Marketing

3. Provide actual expenditures for the prior three fiscal years and planned expenditures for the current fiscal year. (Note: Amounts do not include fringe benefit costs.)



4. What are the sources of the "Other " funds?

Economic Development Advancement Fund (0783)

5. What is the authorization for this program, i.e., federal or state statute, etc.? (Include the federal program number, if applicable.)

Section 620.1900, RSMo., which establishes the Economic Development Advancement Fund.

6. Are there federal matching requirements? If yes, please explain.

No

7. Is this a federally mandated program? If yes, please explain.

No

NEW DECISION ITEM
RANK: 15 OF 17

Department: Economic Development	Budget Unit	43015C
Division: Regional Engagement		
DI Name: Business Recruit & Marketing Increase DI#1419003	HB Section	7.005

1. AMOUNT OF REQUEST

	FY 2024 Budget Request			
	GR	Federal	Other	Total
PS	0	0	0	0
EE	0	0	0	0
PSD	0	0	500,000	500,000
TRF	0	0	0	0
Total	0	0	500,000	500,000
FTE	0.00	0.00	0.00	0.00

Est. Fringe	0	0	0	0
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Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.

Other Funds: Economic Development Advancement Fund (0783)
Non-Counts:

	FY 2024 Governor's Recommendation			
	GR	Federal	Other	Total
PS	0	0	0	0
EE	0	0	0	0
PSD	0	0	500,000	500,000
TRF	0	0	0	0
Total	0	0	500,000	500,000
FTE	0.00	0.00	0.00	0.00

Est. Fringe	0	0	0	0
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Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.

Other Funds: Economic Development Advancement Fund (0783)
Non-Counts:

2. THIS REQUEST CAN BE CATEGORIZED AS:

<input type="checkbox"/> New Legislation	<input type="checkbox"/> New Program	<input type="checkbox"/> Fund Switch
<input type="checkbox"/> Federal Mandate	<input type="checkbox"/> Program Expansion	<input checked="" type="checkbox"/> Cost to Continue
<input type="checkbox"/> GR Pick-Up	<input type="checkbox"/> Space Request	<input type="checkbox"/> Equipment Replacement
<input type="checkbox"/> Pay Plan	<input type="checkbox"/> Other: _____	

3. WHY IS THIS FUNDING NEEDED? PROVIDE AN EXPLANATION FOR ITEMS CHECKED IN #2. INCLUDE THE FEDERAL OR STATE STATUTORY OR CONSTITUTIONAL AUTHORIZATION FOR THIS PROGRAM.

This new decision item is being requested to continue \$500,000 in funding for the Business Recruitment and Marketing program, which markets Missouri nationally and internationally in an effort to attract new business and job creation to the state. In FY2023, this appropriation was increased with one-time funding of \$1,000,000. The Department of Economic Development (DED) is requesting this \$500,000 increase to core funding, which will be used to continue to help rural communities in recruiting new businesses to the state. The increase will have no impact to general revenue, as it will draw from the Economic Development Advancement Fund, which consists of fees collected by the Department upon the issuance of tax credits. Currently, the Department contracts for business recruitment and marketing services with the Hawthorn Foundation, who subcontracts with the Missouri Partnership, a public-private economic development partnership founded in 2007.

NEW DECISION ITEM
RANK: 15 OF 17

Department: Economic Development	Budget Unit	43015C
Division: Regional Engagement		
DI Name: Business Recruit & Marketing Increase DI#1419003	HB Section	7.005

4. DESCRIBE THE DETAILED ASSUMPTIONS USED TO DERIVE THE SPECIFIC REQUESTED AMOUNT. (How did you determine that the requested number of FTE were appropriate? From what source or standard did you derive the requested levels of funding? Were alternatives such as outsourcing or automation considered? If based on new legislation, does request tie to TAFP fiscal note? If not, explain why. Detail which portions of the request are one-times and how those amounts were calculated.)

The additional resources will continue allowing regionally targeted marketing for rural, urban, and suburban areas of the state. The increase reinforces the importance of these fuctions and will help Missouri compete with comparable state marketing and recruitment funding. Significant investments in similar public private partnerships exist in more than 22 states who utilize similar models.

5. BREAK DOWN THE REQUEST BY BUDGET OBJECT CLASS, JOB CLASS, AND FUND SOURCE. IDENTIFY ONE-TIME COSTS.

Budget Object Class/Job Class	Dept Req GR DOLLARS	Dept Req GR FTE	Dept Req FED DOLLARS	Dept Req FED FTE	Dept Req OTHER DOLLARS	Dept Req OTHER FTE	Dept Req TOTAL DOLLARS	Dept Req TOTAL FTE	Dept Req One-Time DOLLARS
							0		
							0	0.0	
Total PS	<u>0</u>	<u>0.0</u>	<u>0</u>	<u>0.0</u>	<u>0</u>	<u>0.0</u>	<u>0</u>	<u>0.0</u>	<u>0</u>
							0		
							0		
							0		
Total EE	<u>0</u>		<u>0</u>		<u>0</u>		<u>0</u>		<u>0</u>
Program Distributions					500,000		500,000		500,000
Total PSD	<u>0</u>		<u>0</u>		<u>500,000</u>		<u>500,000</u>		<u>500,000</u>
Transfers									
Total TRF	<u>0</u>		<u>0</u>		<u>0</u>		<u>0</u>		<u>0</u>
Grand Total	<u>0</u>	<u>0.0</u>	<u>0</u>	<u>0.0</u>	<u>500,000</u>	<u>0.0</u>	<u>500,000</u>	<u>0.0</u>	<u>500,000</u>

NEW DECISION ITEM
RANK: 15 OF 17

Department: Economic Development				Budget Unit		<u>43015C</u>			
Division: Regional Engagement				HB Section		<u>7.005</u>			
DI Name: Business Recruit & Marketing Increase				DI#1419003					
Budget Object Class/Job Class	Gov Rec GR DOLLARS	Gov Rec GR FTE	Gov Rec FED DOLLARS	Gov Rec FED FTE	Gov Rec OTHER DOLLARS	Gov Rec OTHER FTE	Gov Rec TOTAL DOLLARS	Gov Rec TOTAL FTE	Gov Rec One-Time DOLLARS
							0		
							0	0.0	
Total PS	0	0.0	0	0.0	0	0.0	0	0.0	0
							0		
							0		
							0		
Total EE	0		0		0		0		0
Program Distributions					500,000		500,000		
Total PSD	0		0		500,000		500,000		0
Transfers									
Total TRF	0		0		0		0		0
Grand Total	0	0.0	0	0.0	500,000	0.0	500,000	0.0	0

NEW DECISION ITEM
RANK: 15 OF 17

Department: Economic Development	Budget Unit 43015C
Division: Regional Engagement	
DI Name: Business Recruit & Marketing Increase DI#1419003	HB Section 7.005

6. PERFORMANCE MEASURES (If new decision item has an associated core, separately identify projected performance with & without additional funding.)

6a. Provide an activity measure(s) for the program.

Refer to the Business and Recruitment Marketing program Core for performance measures.

6b. Provide a measure(s) of the program's quality.

Refer to the Business and Recruitment Marketing program Core for performance measures.

6c. Provide a measure(s) of the program's impact.

Refer to the Business and Recruitment Marketing program Core for performance measures.

6d. Provide a measure(s) of the program's efficiency.

Refer to the Business and Recruitment Marketing program Core for performance measures.

7. STRATEGIES TO ACHIEVE THE PERFORMANCE MEASUREMENT TARGETS:

The strategy for the success of this program continues to be to market Missouri both nationally and internationally to effectively produce new business recruitment leads resulting in new investment opportunities and the creation of new high quality jobs.

Department of Economic Development

DECISION ITEM DETAIL

Budget Unit	FY 2022	FY 2022	FY 2023	FY 2023	FY 2024	FY 2024	FY 2024	FY 2024
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
BUS RECRUITMENT AND MARKETING								
Biz Recruit & Mktg Increase - 1419003								
PROGRAM DISTRIBUTIONS	0	0.00	0	0.00	500,000	0.00	500,000	0.00
TOTAL - PD	0	0.00	0	0.00	500,000	0.00	500,000	0.00
GRAND TOTAL	\$0	0.00	\$0	0.00	\$500,000	0.00	\$500,000	0.00
GENERAL REVENUE	\$0	0.00	\$0	0.00	\$0	0.00	\$0	0.00
FEDERAL FUNDS	\$0	0.00	\$0	0.00	\$0	0.00	\$0	0.00
OTHER FUNDS	\$0	0.00	\$0	0.00	\$500,000	0.00	\$500,000	0.00

CORE DECISION ITEM

Department: Economic Development					Budget Unit 43011C				
Division: Regional Engagement									
Core: International Trade and Investment Offices					HB Section 7.005				
1. CORE FINANCIAL SUMMARY									
FY 2024 Budget Request					FY 2024 Governor's Recommendation				
	GR	Federal	Other	Total		GR	Fed	Other	Total
PS	0	0	0	0	PS	0	0	0	0
EE	0	0	1,500,000	1,500,000	EE	0	0	1,500,000	1,500,000
PSD	0	0	0	0	PSD	0	0	0	0
TRF	0	0	0	0	TRF	0	0	0	0
Total	0	0	1,500,000	1,500,000	Total	0	0	1,500,000	1,500,000
FTE	0.00	0.00	0.00	0.00	FTE	0.00	0.00	0.00	0.00
Est. Fringe	0	0	0	0	Est. Fringe	0	0	0	0
Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.					Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.				
Other Funds: Economic Development Advancement Fund (0783)					Other Funds: Economic Development Advancement Fund (0783)				
2. CORE DESCRIPTION									
Missouri's International Trade and Investment Offices are located in Australia, Brazil, Canada, China, Europe, India, Israel, Japan, the Republic of Korea, Malaysia, Mexico, United Arab Emirates, and the United States. These offices assist Missouri businesses with international sales promotion, foreign market entry strategies, and provide investment strategies to international investors looking to locate in Missouri.									
Sales Promotion: Each office promotes Missouri-based products and services to foreign individuals, businesses, and government entities to generate increased economic activity for Missouri businesses.									
Market Entry Strategies: Each office provides Missouri businesses and individuals with trade counseling and technical advice regarding possible market entry strategies to export products and services.									
Investment Strategies: Each office promotes Missouri as the ideal location for foreign direct investment by raising awareness of communities across the State, identifying Missouri as the ideal location to do business, providing technical information on the Department of Economic Development's incentive programs, and delivering comprehensive investment proposals from the State and its partners to promising international businesses.									
3. PROGRAM LISTING (list programs included in this core funding)									
International Trade and Investment Offices									

CORE DECISION ITEM

Department:	Economic Development	Budget Unit	43011C
Division:	Regional Engagement		
Core:	International Trade and Investment Offices	HB Section	7.005

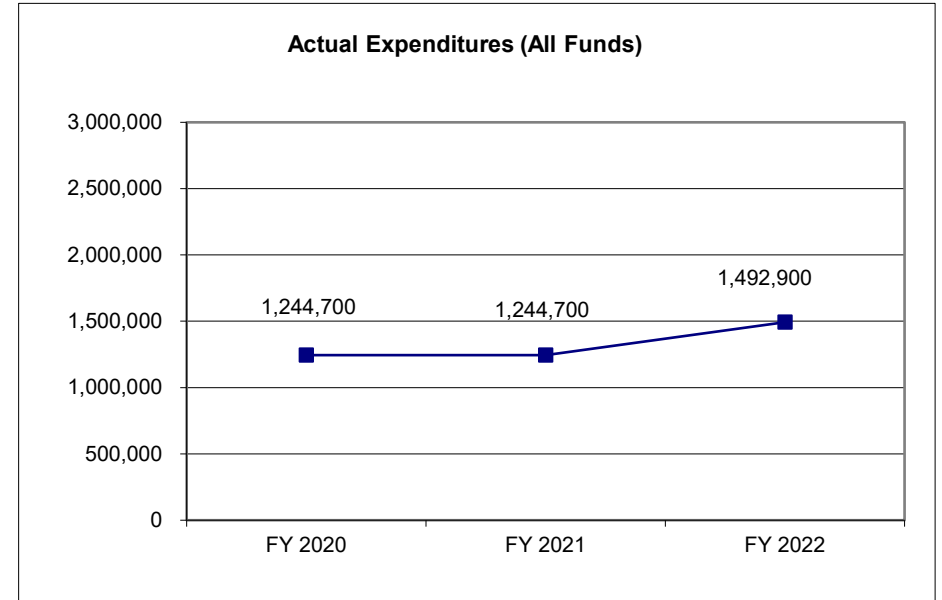
4. FINANCIAL HISTORY

	FY 2020 Actual	FY 2021 Actual	FY 2022 Actual	FY 2023 Current Yr.
Appropriation (All Funds)	1,500,000	1,500,000	1,500,000	1,500,000
Less Reverted (All Funds)	0	0	0	0
Less Restricted (All Funds)*	0	0	0	0
Budget Authority (All Funds)	1,500,000	1,500,000	1,500,000	1,500,000
Actual Expenditures (All Funds)	1,244,700	1,244,700	1,492,900	N/A
Unexpended (All Funds)	255,300	255,300	7,100	N/A
Unexpended, by Fund:				
General Revenue	0	0	0	N/A
Federal	0	0	0	N/A
Other	255,300	255,300	7,100	N/A

*Restricted amount as of: _____

Reverted includes Governor's standard 3 percent reserve (when applicable).
Restricted includes any extraordinary expenditure restriction (when applicable).

NOTES:



CORE RECONCILIATION DETAIL

**DEPARTMENT OF ECONOMIC DEVELOPMENT
INTRNTNL TRADE & INVEST OFFICE**

5. CORE RECONCILIATION DETAIL

	Budget Class	FTE	GR	Federal	Other	Total	Explanation
TAFP AFTER VETOES	EE	0.00	0	0	1,500,000	1,500,000	
	Total	0.00	0	0	1,500,000	1,500,000	
DEPARTMENT CORE REQUEST	EE	0.00	0	0	1,500,000	1,500,000	
	Total	0.00	0	0	1,500,000	1,500,000	
GOVERNOR'S RECOMMENDED CORE	EE	0.00	0	0	1,500,000	1,500,000	
	Total	0.00	0	0	1,500,000	1,500,000	

Department of Economic Development

DECISION ITEM SUMMARY

Budget Unit								
Decision Item	FY 2022	FY 2022	FY 2023	FY 2023	FY 2024	FY 2024	FY 2024	FY 2024
Budget Object Summary	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Fund	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
INTRNTNL TRADE & INVEST OFFICE								
CORE								
EXPENSE & EQUIPMENT								
ECON DEVELOP ADVANCEMENT FUND	0	0.00	1,500,000	0.00	1,500,000	0.00	1,500,000	0.00
TOTAL - EE	0	0.00	1,500,000	0.00	1,500,000	0.00	1,500,000	0.00
TOTAL	0	0.00	1,500,000	0.00	1,500,000	0.00	1,500,000	0.00
GRAND TOTAL	\$0	0.00	\$1,500,000	0.00	\$1,500,000	0.00	\$1,500,000	0.00

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Department of Economic Development

DECISION ITEM SUMMARY

Budget Unit								
Decision Item	FY 2022	FY 2022	FY 2023	FY 2023	FY 2024	FY 2024	FY 2024	FY 2024
Budget Object Summary	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Fund	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
INTER TRADE & INVESTMNT OFFICE								
CORE								
EXPENSE & EQUIPMENT								
ECON DEVELOP ADVANCEMENT FUND	1,492,900	0.00	0	0.00	0	0.00	0	0.00
TOTAL - EE	1,492,900	0.00	0	0.00	0	0.00	0	0.00
TOTAL	1,492,900	0.00	0	0.00	0	0.00	0	0.00
GRAND TOTAL	\$1,492,900	0.00	\$0	0.00	\$0	0.00	\$0	0.00

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Department of Economic Development

DECISION ITEM DETAIL

Budget Unit	FY 2022	FY 2022	FY 2023	FY 2023	FY 2024	FY 2024	FY 2024	FY 2024
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
INTRNTNL TRADE & INVEST OFFICE								
CORE								
PROFESSIONAL SERVICES	0	0.00	1,500,000	0.00	1,500,000	0.00	1,500,000	0.00
TOTAL - EE	0	0.00	1,500,000	0.00	1,500,000	0.00	1,500,000	0.00
GRAND TOTAL	\$0	0.00	\$1,500,000	0.00	\$1,500,000	0.00	\$1,500,000	0.00
GENERAL REVENUE	\$0	0.00	\$0	0.00	\$0	0.00	\$0	0.00
FEDERAL FUNDS	\$0	0.00	\$0	0.00	\$0	0.00	\$0	0.00
OTHER FUNDS	\$0	0.00	\$1,500,000	0.00	\$1,500,000	0.00	\$1,500,000	0.00

Department of Economic Development

DECISION ITEM DETAIL

Budget Unit	FY 2022	FY 2022	FY 2023	FY 2023	FY 2024	FY 2024	FY 2024	FY 2024
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
INTER TRADE & INVESTMNT OFFICE								
CORE								
PROFESSIONAL SERVICES	1,492,900	0.00	0	0.00	0	0.00	0	0.00
TOTAL - EE	1,492,900	0.00	0	0.00	0	0.00	0	0.00
GRAND TOTAL	\$1,492,900	0.00	\$0	0.00	\$0	0.00	\$0	0.00
GENERAL REVENUE	\$0	0.00	\$0	0.00	\$0	0.00		0.00
FEDERAL FUNDS	\$0	0.00	\$0	0.00	\$0	0.00		0.00
OTHER FUNDS	\$1,492,900	0.00	\$0	0.00	\$0	0.00		0.00

PROGRAM DESCRIPTION

Department: Economic Development

HB Section(s): 7.005

Program Name: International Trade and Investment Offices

Program is found in the following core budget(s): International Trade and Investment Offices

1a. What strategic priority does this program address?

Data Driven, Customer Centric, One Team

1b. What does this program do?

- This program is designed to increase exports for Missouri's manufacturers and professional service companies while generating interest in the state amongst foreign investors, including businesses capable of creating jobs and new capital investment within the state.
- DED contracts with a foreign-based representative with offices in Brazil, Canada, China, Cote d'Ivoire, Europe, India, Israel, Japan, the Republic of Korea, Malaysia, Mexico, United Arab Emirates, and the United States. The representative's teams, along with DED's international team, work together to execute services on behalf of Missouri's businesses and communities.
- DED export assistance includes technical guidance on market entry strategies, sector/product research, foreign partner identification (e.g. distributors and agents), trade shows, and trade missions.
- Foreign-based representatives identify foreign direct investment (FDI) leads for the Missouri Partnership and DED Regional Engagement teams and promote Missouri as an ideal location to foreign investors. These representatives raise awareness of local/community benefits across the State and provide client solutions and technical assistance on DED's incentive programs.

2a. Provide an activity measure(s) for the program.

	FY2020		FY2021		FY2022		FY2023	FY2024	FY2025
	Projected	Actual	Projected	Actual	Projected	Actual	Projected	Projected	Projected
Export Work Orders	569	548	275	511	550	452	461	470	480
FDI Leads Generated	25	29	12	34	35	46	47	48	49
FDI Informational Requests	100	70	65	77	80	97	99	101	103

Note 1: Export work orders are specific activities done on behalf of Missouri companies seeking to export.

Note 2: An FDI Lead Generated is defined by the following 4 criteria: a) Capital investment amount; b) Jobs number target; c) Roles and Wages for the jobs to be created; and d) Timeline for decision.

Note 3: Projected amounts are calculated by incremental increases based on the previous year's actual results.

PROGRAM DESCRIPTION

Department: Economic Development

HB Section(s): 7.005

Program Name: International Trade and Investment Offices

Program is found in the following core budget(s): International Trade and Investment Offices

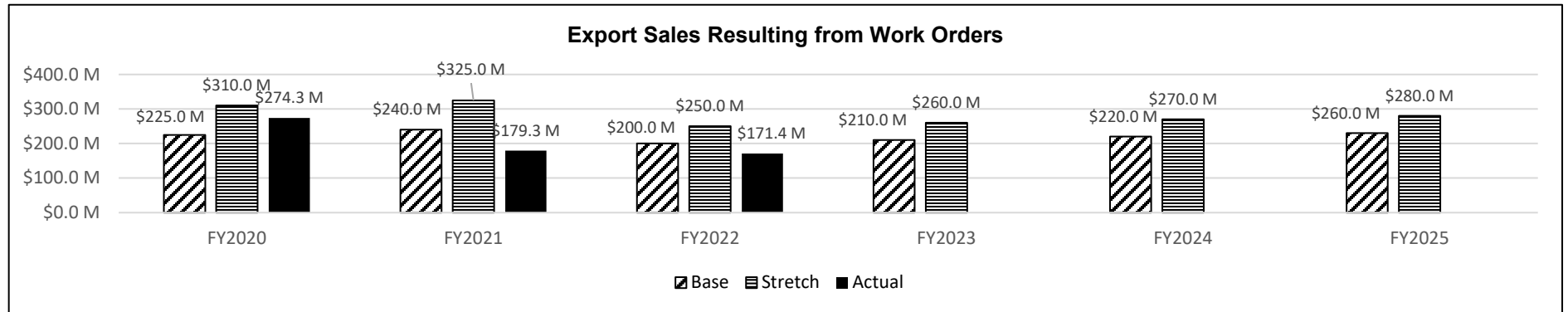
2b. Provide a measure(s) of the program's quality.

	FY2020		FY2021		FY2022		FY2023	FY2024	FY2025
	Projected	Actual	Projected	Actual	Projected	Actual	Projected	Projected	Projected
Customer Satisfaction	95%	99%	96%	97%	97%	94%	98%	99%	99%

Note 1: Customer Satisfaction is obtained from the Client Impact Statement; a data collection instrument which includes a client satisfaction survey dispatched to the client upon the completion of each work order.

Note 2: In FY2021, 390 Client Impact Statements were dispatched and 342 were returned. In FY2022, 469 Client Impact Statements were dispatched and 430 were returned.

2c. Provide a measure(s) of the programs impact.



Note: Chart depicts client success in achieving export sales as a result of DED work order activities.

PROGRAM DESCRIPTION

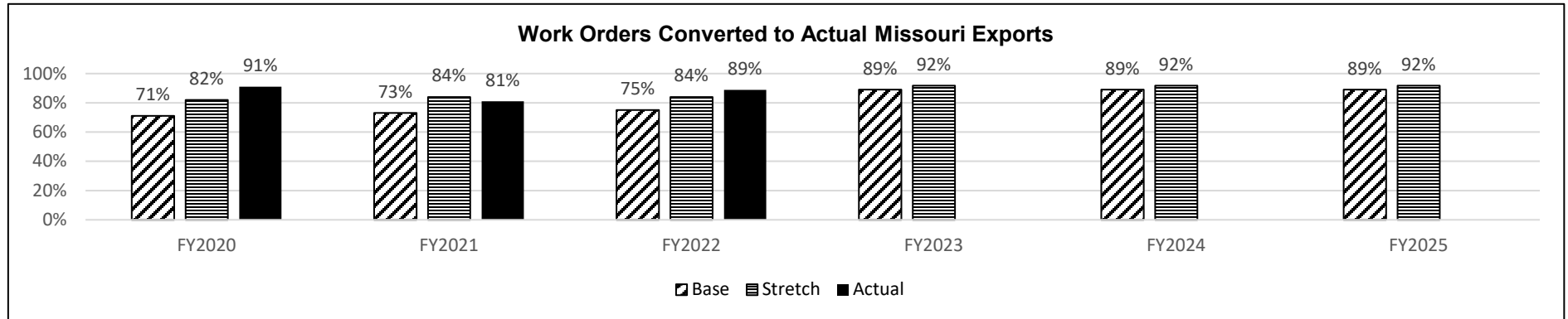
Department: Economic Development

HB Section(s): 7.005

Program Name: International Trade and Investment Offices

Program is found in the following core budget(s): International Trade and Investment Offices

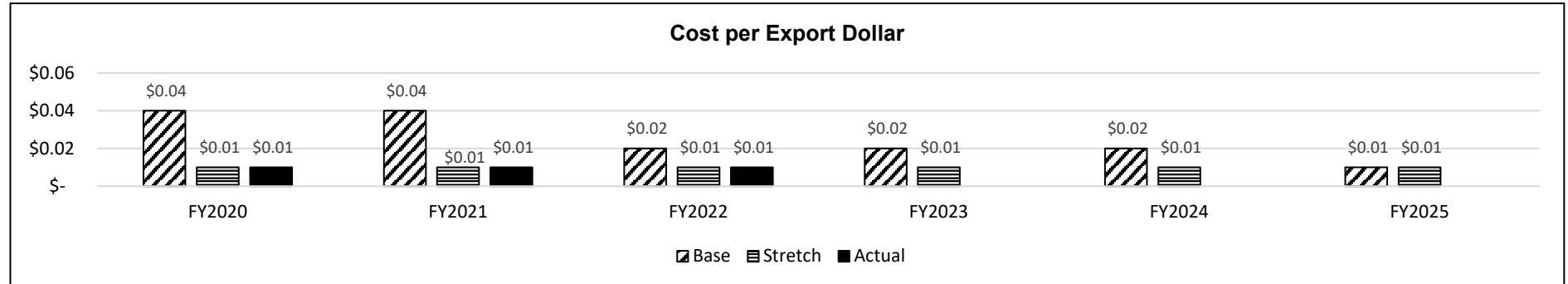
2c. Provide a measure(s) of the programs impact. (continued)



Note 1: Chart depicts the percentage of work orders (i.e., export assistance) that were converted to an actual export sale.

Note 2: Base target for FY2023 - FY2025 set to match FY2022 actual; Stretch target is 3% increase in converted work orders over Base.

2d. Provide a measure(s) of the program's efficiency.



Note: Chart depicts the cost of the program to bring back \$1 in export transactions to Missouri businesses.

PROGRAM DESCRIPTION

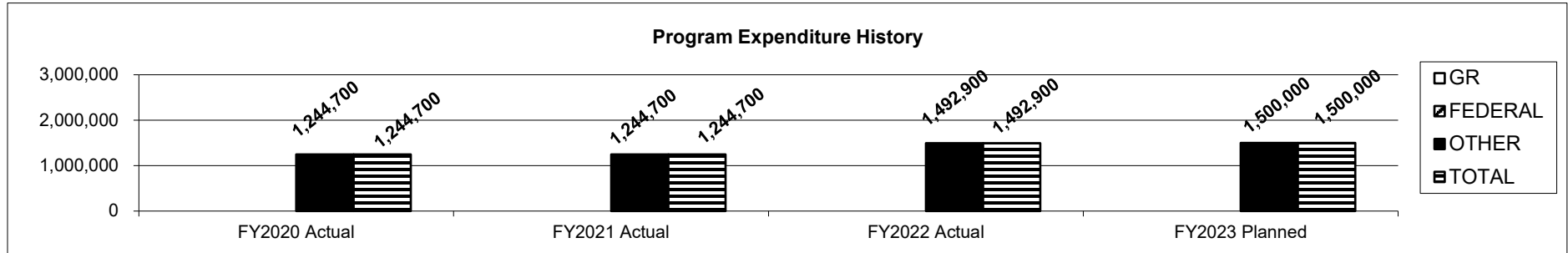
Department: Economic Development

HB Section(s): 7.005

Program Name: International Trade and Investment Offices

Program is found in the following core budget(s): International Trade and Investment Offices

3. Provide actual expenditures for the prior three fiscal years and planned expenditures for the current fiscal year. *(Note: Amounts do not include fringe benefit costs.)*



4. What are the sources of the "Other " funds?

Economic Development Advancement Fund (0783)

5. What is the authorization for this program, i.e., federal or state statute, etc.? (Include the federal program number, if applicable.)

Section 620.010, RSMo., establishes the Department of Economic Development and its divisions.

6. Are there federal matching requirements? If yes, please explain.

No

7. Is this a federally mandated program? If yes, please explain.

No

CORE DECISION ITEM

Department: Economic Development	Budget Unit <u>43019C</u>
Division: Business and Community Solutions	
Core: Delta Regional Authority Dues	HB Section <u>7.010</u>

1. CORE FINANCIAL SUMMARY

FY 2024 Budget Request					FY 2024 Governor's Recommendation				
	GR	Federal	Other	Total		GR	Federal	Other	Total
PS	0	0	0	0	PS	0	0	0	0
EE	0	0	0	0	EE	0	0	0	0
PSD	0	0	150,644	150,644	PSD	0	0	150,644	150,644
TRF	0	0	0	0	TRF	0	0	0	0
Total	0	0	150,644	150,644	Total	0	0	150,644	150,644
FTE	0.00	0.00	0.00	0.00	FTE	0.00	0.00	0.00	0.00
Est. Fringe	0	0	0	0	Est. Fringe	0	0	0	0
<i>Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.</i>					<i>Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.</i>				

Other Funds: Economic Development Advancement Fund (0783)

Other Funds: Economic Development Advancement Fund (0783)

2. CORE DESCRIPTION

This core decision item establishes the authority for the annual dues the State of Missouri pays to the Delta Regional Authority (DRA). The DRA was established in 2000 by Congress with the purpose of making strategic investments of federal appropriations into the physical and human infrastructure of Delta communities, including 29 counties in Southeast Missouri. Through the States' Economic Development Assistance Program, these investments help to improve transportation and basic public infrastructure and to strengthen our workforce development system and local business environments. As a result of our \$150,000 annual dues, DRA invested approximately \$4.5M in Missouri in 2022 for 10 projects in communities across southeast Missouri.

This item was transferred from the Department of Agriculture to the Department of Economic Development with the FY2022 budget.

3. PROGRAM LISTING (list programs included in this core funding)

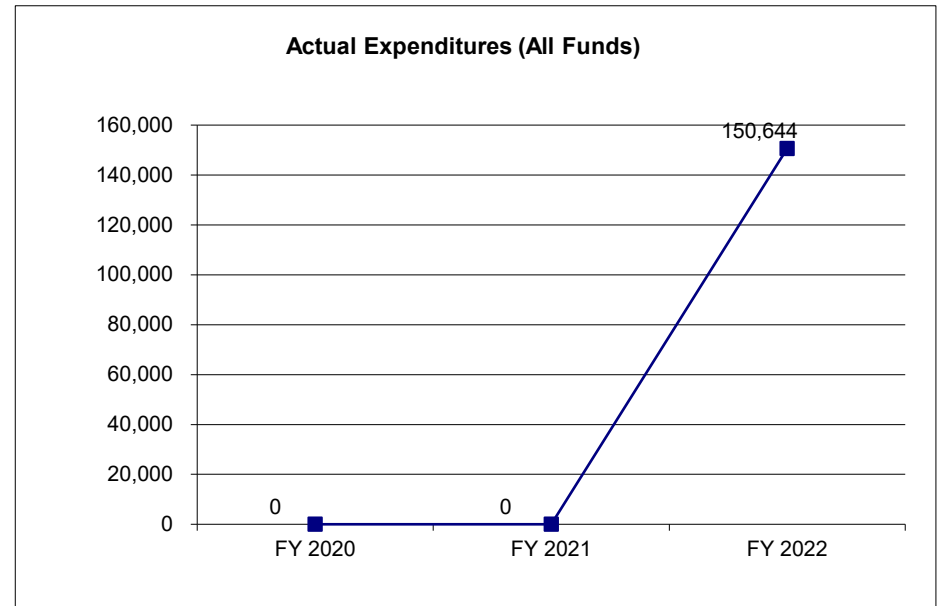
Delta Regional Authority Dues

CORE DECISION ITEM

Department: Economic Development	Budget Unit <u>43019C</u>
Division: Business and Community Solutions	
Core: Delta Regional Authority Dues	HB Section <u>7.010</u>

4. FINANCIAL HISTORY

	FY 2020 Actual	FY 2021 Actual	FY 2022 Actual	FY 2023 Current Yr.
Appropriation (All Funds)	0	0	150,644	150,644
Less Reverted (All Funds)	0	0	0	0
Less Restricted (All Funds)*	0	0	0	0
Budget Authority (All Funds)	0	0	150,644	150,644
Actual Expenditures (All Funds)	0	0	150,644	N/A
Unexpended (All Funds)	0	0	0	N/A
Unexpended, by Fund:				
General Revenue	0	0	0	N/A
Federal	0	0	0	N/A
Other	0	0	0	N/A



*Current Year restricted amount is as of _____.

Reverted includes the statutory three percent reserve amount (when applicable).

Restricted includes any Governor's expenditure restrictions which remained at the end of the fiscal year (when applicable).

NOTES:

CORE RECONCILIATION DETAIL

**DEPARTMENT OF ECONOMIC DEVELOPMENT
DELTA REGIONAL AUTHORITY**

5. CORE RECONCILIATION DETAIL

	Budget Class	FTE	GR	Federal	Other	Total	Explanation
TAFP AFTER VETOES	EE	0.00	0	0	150,644	150,644	
	Total	0.00	0	0	150,644	150,644	
DEPARTMENT CORE REQUEST	EE	0.00	0	0	150,644	150,644	
	Total	0.00	0	0	150,644	150,644	
GOVERNOR'S RECOMMENDED CORE	EE	0.00	0	0	150,644	150,644	
	Total	0.00	0	0	150,644	150,644	

Department of Economic Development

DECISION ITEM SUMMARY

Budget Unit								
Decision Item	FY 2022	FY 2022	FY 2023	FY 2023	FY 2024	FY 2024	FY 2024	FY 2024
Budget Object Summary	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Fund	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
DELTA REGIONAL AUTHORITY								
CORE								
EXPENSE & EQUIPMENT								
ECON DEVELOP ADVANCEMENT FUND	150,644	0.00	150,644	0.00	150,644	0.00	150,644	0.00
TOTAL - EE	150,644	0.00	150,644	0.00	150,644	0.00	150,644	0.00
TOTAL	150,644	0.00	150,644	0.00	150,644	0.00	150,644	0.00
Delta Rgnl Auth Dues Increase - 1419015								
EXPENSE & EQUIPMENT								
ECON DEVELOP ADVANCEMENT FUND	0	0.00	0	0.00	0	0.00	23,527	0.00
TOTAL - EE	0	0.00	0	0.00	0	0.00	23,527	0.00
TOTAL	0	0.00	0	0.00	0	0.00	23,527	0.00
GRAND TOTAL	\$150,644	0.00	\$150,644	0.00	\$150,644	0.00	\$174,171	0.00

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Department of Economic Development

DECISION ITEM DETAIL

Budget Unit	FY 2022	FY 2022	FY 2023	FY 2023	FY 2024	FY 2024	FY 2024	FY 2024
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
DELTA REGIONAL AUTHORITY								
CORE								
PROFESSIONAL DEVELOPMENT	150,644	0.00	150,644	0.00	150,644	0.00	150,644	0.00
TOTAL - EE	150,644	0.00	150,644	0.00	150,644	0.00	150,644	0.00
GRAND TOTAL	\$150,644	0.00	\$150,644	0.00	\$150,644	0.00	\$150,644	0.00
GENERAL REVENUE	\$0	0.00	\$0	0.00	\$0	0.00	\$0	0.00
FEDERAL FUNDS	\$0	0.00	\$0	0.00	\$0	0.00	\$0	0.00
OTHER FUNDS	\$150,644	0.00	\$150,644	0.00	\$150,644	0.00	\$150,644	0.00

PROGRAM DESCRIPTION

Department Economic Development

HB Section(s): 7.010

Program Name Delta Regional Authority Dues

Program is found in the following core budget(s): Delta Regional Authority Dues

1a. What strategic priority does this program address?

Customer Centric

1b. What does this program do?

The Delta Regional Authority (DRA) works to improve regional economic opportunity by helping to create jobs, build communities, and improve the lives of the 10 million people who reside in the 252 counties and parishes of the eight-state Delta region that includes Alabama, Arkansas, Illinois, Kentucky, Louisiana, Mississippi, Missouri (includes 29 counties), and Tennessee. Led by the DRA board, which includes the governors of the eight states – the Delta Regional Authority fosters local and regional partnerships that address economic and social challenges to ultimately strengthen the Delta economy and the quality of life for Delta residents. This spending authority reflects the annual dues the State of Missouri pays to the DRA.

2a. Provide an activity measure(s) for the program.

	FY2022 Actual	FY2023 Projected	FY2024 Projected	FY2025 Projected
Total Projects Funded	10	10	10	10
Total DRA Dollars Allocated	\$1.81M	\$2M	\$2.2M	\$2.2M

2b. Provide a measure(s) of the program's quality.

	FY2022 Actual	FY2023 Projected	FY2024 Projected	FY2025 Projected
Funds from other sources invested into projects	\$4.75M	\$5M	\$5M	\$5M

PROGRAM DESCRIPTION

Department Economic Development

HB Section(s): 7.010

Program Name Delta Regional Authority Dues

Program is found in the following core budget(s): Delta Regional Authority Dues

2c. Provide a measure(s) of the program's impact.

	FY2022 Actual	FY2023 Projected	FY2024 Projected	FY2025 Projected
Total Dollars invested for DRA projects including all sources	\$6.2M	\$6.5M	\$6.5M	\$6.5M
Jobs Created	63	65	65	65
Jobs Retained	71	75	75	75

2d. Provide a measure(s) of the program's efficiency.

	FY2022 Actual	FY2023 Projected	FY2024 Projected	FY2025 Projected
ROI on Investment	1206%	1206%	1206%	1206%

Note: ROI equals DRA dollars allocated divided by DRA annual dues multiplied by 100.

PROGRAM DESCRIPTION

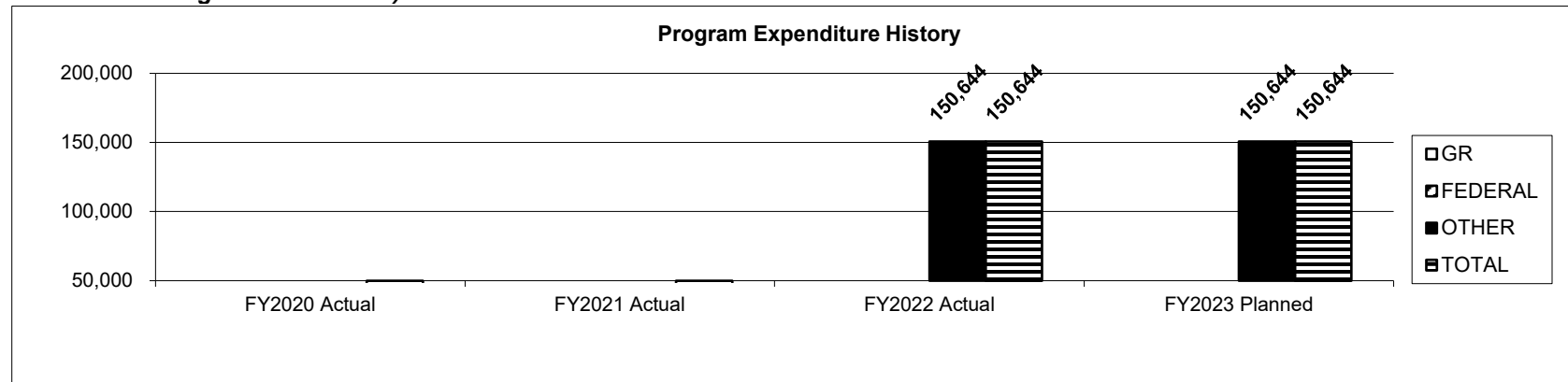
Department Economic Development

HB Section(s): 7.010

Program Name Delta Regional Authority Dues

Program is found in the following core budget(s): Delta Regional Authority Dues

3. Provide actual expenditures for the prior three fiscal years and planned expenditures for the current fiscal year. *(Note: Amounts do not include fringe benefit costs.)*



4. What are the sources of the "Other " funds?

Economic Development Advancement Fund (0783)

5. What is the authorization for this program, i.e., federal or state statute, etc.? *(Include the federal program number, if applicable.)*

7 USC Chapter 50, Subchapter VI: Delta Regional Authority (7 USC §2009aa - §2009aa-13)

6. Are there federal matching requirements? If yes, please explain.

No

7. Is this a federally mandated program? If yes, please explain.

No

NEW DECISION ITEM
RANK: _____ **OF** _____

Department: Economic Development	Budget Unit 43019C
Division: Business and Community Solutions	
DI Name: Delta Regional Authority Increase DI#	HB Section 7.010

1. AMOUNT OF REQUEST

	FY 2024 Budget Request			
	GR	Federal	Other	Total
PS	0	0	0	0
EE	0	0	0	0
PSD	0	0	0	0
TRF	0	0	0	0
Total	0	0	0	0
FTE	0.00	0.00	0.00	0.00

Est. Fringe	0	0	0	0
<i>Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.</i>				

Other Funds:
Non-Counts:

	FY 2024 Governor's Recommendation			
	GR	Federal	Other	Total
PS	0	0	0	0
EE	0	0	23,527	23,527
PSD	0	0	0	0
TRF	0	0	0	0
Total	0	0	23,527	23,527
FTE	0.00	0.00	0.00	0.00

Est. Fringe	0	0	0	0
<i>Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.</i>				

Other Funds: Economic Development Advancement Fund (0783)
Non-Counts:

2. THIS REQUEST CAN BE CATEGORIZED AS:

<input type="checkbox"/> New Legislation	<input type="checkbox"/> New Program	<input type="checkbox"/> Fund Switch
<input type="checkbox"/> Federal Mandate	<input checked="" type="checkbox"/> Program Expansion	<input type="checkbox"/> Cost to Continue
<input type="checkbox"/> GR Pick-Up	<input type="checkbox"/> Space Request	<input type="checkbox"/> Equipment Replacement
<input type="checkbox"/> Pay Plan	<input type="checkbox"/> Other: _____	

3. WHY IS THIS FUNDING NEEDED? PROVIDE AN EXPLANATION FOR ITEMS CHECKED IN #2. INCLUDE THE FEDERAL OR STATE STATUTORY OR CONSTITUTIONAL AUTHORIZATION FOR THIS PROGRAM.

This new decision item is being requested to increase the appropriation amount for the annual dues the State of Missouri pays to the Delta Regional Authority (DRA). The DRA was established in 2000 by Congress with the purpose of making strategic investments of federal appropriations into the physical and human infrastructure of Delta communities, including 29 counties in Southeast Missouri. Missouri's annual dues are based on an algorithm as assessed by the DRA, which caused an increase to the annual dues rate. As a result of our \$150,000 annual dues, DRA invested approximately \$4.5M in Missouri in 2022 for 10 projects in communities across southeast Missouri.

NEW DECISION ITEM

RANK: _____ OF _____

Department: Economic Development	Budget Unit	43019C
Division: Business and Community Solutions		
DI Name: Delta Regional Authority Increase	DI#	
	HB Section	7.010

4. DESCRIBE THE DETAILED ASSUMPTIONS USED TO DERIVE THE SPECIFIC REQUESTED AMOUNT. (How did you determine that the requested number of FTE were appropriate? From what source or standard did you derive the requested levels of funding? Were alternatives such as outsourcing or automation considered? If based on new legislation, does request tie to TAFP fiscal note? If not, explain why. Detail which portions of the request are one-times and how those amounts were calculated.)

The FY2023 assessed dues totaled \$174,171, which is an increase of \$23,527 from the current appropriation of \$150,644. The difference was paid with DED General Revenue funds, but this is not sustainable going forward; therefore, the increase in spending authority is needed.

5. BREAK DOWN THE REQUEST BY BUDGET OBJECT CLASS, JOB CLASS, AND FUND SOURCE. IDENTIFY ONE-TIME COSTS.

Budget Object Class/Job Class	Dept Req GR DOLLARS	Dept Req GR FTE	Dept Req FED DOLLARS	Dept Req FED FTE	Dept Req OTHER DOLLARS	Dept Req OTHER FTE	Dept Req TOTAL DOLLARS	Dept Req TOTAL FTE	Dept Req One-Time DOLLARS
							0		
							0	0.0	
Total PS	<u>0</u>	<u>0.0</u>	<u>0</u>	<u>0.0</u>	<u>0</u>	<u>0.0</u>	<u>0</u>	<u>0.0</u>	<u>0</u>
							0		
							0		
							0		
Total EE	<u>0</u>		<u>0</u>		<u>0</u>		<u>0</u>		<u>0</u>
Program Distributions							0		
Total PSD	<u>0</u>		<u>0</u>		<u>0</u>		<u>0</u>		<u>0</u>
Transfers									
Total TRF	<u>0</u>		<u>0</u>		<u>0</u>		<u>0</u>		<u>0</u>
Grand Total	<u>0</u>	<u>0.0</u>	<u>0</u>	<u>0.0</u>	<u>0</u>	<u>0.0</u>	<u>0</u>	<u>0.0</u>	<u>0</u>

NEW DECISION ITEM

RANK: _____ OF _____

Department: Economic Development				Budget Unit		43019C			
Division: Business and Community Solutions									
DI Name: Delta Regional Authority Increase		DI#		HB Section		7.010			
	Gov Rec GR	Gov Rec GR	Gov Rec FED	Gov Rec FED	Gov Rec OTHER	Gov Rec OTHER	Gov Rec TOTAL	Gov Rec TOTAL	Gov Rec One-Time
Budget Object Class/Job Class	DOLLARS	FTE	DOLLARS	FTE	DOLLARS	FTE	DOLLARS	FTE	DOLLARS
							0		
							0	0.0	
Total PS	0	0.0	0	0.0	0	0.0	0	0.0	0
320/Professional Development					23,527		23,527		
							0		
							0		
							0		
Total EE	0		0		23,527		23,527		0
Program Distributions							0		
Total PSD	0		0		0		0		0
Transfers									
Total TRF	0		0		0		0		0
Grand Total	0	0.0	0	0.0	23,527	0.0	23,527	0.0	0

NEW DECISION ITEM

RANK: _____ **OF** _____

Department: Economic Development	Budget Unit 43019C
Division: Business and Community Solutions	
DI Name: Delta Regional Authority Increase DI#	HB Section 7.010

6. PERFORMANCE MEASURES (If new decision item has an associated core, separately identify projected performance with & without additional funding.)

6a. Provide an activity measure(s) for the program.

Activity measure includes the total number of projects funded and total amount of allocated DRA funds -- see the DRA Core for the current measure.

6b. Provide a measure(s) of the program's quality.

The program's quality measure includes funds from other sources invested into projects -- see the DRA Core for the current measure.

6c. Provide a measure(s) of the program's impact.

The program's impact is measured by the total dollars invested for DRA projects including all sources; jobs created; and jobs retained -- see the DRA Core for the current measures.

6d. Provide a measure(s) of the program's efficiency.

The program's efficiency is measured by the Return on Investment -- see the DRA Core for the current measures.

7. STRATEGIES TO ACHIEVE THE PERFORMANCE MEASUREMENT TARGETS:

DED works closely with other Missouri members of the DRA to develop projects in order to achieve the performance measures.

Department of Economic Development

DECISION ITEM DETAIL

Budget Unit	FY 2022	FY 2022	FY 2023	FY 2023	FY 2024	FY 2024	FY 2024	FY 2024
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
DELTA REGIONAL AUTHORITY								
Delta Rgnl Auth Dues Increase - 1419015								
PROFESSIONAL DEVELOPMENT	0	0.00	0	0.00	0	0.00	23,527	0.00
TOTAL - EE	0	0.00	0	0.00	0	0.00	23,527	0.00
GRAND TOTAL	\$0	0.00	\$0	0.00	\$0	0.00	\$23,527	0.00
GENERAL REVENUE								
	\$0	0.00	\$0	0.00	\$0	0.00	\$0	0.00
FEDERAL FUNDS								
	\$0	0.00	\$0	0.00	\$0	0.00	\$0	0.00
OTHER FUNDS								
	\$0	0.00	\$0	0.00	\$0	0.00	\$23,527	0.00

CORE DECISION ITEM

Department: Economic Development					Budget Unit 43020C				
Division: Business and Community Solutions									
Core: Business and Community Solutions					HB Section 7.015				
1. CORE FINANCIAL SUMMARY									
FY 2024 Budget Request					FY 2024 Governor's Recommendation				
	GR	Federal	Other	Total		GR	Fed	Other	Total
PS	1,188,871	1,277,548	333,340	2,799,759	PS	1,188,871	1,277,548	333,340	2,799,759
EE	227,131	202,549	3,890	433,570	EE	227,131	202,549	3,890	433,570
PSD	1,000	50,000	0	51,000	PSD	1,000	50,000	0	51,000
TRF	0	0	0	0	TRF	0	0	0	0
Total	1,417,002	1,530,097	337,230	3,284,329	Total	1,417,002	1,530,097	337,230	3,284,329
FTE	22.74	17.26	6.00	46.00	FTE	22.74	17.26	6.00	46.00
Est. Fringe	788,126	735,064	215,118	1,738,308	Est. Fringe	788,126	735,064	215,118	1,738,308
Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.					Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.				
Other Funds:	State Supplemental Downtown Development (0766) Administrative Revolving Fund (0547) Economic Development Advancement Fund (0783)				Other Funds:	State Supplemental Downtown Development (0766) Administrative Revolving Fund (0547) Economic Development Advancement Fund (0783)			
Federal Funds:	Community Development Block Grant (0123)				Federal Funds:	Community Development Block Grant (0123)			
2. CORE DESCRIPTION									
The Business and Community Solutions Division (BCS) deploys funding and safeguards taxpayer dollars through the department’s business, community and redevelopment programs. BCS also builds new programming as created by the legislature, packaging programs to create custom solutions for specific project needs.									
BCS includes Personal Service and Expense and Equipment funding for staff who manage the various programs, the Community Development Block Grant (CDBG) program and the Missouri Technology Corporation (MTC). Program funding for the CDBG and MTC can be found in separate Core Decision Item forms.									
The Missouri Community Service Commission is also housed under this division, and its PS, E&E, and program funding can be found in a separate Core Decision Item form.									
3. PROGRAM LISTING (list programs included in this core funding)									
Business and Community Solutions, Community Development Block Grant, and Missouri Technology Corporation administration.									

CORE DECISION ITEM

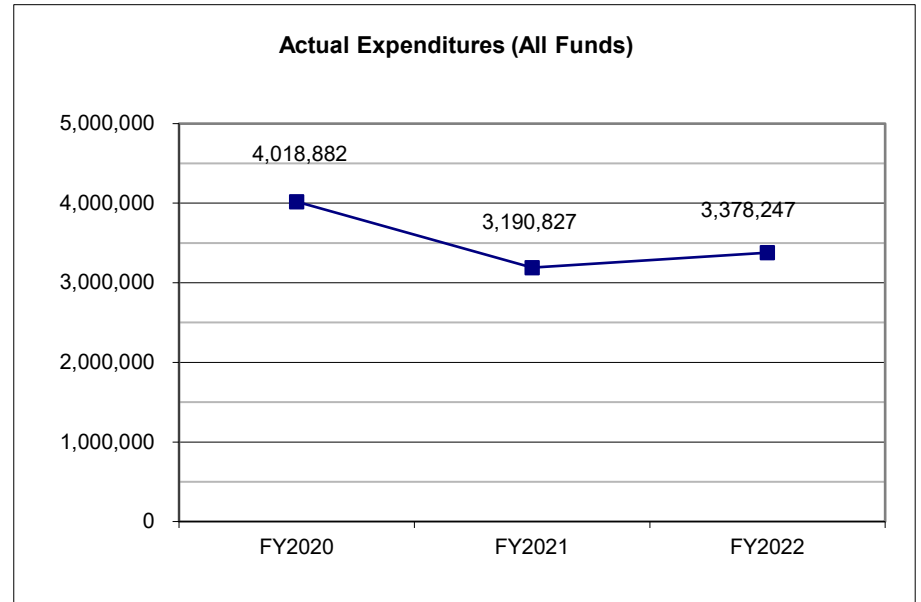
Department: Economic Development
Division: Business and Community Solutions
Core: Business and Community Solutions

Budget Unit 43020C

HB Section 7.015

4. FINANCIAL HISTORY

	FY2020 Actual	FY2021 Actual	FY2022 Actual	FY2023 Current Yr.
Appropriation (All Funds)	5,813,779	5,484,208	5,705,403	10,284,329
Less Reverted (All Funds)	(88,650)	(64,664)	(65,535)	(42,510)
Less Restricted (All Funds)*	0	0	0	0
Budget Authority (All Funds)	5,725,129	5,419,544	5,639,868	10,241,819
Actual Expenditures (All Funds)	4,018,882	3,190,827	3,378,247	N/A
Unexpended (All Funds)	1,706,247	2,228,717	2,261,621	N/A
Unexpended, by Fund:				
General Revenue	191,682	163,554	329,841	N/A
Federal	280,891	391,055	221,686	N/A
Other	1,233,674	1,674,108	1,710,094	N/A
	(1)	(1)	(1)	(2)



*Restricted amount is as of: _____

Reverted includes Governor's standard 3 percent reserve (when applicable).
 Restricted includes any extraordinary expenditure restriction (when applicable).

NOTES: (1) Unexpended GR amounts caused by workforce turnover and a decrease in E&E spending due to COVID-19. This has stabilized in FY2023.
 (2) Additional Appropriation Authority in FY2023 due to one-time appropriations approved by the General Assembly.

CORE RECONCILIATION DETAIL

**DEPARTMENT OF ECONOMIC DEVELOPMENT
BUS & COMMUNITY SOLUTIONS**

5. CORE RECONCILIATION DETAIL

			Budget Class	FTE	GR	Federal	Other	Total	Explanation
TAFP AFTER VETOES									
			PS	46.00	1,188,871	1,057,473	553,415	2,799,759	
			EE	0.00	228,131	202,549	3,890	434,570	
			PD	0.00	0	7,050,000	0	7,050,000	
			Total	46.00	1,417,002	8,310,022	557,305	10,284,329	
DEPARTMENT CORE ADJUSTMENTS									
1x Expenditures	1327 2414	PD		0.00	0	(6,000,000)	0	(6,000,000)	Reduction of one-time expenditures
1x Expenditures	1327 2413	PD		0.00	0	(500,000)	0	(500,000)	Reduction of one-time expenditures
1x Expenditures	1327 2420	PD		0.00	0	(500,000)	0	(500,000)	Reduction of one-time expenditures
Core Reallocation	1295 5096	PS		3.00	0	220,075	0	220,075	Reallocation closer to prior year spending
Core Reallocation	1295 5156	PS		(3.00)	0	0	(220,075)	(220,075)	Reallocation closer to prior year spending
Core Reallocation	1295 5095	EE		0.00	(1,000)	0	0	(1,000)	Reallocation closer to prior year spending
Core Reallocation	1295 5095	PD		0.00	1,000	0	0	1,000	Reallocation closer to prior year spending
NET DEPARTMENT CHANGES				0.00	0	(6,779,925)	(220,075)	(7,000,000)	
DEPARTMENT CORE REQUEST									
			PS	46.00	1,188,871	1,277,548	333,340	2,799,759	
			EE	0.00	227,131	202,549	3,890	433,570	
			PD	0.00	1,000	50,000	0	51,000	
			Total	46.00	1,417,002	1,530,097	337,230	3,284,329	

CORE RECONCILIATION DETAIL

**DEPARTMENT OF ECONOMIC DEVELOPMENT
BUS & COMMUNITY SOLUTIONS**

5. CORE RECONCILIATION DETAIL

	Budget Class	FTE	GR	Federal	Other	Total	Explanation
GOVERNOR'S RECOMMENDED CORE							
	PS	46.00	1,188,871	1,277,548	333,340	2,799,759	
	EE	0.00	227,131	202,549	3,890	433,570	
	PD	0.00	1,000	50,000	0	51,000	
	Total	46.00	1,417,002	1,530,097	337,230	3,284,329	

Department of Economic Development

DECISION ITEM SUMMARY

Budget Unit								
Decision Item	FY 2022	FY 2022	FY 2023	FY 2023	FY 2024	FY 2024	FY 2024	FY 2024
Budget Object Summary	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Fund	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
BUS & COMMUNITY SOLUTIONS								
CORE								
PERSONAL SERVICES								
GENERAL REVENUE	1,271,703	24.79	1,188,871	22.74	1,188,871	22.74	1,188,871	22.74
DED-ED PRO-CDBG-ADMINISTRATION	767,253	15.50	1,057,473	14.26	1,277,548	17.26	1,277,548	17.26
DED ADMINISTRATIVE	53,131	1.00	314,035	4.00	93,960	1.00	93,960	1.00
STATE SUPP DOWNTOWN DEVELOPMNT	0	0.00	49,935	1.00	49,935	1.00	49,935	1.00
ECON DEVELOP ADVANCEMENT FUND	0	0.00	189,445	4.00	189,445	4.00	189,445	4.00
TOTAL - PS	2,092,087	41.29	2,799,759	46.00	2,799,759	46.00	2,799,759	46.00
EXPENSE & EQUIPMENT								
GENERAL REVENUE	516,589	0.00	228,131	0.00	227,131	0.00	227,131	0.00
DED-ED PRO-CDBG-ADMINISTRATION	251,400	0.00	202,549	0.00	202,549	0.00	202,549	0.00
INTERNATIONAL PROMOTIONS REVOL	137,541	0.00	0	0.00	0	0.00	0	0.00
STATE SUPP DOWNTOWN DEVELOPMNT	525	0.00	3,890	0.00	3,890	0.00	3,890	0.00
TOTAL - EE	906,055	0.00	434,570	0.00	433,570	0.00	433,570	0.00
PROGRAM-SPECIFIC								
GENERAL REVENUE	846	0.00	0	0.00	1,000	0.00	1,000	0.00
DED-ED PRO-CDBG-ADMINISTRATION	0	0.00	50,000	0.00	50,000	0.00	50,000	0.00
BUDGET STABILIZATION	0	0.00	7,000,000	0.00	0	0.00	0	0.00
INTERNATIONAL PROMOTIONS REVOL	145,688	0.00	0	0.00	0	0.00	0	0.00
ECON DEVELOP ADVANCEMENT FUND	233,571	0.00	0	0.00	0	0.00	0	0.00
TOTAL - PD	380,105	0.00	7,050,000	0.00	51,000	0.00	51,000	0.00
TOTAL	3,378,247	41.29	10,284,329	46.00	3,284,329	46.00	3,284,329	46.00
Pay Plan - 0000012								
PERSONAL SERVICES								
GENERAL REVENUE	0	0.00	0	0.00	0	0.00	174,577	0.00
DED-ED PRO-CDBG-ADMINISTRATION	0	0.00	0	0.00	0	0.00	111,146	0.00
DED ADMINISTRATIVE	0	0.00	0	0.00	0	0.00	8,175	0.00
STATE SUPP DOWNTOWN DEVELOPMNT	0	0.00	0	0.00	0	0.00	4,344	0.00
ECON DEVELOP ADVANCEMENT FUND	0	0.00	0	0.00	0	0.00	16,482	0.00
TOTAL - PS	0	0.00	0	0.00	0	0.00	314,724	0.00
TOTAL	0	0.00	0	0.00	0	0.00	314,724	0.00

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Department of Economic Development

DECISION ITEM SUMMARY

Budget Unit								
Decision Item	FY 2022	FY 2022	FY 2023	FY 2023	FY 2024	FY 2024	FY 2024	FY 2024
Budget Object Summary	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Fund	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
BUS & COMMUNITY SOLUTIONS								
BCS Admin of New Legislation - 1419004								
PERSONAL SERVICES								
GENERAL REVENUE	0	0.00	0	0.00	247,233	4.00	247,233	4.00
TOTAL - PS	0	0.00	0	0.00	247,233	4.00	247,233	4.00
EXPENSE & EQUIPMENT								
GENERAL REVENUE	0	0.00	0	0.00	66,188	0.00	66,188	0.00
TOTAL - EE	0	0.00	0	0.00	66,188	0.00	66,188	0.00
TOTAL	0	0.00	0	0.00	313,421	4.00	313,421	4.00
Project Tomorrow - 1419005								
PERSONAL SERVICES								
GENERAL REVENUE	0	0.00	0	0.00	197,199	4.00	197,199	4.00
TOTAL - PS	0	0.00	0	0.00	197,199	4.00	197,199	4.00
EXPENSE & EQUIPMENT								
GENERAL REVENUE	0	0.00	0	0.00	59,966	0.00	59,966	0.00
TOTAL - EE	0	0.00	0	0.00	59,966	0.00	59,966	0.00
TOTAL	0	0.00	0	0.00	257,165	4.00	257,165	4.00
Chld Care Providers Tax Credit - 1419017								
PERSONAL SERVICES								
GENERAL REVENUE	0	0.00	0	0.00	0	0.00	373,320	5.00
TOTAL - PS	0	0.00	0	0.00	0	0.00	373,320	5.00
EXPENSE & EQUIPMENT								
GENERAL REVENUE	0	0.00	0	0.00	0	0.00	82,635	0.00
TOTAL - EE	0	0.00	0	0.00	0	0.00	82,635	0.00
TOTAL	0	0.00	0	0.00	0	0.00	455,955	5.00
GRAND TOTAL	\$3,378,247	41.29	\$10,284,329	46.00	\$3,854,915	54.00	\$4,625,594	59.00

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FLEXIBILITY REQUEST FORM

BUDGET UNIT NUMBER: 43020C BUDGET UNIT NAME: Business and Community Solutions HOUSE BILL SECTION: 7.015	DEPARTMENT: Economic Development DIVISION: Business and Community Solutions
1. Provide the amount by fund of personal service flexibility and the amount by fund of expense and equipment flexibility you are requesting in dollar and percentage terms and explain why the flexibility is needed. If flexibility is being requested among divisions, provide the amount by fund of flexibility you are requesting in dollar and percentage terms and explain why the flexibility is needed.	
DEPARTMENT REQUEST	
<p>The department is requesting 10% flexibility between the Personal Service and/or Expense and Equipment appropriation. This flexibility is needed to ensure our ability to immediately address any identified operational modifications in order to provide the highest quality services to Missourians.</p> <p>- Business & Comm Solutions PS (0101) - \$1,188,871 x 10% = \$118,887 and Business & Comm Solutions EE (0101) - \$228,131x 10% = \$22,813 - Business & Comm Solutions PS (0123) - \$1,277,548 x 10% = \$127,755 and Business & Comm Solutions EE (0123) - \$252,549 x 10% = \$25,255 - Business & Comm Solutions PS (0766) - \$49,935 x 10% = \$4,994 and Business & Comm Solutions EE (0766) - \$3,890 x 10% = \$389</p>	
2. Estimate how much flexibility will be used for the budget year. How much flexibility was used in the Prior Year Budget and the Current Year Budget? Please specify the amount.	
PRIOR YEAR ACTUAL AMOUNT OF FLEXIBILITY USED	CURRENT YEAR ESTIMATED AMOUNT OF FLEXIBILITY THAT WILL BE USED
\$0	Expenditures in PS and E&E will differ annually based on needs to cover operational expenses, address emergency and changing situations, etc.
3. Please explain how flexibility was used in the prior and/or current years.	
PRIOR YEAR EXPLAIN ACTUAL USE	CURRENT YEAR EXPLAIN PLANNED USE
N/A	N/A

Department of Economic Development

DECISION ITEM DETAIL

Budget Unit	FY 2022	FY 2022	FY 2023	FY 2023	FY 2024	FY 2024	FY 2024	FY 2024
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
BUS & COMMUNITY SOLUTIONS								
CORE								
DESIGNATED PRINCIPAL ASST DEPT	24,002	0.37	0	0.00	0	0.00	0	0.00
DIVISION DIRECTOR	114,084	1.00	115,862	1.25	115,862	1.25	115,862	1.25
DESIGNATED PRINCIPAL ASST DIV	180,858	2.38	156,035	1.00	156,035	1.00	156,035	1.00
OFFICE WORKER MISCELLANEOUS	14,608	0.43	0	0.00	0	0.00	0	0.00
MISCELLANEOUS PROFESSIONAL	21,562	0.48	2,694	0.90	2,694	0.90	2,694	0.90
PRINCIPAL ASST BOARD/COMMISSON	2,018	0.03	5,275	0.10	5,275	0.10	5,275	0.10
LEAD ADMIN SUPPORT ASSISTANT	83,344	2.40	108,128	2.00	108,128	2.00	108,128	2.00
ADMIN SUPPORT PROFESSIONAL	51,161	0.96	0	0.00	93,960	1.00	93,960	1.00
SENIOR PROGRAM SPECIALIST	25,547	0.50	5,275	0.10	5,275	0.10	5,275	0.10
ECONOMIC DEVLPMNT PROFESSIONAL	216,122	5.94	344,393	7.57	344,393	7.57	344,393	7.57
ECONOMIC DEVELOPMENT SPEC	425,058	9.87	707,996	10.34	707,996	10.34	707,996	10.34
SR ECONOMIC DEVELOPMENT SPEC	537,728	10.83	940,241	15.79	940,241	15.79	940,241	15.79
ECONOMIC DEVELOPMENT SPV	208,769	3.35	200,435	3.00	200,435	3.00	200,435	3.00
ECONOMIC DEVELOPMENT MANAGER	185,256	2.71	54,899	1.95	54,899	1.95	54,899	1.95
SENIOR ACCOUNTS ASSISTANT	1,970	0.04	93,960	1.00	0	0.00	0	0.00
LEAD AUDITOR	0	0.00	64,566	1.00	64,566	1.00	64,566	1.00
TOTAL - PS	2,092,087	41.29	2,799,759	46.00	2,799,759	46.00	2,799,759	46.00
TRAVEL, IN-STATE	43,464	0.00	50,387	0.00	50,387	0.00	50,387	0.00
TRAVEL, OUT-OF-STATE	14,757	0.00	12,822	0.00	12,822	0.00	12,822	0.00
FUEL & UTILITIES	0	0.00	12,192	0.00	12,192	0.00	12,192	0.00
SUPPLIES	23,360	0.00	63,279	0.00	62,279	0.00	62,279	0.00
PROFESSIONAL DEVELOPMENT	54,744	0.00	113,452	0.00	113,452	0.00	113,452	0.00
COMMUNICATION SERV & SUPP	25,872	0.00	50,665	0.00	50,665	0.00	50,665	0.00
PROFESSIONAL SERVICES	445,761	0.00	75,934	0.00	75,934	0.00	75,934	0.00
HOUSEKEEPING & JANITORIAL SERV	0	0.00	1	0.00	1	0.00	1	0.00
M&R SERVICES	42,647	0.00	10,823	0.00	10,823	0.00	10,823	0.00
COMPUTER EQUIPMENT	0	0.00	2	0.00	2	0.00	2	0.00
MOTORIZED EQUIPMENT	0	0.00	7,904	0.00	7,904	0.00	7,904	0.00
OFFICE EQUIPMENT	12,369	0.00	9,077	0.00	9,077	0.00	9,077	0.00
OTHER EQUIPMENT	6,131	0.00	7,495	0.00	7,495	0.00	7,495	0.00
PROPERTY & IMPROVEMENTS	0	0.00	10	0.00	10	0.00	10	0.00
BUILDING LEASE PAYMENTS	232,526	0.00	1,094	0.00	1,094	0.00	1,094	0.00

Department of Economic Development

DECISION ITEM DETAIL

Budget Unit	FY 2022	FY 2022	FY 2023	FY 2023	FY 2024	FY 2024	FY 2024	FY 2024
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
BUS & COMMUNITY SOLUTIONS								
CORE								
EQUIPMENT RENTALS & LEASES	2,898	0.00	5,177	0.00	5,177	0.00	5,177	0.00
MISCELLANEOUS EXPENSES	1,526	0.00	7,197	0.00	7,197	0.00	7,197	0.00
REBILLABLE EXPENSES	0	0.00	7,059	0.00	7,059	0.00	7,059	0.00
TOTAL - EE	906,055	0.00	434,570	0.00	433,570	0.00	433,570	0.00
PROGRAM DISTRIBUTIONS	380,105	0.00	7,050,000	0.00	51,000	0.00	51,000	0.00
TOTAL - PD	380,105	0.00	7,050,000	0.00	51,000	0.00	51,000	0.00
GRAND TOTAL	\$3,378,247	41.29	\$10,284,329	46.00	\$3,284,329	46.00	\$3,284,329	46.00
GENERAL REVENUE	\$1,789,138	24.79	\$1,417,002	22.74	\$1,417,002	22.74	\$1,417,002	22.74
FEDERAL FUNDS	\$1,018,653	15.50	\$8,310,022	14.26	\$1,530,097	17.26	\$1,530,097	17.26
OTHER FUNDS	\$570,456	1.00	\$557,305	9.00	\$337,230	6.00	\$337,230	6.00

PROGRAM DESCRIPTION

Department: Economic Development

HB Section(s): 7.015

Program Name: Business and Community Solutions

Program is found in the following core budget(s): Business and Community Solutions

1a. What strategic priority does this program address?

Data Driven, Customer Centric, One Team

1b. What does this program do?

- The Division administers the State's core economic development programs designed to address business and community economic development opportunities and challenges.
- Community Development programs enable nonprofit entities to create public/private partnerships to address the needs of underserved Missouri citizens. Program benefits largely consist of tax credits used to leverage private donations. Eligible uses of program benefits include workforce training, youth development, neighborhood revitalization, crime prevention, and academic support for underserved communities and populations across the State.
- Redevelopment programs incentivize private investment to revitalize underutilized sites and buildings, resulting in stronger communities. Program benefits largely consist of tax credits used to leverage private investment. Program benefits may be available for the cleanup and revitalization of a community facility/infrastructure or redevelopment of historic buildings.
- Business Development programs incentivize business expansion, recruitment, and retention within the State. Program benefits largely consist of retained withholding taxes or tax credits for jobs created or retained. Program benefits may be available for businesses that create new jobs with average wages of at least 80% of the applicable county average wage and, in some cases, make substantial new capital investment within the State.
- The Division also provides the administration for the following programs (full descriptions may be found on the Program Description Forms):
 - Community Development Block Grants (CDBG)
 - Missouri Technology Corporation (MTC)
 - Missouri Community Service Commission (MCSC)

2a. Provide an activity measure(s) for the program.

Community Development Projects

	FY2020 Actual	FY2021 Projected	FY2021 Actual	FY2022 Projected	FY2022 Actual	FY2023 Projected	FY2024 Projected	FY2025 Projected
Number of Projects Authorized	69	14*	140	139	117	129	129	129
Amount of Incentives Authorized	\$13.6M	\$2.0M	\$18.9M	\$23.7M	\$19.8M	\$19.8M	\$19.8M	\$19.8M
Number of Tax Credit Certificates Issued*	2,986	2,109	2,020	4,405	2,365	2,365	2,365	2,365
Amount of Incentives Issued	\$14.0M	\$14.7M	\$11.2M	\$20.0M	\$15.8M	\$15.8M	\$15.8M	\$15.8M

Note 1: Community Development projects represent 6 programs, the largest of which are Neighborhood Assistance and Youth Opportunities.

Note 2: *Due to COVID-19, CARES Act funding was used in lieu of this program.

Note 3: Community Development projections are based on the greater of the previous fiscal year actual or the average of the previous three year actuals. FY2020 was eliminated from average consideration, due to the Youth Opportunities Program (YOP) being paused in response to the pandemic.

PROGRAM DESCRIPTION

Department: Economic Development

HB Section(s): 7.015

Program Name: Business and Community Solutions

Program is found in the following core budget(s): Business and Community Solutions

2a. Provide an activity measure(s) for the program. (continued)

Redevelopment Projects

	FY2020 Actual	FY2021 Projected	FY2021 Actual	FY2022 Projected	FY2022 Actual	FY2023 Projected	FY2024 Projected	FY2025 Projected
Number of Projects Authorized	369	317	356	317	295	340	340	340
Amount of Incentives Authorized	\$151.0M	\$177.8M	\$117.8M	\$177.8M	\$135.9M	\$135.9M	\$135.9M	\$135.9M
Number of Tax Credit Certificates Issued*	281	277	325	277	273	293	293	293
Amount of Incentives Issued	\$128.4M	\$91.2M	\$130.2M	\$91.2M	\$125.1M	\$127.9M	\$127.9M	\$127.9M

Business Development Projects

	FY2020 Actual	FY2021 Projected	FY2021 Actual	FY2022 Projected	FY2022 Actual	FY2023 Projected	FY2024 Projected	FY2025 Projected
Number of Projects Authorized	116	150	109	150	83	150	150	150
Amount of Incentives Authorized	\$153.8M	\$189.7M	\$229.6M	\$189.3M	\$82.9M	\$189M	\$189M	\$189M
Number of Tax Credit Certificates Issued*	103	155	123	187	63	183	183	183
Amount of Incentives Issued	\$190.0M	\$212.5M	\$175.2M	\$210.0M	\$144.2M	\$220M	\$220M	\$220M

Note 1: Redevelopment Projects represent 3 programs: Historic Preservation Tax Credit, Neighborhood Preservation, and Brownfield.

Note 2: Business Development projects represent 5 programs, the largest of which is Missouri Works.

Note 3: Redevelopment projections are based on the greater of the previous fiscal year actual or the average of the previous three year actuals. FY2020-FY2022 actuals were utilized for FY2025 projections. Business Development projections are based on known information and history. There is a cap on most programs and numbers will fluctuate based on the type of projects that apply.

*This number includes every certificate issued, which could mean the same company or organization is issued multiple certificates in a given year.

2b. Provide a measure(s) of the program's quality.

	FY2020 Actual	FY2021 Projected	FY2021 Actual	FY2022 Projected	FY2022 Actual	FY2023 Projected	FY2024 Projected	FY2025 Projected
Customer Service Experience	86%	92%	88%	94%	82%	95%	95%	95%

Note 1: Percentage of customers who rated their experience as "very" or "somewhat" positive.

Note 2: FY2022 results based on August 2022 survey that included 146 respondents.

PROGRAM DESCRIPTION

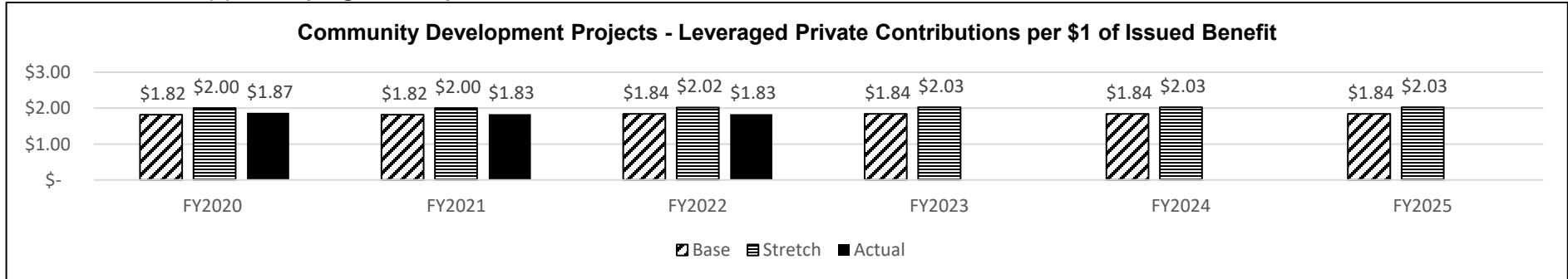
Department: **Economic Development**

HB Section(s): **7.015**

Program Name: **Business and Community Solutions**

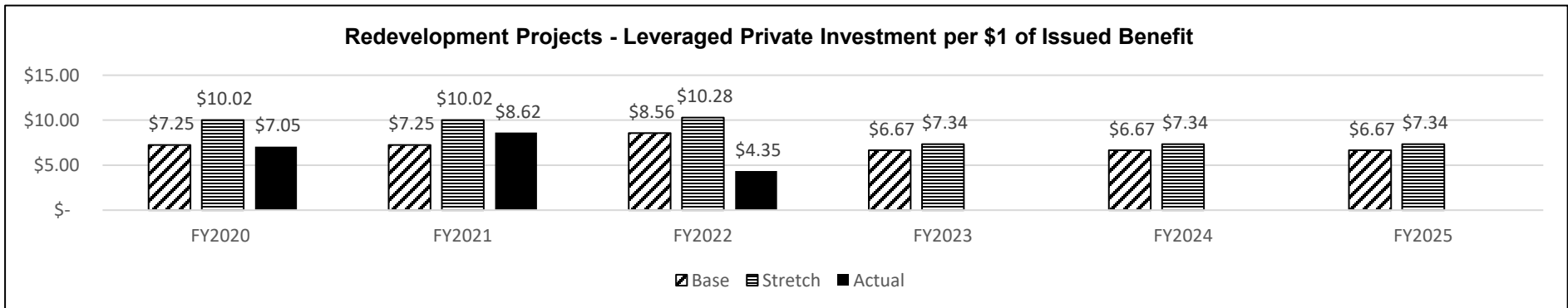
Program is found in the following core budget(s): **Business and Community Solutions**

2c. Provide a measure(s) of the program's impact.



Note 1: Amount of Actual Private Investment compared to \$1 of benefits issued for Community Development projects.

Note 2: The base projections are based on the greater of the previous fiscal year actual or the average of the previous three year actuals. The stretch target is calculated as 10% increase of the base target.



Note 1: Amount of Actual Private Investment compared to \$1 of benefits issued for all Redevelopment projects.

Note 2: The base projections are based on the greater of the previous fiscal year actual or the average of the previous three year actuals. The stretch target is calculated as 10% increase of the base target.

PROGRAM DESCRIPTION

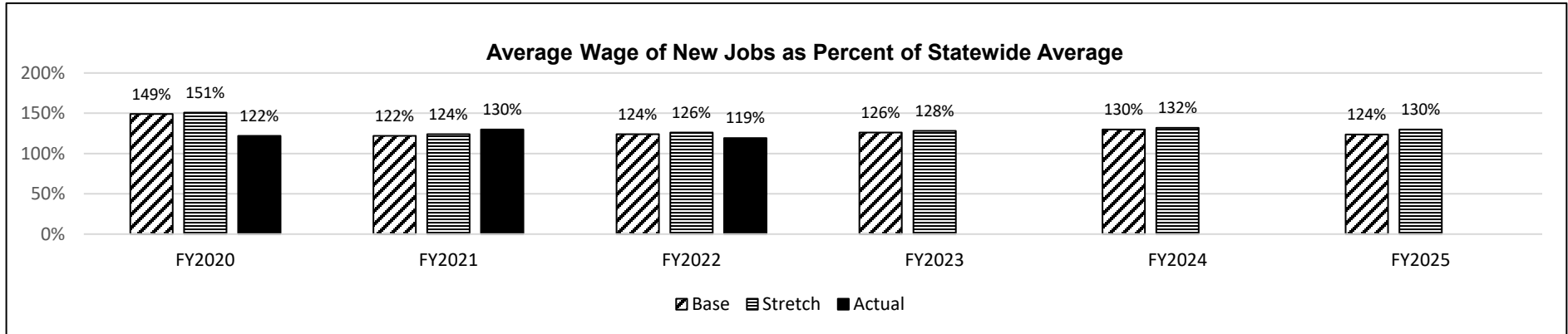
Department: **Economic Development**

HB Section(s): **7.015**

Program Name: **Business and Community Solutions**

Program is found in the following core budget(s): **Business and Community Solutions**

2c. Provide a measure(s) of the program's impact. (continued)

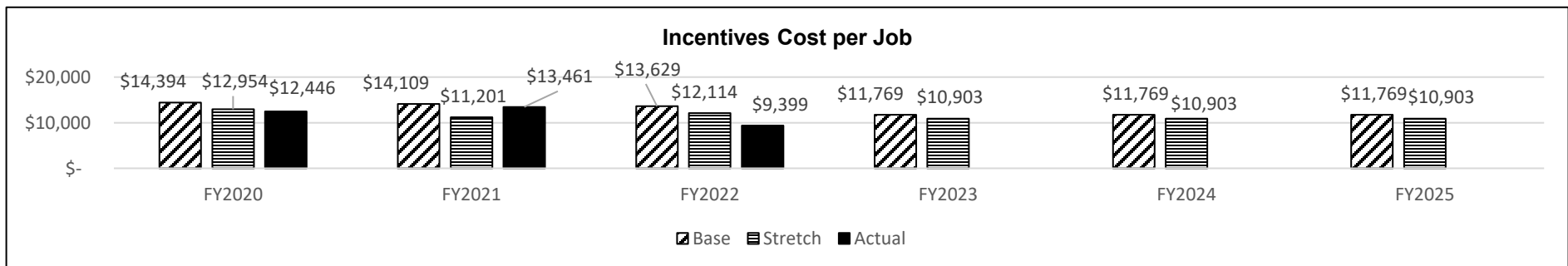


Note 1: Average wages paid to actual new jobs for which we have average wage data as a percent of the statewide average wage for Business Development programs.

Note 2: For FY2023-FY2025, the Base target is calculated as the FY2020-FY2022 actual average. Stretch target is calculated as base plus 5%.

Note 3: Statewide Average Wage for FY2020= \$49,586, FY2021= \$51,154, FY2022= \$57,329

2d. Provide a measure(s) of the program's efficiency.



Note 1: This is a shared measure with Regional Engagement team. Measure is calculated by dividing proposed economic incentives by the committed number of jobs to be created or retained.

Note 2: Base targets for FY2023-FY2025 are based on the averages of FY2020-FY2022 actuals. Stretch targets assume a 10% decrease in the state's incentives cost per job over the previous year then stays consistent after FY2024.

PROGRAM DESCRIPTION

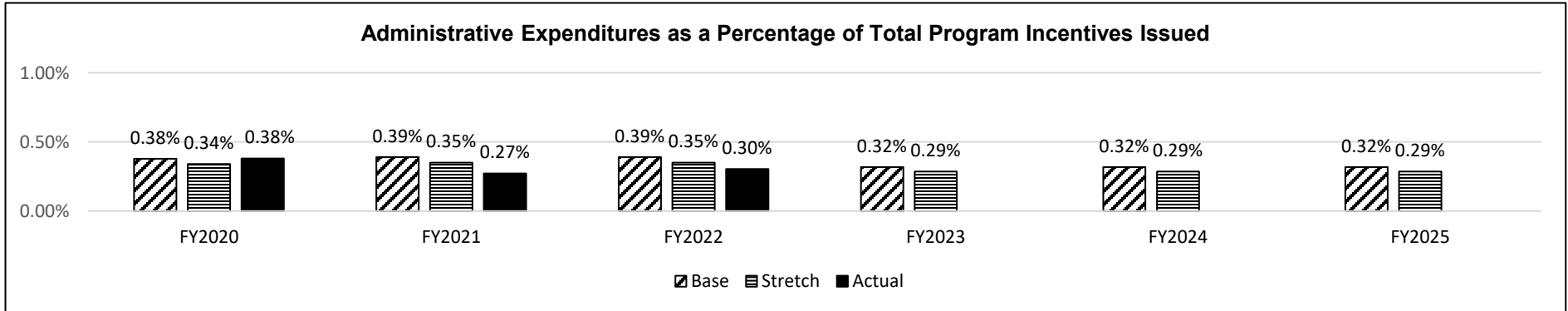
Department: **Economic Development**

HB Section(s): **7.015**

Program Name: **Business and Community Solutions**

Program is found in the following core budget(s): **Business and Community Solutions**

2d. Provide a measure(s) of the program's efficiency. (continued)



Note 1: Administrative costs as compared to Total Incentives Issued in Finance Programs. This number does not include any costs for services provided by other DED divisions that contribute resources to the team.

Note 2: Base targets for FY2023-FY2025 are based on the averages of FY2020-FY2022 actuals. 0.32% is a very low cost to issued ratio; therefore, it was assumed that the base would remain the same. The Stretch goal was decreased by 10%.

PROGRAM DESCRIPTION

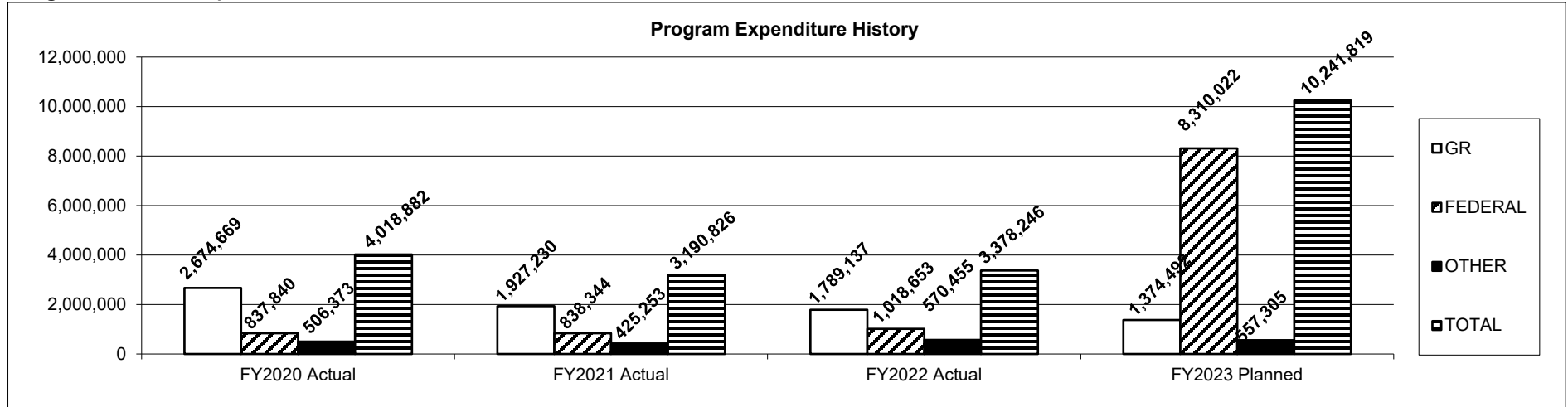
Department: Economic Development

HB Section(s): 7.015

Program Name: Business and Community Solutions

Program is found in the following core budget(s): Business and Community Solutions

3. Provide actual expenditures for the prior three fiscal years and planned expenditures for the current fiscal year. (Note: Amounts do not include fringe benefit costs.)



Planned expenditures for GR reflects 3% Governor's Reserve.

4. What are the sources of the "Other " funds?

Administrative Revolving Fund (0547), International Promotions Revolving Fund (0567), State Supplemental Downtown Development Fund (0766), and Economic Development Advancement Fund (0783)

5. What is the authorization for this program, i.e., federal or state statute, etc.? (Include the federal program number, if applicable.)

Section 620.010, RSMo. establishes the Department of Economic Development and its divisions.

6. Are there federal matching requirements? If yes, please explain.

No

7. Is this a federally mandated program? If yes, please explain.

No

NEW DECISION ITEM
RANK: 11 OF 17

Department: Department of Economic Development	Budget Unit	43020C
Division: Business and Community Solutions		
DI Name: Staff to Deploy New Legislation	DI#1419004	HB Section
		7.015

1. AMOUNT OF REQUEST

	FY 2024 Budget Request			
	GR	Federal	Other	Total
PS	247,233	0	0	247,233
EE	66,188	0	0	66,188
PSD	0	0	0	0
TRF	0	0	0	0
Total	313,421	0	0	313,421
FTE	4.00	0.00	0.00	4.00

Est. Fringe	152,535	0	0	152,535
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Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.

Other Funds:
Non-Counts:

	FY 2024 Governor's Recommendation			
	GR	Federal	Other	Total
PS	247,233	0	0	247,233
EE	66,188	0	0	66,188
PSD	0	0	0	0
TRF	0	0	0	0
Total	313,421	0	0	313,421
FTE	4.00	0.00	0.00	4.00

Est. Fringe	152,535	0	0	152,535
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Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.

Other Funds:
Non-Counts:

2. THIS REQUEST CAN BE CATEGORIZED AS:

<input checked="" type="checkbox"/> New Legislation	<input type="checkbox"/> New Program	<input type="checkbox"/> Fund Switch
<input type="checkbox"/> Federal Mandate	<input type="checkbox"/> Program Expansion	<input type="checkbox"/> Cost to Continue
<input type="checkbox"/> GR Pick-Up	<input type="checkbox"/> Space Request	<input type="checkbox"/> Equipment Replacement
<input type="checkbox"/> Pay Plan	<input type="checkbox"/> Other: _____	

3. WHY IS THIS FUNDING NEEDED? PROVIDE AN EXPLANATION FOR ITEMS CHECKED IN #2. INCLUDE THE FEDERAL OR STATE STATUTORY OR CONSTITUTIONAL AUTHORIZATION FOR THIS PROGRAM.

This NDI is to ensure adequate staffing for the administration of programs, passed in Senate Bill 672 and House Bill 2400, created by the legislature in 2022. This includes the Target Industrial Manufacturing Enhancement Zones Act (TIME Zones), Qualified Research and Development Tax Credit, and Citizen's Land Development program.

NEW DECISION ITEM
RANK: 11 OF 17

Department: Department of Economic Development		Budget Unit <u>43020C</u>	
Division: Business and Community Solutions			
DI Name: Staff to Deploy New Legislation	DI# 1419004	HB Section	<u>7.015</u>

4. DESCRIBE THE DETAILED ASSUMPTIONS USED TO DERIVE THE SPECIFIC REQUESTED AMOUNT. (How did you determine that the requested number of FTE were appropriate? From what source or standard did you derive the requested levels of funding? Were alternatives such as outsourcing or automation considered? If based on new legislation, does request tie to TAFP fiscal note? If not, explain why. Detail which portions of the request are one-times and how those amounts were calculated.)

This request is tied to Fiscal Notes 4278S.06T (TIME Zone) and 5038S.04T (Qualified Research and Citizen's Land Development) in which DED requested a total of 4.0 FTE to provide additional staffing to administer these programs.

5. BREAK DOWN THE REQUEST BY BUDGET OBJECT CLASS, JOB CLASS, AND FUND SOURCE. IDENTIFY ONE-TIME COSTS.

Budget Object Class/Job Class	Dept Req GR DOLLARS	Dept Req GR FTE	Dept Req FED DOLLARS	Dept Req FED FTE	Dept Req OTHER DOLLARS	Dept Req OTHER FTE	Dept Req TOTAL DOLLARS	Dept Req TOTAL FTE	Dept Req One-Time DOLLARS
100/Economic Dev Specialist	247,233	4.0					247,233	4.0	
Total PS	247,233	4.0	0	0.0	0	0.0	247,233	4.0	0
140/Travel, In-State	7,928						7,928		
160/Travel, Out-State	6,000						6,000		
190/Supplies	1,568						1,568		
320/Professional Development	4,000						4,000		
340/Communication Serv & Supp	2,644						2,644		
400/Professional Services	3,452						3,452		
480/Computer Equipment	6,596						6,596		6,596
580/Office Equipment	6,800						6,800		6,800
590/Systems Furniture	27,200						27,200		27,200
Total EE	66,188		0		0		66,188		40,596
Program Distributions							0		
Total PSD	0		0		0		0		0
Transfers									
Total TRF	0		0		0		0		0
Grand Total	313,421	4.0	0	0.0	0	0.0	313,421	4.0	40,596

NEW DECISION ITEM
RANK: 11 OF 17

Department: Department of Economic Development			Budget Unit		43020C				
Division: Business and Community Solutions			HB Section		7.015				
DI Name: Staff to Deploy New Legislation			DI#1419004						
Budget Object Class/Job Class	Gov Rec GR DOLLARS	Gov Rec GR FTE	Gov Rec FED DOLLARS	Gov Rec FED FTE	Gov Rec OTHER DOLLARS	Gov Rec OTHER FTE	Gov Rec TOTAL DOLLARS	Gov Rec TOTAL FTE	Gov Rec One-Time DOLLARS
100/Economic Dev Specialist	247,233	4.0					247,233	4.0	
Total PS	247,233	4.0	0	0.0	0	0.0	247,233	4.0	0
140/Travel, In-State	7,928						7,928		
160/Travel, Out-State	6,000						6,000		
190/Supplies	1,568						1,568		
320/Professional Development	4,000						4,000		
340/Communication Serv & Supp	2,644						2,644		
400/Professional Services	3,452						3,452		
480/Computer Equipment	6,596						6,596		
580/Office Equipment	6,800						6,800		
590/Systems Furniture	27,200						27,200		
Total EE	66,188		0		0		66,188		0
Program Distributions							0		
Total PSD	0		0		0		0		0
Transfers									
Total TRF	0		0		0		0		0
Grand Total	313,421	4.0	0	0.0	0	0.0	313,421	4.0	0

NEW DECISION ITEM
RANK: 11 OF 17

Department: Department of Economic Development	Budget Unit 43020C
Division: Business and Community Solutions	
DI Name: Staff to Deploy New Legislation DI#1419004	HB Section 7.015

6. PERFORMANCE MEASURES (If new decision item has an associated core, separately identify projected performance with & without additional funding.)

6a. Provide an activity measure(s) for the program.

Refer to the Business and Community Solutions Division Core for performance measures.

6b. Provide a measure(s) of the program's quality.

Refer to the Business and Community Solutions Division Core for performance measures.

6c. Provide a measure(s) of the program's impact.

Refer to the Business and Community Solutions Division Core for performance measures.

6d. Provide a measure(s) of the program's efficiency.

Refer to the Business and Community Solutions Division Core for performance measures.

7. STRATEGIES TO ACHIEVE THE PERFORMANCE MEASUREMENT TARGETS:

Ensure adequate staffing for the administration of programs, passed in Senate Bill 672 and House Bill 2400, created by the legislature in 2022. This includes the Target Industrial Manufacturing Enhancement Zones Act (TIME Zones), Qualified Research and Development Tax Credit, and Citizen's Land Development program.

Department of Economic Development

DECISION ITEM DETAIL

Budget Unit	FY 2022	FY 2022	FY 2023	FY 2023	FY 2024	FY 2024	FY 2024	FY 2024
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
BUS & COMMUNITY SOLUTIONS								
BCS Admin of New Legislation - 1419004								
ECONOMIC DEVELOPMENT SPEC	0	0.00	0	0.00	247,233	4.00	247,233	4.00
TOTAL - PS	0	0.00	0	0.00	247,233	4.00	247,233	4.00
TRAVEL, IN-STATE	0	0.00	0	0.00	7,928	0.00	7,928	0.00
TRAVEL, OUT-OF-STATE	0	0.00	0	0.00	6,000	0.00	6,000	0.00
SUPPLIES	0	0.00	0	0.00	1,568	0.00	1,568	0.00
PROFESSIONAL DEVELOPMENT	0	0.00	0	0.00	4,000	0.00	4,000	0.00
COMMUNICATION SERV & SUPP	0	0.00	0	0.00	2,644	0.00	2,644	0.00
PROFESSIONAL SERVICES	0	0.00	0	0.00	3,452	0.00	3,452	0.00
COMPUTER EQUIPMENT	0	0.00	0	0.00	6,596	0.00	6,596	0.00
OFFICE EQUIPMENT	0	0.00	0	0.00	6,800	0.00	6,800	0.00
OTHER EQUIPMENT	0	0.00	0	0.00	27,200	0.00	27,200	0.00
TOTAL - EE	0	0.00	0	0.00	66,188	0.00	66,188	0.00
GRAND TOTAL	\$0	0.00	\$0	0.00	\$313,421	4.00	\$313,421	4.00
GENERAL REVENUE	\$0	0.00	\$0	0.00	\$313,421	4.00	\$313,421	4.00
FEDERAL FUNDS	\$0	0.00	\$0	0.00	\$0	0.00	\$0	0.00
OTHER FUNDS	\$0	0.00	\$0	0.00	\$0	0.00	\$0	0.00

NEW DECISION ITEM
RANK: 7 OF 17

Department: Economic Development	Budget Unit	43020C
Division: Business and Community Solutions		
DI Name: Project Tomorrow	DI#1419005	HB Section 7.015

1. AMOUNT OF REQUEST

FY 2024 Budget Request					FY 2024 Governor's Recommendation				
	GR	Federal	Other	Total		GR	Federal	Other	Total
PS	197,199	0	0	197,199	PS	197,199	0	0	197,199
EE	59,966	0	0	59,966	EE	59,966	0	0	59,966
PSD	0	0	0	0	PSD	0	0	0	0
TRF	0	0	0	0	TRF	0	0	0	0
Total	257,165	0	0	257,165	Total	257,165	0	0	257,165
FTE	4.00	0.00	0.00	4.00	FTE	4.00	0.00	0.00	4.00
Est. Fringe	134,282	0	0	134,282	Est. Fringe	134,282	0	0	134,282
Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.					Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.				

2. THIS REQUEST CAN BE CATEGORIZED AS:

<input checked="" type="checkbox"/> New Legislation	<input type="checkbox"/> New Program	<input type="checkbox"/> Fund Switch
<input type="checkbox"/> Federal Mandate	<input type="checkbox"/> Program Expansion	<input type="checkbox"/> Cost to Continue
<input type="checkbox"/> GR Pick-Up	<input type="checkbox"/> Space Request	<input type="checkbox"/> Equipment Replacement
<input type="checkbox"/> Pay Plan	<input type="checkbox"/> Other:	

3. WHY IS THIS FUNDING NEEDED? PROVIDE AN EXPLANATION FOR ITEMS CHECKED IN #2. INCLUDE THE FEDERAL OR STATE STATUTORY OR CONSTITUTIONAL AUTHORIZATION FOR THIS PROGRAM.

This will fund 4.0 FTE to build new IT systems to handle all Department of Economic Development (DED) program applications, reviews, and award information. Currently, DED manages its programs across 32 duplicative systems and 92 individual spreadsheets and access databases. Applications are largely paper based and reporting is manual and time consuming. Project Tomorrow will provide an integrated solution eliminating duplicative systems, which will allow for a consistent experience for citizens. The solutions implemented will provide citizens transparency as well as allow a more streamlined and smoother process. Eliminating redundancies within systems will reduce both internal review and response times. FTE requested are temporary for the two years of the project.

NEW DECISION ITEM
RANK: 7 OF 17

Department: Economic Development			Budget Unit <u>43020C</u>		
Division: Business and Community Solutions					
DI Name: Project Tomorrow		DI#1419005	HB Section <u>7.015</u>		

4. DESCRIBE THE DETAILED ASSUMPTIONS USED TO DERIVE THE SPECIFIC REQUESTED AMOUNT. (How did you determine that the requested number of FTE were appropriate? From what source or standard did you derive the requested levels of funding? Were alternatives such as outsourcing or automation considered? If based on new legislation, does request tie to TAFP fiscal note? If not, explain why. Detail which portions of the request are one-times and how those amounts were calculated.)

DED/BCS is requesting funding for 4.0 FTE and associated expense and equipment for two years in order to provide focused staff working in partnership with OA/ITSD to conduct project management and analysis for Project Tomorrow and to better ensure a successful outcome.

5. BREAK DOWN THE REQUEST BY BUDGET OBJECT CLASS, JOB CLASS, AND FUND SOURCE. IDENTIFY ONE-TIME COSTS.

Budget Object Class/Job Class	Dept Req GR DOLLARS	Dept Req GR FTE	Dept Req FED DOLLARS	Dept Req FED FTE	Dept Req OTHER DOLLARS	Dept Req OTHER FTE	Dept Req TOTAL DOLLARS	Dept Req TOTAL FTE	Dept Req One-Time DOLLARS
100/Econ Development Specialists	135,000	3.0					135,000	3.0	
100/Econ Development Supervisor	62,199	1.0					62,199	1.0	
Total PS	197,199	4.0	0	0.0	0	0.0	197,199	4.0	0
140/Travel, In-State	6,000						6,000		
160/Travel, Out-State	6,000						6,000		
190/Supplies	1,488						1,488		
320/Professional Development	18,063						18,063		
340/Communications Serv & Supplies	2,644						2,644		1,200
400/Prof Services (Janitorial, Utilities)	3,452						3,452		
580/Office Equipment	1,919						1,919		1,919
590/Systems Furniture	20,400						20,400		20,400
Total EE	59,966		0		0		59,966		23,519
Program Distributions							0		
Total PSD	0		0		0		0		0
Transfers									
Total TRF	0		0		0		0		0
Grand Total	257,165	4.0	0	0.0	0	0.0	257,165	4.0	23,519

NEW DECISION ITEM
RANK: 7 OF 17

Department: Economic Development			Budget Unit		43020C				
Division: Business and Community Solutions			HB Section		7.015				
DI Name: Project Tomorrow			DI#1419005						
Budget Object Class/Job Class	Gov Rec GR DOLLARS	Gov Rec GR FTE	Gov Rec FED DOLLARS	Gov Rec FED FTE	Gov Rec OTHER DOLLARS	Gov Rec OTHER FTE	Gov Rec TOTAL DOLLARS	Gov Rec TOTAL FTE	Gov Rec One-Time DOLLARS
100/Econ Development Specialists	135,000	3.0					135,000	3.0	
100/Econ Development Supervisor	62,199	1.0					62,199	1.0	
Total PS	197,199	4.0	0	0.0	0	0.0	197,199	4.0	0
140/Travel, In-State	6,000						6,000		
160/Travel, Out-State	6,000						6,000		
190/Supplies	1,488						1,488		
320/Professional Development	18,063						18,063		
340/Communications Serv & Supplies	2,644						2,644		
400/Prof Services (Janitorial, Utilities)	3,452						3,452		
580/Office Equipment	1,919						1,919		
590/Systems Furniture	20,400						20,400		
Total EE	59,966		0		0		59,966		0
Program Distributions							0		
Total PSD	0		0		0		0		0
Transfers									
Total TRF	0		0		0		0		0
Grand Total	257,165	4.0	0	0.0	0	0.0	257,165	4.0	0

NEW DECISION ITEM
RANK: 7 OF 17

Department: <u>Economic Development</u>	Budget Unit <u>43020C</u>
Division: <u>Business and Community Solutions</u>	
DI Name: <u>Project Tomorrow</u> <u>DI#1419005</u>	HB Section <u>7.015</u>

6. PERFORMANCE MEASURES (If new decision item has an associated core, separately identify projected performance with & without additional funding.)

6a. Provide an activity measure(s) for the program.
Percent of deliverables complete.

6b. Provide a measure(s) of the program's quality.
Percent of on time project deliverables.

6c. Provide a measure(s) of the program's impact.
Increase in Customer Service Satisfaction results to within +/-3% of projected goals.

6d. Provide a measure(s) of the program's efficiency.
Reduction of 20% cycle time due to elimination of redundancy in processes.

7. STRATEGIES TO ACHIEVE THE PERFORMANCE MEASUREMENT TARGETS:

DED/BCS will work in cooperation with OA/ITSD to provide for an integrated solution incorporating more modern technological tools and critical upgrades to outdated ITSD systems, enhance the information sharing capabilities of program staff, help to ensure compliance with state and federal mandates, and provide more efficient customer service and return on investment to taxpayers. The systems will be easier to learn and allow the department to bring on staff with minimal training.

Department of Economic Development

DECISION ITEM DETAIL

Budget Unit	FY 2022	FY 2022	FY 2023	FY 2023	FY 2024	FY 2024	FY 2024	FY 2024
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
BUS & COMMUNITY SOLUTIONS								
Project Tomorrow - 1419005								
ECONOMIC DEVELOPMENT SPEC	0	0.00	0	0.00	135,000	3.00	135,000	3.00
ECONOMIC DEVELOPMENT SPV	0	0.00	0	0.00	62,199	1.00	62,199	1.00
TOTAL - PS	0	0.00	0	0.00	197,199	4.00	197,199	4.00
TRAVEL, IN-STATE	0	0.00	0	0.00	6,000	0.00	6,000	0.00
TRAVEL, OUT-OF-STATE	0	0.00	0	0.00	6,000	0.00	6,000	0.00
SUPPLIES	0	0.00	0	0.00	1,488	0.00	1,488	0.00
PROFESSIONAL DEVELOPMENT	0	0.00	0	0.00	18,063	0.00	18,063	0.00
COMMUNICATION SERV & SUPP	0	0.00	0	0.00	2,644	0.00	2,644	0.00
PROFESSIONAL SERVICES	0	0.00	0	0.00	3,452	0.00	3,452	0.00
OFFICE EQUIPMENT	0	0.00	0	0.00	1,919	0.00	1,919	0.00
OTHER EQUIPMENT	0	0.00	0	0.00	20,400	0.00	20,400	0.00
TOTAL - EE	0	0.00	0	0.00	59,966	0.00	59,966	0.00
GRAND TOTAL	\$0	0.00	\$0	0.00	\$257,165	4.00	\$257,165	4.00
GENERAL REVENUE	\$0	0.00	\$0	0.00	\$257,165	4.00	\$257,165	4.00
FEDERAL FUNDS	\$0	0.00	\$0	0.00	\$0	0.00	\$0	0.00
OTHER FUNDS	\$0	0.00	\$0	0.00	\$0	0.00	\$0	0.00

NEW DECISION ITEM
RANK: _____ OF _____

Department: Economic Development	Budget Unit	43020C
Division: Business and Community Solutions		
DI Name: Child Care Providers Tax Credit Pgm	DI# 1419017	HB Section
		7.015

1. AMOUNT OF REQUEST

	FY 2024 Budget Request			
	GR	Federal	Other	Total
PS	0	0	0	0
EE	0	0	0	0
PSD	0	0	0	0
TRF	0	0	0	0
Total	0	0	0	0
FTE	0.00	0.00	0.00	0.00

Est. Fringe	0	0	0	0
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Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.

Other Funds:
Non-Counts:

	FY 2024 Governor's Recommendation			
	GR	Federal	Other	Total
PS	373,320	0	0	373,320
EE	82,635	0	0	82,635
PSD	0	0	0	0
TRF	0	0	0	0
Total	455,955	0	0	455,955
FTE	5.00	0.00	0.00	5.00

Est. Fringe	214,117	0	0	214,117
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Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.

Other Funds:
Non-Counts:

2. THIS REQUEST CAN BE CATEGORIZED AS:

<input checked="" type="checkbox"/> New Legislation	<input type="checkbox"/> New Program	<input type="checkbox"/> Fund Switch
<input type="checkbox"/> Federal Mandate	<input type="checkbox"/> Program Expansion	<input type="checkbox"/> Cost to Continue
<input type="checkbox"/> GR Pick-Up	<input type="checkbox"/> Space Request	<input type="checkbox"/> Equipment Replacement
<input type="checkbox"/> Pay Plan	<input type="checkbox"/> Other: _____	

3. WHY IS THIS FUNDING NEEDED? PROVIDE AN EXPLANATION FOR ITEMS CHECKED IN #2. INCLUDE THE FEDERAL OR STATE STATUTORY OR CONSTITUTIONAL AUTHORIZATION FOR THIS PROGRAM.

A new decision request is needed to successfully implement two new proposed childcare legislative tax credit programs: "Employer-Provided Child Care Tax Credit" and "Missouri Child Care Contribution Tax Credit." The proposed programs will mitigate ongoing costs for child care providers and increase participation in the workforce. Both proposed programs would be new and would require new staff members to fully administer. The five FTE would develop qualifications and eligibility guidelines, manage program delivery, provide customer service, ensure quality control and implement reporting mechanisms.

NEW DECISION ITEM

RANK: _____ OF _____

Department: Economic Development		Budget Unit	43020C
Division: Business and Community Solutions			
DI Name: Child Care Providers Tax Credit Pgm	DI# 1419017	HB Section	7.015

4. DESCRIBE THE DETAILED ASSUMPTIONS USED TO DERIVE THE SPECIFIC REQUESTED AMOUNT. (How did you determine that the requested number of FTE were appropriate? From what source or standard did you derive the requested levels of funding? Were alternatives such as outsourcing or automation considered? If based on new legislation, does request tie to TAFP fiscal note? If not, explain why. Detail which portions of the request are one-times and how those amounts were calculated.)

These positions support two proposed tax credit programs. Each program has an annual cap of \$20 million dollars respectively. Staff will be required to initially develop program requirements based on new legislation, review and administer. Similar programs operate within DED. Based on these similar programs, we estimate that an application will take an hour to process and the average donation amount is \$5,250. Five total FTE will be needed to successfully implement the proposed "Employer-Provided Child Care Tax Credit" and the "Missouri Child Care Contribution Tax Credit" programs.

5. BREAK DOWN THE REQUEST BY BUDGET OBJECT CLASS, JOB CLASS, AND FUND SOURCE. IDENTIFY ONE-TIME COSTS.

Budget Object Class/Job Class	Dept Req GR DOLLARS	Dept Req GR FTE	Dept Req FED DOLLARS	Dept Req FED FTE	Dept Req OTHER DOLLARS	Dept Req OTHER FTE	Dept Req TOTAL DOLLARS	Dept Req TOTAL FTE	Dept Req One-Time DOLLARS
							0		
							0	0.0	
Total PS	<u>0</u>	<u>0.0</u>	<u>0</u>	<u>0.0</u>	<u>0</u>	<u>0.0</u>	<u>0</u>	<u>0.0</u>	<u>0</u>
							0		
							0		
Total EE	<u>0</u>		<u>0</u>		<u>0</u>		<u>0</u>		<u>0</u>
Program Distributions							0		
Total PSD	<u>0</u>		<u>0</u>		<u>0</u>		<u>0</u>		<u>0</u>
Transfers									
Total TRF	<u>0</u>		<u>0</u>		<u>0</u>		<u>0</u>		<u>0</u>
Grand Total	<u>0</u>	<u>0.0</u>	<u>0</u>	<u>0.0</u>	<u>0</u>	<u>0.0</u>	<u>0</u>	<u>0.0</u>	<u>0</u>

NEW DECISION ITEM

RANK: _____ OF _____

Department: Economic Development			Budget Unit		43020C				
Division: Business and Community Solutions									
DI Name: Child Care Providers Tax Credit Pgm			DI# 1419017		HB Section		7.015		
Budget Object Class/Job Class	Gov Rec GR DOLLARS	Gov Rec GR FTE	Gov Rec FED DOLLARS	Gov Rec FED FTE	Gov Rec OTHER DOLLARS	Gov Rec OTHER FTE	Gov Rec TOTAL DOLLARS	Gov Rec TOTAL FTE	Gov Rec One-Time DOLLARS
							0		
100/07EB50/Economic Dev Manager	373,320	5.0					373,320	5.0	
Total PS	373,320	5.0	0	0.0	0	0.0	373,320	5.0	0
140 / Travel, In-State	7,500						7,500		
160 / Travel, Out-of-State	7,500						7,500		
190 / Supplies	2,035						2,035		
320 / Professional Development	5,000						5,000		
340 / Communication Serv & Supp	4,055						4,055		
400 / Professional Services	5,670						5,670		
480 / Computer Equipment	8,245						8,245		
580 / Office Equipment	8,630						8,630		
590 / Other Equipment	34,000						34,000		
Total EE	82,635		0		0		82,635		0
Program Distributions							0		
Total PSD	0		0		0		0		0
Transfers									
Total TRF	0		0		0		0		0
Grand Total	455,955	5.0	0	0.0	0	0.0	455,955	5.0	0

NEW DECISION ITEM

RANK: _____ OF _____

Department: Economic Development	Budget Unit 43020C
Division: Business and Community Solutions	
DI Name: Child Care Providers Tax Credit Pgm DI# 1419017	HB Section 7.015

6. PERFORMANCE MEASURES (If new decision item has an associated core, separately identify projected performance with & without additional funding.)

6a. Provide an activity measure(s) for the program.

Child Care Provider Tax Credit Projects

	FY23 Projected	FY24 Projected	FY25 Projected
Number of Projects Authorized			
Amount of Incentives Authorized			
Number of Tax Credit Certifications Issued			
Amount of Incentives Issued			

6b. Provide a measure(s) of the program's quality.

Child Care Provider Tax Credit Projects

	FY23 Projected	FY24 Projected	FY25 Projected
Customer Service Experience			

6c. Provide a measure(s) of the program's impact.

Graph that illustrates number of children cared for compared to incentives awarded annually.

6d. Provide a measure(s) of the program's efficiency.

Graph that illustrates the administrative expenditures as a percentage of the total program incentives awarded annually.

7. STRATEGIES TO ACHIEVE THE PERFORMANCE MEASUREMENT TARGETS:

Strategies to achieve the performance measurement targets will be developed.

Department of Economic Development

DECISION ITEM DETAIL

Budget Unit	FY 2022	FY 2022	FY 2023	FY 2023	FY 2024	FY 2024	FY 2024	FY 2024
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
BUS & COMMUNITY SOLUTIONS								
Chld Care Providers Tax Credit - 1419017								
ECONOMIC DEVELOPMENT MANAGER	0	0.00	0	0.00	0	0.00	373,320	5.00
TOTAL - PS	0	0.00	0	0.00	0	0.00	373,320	5.00
TRAVEL, IN-STATE	0	0.00	0	0.00	0	0.00	7,500	0.00
TRAVEL, OUT-OF-STATE	0	0.00	0	0.00	0	0.00	7,500	0.00
SUPPLIES	0	0.00	0	0.00	0	0.00	2,035	0.00
PROFESSIONAL DEVELOPMENT	0	0.00	0	0.00	0	0.00	5,000	0.00
COMMUNICATION SERV & SUPP	0	0.00	0	0.00	0	0.00	4,055	0.00
PROFESSIONAL SERVICES	0	0.00	0	0.00	0	0.00	5,670	0.00
COMPUTER EQUIPMENT	0	0.00	0	0.00	0	0.00	8,245	0.00
OFFICE EQUIPMENT	0	0.00	0	0.00	0	0.00	8,630	0.00
OTHER EQUIPMENT	0	0.00	0	0.00	0	0.00	34,000	0.00
TOTAL - EE	0	0.00	0	0.00	0	0.00	82,635	0.00
GRAND TOTAL	\$0	0.00	\$0	0.00	\$0	0.00	\$455,955	5.00
GENERAL REVENUE	\$0	0.00	\$0	0.00	\$0	0.00	\$455,955	5.00
FEDERAL FUNDS	\$0	0.00	\$0	0.00	\$0	0.00	\$0	0.00
OTHER FUNDS	\$0	0.00	\$0	0.00	\$0	0.00	\$0	0.00

CORE DECISION ITEM

Department: Economic Development	Budget Unit	43025C
Division: Business and Community Solutions		
Core: Econ Dev Advancement Fund Refunds (EDAF)	HB Section	7.015

1. CORE FINANCIAL SUMMARY

	FY 2024 Budget Request			
	GR	Federal	Other	Total
PS	0	0	0	0
EE	0	0	0	0
PSD	0	0	10,000	10,000
TRF	0	0	0	0
Total	0	0	10,000	10,000
FTE	0.00	0.00	0.00	0.00

Est. Fringe	0	0	0	0
<i>Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.</i>				

Other Funds: Economic Development Advancement Fund (0783)

	FY 2024 Governor's Recommendation			
	GR	Fed	Other	Total
PS	0	0	0	0
EE	0	0	0	0
PSD	0	0	10,000	10,000
TRF	0	0	0	0
Total	0	0	10,000	10,000
FTE	0.00	0.00	0.00	0.00

Est. Fringe	0	0	0	0
<i>Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.</i>				

Other Funds: Economic Development Advancement Fund (0783)

2. CORE DESCRIPTION

This core item provides the Department of Economic Development with the ability to refund an overpayment or erroneous payment of any amount credited to the Economic Development Advancement Fund (EDAF). EDAF was created pursuant to Section 620.1900, RSMo, in order to receive fees from recipients of certain tax credits issued by the Department, in an amount up to 2½ percent of the amount of the issued tax credit or 4% of the amount of tax credits issued under the Historic Preservation Tax Credit program. Recipients pay these fees upon issuance of the tax credits.

3. PROGRAM LISTING (list programs included in this core funding)

Economic Development Advancement Refunds

CORE DECISION ITEM

Department: Economic Development
Division: Business and Community Solutions
Core: Econ Dev Advancement Fund Refunds (EDAF)

Budget Unit 43025C
HB Section 7.015

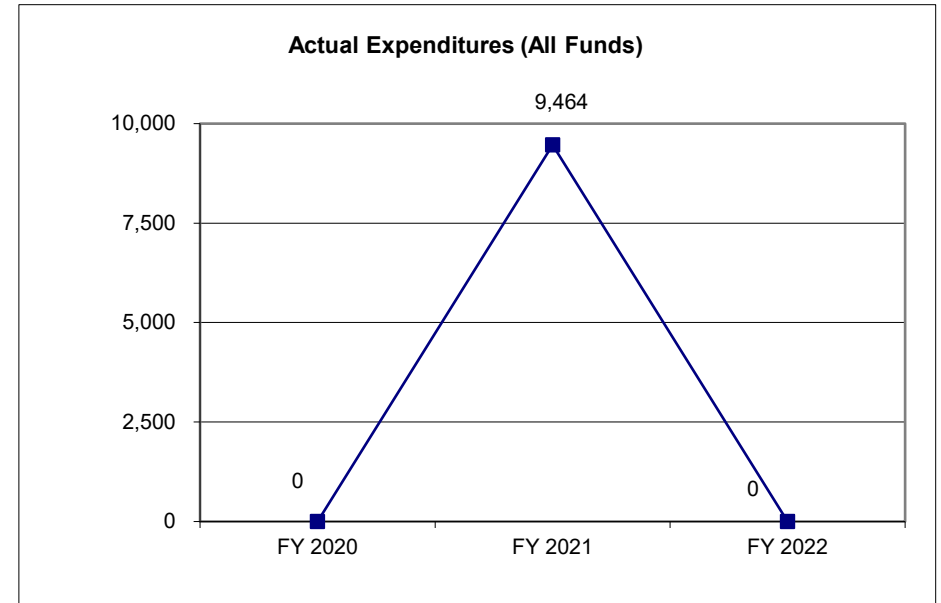
4. FINANCIAL HISTORY

	FY 2020 Actual	FY 2021 Actual	FY 2022 Actual	FY 2023 Current Yr.
Appropriation (All Funds)	10,000	10,000	10,000	10,000
Less Reverted (All Funds)	0	0	0	0
Less Restricted (All Funds)*	0	0	0	0
Budget Authority (All Funds)	10,000	10,000	10,000	10,000
Actual Expenditures (All Funds)	0	9,464	0	N/A
Unexpended (All Funds)	10,000	536	10,000	N/A
Unexpended, by Fund:				
General Revenue	0	0	0	N/A
Federal	0	0	0	N/A
Other	10,000	536	10,000	N/A

*Restricted amount is as of: _____

Reverted includes Governor's standard 3 percent reserve (when applicable).
Restricted includes any extraordinary expenditure restriction (when applicable).

NOTES:



CORE RECONCILIATION DETAIL

**DEPARTMENT OF ECONOMIC DEVELOPMENT
EDAF REFUNDS**

5. CORE RECONCILIATION DETAIL

	Budget Class	FTE	GR	Federal	Other	Total	Explanation
TAFP AFTER VETOES							
	PD	0.00	0	0	10,000	10,000	
	Total	0.00	0	0	10,000	10,000	
DEPARTMENT CORE REQUEST							
	PD	0.00	0	0	10,000	10,000	
	Total	0.00	0	0	10,000	10,000	
GOVERNOR'S RECOMMENDED CORE							
	PD	0.00	0	0	10,000	10,000	
	Total	0.00	0	0	10,000	10,000	

Department of Economic Development

DECISION ITEM SUMMARY

Budget Unit								
Decision Item	FY 2022	FY 2022	FY 2023	FY 2023	FY 2024	FY 2024	FY 2024	FY 2024
Budget Object Summary	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Fund	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
EDAF REFUNDS								
CORE								
PROGRAM-SPECIFIC								
ECON DEVELOP ADVANCEMENT FUND	0	0.00	10,000	0.00	10,000	0.00	10,000	0.00
TOTAL - PD	0	0.00	10,000	0.00	10,000	0.00	10,000	0.00
TOTAL	0	0.00	10,000	0.00	10,000	0.00	10,000	0.00
GRAND TOTAL	\$0	0.00	\$10,000	0.00	\$10,000	0.00	\$10,000	0.00

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Department of Economic Development

DECISION ITEM DETAIL

Budget Unit	FY 2022	FY 2022	FY 2023	FY 2023	FY 2024	FY 2024	FY 2024	FY 2024
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
EDAF REFUNDS								
CORE								
PROGRAM DISTRIBUTIONS	0	0.00	9,999	0.00	9,999	0.00	9,999	0.00
REFUNDS	0	0.00	1	0.00	1	0.00	1	0.00
TOTAL - PD	0	0.00	10,000	0.00	10,000	0.00	10,000	0.00
GRAND TOTAL	\$0	0.00	\$10,000	0.00	\$10,000	0.00	\$10,000	0.00
GENERAL REVENUE	\$0	0.00	\$0	0.00	\$0	0.00	\$0	0.00
FEDERAL FUNDS	\$0	0.00	\$0	0.00	\$0	0.00	\$0	0.00
OTHER FUNDS	\$0	0.00	\$10,000	0.00	\$10,000	0.00	\$10,000	0.00

PROGRAM DESCRIPTION	
Department: Economic Development	HB Section(s): <u>7.015</u>
Program Name: Economic Development Advancement Fund Refunds	
Program is found in the following core budget(s): EDAF Refunds	
<p>1a. What strategic priority does this program address?</p> <p>Customer Centric</p> <p>1b. What does this program do?</p> <p>This item provides the Department with the ability to refund an overpayment or erroneous payment of any amount credited to the Economic Development Advancement Fund (EDAF) pursuant to Section 620.1900, RSMo. EDAF was created in order to receive fees from the recipients of certain tax credits issued by the department, in an amount up to 2½ percent of the amount of the issued tax credit or up to 4 percent for Historic Preservation Tax Credits. Recipients pay these fees before the issuance of certain tax credits. The EDAF is also structured to receive gifts, contributions, grants, or bequests received from federal, private and other sources, including any appropriations to the fund. No performance measures are included for this program since it is solely for refunds.</p> <p>2a. Provide an activity measure(s) for the program.</p> <p>This is a refund appropriation; therefore, no performance measures are provided.</p> <p>2b. Provide a measure(s) of the program's quality.</p> <p>This is a refund appropriation; therefore, no performance measures are provided.</p> <p>2c. Provide a measure(s) of the program impact.</p> <p>This is a refund appropriation; therefore, no performance measures are provided.</p> <p>2d. Provide a measure(s) of the program's efficiency.</p> <p>This is a refund appropriation; therefore, no performance measures are provided.</p>	

PROGRAM DESCRIPTION

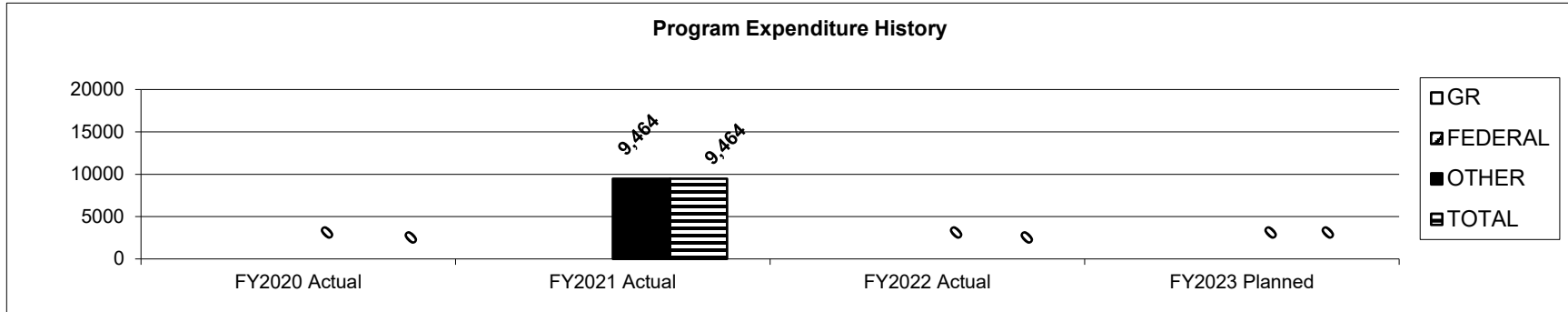
Department: Economic Development

HB Section(s): 7.015

Program Name: Economic Development Advancement Fund Refunds

Program is found in the following core budget(s): EDAF Refunds

3. Provide actual expenditures for the prior three fiscal years and planned expenditures for the current fiscal year. *(Note: Amounts do not include fringe benefit costs.)*



4. What are the sources of the "Other " funds?

Economic Development Advancement Fund (0783)

5. What is the authorization for this program, i.e., federal or state statute, etc.? (Include the federal program number, if applicable.)

Section 620.1900, RSMo, which established the Economic Development Advancement Fund.

6. Are there federal matching requirements? If yes, please explain.

No.

7. Is this a federally mandated program? If yes, please explain.

No.

CORE DECISION ITEM

Department: Economic Development	Budget Unit <u>43023C</u>
Division: Business and Community Solutions	
Core: Tourism Infrastructure	HB Section <u>7.020</u>

1. CORE FINANCIAL SUMMARY

	FY 2024 Budget Request			
	GR	Federal	Other	Total
PS	0	0	0	0
EE	0	0	0	0
PSD	1,975,000	0	0	1,975,000
TRF	0	0	0	0
Total	1,975,000	0	0	1,975,000
FTE	0.00	0.00	0.00	0.00

Est. Fringe	0	0	0	0
<i>Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.</i>				

Other Funds:

	FY 2024 Governor's Recommendation			
	GR	Federal	Other	Total
PS	0	0	0	0
EE	0	0	0	0
PSD	1,975,000	0	0	1,975,000
TRF	0	0	0	0
Total	1,975,000	0	0	1,975,000
FTE	0.00	0.00	0.00	0.00

Est. Fringe	0	0	0	0
<i>Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.</i>				

Other Funds:

2. CORE DESCRIPTION

Created by the legislature in 2019, this program supports the construction or rehabilitation of multipurpose sports and entertainment venues with seating capacity less than 25,000, owned by a public body. To participate, statute required that facilities must be in existence prior to August 28, 2019 and entities apply by August 28, 2020 to receive funds. The only applicant that applied for the program was the Land Clearance for Redevelopment Authority (LCRA) of the City of St. Louis for the development of the Enterprise Center, which houses the St. Louis Blues.

3. PROGRAM LISTING (list programs included in this core funding)

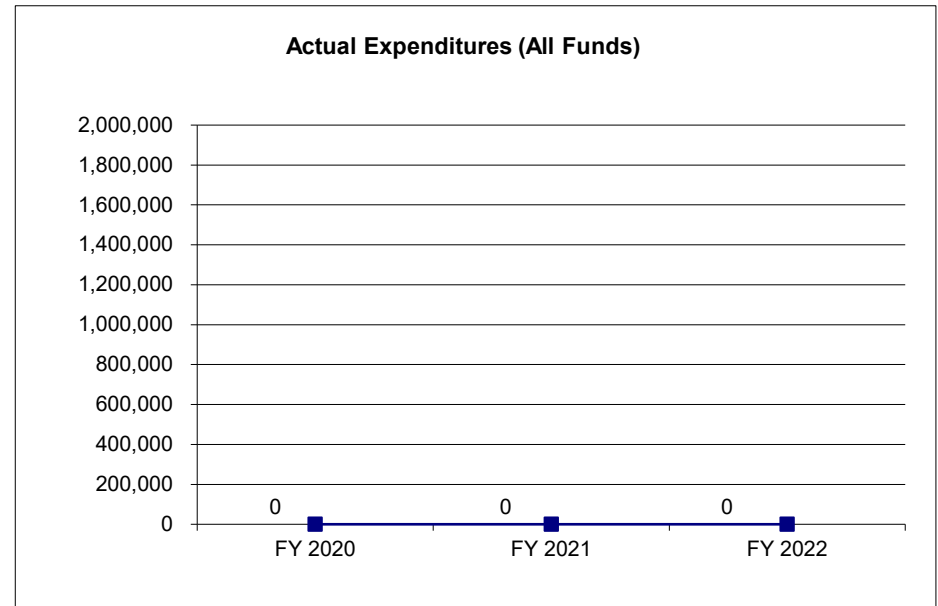
Tourism Infrastructure Facilities Program

CORE DECISION ITEM

Department: Economic Development	Budget Unit <u>43023C</u>
Division: Business and Community Solutions	
Core: Tourism Infrastructure	HB Section <u>7.020</u>

4. FINANCIAL HISTORY

	FY 2020 Actual	FY 2021 Actual	FY 2022 Actual	FY 2023 Current Yr.
Appropriation (All Funds)	0	0	1,975,000	1,975,000
Less Reverted (All Funds)	0	0	(59,250)	(59,250)
Less Restricted (All Funds)*	0	0	0	0
Budget Authority (All Funds)	0	0	1,915,750	1,915,750
Actual Expenditures (All Funds)	0	0	0	N/A
Unexpended (All Funds)	0	0	1,915,750	N/A
Unexpended, by Fund:				
General Revenue	0	0	1,915,750	N/A
Federal	0	0	0	N/A
Other	0	0	0	N/A



*Current Year restricted amount is as of _____.

Reverted includes the statutory three percent reserve amount (when applicable).

Restricted includes any Governor's expenditure restrictions which remained at the end of the fiscal year (when applicable).

NOTES: (1) COVID-19 had a tremendous impact on both the construction and tourism industries. Due to these two factors, funds were not able to be expended in FY2022 by the program applicant.

CORE RECONCILIATION DETAIL

**DEPARTMENT OF ECONOMIC DEVELOPMENT
TOURISM INFRASTRUCTURE**

5. CORE RECONCILIATION DETAIL

	Budget Class	FTE	GR	Federal	Other	Total	Explanation
TAFP AFTER VETOES							
	PD	0.00	1,975,000	0	0	1,975,000	
	Total	0.00	1,975,000	0	0	1,975,000	
DEPARTMENT CORE REQUEST							
	PD	0.00	1,975,000	0	0	1,975,000	
	Total	0.00	1,975,000	0	0	1,975,000	
GOVERNOR'S RECOMMENDED CORE							
	PD	0.00	1,975,000	0	0	1,975,000	
	Total	0.00	1,975,000	0	0	1,975,000	

Department of Economic Development

DECISION ITEM SUMMARY

Budget Unit								
Decision Item	FY 2022	FY 2022	FY 2023	FY 2023	FY 2024	FY 2024	FY 2024	FY 2024
Budget Object Summary	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Fund	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
TOURISM INFRASTRUCTURE								
CORE								
PROGRAM-SPECIFIC								
GENERAL REVENUE	0	0.00	1,975,000	0.00	1,975,000	0.00	1,975,000	0.00
TOTAL - PD	0	0.00	1,975,000	0.00	1,975,000	0.00	1,975,000	0.00
TOTAL	0	0.00	1,975,000	0.00	1,975,000	0.00	1,975,000	0.00
Tourism Infrastructure Increas - 1419006								
PROGRAM-SPECIFIC								
GENERAL REVENUE	0	0.00	0	0.00	525,000	0.00	525,000	0.00
TOTAL - PD	0	0.00	0	0.00	525,000	0.00	525,000	0.00
TOTAL	0	0.00	0	0.00	525,000	0.00	525,000	0.00
GRAND TOTAL	\$0	0.00	\$1,975,000	0.00	\$2,500,000	0.00	\$2,500,000	0.00

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Department of Economic Development

DECISION ITEM DETAIL

Budget Unit	FY 2022	FY 2022	FY 2023	FY 2023	FY 2024	FY 2024	FY 2024	FY 2024
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
TOURISM INFRASTRUCTURE								
CORE								
PROGRAM DISTRIBUTIONS	0	0.00	1,975,000	0.00	1,975,000	0.00	1,975,000	0.00
TOTAL - PD	0	0.00	1,975,000	0.00	1,975,000	0.00	1,975,000	0.00
GRAND TOTAL	\$0	0.00	\$1,975,000	0.00	\$1,975,000	0.00	\$1,975,000	0.00
GENERAL REVENUE	\$0	0.00	\$1,975,000	0.00	\$1,975,000	0.00	\$1,975,000	0.00
FEDERAL FUNDS	\$0	0.00	\$0	0.00	\$0	0.00	\$0	0.00
OTHER FUNDS	\$0	0.00	\$0	0.00	\$0	0.00	\$0	0.00

PROGRAM DESCRIPTION

Department: Economic Development

HB Section(s): 7.020

Program Name: Tourism Infrastructure

Program is found in the following core budget(s): Tourism Infrastructure

1a. What strategic priority does this program address?

Customer Centric

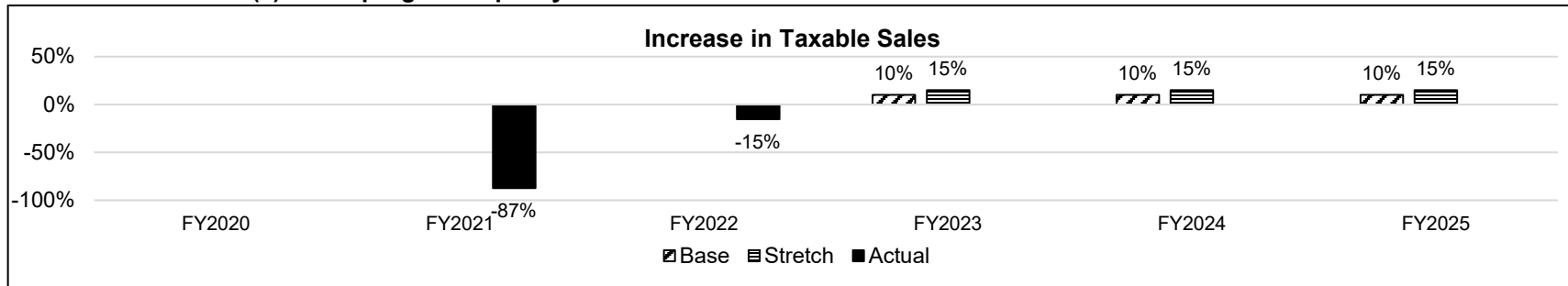
1b. What does this program do?

The purpose of the program is to make funds available for aiding and cooperating in the planning, undertaking or carrying out of a land clearance project or projects to develop, construct, reconstruct, rehabilitate, repair, or improve any tourism infrastructure facilities which exist as of August 28, 2019. Appropriation is limited to the lesser of: (1) the tax revenues derived directly or indirectly from the project in the preceding state fiscal year as determined by DED, or (2) the maximum state funding amount per the terms of the Tourism Infrastructure Facilities Financing Agreement.

2a. Provide an activity measure(s) for the program.

	FY2020		FY2021		FY2022		FY2023	FY2024	FY2025
	Projected	Actual	Projected	Actual	Projected	Actual	Projected	Projected	Projected
Number of Active Projects	N/A	N/A	N/A	1	1	1	1	1	1

2b. Provide a measure(s) of the program's quality.



Note 1: Construction period for the approved project originally projected for FY2021-2023.

Note 2: Reflects the yearly % increase in taxable sales for active project(s) after the project's construction period. Base target is set at 10% and the stretch target is 17%.

Note 3: Sales activity reported in FY2021 and FY2022 reflects the project's construction period, as well as reduced tourism due to COVID-19 pandemic impacts resulting in a decrease in sales from baseline.

PROGRAM DESCRIPTION

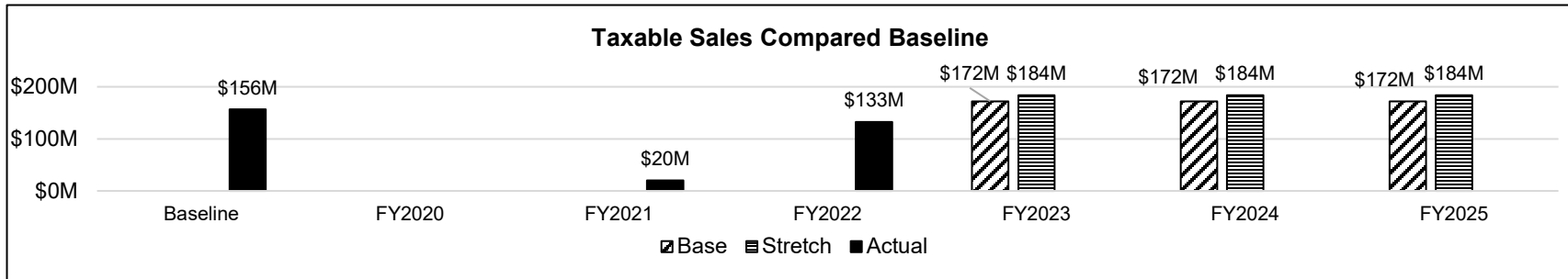
Department: Economic Development

HB Section(s): 7.020

Program Name: Tourism Infrastructure

Program is found in the following core budget(s): Tourism Infrastructure

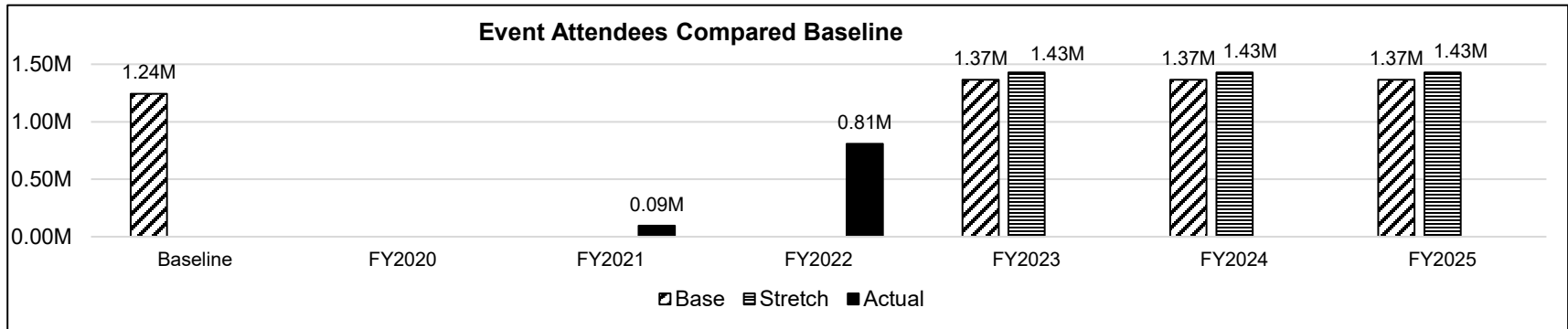
2c. Provide a measure(s) of the program's impact.



Note 1: Construction period for the approved project originally projected for FY2021-2023.

Note 2: Reflects the change in taxable sales relative to the project baseline for active project(s). Base target is set at 10% and the stretch target is 15%.

Note 3: Sales activity reported in FY2021 and FY2022 reflects the project's construction period, as well as reduced tourism due to COVID-19 pandemic impacts resulting in a decrease in sales from baseline.



Note 1: Construction period for the approved project originally projected for FY2021-FY2023.

Note 2: Reflects the change in event attendees relative to the project baseline for active project(s). Base target is set at an increase of 10% and the stretch target is 15%.

Note 3: Event and attendee activity reported in FY2022 reflects the project's construction period, as well as reduced tourism events due to COVID-19 pandemic impacts, resulting in a decrease in attendees.

PROGRAM DESCRIPTION

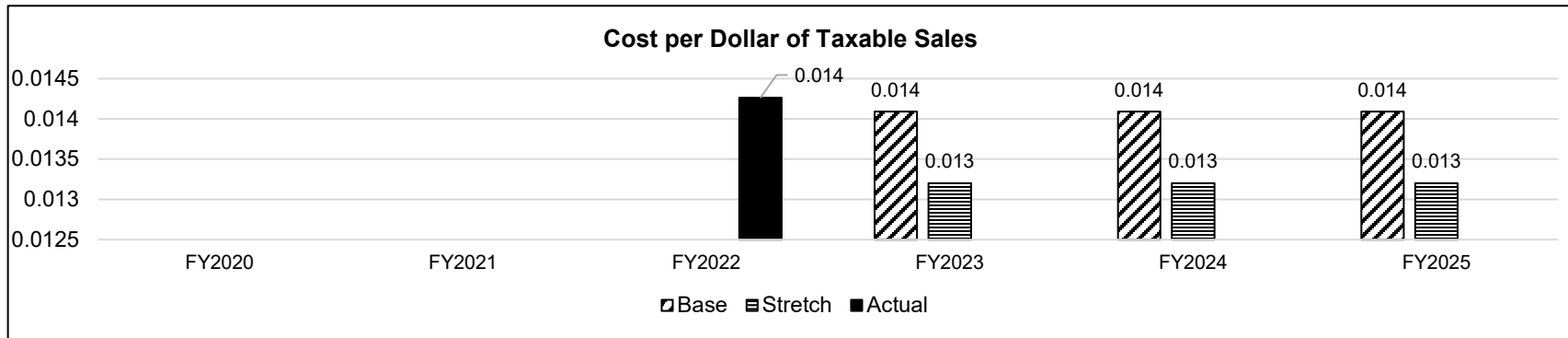
Department: Economic Development

HB Section(s): 7.020

Program Name: Tourism Infrastructure

Program is found in the following core budget(s): Tourism Infrastructure

2d. Provide a measure(s) of the program's efficiency.



Note 1: Reflects the total annual authorization per dollar of taxable sales generated by active project(s). Base target is set at an increase of 10% of the taxable sales and the benefit schedule of the project. The stretch target is 15%.

Note 2: Sales activity reported in FY2021 and FY2022 reflects the project's construction period, as well as reduced tourism events due to COVID-19 pandemic impacts, resulting in a decrease in taxable sales.

Note 3: No project funds were expended for FY2021.

PROGRAM DESCRIPTION

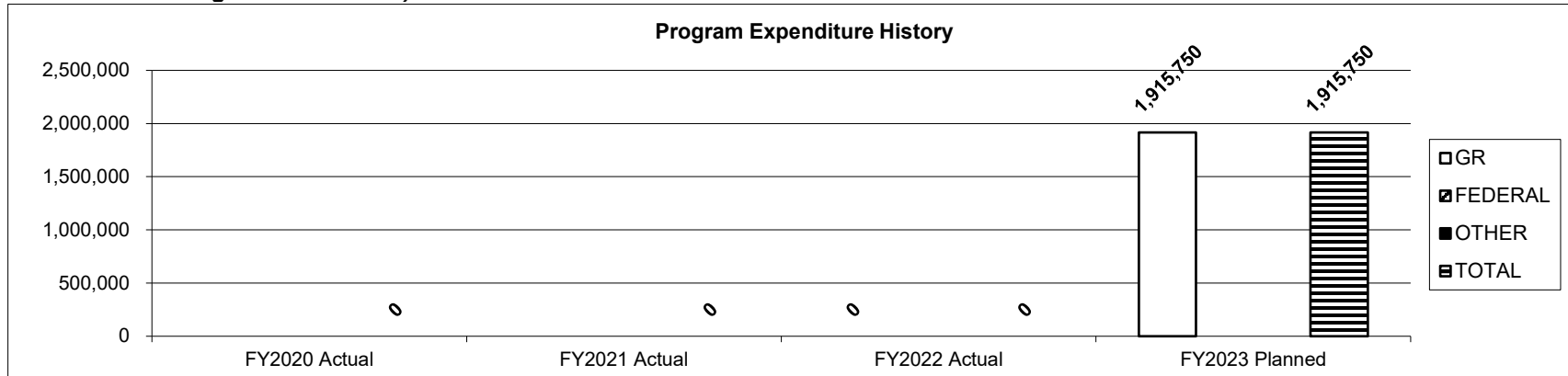
Department: Economic Development

HB Section(s): 7.020

Program Name: Tourism Infrastructure

Program is found in the following core budget(s): Tourism Infrastructure

3. Provide actual expenditures for the prior three fiscal years and planned expenditures for the current fiscal year. *(Note: Amounts do not include fringe benefit costs.)*



4. What are the sources of the "Other " funds?

N/A

5. What is the authorization for this program, i.e., federal or state statute, etc.? *(Include the federal program number, if applicable.)*

Section 99.585, RSMo.

6. Are there federal matching requirements? If yes, please explain.

No.

7. Is this a federally mandated program? If yes, please explain.

No.

NEW DECISION ITEM
RANK: 6 OF 17

Department: Economic Development	Budget Unit	43023C
Division: Business and Community Solutions		
DI Name: Tourism Infrastructure Increase	DI#1419006	HB Section 7.020

1. AMOUNT OF REQUEST

	FY 2024 Budget Request			
	GR	Federal	Other	Total
PS	0	0	0	0
EE	0	0	0	0
PSD	525,000	0	0	525,000
TRF	0	0	0	0
Total	525,000	0	0	525,000
FTE	0.00	0.00	0.00	0.00

Est. Fringe	0	0	0	0
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Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.

Other Funds:

Non-Counts:

	FY 2024 Governor's Recommendation			
	GR	Federal	Other	Total
PS	0	0	0	0
EE	0	0	0	0
PSD	525,000	0	0	525,000
TRF	0	0	0	0
Total	525,000	0	0	525,000
FTE	0.00	0.00	0.00	0.00

Est. Fringe	0	0	0	0
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Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.

Other Funds:

Non-Counts:

2. THIS REQUEST CAN BE CATEGORIZED AS:

<input type="checkbox"/> New Legislation	<input type="checkbox"/> New Program	<input type="checkbox"/> Fund Switch
<input type="checkbox"/> Federal Mandate	<input checked="" type="checkbox"/> Program Expansion	<input type="checkbox"/> Cost to Continue
<input type="checkbox"/> GR Pick-Up	<input type="checkbox"/> Space Request	<input type="checkbox"/> Equipment Replacement
<input type="checkbox"/> Pay Plan	<input type="checkbox"/> Other:	

3. WHY IS THIS FUNDING NEEDED? PROVIDE AN EXPLANATION FOR ITEMS CHECKED IN #2. INCLUDE THE FEDERAL OR STATE STATUTORY OR CONSTITUTIONAL AUTHORIZATION FOR THIS PROGRAM.

Created by the legislature in 2019, this program supports the construction or rehabilitation of multipurpose sports and entertainment venues with seating capacity less than 25,000, owned by a public body. The only applicant that applied for the program was the Land Clearance for Redevelopment Authority (LCRA) of the City of St. Louis for the development of the Enterprise Center, which houses the St. Louis Blues.

COVID-19 had a tremendous impact on both the construction and tourism industries. As a result, funds were not able to be expended in FY2022 by the program recipient.

Rather than penalize the program recipient for impacts outside its control, the Department is requesting an increase in appropriation for the next four years, which would allow the applicant to make up the funds which weren't able to be received in FY2022. This would not change the total amount that the program recipient would receive over the life of the 20 year agreement.

NEW DECISION ITEM
RANK: 6 OF 17

Department: Economic Development	Budget Unit	43023C
Division: Business and Community Solutions		
DI Name: Tourism Infrastructure Increase	DI#1419006	HB Section 7.020

4. DESCRIBE THE DETAILED ASSUMPTIONS USED TO DERIVE THE SPECIFIC REQUESTED AMOUNT. (How did you determine that the requested number of FTE were appropriate? From what source or standard did you derive the requested levels of funding? Were alternatives such as outsourcing or automation considered? If based on new legislation, does request tie to TAFP fiscal note? If not, explain why. Detail which portions of the request are one-times and how those amounts were calculated.)

Due to issues with the required application, the project was not awarded funding in FY2022. DED is requesting an increase to the appropriation amount totaling \$525,000 over the next four years in order to account for the FY2022 payment.

5. BREAK DOWN THE REQUEST BY BUDGET OBJECT CLASS, JOB CLASS, AND FUND SOURCE. IDENTIFY ONE-TIME COSTS.

Budget Object Class/Job Class	Dept Req GR DOLLARS	Dept Req GR FTE	Dept Req FED DOLLARS	Dept Req FED FTE	Dept Req OTHER DOLLARS	Dept Req OTHER FTE	Dept Req TOTAL DOLLARS	Dept Req TOTAL FTE	Dept Req One-Time DOLLARS
							0		
							0	0.0	
Total PS	0	0.0	0	0.0	0	0.0	0	0.0	0
							0		
							0		
Total EE	0		0		0		0		0
Program Distributions	525,000						525,000		
Total PSD	525,000		0		0		525,000		0
Transfers									
Total TRF	0		0		0		0		0
Grand Total	525,000	0.0	0	0.0	0	0.0	525,000	0.0	0

NEW DECISION ITEM
RANK: 6 OF 17

Department: Economic Development				Budget Unit		43023C			
Division: Business and Community Solutions									
DI Name: Tourism Infrastructure Increase			DI#1419006		HB Section		7.020		
Budget Object Class/Job Class	Gov Rec GR DOLLARS	Gov Rec GR FTE	Gov Rec FED DOLLARS	Gov Rec FED FTE	Gov Rec OTHER DOLLARS	Gov Rec OTHER FTE	Gov Rec TOTAL DOLLARS	Gov Rec TOTAL FTE	Gov Rec One-Time DOLLARS
							0		
							0	0.0	
Total PS	0	0.0	0	0.0	0	0.0	0	0.0	0
							0		
							0		
							0		
Total EE	0		0		0		0		0
Program Distributions	525,000						525,000		
Total PSD	525,000		0		0		525,000		0
Transfers									
Total TRF	0		0		0		0		0
Grand Total	525,000	0.0	0	0.0	0	0.0	525,000	0.0	0

NEW DECISION ITEM
RANK: 6 OF 17

Department: Economic Development	Budget Unit 43023C
Division: Business and Community Solutions	
DI Name: Tourism Infrastructure Increase DI#1419006	HB Section 7.020

6. PERFORMANCE MEASURES (If new decision item has an associated core, separately identify projected performance with & without additional funding.)

6a. Provide an activity measure(s) for the program.

Refer to the Tourism Infrastructure Program Core for performance measures.

6b. Provide a measure(s) of the program's quality.

Refer to the Tourism Infrastructure Program Core for performance measures.

6c. Provide a measure(s) of the program's impact.

Refer to the Tourism Infrastructure Program Core for performance measures.

6d. Provide a measure(s) of the program's efficiency.

Refer to the Tourism Infrastructure Program Core for performance measures.

7. STRATEGIES TO ACHIEVE THE PERFORMANCE MEASUREMENT TARGETS:

Created by the legislature in 2019, this program supports the construction or rehabilitation of multipurpose sports and entertainment venues with seating capacity less than 25,000, owned by a public body. The only applicant that applied for the program was the Land Clearance for Redevelopment Authority (LCRA) of the City of St. Louis for the development of the Enterprise Center, which houses the St. Louis Blues.

COVID-19 had a tremendous impact on both the construction and tourism industries. As a result, funds were not able to be expended in FY2022 by the program recipient.

Rather than penalize the program recipient for impacts outside its control, the Department is requesting an increase in appropriation for the next four years, which would allow the applicant to make up the funds which weren't able to be received in FY2022. This would not change the total amount that the program recipient would receive over the life of the 20 year agreement.

Department of Economic Development

DECISION ITEM DETAIL

Budget Unit	FY 2022	FY 2022	FY 2023	FY 2023	FY 2024	FY 2024	FY 2024	FY 2024
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
TOURISM INFRASTRUCTURE								
Tourism Infrastructure Increases - 1419006								
PROGRAM DISTRIBUTIONS	0	0.00	0	0.00	525,000	0.00	525,000	0.00
TOTAL - PD	0	0.00	0	0.00	525,000	0.00	525,000	0.00
GRAND TOTAL	\$0	0.00	\$0	0.00	\$525,000	0.00	\$525,000	0.00
GENERAL REVENUE								
	\$0	0.00	\$0	0.00	\$525,000	0.00	\$525,000	0.00
FEDERAL FUNDS								
	\$0	0.00	\$0	0.00	\$0	0.00	\$0	0.00
OTHER FUNDS								
	\$0	0.00	\$0	0.00	\$0	0.00	\$0	0.00

CORE DECISION ITEM

Department: Economic Development					Budget Unit <u>43040C</u>				
Division: Business and Community Solutions									
Core: MO Technology Investment Fund Transfer					HB Section <u>7.025</u>				

1. CORE FINANCIAL SUMMARY

FY 2024 Budget Request					FY 2024 Governor's Recommendation				
	GR	Federal	Other	Total		GR	Fed	Other	Total
PS	0	0	0	0	PS	0	0	0	0
EE	0	0	0	0	EE	0	0	0	0
PSD	0	0	0	0	PSD	0	0	0	0
TRF	16,000,000	0	0	16,000,000	TRF	16,000,000	0	0	16,000,000
Total	16,000,000	0	0	16,000,000	Total	16,000,000	0	0	16,000,000
 FTE	 0.00	 0.00	 0.00	 0.00	 FTE	 0.00	 0.00	 0.00	 0.00

Est. Fringe	0	0	0	0
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Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.

Other Funds:
 Notes:

2. CORE DESCRIPTION

This core decision item is the required General Revenue transfer that provides funding to support the Missouri Technology Corporation (MTC) and the State's technology programs, including the Missouri Manufacturing Extension Partnership (MEP) and Innovation Centers.

3. PROGRAM LISTING (list programs included in this core funding)

MO Technology Investment Fund Transfer

CORE DECISION ITEM

Department: Economic Development
Division: Business and Community Solutions
Core: MO Technology Investment Fund Transfer

Budget Unit 43040C

HB Section 7.025

4. FINANCIAL HISTORY

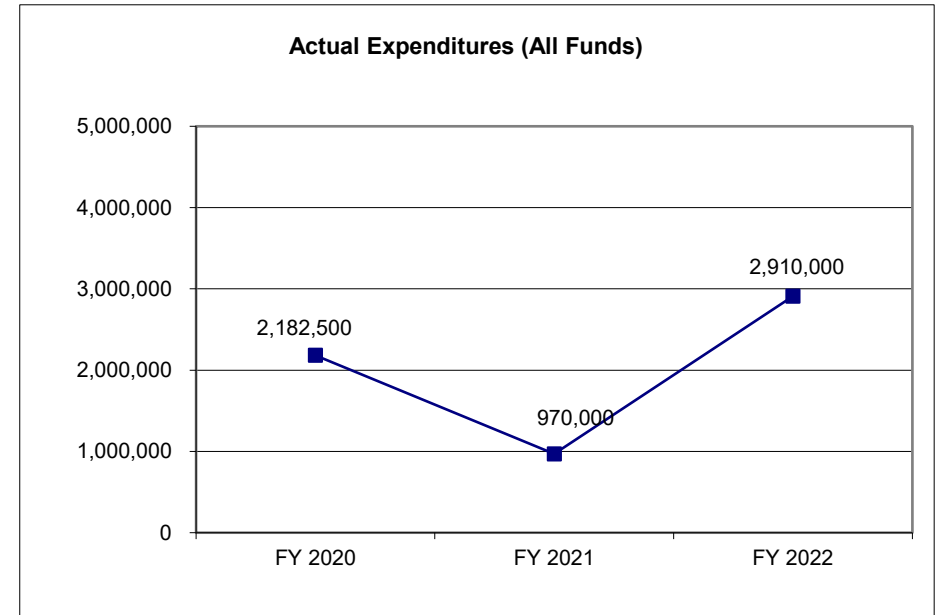
	FY 2020 Actual	FY 2021 Actual	FY 2022 Actual	FY 2023 Current Yr.
Appropriation (All Funds)	3,000,000	1,000,000	3,000,000	31,000,000
Less Reverted (All Funds)	(90,000)	(30,000)	(90,000)	N/A
Less Restricted (All Funds)*	(727,500)	0	0	N/A
Budget Authority (All Funds)	2,182,500	970,000	2,910,000	N/A
Actual Expenditures (All Funds)	2,182,500	970,000	2,910,000	N/A
Unexpended (All Funds)	0	0	0	N/A
Unexpended, by Fund:				
General Revenue	0	0	0	N/A
Federal	0	0	0	N/A
Other	0	0	0	N/A
	(1)			

*Restricted amount is as of: _____

Reverted includes Governor's standard 3 percent reserve (when applicable).

Restricted includes any extraordinary expenditure restriction (when applicable).

NOTES: (1) In FY2020, 100% of MTC's budget was restricted in Quarter 4 due to COVID-19, after the first three quarters had been paid out to MTC. MTC repaid the State of Missouri for Quarters 1 through 3, but because the funds were paid out by DED to MTC, they do not show here as restricted. The result was that MTC actually received no funding in FY2020 from the state.



CORE RECONCILIATION DETAIL

DEPARTMENT OF ECONOMIC DEVELOPMENT MO TECH INVESTMENT TRANSFER

5. CORE RECONCILIATION DETAIL

	Budget Class	FTE	GR	Federal	Other	Total	Explanation
TAFP AFTER VETOES							
	TRF	0.00	16,000,000	15,000,000	0	31,000,000	
	Total	0.00	16,000,000	15,000,000	0	31,000,000	
DEPARTMENT CORE ADJUSTMENTS							
1x Expenditures	1328 T173 TRF	0.00	0	(15,000,000)	0	(15,000,000)	Reduction of one-time expenditure
NET DEPARTMENT CHANGES		0.00	0	(15,000,000)	0	(15,000,000)	
DEPARTMENT CORE REQUEST							
	TRF	0.00	16,000,000	0	0	16,000,000	
	Total	0.00	16,000,000	0	0	16,000,000	
GOVERNOR'S RECOMMENDED CORE							
	TRF	0.00	16,000,000	0	0	16,000,000	
	Total	0.00	16,000,000	0	0	16,000,000	

Department of Economic Development

DECISION ITEM SUMMARY

Budget Unit								
Decision Item	FY 2022	FY 2022	FY 2023	FY 2023	FY 2024	FY 2024	FY 2024	FY 2024
Budget Object Summary	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Fund	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
MO TECH INVESTMENT TRANSFER								
CORE								
FUND TRANSFERS								
GENERAL REVENUE	2,910,000	0.00	16,000,000	0.00	16,000,000	0.00	16,000,000	0.00
BUDGET STABILIZATION	0	0.00	15,000,000	0.00	0	0.00	0	0.00
TOTAL - TRF	2,910,000	0.00	31,000,000	0.00	16,000,000	0.00	16,000,000	0.00
TOTAL	2,910,000	0.00	31,000,000	0.00	16,000,000	0.00	16,000,000	0.00
GRAND TOTAL	\$2,910,000	0.00	\$31,000,000	0.00	\$16,000,000	0.00	\$16,000,000	0.00

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Department of Economic Development

DECISION ITEM DETAIL

Budget Unit	FY 2022	FY 2022	FY 2023	FY 2023	FY 2024	FY 2024	FY 2024	FY 2024
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
MO TECH INVESTMENT TRANSFER								
CORE								
TRANSFERS OUT	2,910,000	0.00	31,000,000	0.00	16,000,000	0.00	16,000,000	0.00
TOTAL - TRF	2,910,000	0.00	31,000,000	0.00	16,000,000	0.00	16,000,000	0.00
GRAND TOTAL	\$2,910,000	0.00	\$31,000,000	0.00	\$16,000,000	0.00	\$16,000,000	0.00
GENERAL REVENUE	\$2,910,000	0.00	\$16,000,000	0.00	\$16,000,000	0.00	\$16,000,000	0.00
FEDERAL FUNDS	\$0	0.00	\$15,000,000	0.00	\$0	0.00	\$0	0.00
OTHER FUNDS	\$0	0.00	\$0	0.00	\$0	0.00	\$0	0.00

PROGRAM DESCRIPTION

Department: Economic Development

HB Section(s): 7.025

Program Name: MO Technology Investment Fund Transfer

Program is found in the following core budget(s): Missouri Technology Investment Fund Transfer

1a. What strategic priority does this program address?

Data Driven, Customer Centric, One Team

1b. What does this program do?

Funds transferred to the Missouri Technology Investment Fund are used to support the Missouri Technology Corporation, Missouri Manufacturing Extension Partnership (MEP), and Innovation Centers.

2a. Provide an activity measure(s) for the program.

This is a GR transfer appropriation; therefore, refer to the MTC Core for measures.

2b. Provide a measure(s) of the program's quality.

This is a GR transfer appropriation; therefore, refer to the MTC Core for measures.

2c. Provide a measure(s) of the program's impact.

This is a GR transfer appropriation; therefore, refer to the MTC Core for measures.

2d. Provide a measure(s) of the program's efficiency.

This is a GR transfer appropriation; therefore, refer to the MTC Core for measures.

PROGRAM DESCRIPTION

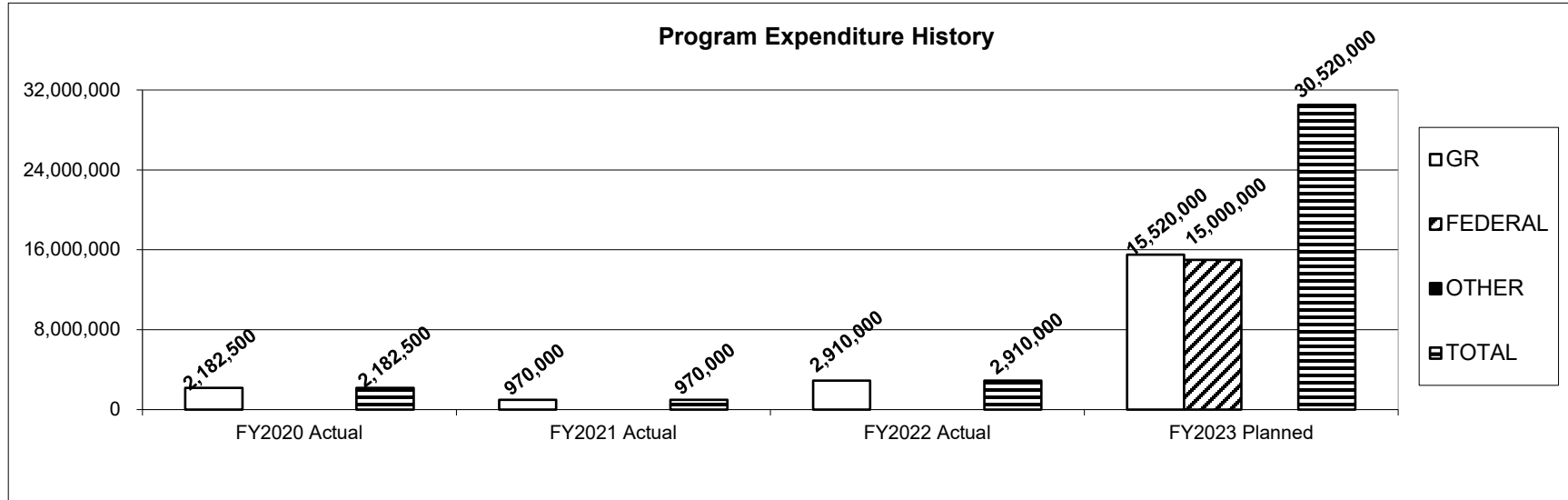
Department: Economic Development

HB Section(s): 7.025

Program Name: MO Technology Investment Fund Transfer

Program is found in the following core budget(s): Missouri Technology Investment Fund Transfer

3. Provide actual expenditures for the prior three fiscal years and planned expenditures for the current fiscal year. (Note: Amounts do not include fringe benefit costs.)



Note: Planned Expenditures for GR reflects 3% Governor's Reserve.

4. **What are the sources of the "Other " funds?**
Transfer from General Revenue to Missouri Technology Investment Fund (0172).
5. **What is the authorization for this program, i.e., federal or state statute, etc.? (Include the federal program number, if applicable.)**
Sections 348.251 - 348.272, RSMo.
6. **Are there federal matching requirements? If yes, please explain.**
Yes, for the Missouri Manufactured Extension Partnership program.
7. **Is this a federally mandated program? If yes, please explain.**
No.

CORE DECISION ITEM

Department: Economic Development					Budget Unit 43035C				
Division: Business and Community Solutions									
Core: Missouri Technology Corporation (MTC)					HB Section 7.030				
1. CORE FINANCIAL SUMMARY									
FY 2024 Budget Request					FY 2024 Governor's Recommendation				
	GR	Federal	Other	Total		GR	Fed	Other	Total
PS	0	0	0	0	PS	0	0	0	0
EE	0	0	0	0	EE	0	0	0	0
PSD	0	0	8,500,000	8,500,000	PSD	0	0	8,500,000	8,500,000
TRF	0	0	0	0	TRF	0	0	0	0
Total	0	0	8,500,000	8,500,000	Total	0	0	8,500,000	8,500,000
FTE	0.00	0.00	0.00	0.00	FTE	0.00	0.00	0.00	0.00
Est. Fringe	0	0	0	0	Est. Fringe	0	0	0	0
Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.					Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.				
Other Funds:	Missouri Technology Investment Fund (0172)				Other Funds:	Missouri Technology Investment Fund (0172)			
Notes:	Requires a GR transfer to MTIF (0172)				Notes:	Requires a GR transfer to MTIF (0172)			
2. CORE DESCRIPTION									
This core decision item is the spending authority for the Missouri Technology Corporation (MTC) co-investment and entrepreneurial support grant programs, the State's eight Innovation Centers, and the Missouri Manufacturing Extension Partnership (MEP).									
MTC is a public-private partnership created by the Missouri General Assembly to promote entrepreneurship and foster the growth of new and emerging high-tech companies. MTC focuses on 21st Century bioscience industries that build on Missouri's rich history in agriculture. It is governed by a fifteen-member board of directors which includes eleven appointees by Missouri's Governor, one appointee by the President Pro Tem of the Missouri Senate, and one appointee by the Speaker of the Missouri House of Representatives. The President of the University of Missouri System and the Director of the Department of Economic Development are ex officio members of the board.									
3. PROGRAM LISTING (list programs included in this core funding)									
Missouri Technology Corporation (MTC), Innovation Centers, and Missouri Manufacturing Extension Partnership (MEP).									

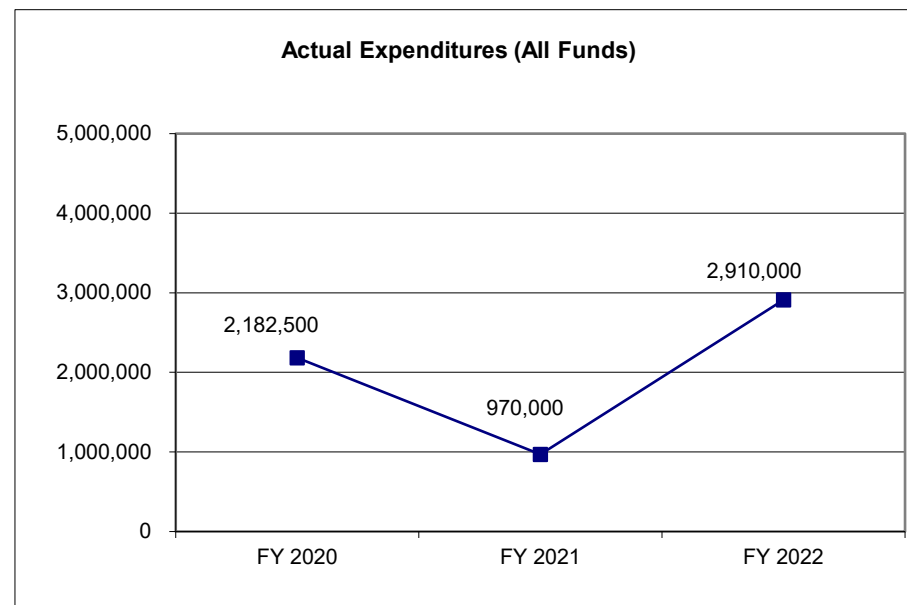
CORE DECISION ITEM

Department: Economic Development
Division: Business and Community Solutions
Core: Missouri Technology Corporation (MTC)

Budget Unit 43035C
HB Section 7.030

4. FINANCIAL HISTORY

	FY 2020 Actual	FY 2021 Actual	FY 2022 Actual	FY 2023 Current Yr.
Appropriation (All Funds)	5,500,000	5,500,000	7,500,000	23,500,000
Less Reverted (All Funds)	0	0	0	0
Less Restricted (All Funds)*	0	0	0	0
Budget Authority (All Funds)	5,500,000	5,500,000	7,500,000	23,500,000
Actual Expenditures (All Funds)	2,182,500	970,000	2,910,000	N/A
Unexpended (All Funds)	3,317,500	4,530,000	4,590,000	N/A
Unexpended, by Fund:				
General Revenue	0	N/A	0	N/A
Federal	0	N/A	0	N/A
Other	3,317,500	4,530,000	4,590,000	N/A
	(1)(2)	(1)	(1)	



*Restricted amount is as of: _____

Reverted includes Governor's standard 3 percent reserve (when applicable).

Restricted includes any extraordinary expenditure restriction (when applicable).

NOTES:

(1) In FY2020, FY2021, and FY2022, spending authority exceeded the appropriation transferred into the MTC Investment Fund, shown here as unexpended.

(2) In FY2020, 100% of MTC's budget was restricted in Quarter 4 due to COVID-19, after the first three quarters had been paid out to MTC. MTC repaid the State of Missouri for Quarters 1 through 3, but because the funds were paid out by DED to MTC, they show as an expenditure above.

CORE RECONCILIATION DETAIL

DEPARTMENT OF ECONOMIC DEVELOPMENT MO TECH CORP-RAM

5. CORE RECONCILIATION DETAIL

				Budget Class	FTE	GR	Federal	Other	Total	Explanation
TAFP AFTER VETOES				PD	0.00	0	0	23,500,000	23,500,000	
Total					0.00	0	0	23,500,000	23,500,000	
DEPARTMENT CORE ADJUSTMENTS										
1x Expenditures	1330	2831	PD		0.00	0	0	(15,000,000)	(15,000,000)	Reduction of one-time expenditure
NET DEPARTMENT CHANGES					0.00	0	0	(15,000,000)	(15,000,000)	
DEPARTMENT CORE REQUEST										
				PD	0.00	0	0	8,500,000	8,500,000	
Total					0.00	0	0	8,500,000	8,500,000	
GOVERNOR'S RECOMMENDED CORE										
				PD	0.00	0	0	8,500,000	8,500,000	
Total					0.00	0	0	8,500,000	8,500,000	

Department of Economic Development

DECISION ITEM SUMMARY

Budget Unit								
Decision Item	FY 2022	FY 2022	FY 2023	FY 2023	FY 2024	FY 2024	FY 2024	FY 2024
Budget Object Summary	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Fund	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
MO TECH CORP-RAM								
CORE								
PROGRAM-SPECIFIC								
MISSOURI TECHNOLOGY INVESTMENT	2,910,000	0.00	23,500,000	0.00	8,500,000	0.00	8,500,000	0.00
TOTAL - PD	2,910,000	0.00	23,500,000	0.00	8,500,000	0.00	8,500,000	0.00
TOTAL	2,910,000	0.00	23,500,000	0.00	8,500,000	0.00	8,500,000	0.00
Missouri Tech Corp Increase - 1419007								
PROGRAM-SPECIFIC								
MISSOURI TECHNOLOGY INVESTMENT	0	0.00	0	0.00	15,000,000	0.00	7,500,000	0.00
TOTAL - PD	0	0.00	0	0.00	15,000,000	0.00	7,500,000	0.00
TOTAL	0	0.00	0	0.00	15,000,000	0.00	7,500,000	0.00
GRAND TOTAL	\$2,910,000	0.00	\$23,500,000	0.00	\$23,500,000	0.00	\$16,000,000	0.00

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Department of Economic Development

DECISION ITEM DETAIL

Budget Unit	FY 2022	FY 2022	FY 2023	FY 2023	FY 2024	FY 2024	FY 2024	FY 2024
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
MO TECH CORP-RAM								
CORE								
PROGRAM DISTRIBUTIONS	2,910,000	0.00	23,500,000	0.00	8,500,000	0.00	8,500,000	0.00
TOTAL - PD	2,910,000	0.00	23,500,000	0.00	8,500,000	0.00	8,500,000	0.00
GRAND TOTAL	\$2,910,000	0.00	\$23,500,000	0.00	\$8,500,000	0.00	\$8,500,000	0.00
GENERAL REVENUE	\$0	0.00	\$0	0.00	\$0	0.00	\$0	0.00
FEDERAL FUNDS	\$0	0.00	\$0	0.00	\$0	0.00	\$0	0.00
OTHER FUNDS	\$2,910,000	0.00	\$23,500,000	0.00	\$8,500,000	0.00	\$8,500,000	0.00

PROGRAM DESCRIPTION

Department: Economic Development

HB Section(s): 7.030

Program Name: Missouri Technology Corporation (MTC)

Program is found in the following core budget(s): Missouri Technology Corporation

1a. What strategic priority does this program address?

MTC drives economic development through the promotion of entrepreneurship and fostering the growth of new and emerging high-tech companies.

1b. What does this program do?

- MTC assists early-stage businesses to raise the private capital necessary to commercialize new technologies and grow their businesses by providing (1) co-investment capital to early-stage ventures through the MTC IDEA Fund; (2) grants to non-profit organizations, higher education institutions, Innovation Centers, and other research institutions that help entrepreneurs raise capital and develop promising new technologies through the MOBEC Grant program; and (3) direct funding to the State's Innovation Centers.
- MTC provides the State match for the federal Manufacturing Extension Partnership (MEP) program, which enables small and medium-sized manufacturers to adopt new technologies and innovative practices to increase their competitiveness in the global marketplace.

2a. Provide an activity measure(s) for the program.

	FY2020		FY2021		FY2022		FY2023	FY2024	FY2025
	Projected	Actual	Projected	Actual	Projected	Actual	Projected	Projected	Projected
IDEA Fund Co-Investments Approved	15	7	10	8	10	8	20	30	30
IDEA Fund Co-Investments Allocated	\$2,500,000	\$1,100,000	\$1,500,000	\$1,846,283	\$2,000,000	\$1,500,000	\$6,500,000	\$8,000,000	\$8,000,000
Number of MOBEC Grants Approved	10	8	6	7	8	7	10	20	20
Amount of MOBEC Grant Funds Allocated	\$1,000,000	\$901,022	\$1,000,000	\$1,018,049	\$1,800,000	\$1,113,334	\$2,000,000	\$4,000,000	\$4,000,000

Note 1: MTC's Board of Directors approves MOBEC Grant and IDEA Fund co-investment allocations within a fiscal year based upon the annual budget. However, the disbursement of actual funds may span multiple fiscal years. Therefore, shown are the allocations approved per fiscal year for each program.

Note 2: The entire FY2020 budget was restricted; therefore, allocated program expenses for IDEA Fund and MOBEC Grants were lower than initially projected.

Note 3: For FY2023 and beyond, the increase in IDEA Fund investments and grants awarded reflects the increased FY23 appropriation, the creation of a new grant program, and the program funding from the federally funded State Small Business Credit Initiative which will fund the majority of the IDEA Fund investments.

2b. Provide a measure(s) of the program's quality.

	FY2020	FY2021		FY2022		FY2023	FY2024	FY2025
	Actual	Projected	Actual	Projected	Actual	Projected	Projected	Projected
Customer Service Experience	82%	88%	77%	87%	80%	85%	85%	85%

Note 1: Percentage of customers who rated their experience as "very" or "somewhat" positive.

Note 2: Number of respondents per survey: FY2020 - 28 respondents, FY2021- 26 respondents, FY2022 - 5 respondents.

Note 3: Based on the low response rate for FY2022, MTC will consider distributing its own customer satisfaction survey when it collects its annual reporting data from its core stakeholders, instead of being included in DED's annual customer satisfaction survey.

PROGRAM DESCRIPTION

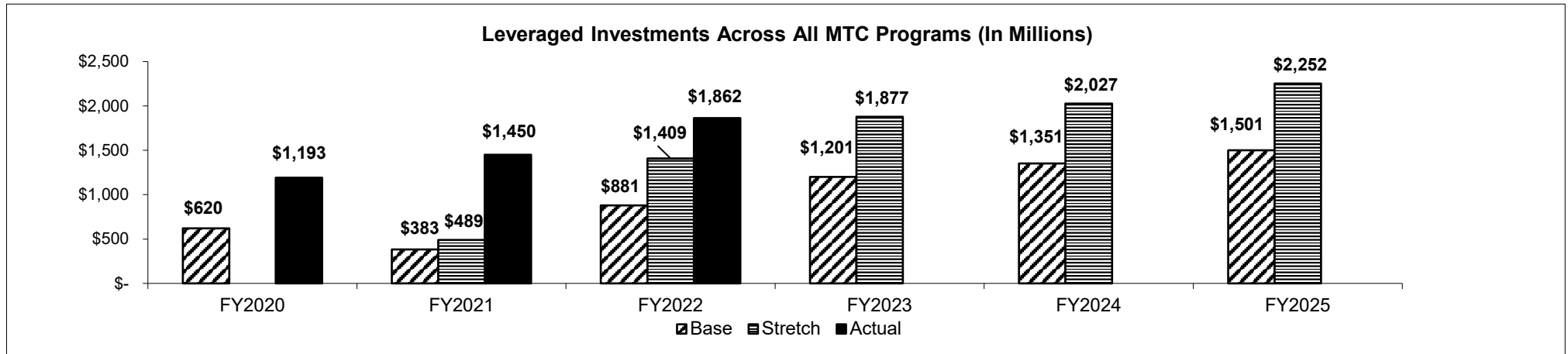
Department: Economic Development

HB Section(s): 7.030

Program Name: Missouri Technology Corporation (MTC)

Program is found in the following core budget(s): Missouri Technology Corporation

2c. Provide a measure(s) of the program's impact.



Note 1: Leveraged investments for the IDEA Fund program represent the total amount of new funding raised from private investors and grant funding awarded to companies over the fiscal year. Leveraged investments for the MOBEC Grant program, Innovation Centers, and the Manufacturing Extension Partnership (MEP) program represent capital raised from private investors and grant funding awarded to the grantee's clients.

Note 2: Base and stretch goals are determined based on the 3-year actual average with base goals escalating from 80% to 100% of the average and stretch goals escalating from 125% to 150%.

Note 3: FY2023 and FY2024 represent transitional years for MTC as the organization prepares to launch new programs funded through its FY2023 appropriation and the federal SSBCI program. It will take a couple of years for these programs to have a significant impact on MTC's stakeholder's leveraged investments which is why the base and stretch goals for FY2023 and beyond are based on historical averages.

Clients Served and Full-Time Jobs Created Across All MTC Programs

	FY2020 Actual	FY2021 Actual	FY2022 Projected	FY2022 Actual	FY2023 Projected	FY2024 Projected	FY2025 Projected
Clients Served	6,540	7,152	3,968	7,693	7,128	8,019	8,910
Full-Time Jobs Created	2,603	2,588	2,307	2,801	2,664	2,997	3,330

Note 1: Clients served represents the number of clients served by MOBEC Grant recipients, Innovation Centers, and the Missouri Manufacturing Extension Partnership (MEP).

Note 2: Full-Time jobs created represent the number of jobs created by clients served by MOBEC Grant recipients, Innovation Centers, and the MEP program as well as the jobs created by the IDEA Fund portfolio companies.

Note 3: Projections are determined based on the 3-year actual average with FY2023 through FY2025 projections escalating from 100% to 125% of the average.

Note 4: FY2023 and FY2024 represent transitional years for MTC as the organization prepares to launch new programs funded through its FY2023 appropriation and the federal SSBCI program. It will take a couple of years for these programs to have a significant impact on the numbers of clients served by MTC's stakeholders and on the jobs created by their clients which is why the projections for FY2023 and beyond are based on historical averages.

PROGRAM DESCRIPTION	
Department: Economic Development	HB Section(s): 7.030
Program Name: Missouri Technology Corporation (MTC)	
Program is found in the following core budget(s): Missouri Technology Corporation	
2c. Provide a measure(s) of the program's impact. (continued)	
<p>As part of MTC's recently completed statewide strategic initiative, MTC engaged TEconomy Partners, a consultant firm that is a global leader in research, analysis, and strategy for innovation-driven economic development, to estimate the economic development impact of the organization's programs.</p> <p>TEconomy determined that from FY2014 to FY2021, the investments of MTC made had an important impact on the state. Capacity for innovation and entrepreneurship was enhanced by the state's 11 innovation centers and 42 organizations receiving MOBEC awards and other sponsored grants. MTC's direct investments in 139 companies also made an important impact.</p> <p>Specifically, the total cumulative economic impacts of MTC's programs and investments between FY2014 to FY2021 generated and supported:</p> <p>More than \$6.4 billion of economic output</p> <p>More than 34,500 job years with wages and benefits totaling more than \$2 billion</p> <p>More than \$15.4 million in state and local tax revenue for the State of Missouri.</p> <p>This analysis was performed using a State of Missouri-specific input-output model from IMPLAN. Input-output multipliers are based on the flow of commodities between industries, consumers, and institutions in a regional economy. The premise behind this analysis is that every dollar spent in the economy is re-spent on the purchase of additional goods or services generating further economic activity and impact. The IMPLAN model is the most widely used economic impact model in the nation and is based on the U.S. Bureau of Economic Analysis national accounts data and supplemented with state-level employment data from the U.S. Bureau of Labor Statistics.</p>	
2d. Provide a measure(s) of the program's efficiency.	

Leveraged Investments per \$1 of Program Expenses by MTC

Fiscal Year	Base	Stretch	Actual
FY2020	\$145	\$185	\$289.16
FY2021	\$218	\$349	\$484.07
FY2022	\$126	\$198	\$599.47
FY2023	\$113	\$169	\$125
FY2024	\$125	\$188	
FY2025			

Note 1: The data in this chart shows the leveraged investments (2c.) per dollar in program expenses within a fiscal year. It should be interpreted as for every dollar MTC spent on a program expense in FY2022, \$599 worth of leveraged investments were generated.

Note 2: The base and stretch goals from 2c. are used as the leveraged investment for the calculation of base and stretch goals in the chart.

Note 3: This is a new efficiency measure, therefore base and stretch goals are not available for FY2020.

Note 4: FY2023 and FY2024 represent transitional years for MTC as the organization prepares to launch new programs funded through its FY2023 appropriation and the federal SSBCI program. It will take a couple of years for these programs to have a significant impact on MTC's stakeholder's leveraged investments which is why the base and stretch goals for FY2023 and beyond are based on historical averages.

PROGRAM DESCRIPTION

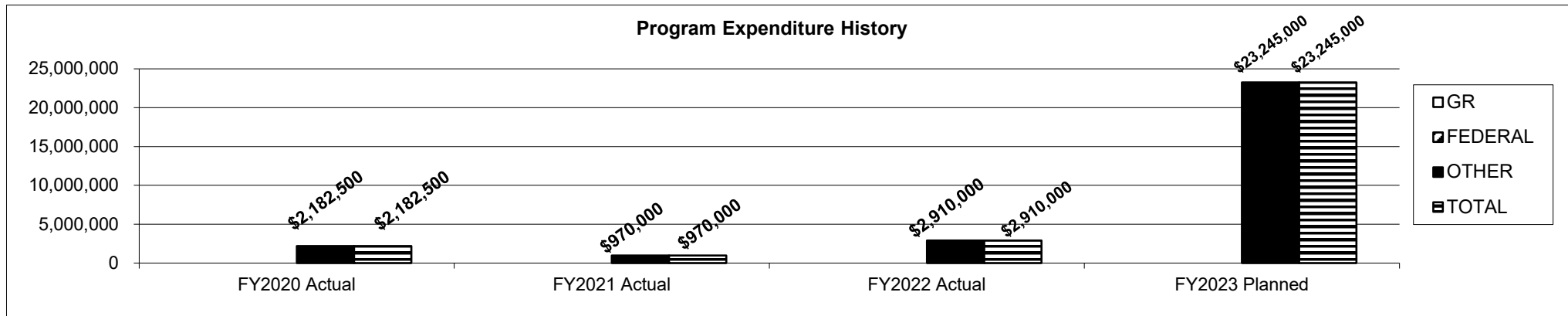
Department: **Economic Development**

HB Section(s): **7.030**

Program Name: **Missouri Technology Corporation (MTC)**

Program is found in the following core budget(s): **Missouri Technology Corporation**

3. Provide actual expenditures for the prior three fiscal years and planned expenditures for the current fiscal year. (Note: Amounts do not include fringe benefit costs.)



Note: Planned Expenditures for GR reflects 3% Governor's Reserve and appropriation amount from GR transfer.

4. What are the sources of the "Other " funds?

Missouri Technology Investment Fund (0172), requires a General Revenue transfer.

5. What is the authorization for this program, i.e., federal or state statute, etc.? (Include the federal program number, if applicable.)

MTC authorization in Section 348.251-348.275, RSMo; Innovation Center authorization in Section 348.271, RSMo; and MEP authorization is in 15 USC 278K Title 15 Commerce and Foreign Trade, Chapter 11 National Institute of Standards and Technology, Part 290.

6. Are there federal matching requirements? If yes, please explain.

Yes, the MEP program requires a federal match, which is provided by the U.S. Department of Commerce. The program is designed to form a federal/state/private partnership that results in leveraging public funding sources on a two to one basis.

7. Is this a federally mandated program? If yes, please explain.

No.

NEW DECISION ITEM
RANK: 17 OF 17

Department: Economic Development	Budget Unit	43035C
Division: Business and Community Solutions		
DI Name: Missouri Technology Corp Increase	DI# 1419007	HB Section
		7.030

1. AMOUNT OF REQUEST

	FY 2024 Budget Request			
	GR	Federal	Other	Total
PS	0	0	0	0
EE	0	0	0	0
PSD	0	0	15,000,000	15,000,000
TRF	0	0	0	0
Total	0	0	15,000,000	15,000,000
FTE	0.00	0.00	0.00	0.00

Est. Fringe	0	0	0	0
Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.				

Other Funds:
Non-Counts: Missouri Technology Investment Fund (0172)

	FY 2024 Governor's Recommendation			
	GR	Federal	Other	Total
PS	0	0	0	0
EE	0	0	0	0
PSD	0	0	7,500,000	7,500,000
TRF	0	0	0	0
Total	0	0	7,500,000	7,500,000
FTE	0.00	0.00	0.00	0.00

Est. Fringe	0	0	0	0
Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.				

Other Funds:
Non-Counts: Missouri Technology Investment Fund (0172)

2. THIS REQUEST CAN BE CATEGORIZED AS:

<input type="checkbox"/> New Legislation	<input type="checkbox"/> New Program	<input type="checkbox"/> Fund Switch
<input type="checkbox"/> Federal Mandate	<input checked="" type="checkbox"/> Program Expansion	<input type="checkbox"/> Cost to Continue
<input type="checkbox"/> GR Pick-Up	<input type="checkbox"/> Space Request	<input type="checkbox"/> Equipment Replacement
<input type="checkbox"/> Pay Plan	<input type="checkbox"/> Other: _____	

3. WHY IS THIS FUNDING NEEDED? PROVIDE AN EXPLANATION FOR ITEMS CHECKED IN #2. INCLUDE THE FEDERAL OR STATE STATUTORY OR CONSTITUTIONAL AUTHORIZATION FOR THIS PROGRAM.

Missouri Technology Corporation (MTC) is requesting spending authority equal to the transfer approved by the legislature in FY2023. The \$7.5 million is an increase to the core spending authority to equal the FY2024 transfer.

NEW DECISION ITEM
RANK: 17 OF 17

Department: Economic Development	Budget Unit	43035C
Division: Business and Community Solutions		
DI Name: Missouri Technology Corp Increase	DI# 1419007	HB Section 7.030

4. DESCRIBE THE DETAILED ASSUMPTIONS USED TO DERIVE THE SPECIFIC REQUESTED AMOUNT. (How did you determine that the requested number of FTE were appropriate? From what source or standard did you derive the requested levels of funding? Were alternatives such as outsourcing or automation considered? If based on new legislation, does request tie to TAFP fiscal note? If not, explain why. Detail which portions of the request are one-times and how those amounts were calculated.)

MTC's General Revenue transfer appropriation is \$16 million while MTC's spending authority is currently \$8.5 million. Subsequently, \$7.5 million of MTC's FY2024 appropriation is unable to be transferred from DED to MTC.

5. BREAK DOWN THE REQUEST BY BUDGET OBJECT CLASS, JOB CLASS, AND FUND SOURCE. IDENTIFY ONE-TIME COSTS.

Budget Object Class/Job Class	Dept Req GR DOLLARS	Dept Req GR FTE	Dept Req FED DOLLARS	Dept Req FED FTE	Dept Req OTHER DOLLARS	Dept Req OTHER FTE	Dept Req TOTAL DOLLARS	Dept Req TOTAL FTE	Dept Req One-Time DOLLARS
							0		
							0	0.0	
Total PS	0	0.0	0	0.0	0	0.0	0	0.0	0
							0		
							0		
							0		
Total EE	0		0		0		0		0
Program Distributions					15,000,000		15,000,000		7,500,000
Total PSD	0		0		15,000,000		15,000,000		7,500,000
Transfers									
Total TRF	0		0		0		0		0
Grand Total	0	0.0	0	0.0	15,000,000	0.0	15,000,000	0.0	7,500,000

NEW DECISION ITEM
RANK: 17 OF 17

Department: Economic Development			Budget Unit		43035C				
Division: Business and Community Solutions			HB Section		7.030				
DI Name: Missouri Technology Corp Increase			DI# 1419007						
Budget Object Class/Job Class	Gov Rec GR DOLLARS	Gov Rec GR FTE	Gov Rec FED DOLLARS	Gov Rec FED FTE	Gov Rec OTHER DOLLARS	Gov Rec OTHER FTE	Gov Rec TOTAL DOLLARS	Gov Rec TOTAL FTE	Gov Rec One-Time DOLLARS
Total PS	0	0.0	0	0.0	0	0.0	0	0.0	0
Total EE	0		0		0		0		0
Program Distributions					7,500,000		7,500,000		
Total PSD	0		0		7,500,000		7,500,000		0
Transfers									
Total TRF	0		0		0		0		0
Grand Total	0	0.0	0	0.0	7,500,000	0.0	7,500,000	0.0	0

NEW DECISION ITEM
RANK: 17 OF 17

Department: Economic Development	Budget Unit 43035C
Division: Business and Community Solutions	
DI Name: Missouri Technology Corp Increase	DI# 1419007
	HB Section 7.030

6. PERFORMANCE MEASURES (If new decision item has an associated core, separately identify projected performance with & without additional funding.)

6a. Provide an activity measure(s) for the program.

Refer to the MTC core for performance measures.

6b. Provide a measure(s) of the program's quality.

Refer to the MTC core for performance measures.

6c. Provide a measure(s) of the program's impact.

Refer to the MTC core for performance measures.

6d. Provide a measure(s) of the program's efficiency.

Refer to the MTC core for performance measures.

7. STRATEGIES TO ACHIEVE THE PERFORMANCE MEASUREMENT TARGETS:

MTC works to achieve its mission of growing Missouri's innovation-led economy through two distinct strategies; investing in the infrastructure of Missouri's entrepreneurial ecosystem to support entrepreneurs and investing in Missouri's high-tech, early-stage small businesses through capital formation assistance. Infrastructure investments are made through the state's Innovation Center program and the Missouri Building Entrepreneurial Capacity (MOBEC) Program. MTC invests in Missouri entrepreneurs through the Missouri Innovation, Development, and Entrepreneurial Advancement (IDEA) Funds program.

Department of Economic Development

DECISION ITEM DETAIL

Budget Unit	FY 2022	FY 2022	FY 2023	FY 2023	FY 2024	FY 2024	FY 2024	FY 2024
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
MO TECH CORP-RAM								
Missouri Tech Corp Increase - 1419007								
PROGRAM DISTRIBUTIONS	0	0.00	0	0.00	15,000,000	0.00	7,500,000	0.00
TOTAL - PD	0	0.00	0	0.00	15,000,000	0.00	7,500,000	0.00
GRAND TOTAL	\$0	0.00	\$0	0.00	\$15,000,000	0.00	\$7,500,000	0.00
GENERAL REVENUE								
	\$0	0.00	\$0	0.00	\$0	0.00	\$0	0.00
FEDERAL FUNDS								
	\$0	0.00	\$0	0.00	\$0	0.00	\$0	0.00
OTHER FUNDS								
	\$0	0.00	\$0	0.00	\$15,000,000	0.00	\$7,500,000	0.00

NEW DECISION ITEM
RANK: _____ OF _____

Department: Economic Development	Budget Unit 43041C
Division: Business and Community Solutions	
DI Name: CHIPS Semiconductor Program DI# 1419016	HB Section 7.031

1. AMOUNT OF REQUEST

	FY 2024 Budget Request					FY 2024 Governor's Recommendation			
	GR	Federal	Other	Total		GR	Federal	Other	Total
PS	0	0	0	0	PS	0	0	0	0
EE	0	0	0	0	EE	0	0	0	0
PSD	0	0	0	0	PSD	0	25,000,000	0	25,000,000
TRF	0	0	0	0	TRF	0	0	0	0
Total	0	0	0	0	Total	0	25,000,000	0	25,000,000

FTE	0.00	0.00	0.00	0.00		0.00	0.00	0.00	0.00
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Est. Fringe	0	0	0	0		0	0	0	0
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<i>Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.</i>	<i>Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.</i>
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Other Funds:	Other Funds:
Non-Counts:	Non-Counts:

2. THIS REQUEST CAN BE CATEGORIZED AS:

New Legislation	X	New Program
Federal Mandate		Program Expansion
GR Pick-Up		Space Request
Pay Plan		Other: _____
		Fund Switch
		Cost to Continue
		Equipment Replacement

3. WHY IS THIS FUNDING NEEDED? PROVIDE AN EXPLANATION FOR ITEMS CHECKED IN #2. INCLUDE THE FEDERAL OR STATE STATUTORY OR CONSTITUTIONAL AUTHORIZATION FOR THIS PROGRAM.

The Creating Helpful Incentives to Produce Semiconductors and Science Act of 2022 (CHIPS Act), signed into law on August 9, 2022, is designed to boost U.S. competitiveness, innovation, and national security. With more than \$50 billion dollars, the law aims to catalyze investments in domestic semiconductor manufacturing capacity. While the U.S. Department of Commerce is still finalizing information about how the funds will be distributed, early details indicate that States may have a role to play. This NDI ensures that the State of Missouri will have sufficient spending authority to take advantage of opportunities in the CHIPS Act as we work to build the semiconductor industry in Missouri.

NEW DECISION ITEM
RANK: _____ OF _____

Department: Economic Development	Budget Unit	43041C
Division: Business and Community Solutions		
DI Name: CHIPS Semiconductor Program	DI# 1419016	HB Section 7.031

4. DESCRIBE THE DETAILED ASSUMPTIONS USED TO DERIVE THE SPECIFIC REQUESTED AMOUNT. (How did you determine that the requested number of FTE were appropriate? From what source or standard did you derive the requested levels of funding? Were alternatives such as outsourcing or automation considered? If based on new legislation, does request tie to TAFP fiscal note? If not, explain why. Detail which portions of the request are one-times and how those amounts were calculated.)

This request is for spending authority of federal funds.

5. BREAK DOWN THE REQUEST BY BUDGET OBJECT CLASS, JOB CLASS, AND FUND SOURCE. IDENTIFY ONE-TIME COSTS.

Budget Object Class/Job Class	Dept Req GR DOLLARS	Dept Req GR FTE	Dept Req FED DOLLARS	Dept Req FED FTE	Dept Req OTHER DOLLARS	Dept Req OTHER FTE	Dept Req TOTAL DOLLARS	Dept Req TOTAL FTE	Dept Req One-Time DOLLARS
							0		
							0	0.0	
Total PS	<u>0</u>	<u>0.0</u>	<u>0</u>	<u>0.0</u>	<u>0</u>	<u>0.0</u>	<u>0</u>	<u>0.0</u>	<u>0</u>
							0		
							0		
							0		
Total EE	<u>0</u>		<u>0</u>		<u>0</u>		<u>0</u>		<u>0</u>
Program Distributions							0		
Total PSD	<u>0</u>		<u>0</u>		<u>0</u>		<u>0</u>		<u>0</u>
Transfers							0		
Total TRF	<u>0</u>		<u>0</u>		<u>0</u>		<u>0</u>		<u>0</u>
Grand Total	<u>0</u>	<u>0.0</u>	<u>0</u>	<u>0.0</u>	<u>0</u>	<u>0.0</u>	<u>0</u>	<u>0.0</u>	<u>0</u>

NEW DECISION ITEM
RANK: _____ OF _____

Department: Economic Development				Budget Unit		43041C			
Division: Business and Community Solutions									
DI Name: CHIPS Semiconductor Program			DI# 1419016		HB Section		7.031		

NEW DECISION ITEM
RANK: _____ **OF** _____

Department: Economic Development	Budget Unit <u>43041C</u>
Division: Business and Community Solutions	
DI Name: CHIPS Semiconductor Program DI# 1419016	HB Section <u>7.031</u>

6. PERFORMANCE MEASURES (If new decision item has an associated core, separately identify projected performance with & without additional funding.)

6a. Provide an activity measure(s) for the program.

An activity measure for this program will be developed once programmatic guidelines are issued by the U.S. Department of Commerce.

6b. Provide a measure(s) of the program's quality.

A quality measure for this program will be developed once programmatic guidelines are issued by the U.S. Department of Commerce.

6c. Provide a measure(s) of the program's impact.

An impact measure for this program will be developed once programmatic guidelines are issued by the U.S. Department of Commerce.

6d. Provide a measure(s) of the program's efficiency.

An efficiency measure for this program will be developed once programmatic guidelines are issued by the U.S. Department of Commerce.

7. STRATEGIES TO ACHIEVE THE PERFORMANCE MEASUREMENT TARGETS:

Strategies will be developed once programmatic guidelines are issued by the U.S. Department of Commerce.

Department of Economic Development

DECISION ITEM DETAIL

Budget Unit	FY 2022	FY 2022	FY 2023	FY 2023	FY 2024	FY 2024	FY 2024	FY 2024
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
CHIPS								
CHIPS Semiconductor Program - 1419016								
PROGRAM DISTRIBUTIONS	0	0.00	0	0.00	0	0.00	25,000,000	0.00
TOTAL - PD	0	0.00	0	0.00	0	0.00	25,000,000	0.00
GRAND TOTAL	\$0	0.00	\$0	0.00	\$0	0.00	\$25,000,000	0.00
GENERAL REVENUE								
	\$0	0.00	\$0	0.00	\$0	0.00	\$0	0.00
FEDERAL FUNDS								
	\$0	0.00	\$0	0.00	\$0	0.00	\$25,000,000	0.00
OTHER FUNDS								
	\$0	0.00	\$0	0.00	\$0	0.00	\$0	0.00

CORE DECISION ITEM

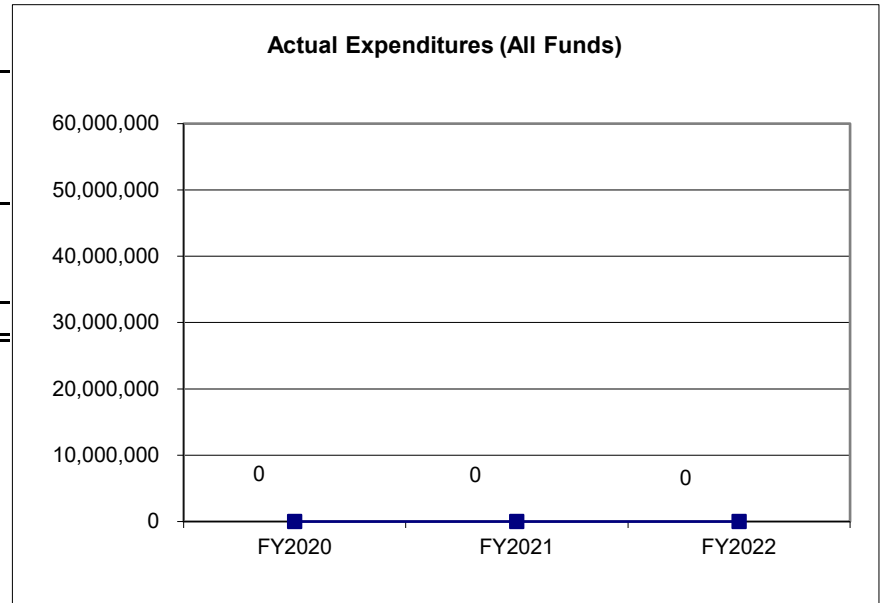
Department: Economic Development					Budget Unit					43036C									
Division: Business and Community Solutions																			
Core: Small Business Federal Stimulus										HB Section					7.035				
1. CORE FINANCIAL SUMMARY																			
FY 2024 Budget Request					FY 2024 Governor's Recommendation														
	GR	Federal	Other	Total		GR	Fed	Other	Total		GR	Fed	Other	Total					
PS	0	0	0	0	PS	0	0	0	0		0	0	0	0					
EE	0	0	0	0	EE	0	0	0	0		0	0	0	0					
PSD	0	94,855,803	0	94,855,803	PSD	0	94,855,803	0	94,855,803		0	94,855,803	0	94,855,803					
TRF	0	0	0	0	TRF	0	0	0	0		0	0	0	0					
Total	0	94,855,803	0	94,855,803	Total	0	94,855,803	0	94,855,803		0	94,855,803	0	94,855,803					
FTE	0.00	0.00	0.00	0.00	FTE	0.00	0.00	0.00	0.00		0.00	0.00	0.00	0.00					
Est. Fringe	0	0	0	0	Est. Fringe	0	0	0	0		0	0	0	0					
Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.					Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.														
Federal Funds: Department of Economic Development Federal Stimulus-2021 Fund (2451)					Federal Funds: Department of Economic Development Federal Stimulus-2021 Fund (2451)														
2. CORE DESCRIPTION																			
The purpose of this program is to provide appropriation authority for federal funding through the American Rescue Plan (ARPA) of 2021 (Public Law 117-2, H.R. 1319) for the new State Small Business Credit Initiative (SSBCI) program to be administered by the Missouri Technology Corporation (MTC). The purpose of the SSBCI program is to expand access to capital for small businesses, build ecosystems of opportunity and entrepreneurship, and create high-quality jobs, thereby creating a positive economic development impact for the state. ARPA allocates money to states to support small business access to capital.																			
As defined by the statute, the program is divided into three distinct yet linked subprograms: (1) capital access, (2) support socially and economically disadvantaged businesses, and (3) technical assistance funding that will prioritize disadvantaged businesses.																			
3. PROGRAM LISTING (list programs included in this core funding)																			
Small Business Stimulus Initiative Program																			

CORE DECISION ITEM

Department: Economic Development	Budget Unit	43036C
Division: Business and Community Solutions		
Core: Small Business Federal Stimulus	HB Section	7.035

4. FINANCIAL HISTORY

	FY2020 Actual	FY2021 Actual	FY2022 Actual	FY2023 Current Yr.
Appropriation (All Funds)	N/A	N/A	N/A	94,855,803
Less Reverted (All Funds)	N/A	N/A	N/A	0
Less Restricted (All Funds)*	N/A	N/A	N/A	0
Budget Authority (All Funds)	N/A	N/A	N/A	94,855,803
Actual Expenditures (All Funds)	N/A	N/A	N/A	N/A
Unexpended (All Funds)	N/A	N/A	N/A	N/A
Unexpended, by Fund:				
General Revenue	N/A	N/A	N/A	N/A
Federal	N/A	N/A	N/A	N/A
Other	N/A	N/A	N/A	N/A



*Restricted amount is as of: _____

Reverted includes Governor's standard 3 percent reserve (when applicable).
 Restricted includes any extraordinary expenditure restriction (when applicable).

NOTES:

CORE RECONCILIATION DETAIL

**DEPARTMENT OF ECONOMIC DEVELOPMENT
SMALL BUS CREDIT INITIATIVE ARPA**

5. CORE RECONCILIATION DETAIL

	Budget Class	FTE	GR	Federal	Other	Total	Explanation
TAFP AFTER VETOES							
	PD	0.00	0	94,855,803	0	94,855,803	
	Total	0.00	0	94,855,803	0	94,855,803	
DEPARTMENT CORE REQUEST							
	PD	0.00	0	94,855,803	0	94,855,803	
	Total	0.00	0	94,855,803	0	94,855,803	
GOVERNOR'S RECOMMENDED CORE							
	PD	0.00	0	94,855,803	0	94,855,803	
	Total	0.00	0	94,855,803	0	94,855,803	

Department of Economic Development

DECISION ITEM SUMMARY

Budget Unit								
Decision Item	FY 2022	FY 2022	FY 2023	FY 2023	FY 2024	FY 2024	FY 2024	FY 2024
Budget Object Summary	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Fund	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
SMALL BUS CREDIT INITV ARPA								
CORE								
PROGRAM-SPECIFIC								
DED FEDERAL STIM 2021 FUND	0	0.00	94,855,803	0.00	94,855,803	0.00	94,855,803	0.00
TOTAL - PD	0	0.00	94,855,803	0.00	94,855,803	0.00	94,855,803	0.00
TOTAL	0	0.00	94,855,803	0.00	94,855,803	0.00	94,855,803	0.00
GRAND TOTAL	\$0	0.00	\$94,855,803	0.00	\$94,855,803	0.00	\$94,855,803	0.00

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Department of Economic Development

DECISION ITEM DETAIL

Budget Unit	FY 2022	FY 2022	FY 2023	FY 2023	FY 2024	FY 2024	FY 2024	FY 2024
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
SMALL BUS CREDIT INITV ARPA								
CORE								
PROGRAM DISTRIBUTIONS	0	0.00	94,855,803	0.00	94,855,803	0.00	94,855,803	0.00
TOTAL - PD	0	0.00	94,855,803	0.00	94,855,803	0.00	94,855,803	0.00
GRAND TOTAL	\$0	0.00	\$94,855,803	0.00	\$94,855,803	0.00	\$94,855,803	0.00
GENERAL REVENUE	\$0	0.00	\$0	0.00	\$0	0.00	\$0	0.00
FEDERAL FUNDS	\$0	0.00	\$94,855,803	0.00	\$94,855,803	0.00	\$94,855,803	0.00
OTHER FUNDS	\$0	0.00	\$0	0.00	\$0	0.00	\$0	0.00

PROGRAM DESCRIPTION

Department: Economic Development

HB Section(s):

7.035

Program Name: MTC SSBCI American Rescue Plan Act

Program is found in the following core budget(s): Business Community Solutions

1a. What strategic priority does this program address?

Customer Centric

1b. What does this program do?

SSBCI funds will be administered through the Missouri IDEA (Innovation, Development, and Entrepreneurship Advancement) Fund Co-Investment program, a state-sponsored venture capital program that promotes the formation and growth of businesses that engage in the transfer of science and technology into job creation. The program is designed to accelerate private investment in Missouri-based early-stage companies and to increase the overall investment impact of the third-party investment. The program is managed by the Missouri Technology Corporation (MTC) and through this program, they award venture capital investments that are matched by other private capital investments.

2a. Provide an activity measure(s) for the program.

	FY2020		FY2021		FY2022		FY2023	FY2024	FY2025
	Projected	Actual	Projected	Actual	Projected	Actual	Projected	Projected	Projected
IDEA Fund Co-Investments Approved	N/A	N/A	N/A	N/A	N/A	N/A	20	30	30
IDEA Fund Co-Investments Allocated	N/A	N/A	N/A	N/A	N/A	N/A	\$6,500,000	\$8,000,000	\$8,000,000

Note 1: Missouri did not receive the federal SSBCI funding until FY2023; therefore, no program data is available for previous fiscal years.

Note 2: MTC's Board of Directors approves IDEA Fund co-investment allocations within a fiscal however, the investment may occur in a future fiscal year depending on when the company can close the required matching funds. Therefore, shown are the allocations approved per fiscal year as opposed to the investments made per fiscal year.

Note 3: The federally funded SSBCI IDEA Fund Co-Investments represent a subset in MTC's activities and, subsequently, are included in MTC's Program Description budget form as well.

2b. Provide a measure(s) of the program's quality.

	FY2020	FY2021		FY2022		FY2023	FY2024	FY2025
	Actual	Projected	Actual	Projected	Actual	Projected	Projected	Projected
Customer Service Experience	N/A	N/A	N/A	N/A	N/A	85%	85%	85%

Note 1: Missouri did not receive the federal SSBCI funding until FY2023; therefore, no program data is available for previous fiscal years.

Note 2: The table will show the percentage of customers who rated their experience as "very" or "somewhat" positive.

Note 3: The number of respondents per survey will be added once the surveys have been conducted.

PROGRAM DESCRIPTION

Department: Economic Development

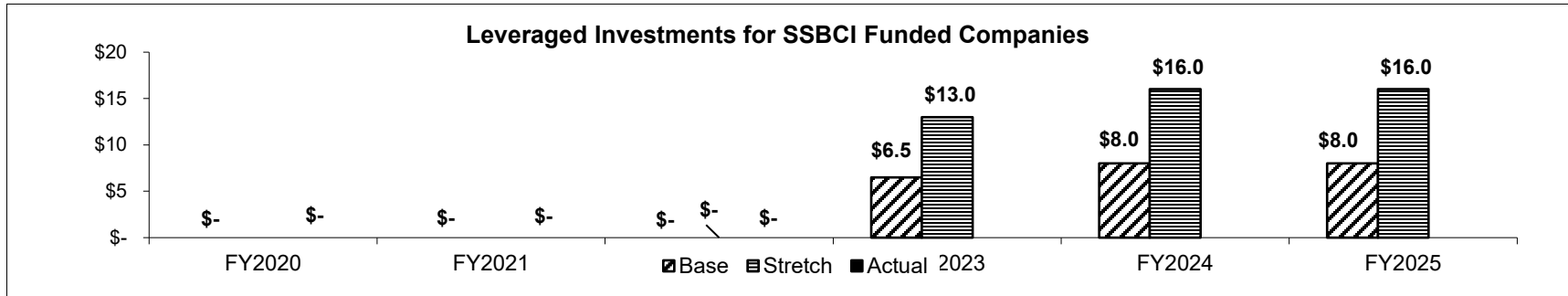
HB Section(s):

7.035

Program Name: MTC SSBCI American Rescue Plan Act

Program is found in the following core budget(s): Business Community Solutions

2c. Provide a measure(s) of the program's impact.



Note 1: Missouri did not receive the federal SSBCI funding until FY2023; therefore, no program data is available for previous fiscal years.

Note 2: Leveraged Investment represents private capital raised by the IDEA Fund portfolio companies (including matching funds at the time of investment and future capital raised).

Note 3: The federally funded SSBCI IDEA Fund Co-Investments represent a subset in MTC's activities and, subsequently, are included in MTC's Program Description budget form as well.

Full-Time Jobs at & Full-Time Jobs Created by SSBCI Funded Companies

	FY2020 Actual	FY2021 Actual	FY2022 Projected	FY2022 Actual	FY2023 Projected	FY2024 Projected	FY2025 Projected
Total Full-Time Jobs	N/A	N/A	N/A	N/A	50	150	250
Full-Time Jobs Created	N/A	N/A	N/A	N/A	15	75	125

Note 1: Missouri did not receive the federal SSBCI funding until FY2023; therefore, no program data is available for previous fiscal years.

Note 2: The full-time jobs and full-time jobs creates only reflect jobs based in Missouri.

Note 3: Total Full-Time Jobs includes jobs at the company and additional jobs outside the company.

Note 4: Full-Time Jobs Created indicates only jobs at the company.

2d. Provide a measure(s) of the program's efficiency.

Percent of Total Expenses for Program Administration

	FY2020 Actual	FY2021 Actual	FY2022 Projected	FY2022 Actual	FY2023 Projected	FY2024 Projected	FY2025 Projected
Administrative Costs	N/A	N/A	N/A	N/A	5%	4%	4%

Note 1: Missouri did not receive the federal SSBCI funding until FY2023; therefore, no program data is available for previous fiscal years.

Note 2: The federally funded SSBCI program allows for up to 5% of program funding to be used for program administration expenses, anything over 5% is covered by MTC either through its general reserves or out of its annual GR appropriation.

PROGRAM DESCRIPTION

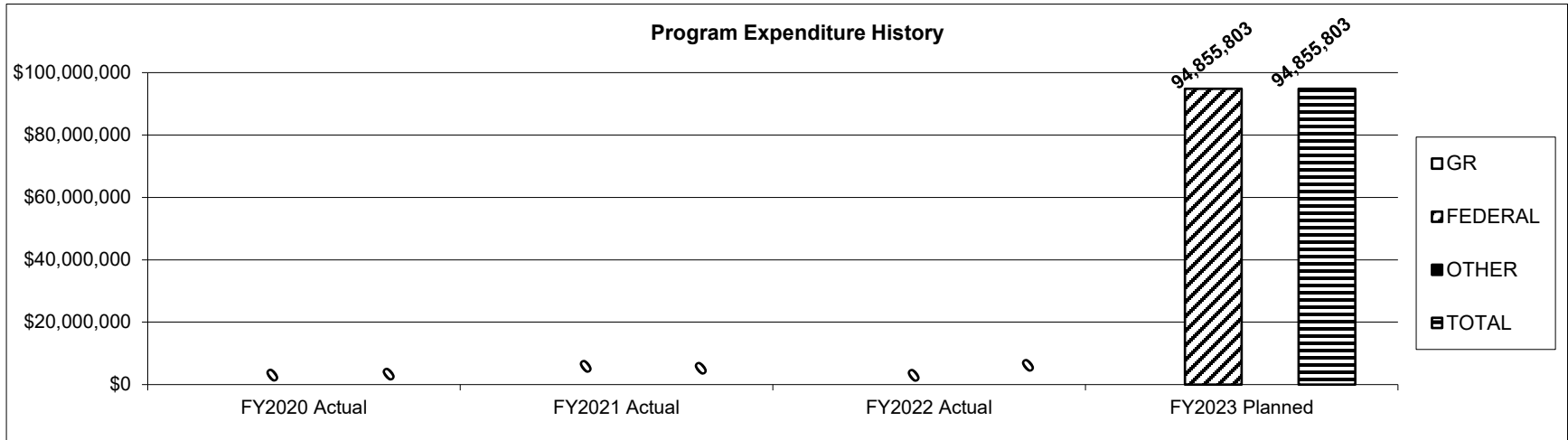
Department: Economic Development

HB Section(s): 7.035

Program Name: MTC SSBCI American Rescue Plan Act

Program is found in the following core budget(s): Business Community Solutions

3. Provide actual expenditures for the prior three fiscal years and planned expenditures for the current fiscal year. *(Note: Amounts do not include fringe benefit costs.)*



4. What are the sources of the "Other " funds?

N/A

5. What is the authorization for this program, i.e., federal or state statute, etc.? (Include the federal program number, if applicable.)

12 U.S.C. § 5703(b)(I)

6. Are there federal matching requirements? If yes, please explain.

No.

7. Is this a federally mandated program? If yes, please explain.

No.

CORE DECISION ITEM

Department: Economic Development					Budget Unit <u>43039C</u>				
Division: Business and Community Solutions					HB Section <u>7.038</u>				
Core: First Year Start Up and Operating									
1. CORE FINANCIAL SUMMARY									
FY 2024 Budget Request					FY 2024 Governor's Recommendation				
	GR	Federal	Other	Total		GR	Fed	Other	Total
PS	0	0	0	0	PS	0	0	0	0
EE	0	0	0	0	EE	0	0	0	0
PSD	0	0	0	0	PSD	0	0	0	0
TRF	0	0	0	0	TRF	0	0	0	0
Total	0	0	0	0	Total	0	0	0	0
FTE					FTE				
	0.00	0.00	0.00	0.00		0.00	0.00	0.00	0.00
Est. Fringe	0	0	0	0	Est. Fringe	0	0	0	0
<i>Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.</i>					<i>Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.</i>				
Other Funds:					Other Funds:				
Federal Funds:					Federal Funds:				
2. CORE DESCRIPTION									
<p>The First Year Start Up and Operating fund is to provide mini-grants in the amount of \$3,000 to new businesses within the State of Missouri. These mini-grants may be utilized for the purpose of assisting with startup and other operational costs associated with the first year of opening and operating a business.</p>									
3. PROGRAM LISTING (list programs included in this core funding)									
First Year Start Up Mini Grants									

CORE DECISION ITEM

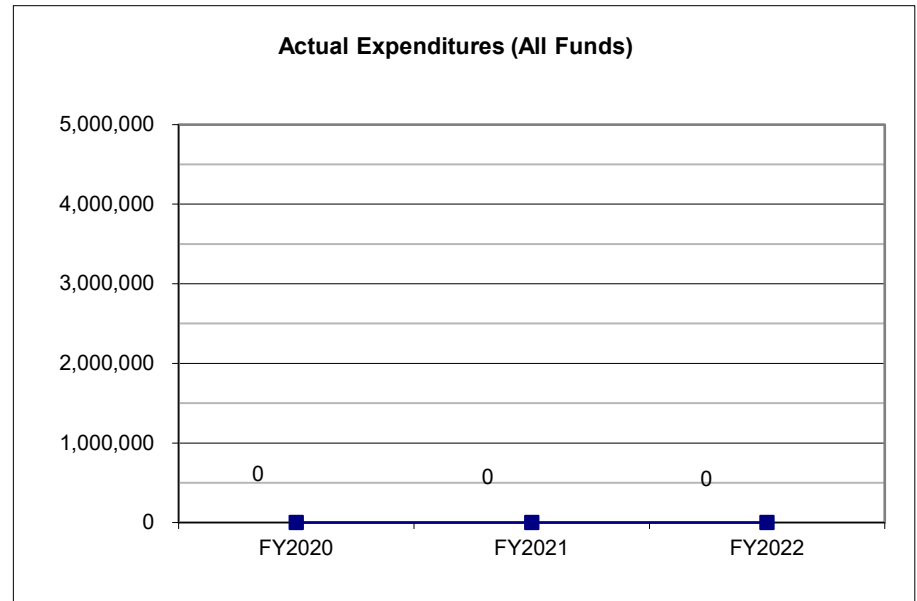
Department: Economic Development
Division: Business and Community Solutions
Core: First Year Start Up and Operating

Budget Unit 43039C

HB Section 7.038

4. FINANCIAL HISTORY

	FY2020 Actual	FY2021 Actual	FY2022 Actual	FY2023 Current Yr.
Appropriation (All Funds)	0	0	0	500,000
Less Reverted (All Funds)	0	0	0	0
Less Restricted (All Funds)*	0	0	0	0
Budget Authority (All Funds)	0	0	0	500,000
Actual Expenditures (All Funds)	0	0	0	N/A
Unexpended (All Funds)	0	0	0	N/A
Unexpended, by Fund:				
General Revenue	0	0	0	N/A
Federal	0	0	0	N/A
Other	0	0	0	N/A



*Restricted amount is as of: _____

Reverted includes Governor's standard 3 percent reserve (when applicable).
 Restricted includes any extraordinary expenditure restriction (when applicable).

NOTES:

CORE RECONCILIATION DETAIL

DEPARTMENT OF ECONOMIC DEVELOPMENT 1ST YEAR START UP AND OP

5. CORE RECONCILIATION DETAIL

		Budget Class	FTE	GR	Federal	Other	Total	Explanation
TAFP AFTER VETOES								
		PD	0.00	0	500,000	0	500,000	
		Total	0.00	0	500,000	0	500,000	
DEPARTMENT CORE ADJUSTMENTS								
1x Expenditures	1872 2730	PD	0.00	0	(500,000)	0	(500,000)	Reduction of funding that will be fully expended in FY23.
NET DEPARTMENT CHANGES			0.00	0	(500,000)	0	(500,000)	
DEPARTMENT CORE REQUEST								
		PD	0.00	0	0	0	0	
		Total	0.00	0	0	0	0	
GOVERNOR'S RECOMMENDED CORE								
		PD	0.00	0	0	0	0	
		Total	0.00	0	0	0	0	

Department of Economic Development

DECISION ITEM SUMMARY

Budget Unit								
Decision Item	FY 2022	FY 2022	FY 2023	FY 2023	FY 2024	FY 2024	FY 2024	FY 2024
Budget Object Summary	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Fund	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
1ST YEAR START UP AND OP								
CORE								
PROGRAM-SPECIFIC								
BUDGET STABILIZATION	0	0.00	500,000	0.00	0	0.00	0	0.00
TOTAL - PD	0	0.00	500,000	0.00	0	0.00	0	0.00
TOTAL	0	0.00	500,000	0.00	0	0.00	0	0.00
GRAND TOTAL	\$0	0.00	\$500,000	0.00	\$0	0.00	\$0	0.00

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Department of Economic Development

DECISION ITEM DETAIL

Budget Unit	FY 2022	FY 2022	FY 2023	FY 2023	FY 2024	FY 2024	FY 2024	FY 2024
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
1ST YEAR START UP AND OP								
CORE								
PROGRAM DISTRIBUTIONS	0	0.00	500,000	0.00	0	0.00	0	0.00
TOTAL - PD	0	0.00	500,000	0.00	0	0.00	0	0.00
GRAND TOTAL	\$0	0.00	\$500,000	0.00	\$0	0.00	\$0	0.00
GENERAL REVENUE	\$0	0.00	\$0	0.00	\$0	0.00		0.00
FEDERAL FUNDS	\$0	0.00	\$500,000	0.00	\$0	0.00		0.00
OTHER FUNDS	\$0	0.00	\$0	0.00	\$0	0.00		0.00

PROGRAM DESCRIPTION**Department: Economic Development****HB Section(s): 7.038****Program Name: First Year Start Up and Operating****Program is found in the following core budget(s): Business and Community Solutions****1a. What strategic priority does this program address?**

Customer Centric

1b. What does this program do?

The First Year Start Up and Operating fund is to provide mini-grants in the amount of \$3,000 to new businesses within the State of Missouri. These mini-grants may be utilized for the purpose of assisting with startup and other operational costs associated with the first year of opening and operating a business.

2a. Provide an activity measure(s) for the program.

	FY2023 Projected	FY2024 Projected	FY2025 Projected	FY2026 Projected	FY2027 Projected	FY2028 Projected
Number of Active Projects	166	166	166	166	166	166

2b. Provide a measure(s) of the program's quality.

No appropriations have been issued to date. Measure will be determined once historical data has been established.

2c. Provide a measure(s) of the program's impact.

No appropriations have been issued to date. Measure will be determined once historical data has been established.

2d. Provide a measure(s) of the program's efficiency.

No appropriations have been issued to date. Measure will be determined once historical data has been established.

PROGRAM DESCRIPTION

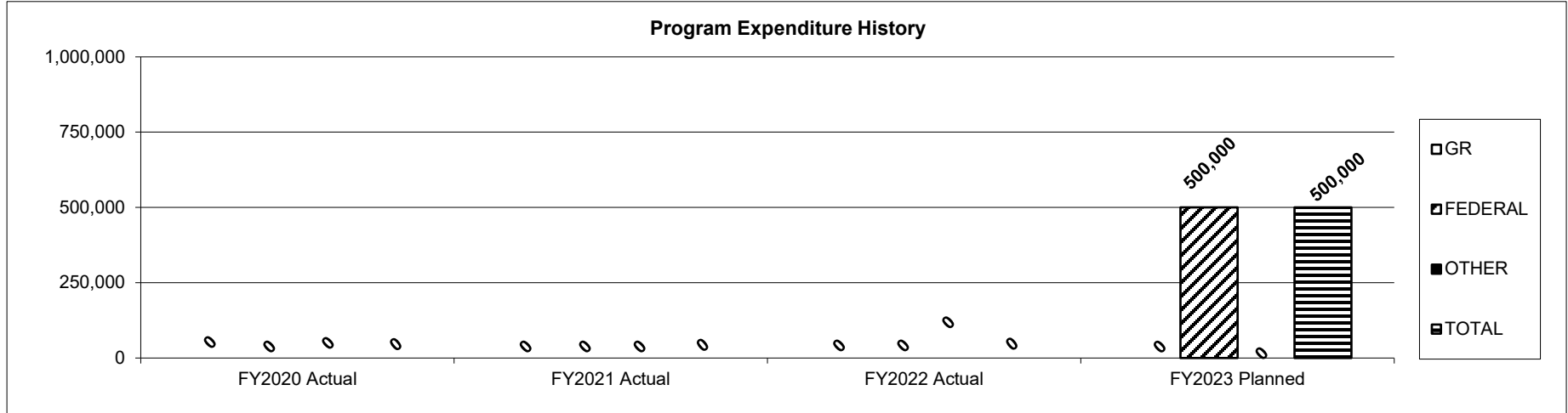
Department: Economic Development

HB Section(s): 7.038

Program Name: First Year Start Up and Operating

Program is found in the following core budget(s): Business and Community Solutions

3. Provide actual expenditures for the prior three fiscal years and planned expenditures for the current fiscal year. (Note: Amounts do not include fringe benefit costs.)



4. What are the sources of the "Other " funds?

NA

5. What is the authorization for this program, i.e., federal or state statute, etc.? (Include the federal program number, if applicable.)

HB 3007 Section 7.038

6. Are there federal matching requirements? If yes, please explain.

No

7. Is this a federally mandated program? If yes, please explain.

No

CORE DECISION ITEM

Department: Economic Development
Division: Business and Community Solutions
Core: Community Development Block Grant (CDBG)

Budget Unit 43045C
HB Section 7.040

1. CORE FINANCIAL SUMMARY

FY 2024 Budget Request				
	GR	Federal	Other	Total
PS	0	0	0	0
EE	0	476,411	0	476,411
PSD	0	56,842,509	0	56,842,509
TRF	0	0	0	0
Total	0	57,318,920	0	57,318,920
FTE	0.00	0.00	0.00	0.00

Est. Fringe	0	0	0	0
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Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.

Federal Funds: Community Development Block Grant (0118)

FY 2024 Governor's Recommendation				
	GR	Fed	Other	Total
PS	0	0	0	0
EE	0	476,411	0	476,411
PSD	0	56,842,509	0	56,842,509
TRF	0	0	0	0
Total	0	57,318,920	0	57,318,920
FTE	0.00	0.00	0.00	0.00

Est. Fringe	0	0	0	0
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Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.

Federal Funds: Community Development Block Grant (0118)

2. CORE DESCRIPTION

The CDBG program budget has been divided into three separate budget units - CDBG, CDBG-Disaster Recovery, and CDBG-Federal Stimulus - in order to provide better transparency in the future regarding expenditures and performance measures.

The Community Development Block Grant (CDBG) program provides federal grants awarded by the U.S. Department of Housing and Urban Development (HUD) to non-entitlement cities (municipalities with populations under 50,000) and counties (populations under 200,000) for community development projects that: (1) benefit at least 51% low and moderate income persons; (2) eliminate slum and blight; or (3) meet urgent threats to health and safety.

CDBG-eligible projects may include: (1) infrastructure expansion and improvement (water, sewer, bridge, street, drainage); (2) community facility improvements and additions (e.g. senior centers, food banks, fire stations, child education centers, etc.); (3) demolition of vacant, dilapidated structures; (4) certain economic development projects to help communities grow local businesses and attract new businesses; and (5) emergency/disaster recovery funding that provides assistance to communities to address conditions that pose a serious and immediate threat to the health and welfare of the community.

CORE DECISION ITEM

Department: Economic Development

Budget Unit 43045C

Division: Business and Community Solutions

Core: Community Development Block Grant (CDBG)

HB Section 7.040

3. PROGRAM LISTING (list programs included in this core funding)

Community Development Block Grant Program

4. FINANCIAL HISTORY

	FY2020 Actual	FY2021 Actual	FY2022 Actual	FY2023 Current Yr.
Appropriation (All Funds)	125,000,000	148,033,423	135,123,396	135,123,396
Less Reverted (All Funds)	0	0	0	0
Less Restricted (All Funds)*	0	0	0	0
Budget Authority (All Funds)	125,000,000	148,033,423	135,123,396	135,123,396
Actual Expenditures (All Funds)	16,169,694	27,114,104	39,597,024	N/A
Unexpended (All Funds)	108,830,306	120,919,319	95,526,372	N/A
Unexpended, by Fund:				
General Revenue	0	0	0	N/A
Federal	108,830,306	120,919,319	95,526,372	N/A
Other	0	0	0	N/A
	(1) (2) (3)	(1) (2)	(1) (2)	

*Restricted amount is as of: _____

Reverted includes Governor's standard 3 percent reserve (when applicable).

Restricted includes any extraordinary expenditure restriction (when applicable).

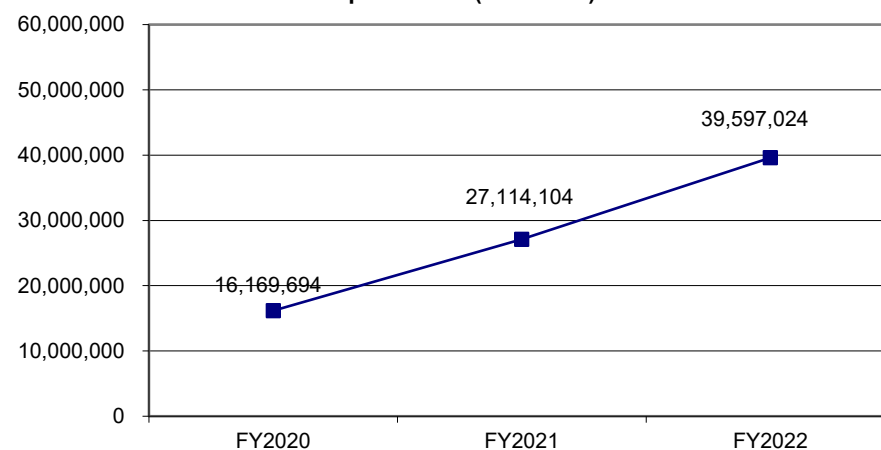
NOTES:

(1) A majority of unexpended funds represent a timing difference between when the funds are awarded to the state and the spending begins on CDBG approved and funded projects.

(2) 2017 CDBG-DR and CDBG-Mitigation allocations were delayed from HUD due to new HUD approval processes, delayed federal register guidance, and the 2018-2019 federal government shutdown. The CDBG program has since opened and completed application cycles for these programs.

(3) 2020 CDBG-CV allocation was delayed from HUD due to new HUD approval processes and delayed federal register guidance.

Actual Expenditures (All Funds)



CORE RECONCILIATION DETAIL

DEPARTMENT OF ECONOMIC DEVELOPMENT CDBG PROGRAM

5. CORE RECONCILIATION DETAIL

		Budget Class	FTE	GR	Federal	Other	Total	Explanation
TAFP AFTER VETOES								
		EE	0.00	0	866,200	0	866,200	
		PD	0.00	0	134,257,196	0	134,257,196	
		Total	0.00	0	135,123,396	0	135,123,396	
DEPARTMENT CORE ADJUSTMENTS								
Core Reallocation	1345 5104	EE	0.00	0	(204,174)	0	(204,174)	Reallocation to separate CDBG programs
Core Reallocation	1345 5105	EE	0.00	0	(185,615)	0	(185,615)	Reallocation to separate CDBG programs
Core Reallocation	1345 5104	PD	0.00	0	(12,476,906)	0	(12,476,906)	Reallocation to separate CDBG programs
Core Reallocation	1345 6728	PD	0.00	0	(30,123,396)	0	(30,123,396)	Reallocation to separate CDBG programs
Core Reallocation	1345 5105	PD	0.00	0	(34,814,385)	0	(34,814,385)	Reallocation to separate CDBG programs
NET DEPARTMENT CHANGES			0.00	0	(77,804,476)	0	(77,804,476)	
DEPARTMENT CORE REQUEST								
		EE	0.00	0	476,411	0	476,411	
		PD	0.00	0	56,842,509	0	56,842,509	
		Total	0.00	0	57,318,920	0	57,318,920	
GOVERNOR'S RECOMMENDED CORE								
		EE	0.00	0	476,411	0	476,411	
		PD	0.00	0	56,842,509	0	56,842,509	
		Total	0.00	0	57,318,920	0	57,318,920	

Department of Economic Development

DECISION ITEM SUMMARY

Budget Unit								
Decision Item	FY 2022	FY 2022	FY 2023	FY 2023	FY 2024	FY 2024	FY 2024	FY 2024
Budget Object Summary	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Fund	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
CDBG PROGRAM								
CORE								
EXPENSE & EQUIPMENT								
DED-ED PRO -CDBG- PASSTHROUGH	87,300	0.00	866,200	0.00	476,411	0.00	476,411	0.00
TOTAL - EE	87,300	0.00	866,200	0.00	476,411	0.00	476,411	0.00
PROGRAM-SPECIFIC								
DED-ED PRO -CDBG- PASSTHROUGH	39,149,269	0.00	104,133,800	0.00	56,842,509	0.00	56,842,509	0.00
DED FEDERAL STIMULUS	360,455	0.00	30,123,396	0.00	0	0.00	0	0.00
TOTAL - PD	39,509,724	0.00	134,257,196	0.00	56,842,509	0.00	56,842,509	0.00
TOTAL	39,597,024	0.00	135,123,396	0.00	57,318,920	0.00	57,318,920	0.00
GRAND TOTAL	\$39,597,024	0.00	\$135,123,396	0.00	\$57,318,920	0.00	\$57,318,920	0.00

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Department of Economic Development

DECISION ITEM DETAIL

Budget Unit	FY 2022	FY 2022	FY 2023	FY 2023	FY 2024	FY 2024	FY 2024	FY 2024
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
CDBG PROGRAM								
CORE								
TRAVEL, IN-STATE	0	0.00	13,000	0.00	7,150	0.00	7,150	0.00
TRAVEL, OUT-OF-STATE	0	0.00	2,700	0.00	1,485	0.00	1,485	0.00
FUEL & UTILITIES	0	0.00	150	0.00	83	0.00	83	0.00
SUPPLIES	0	0.00	4,500	0.00	2,475	0.00	2,475	0.00
PROFESSIONAL DEVELOPMENT	15,250	0.00	2,950	0.00	1,622	0.00	1,622	0.00
COMMUNICATION SERV & SUPP	0	0.00	4,500	0.00	2,475	0.00	2,475	0.00
PROFESSIONAL SERVICES	72,050	0.00	827,300	0.00	455,015	0.00	455,015	0.00
M&R SERVICES	0	0.00	300	0.00	165	0.00	165	0.00
OFFICE EQUIPMENT	0	0.00	250	0.00	138	0.00	138	0.00
BUILDING LEASE PAYMENTS	0	0.00	600	0.00	330	0.00	330	0.00
MISCELLANEOUS EXPENSES	0	0.00	2,450	0.00	1,348	0.00	1,348	0.00
REBILLABLE EXPENSES	0	0.00	7,500	0.00	4,125	0.00	4,125	0.00
TOTAL - EE	87,300	0.00	866,200	0.00	476,411	0.00	476,411	0.00
PROGRAM DISTRIBUTIONS	39,509,724	0.00	134,257,196	0.00	56,842,509	0.00	56,842,509	0.00
TOTAL - PD	39,509,724	0.00	134,257,196	0.00	56,842,509	0.00	56,842,509	0.00
GRAND TOTAL	\$39,597,024	0.00	\$135,123,396	0.00	\$57,318,920	0.00	\$57,318,920	0.00
GENERAL REVENUE	\$0	0.00	\$0	0.00	\$0	0.00	\$0	0.00
FEDERAL FUNDS	\$39,597,024	0.00	\$135,123,396	0.00	\$57,318,920	0.00	\$57,318,920	0.00
OTHER FUNDS	\$0	0.00	\$0	0.00	\$0	0.00	\$0	0.00

PROGRAM DESCRIPTION

Department: Economic Development

HB Sections: 7.040

Program Name: Community Development Block Grant Program - Annual Allocation

Program is found in the following core budget(s): CDBG Program

1a. What strategic priority does this program address?

Customer Centric

1b. What does this program do?

- The Community Development Block Grant (CDBG) program provides funding and expertise to develop viable communities and build economic development capacity by leveraging resources and connecting stakeholders toward a common goal while meeting one or more of the following criteria:
 - (1) Benefit at least 51% low and moderate income (LMI) persons; (2) eliminate slum and blight; or (3) meet urgent threats to health and safety. CDBG is a federally-funded program that provides grants to "non-entitlement" communities, or municipalities with populations under 50,000 and counties with populations under 200,000 for addressing long term development needs.
- The State administers multiple CDBG grants, many of which are reserved for specific purposes identified by federal register. These grants include:
 - (1) Regular Annual CDBG Allocation - ~\$23,000,000 each year - project categories include (A) Infrastructure (e.g. Community Facilities, Water/wastewater projects, demolition, and downtown revitalization); (B) Economic Development (e.g. industrial infrastructure for job-creating projects); (C) Workforce Training; and (D) Emergency projects (e.g. generators needed after a severe ice storm);

2a. Provide an activity measure(s) for the program.

	PY2020		PY2021		PY2022		PY2023	PY2024	PY2025
	Projected	Actual	Projected	Actual	Projected	Actual	Projected	Projected	Projected
Projects Awarded	68	126	68	126	78	139	130	132	134
CDBG Funds Obligated	N/A	\$23.31 M	N/A	\$24.26 M	N/A	\$23.48 M	\$23.68 M	\$23.68 M	\$23.81 M
CDBG Funds Expended	\$17.2M	\$15.56 M	\$17.5M	\$16.75 M	\$20.4M	\$23.01 M	\$16.1M	\$13.4M	\$16.7M

Note 1: The CDBG program can only directly control the obligation of funds by awarding projects. Subrecipients are responsible for carrying out program activities and expending funds related to their project.

Note 2: Funds Expended figures are based on funds drawn on projects across multiple Fiscal Years. The average period of performance for a CDBG project is 3 years; therefore, the annual expenditure and actual amount take into account each project spending a percentage of total allocation.

Note 3: "PY" = Program Year April 1 - March 31.

PROGRAM DESCRIPTION

Department: Economic Development

HB Sections: 7.040

Program Name: Community Development Block Grant Program - Annual Allocation

Program is found in the following core budget(s): CDBG Program

2b. Provide a measure(s) of the program's quality.

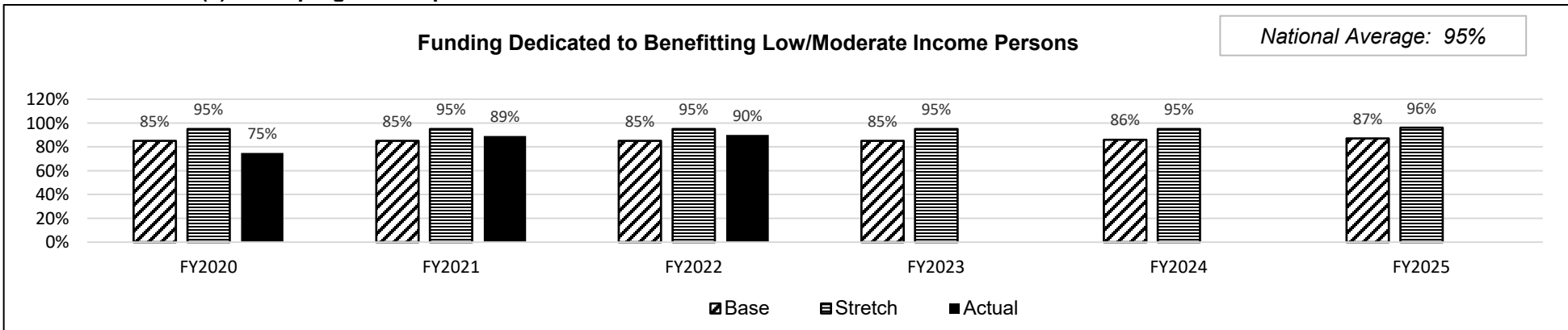
	FY2020 Actual	FY2021 Projected	FY2021 Actual	FY2022 Projected	FY2022 Actual	FY2023 Projected	FY2024 Projected	FY2025 Projected
Customer Service Experience	87%	90%	74%	95%	85%	95%	95%	95%

Note 1: Percentage of customers who rated their experience as "very" or "somewhat" positive.

Note 2: FY2022 results based on August 2022 survey that included 33 respondents.

Note 3: Customer Service Experience includes feedback related to all CDBG programs.

2c. Provide a measure(s) of the program's impact.



Note 1: Calculated by dividing dollar amount of approved projects in a Fiscal Year that will benefit low and moderate income (LMI) persons by the total dollar amount of the grant.

Note 2: HUD requires that a minimum of 70% of the state's annual allocation be awarded for projects benefitting LMI persons; however, it is Missouri's goal that at least 85% of the projects will benefit LMI persons.

Note 3: Stretch target is set at 95% due to the fact that demolition (slum and blight national objective) and emergency (urgent threat national objective) projects might also need to be funded, and those national objectives do not require a 51% LMI benefit; therefore, Stretch includes a "cushion" for those emergency projects.

PROGRAM DESCRIPTION

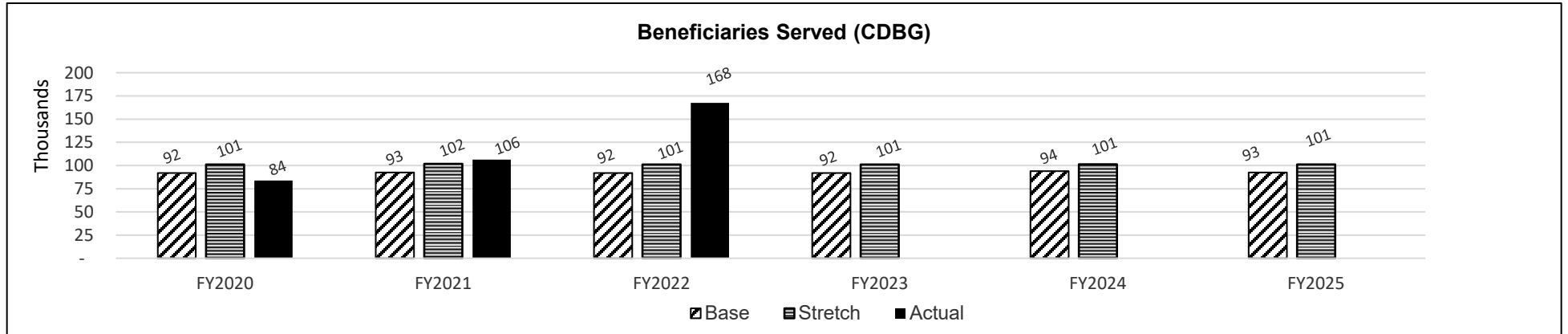
Department: Economic Development

HB Sections: 7.040

Program Name: Community Development Block Grant Program - Annual Allocation

Program is found in the following core budget(s): CDBG Program

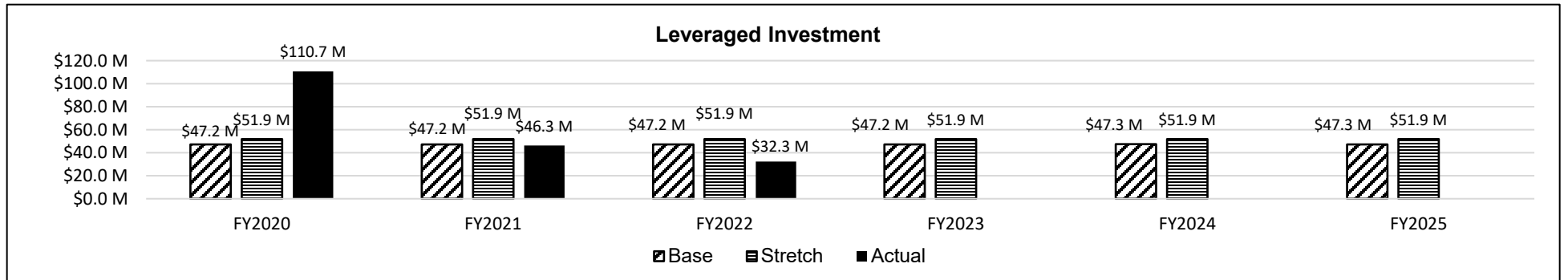
2c. Provide a measure(s) of the program's impact. (continued)



Note 1: Beneficiaries Served are reported based on projects that are completed and closed within a fiscal year. FY22 saw a significant increase in beneficiaries served as the program worked to close out several historic grants.

Note 2: Beneficiaries Served is limited by the population characteristics of the applicant, including %LMI and HUD-identified disaster impact level. As such, stretch goal is inherently limited per population. To reflect this limitation, stretch targets are stated as 10% above base.

Note 3: The FY2022 Actual includes CDBG-Federal Stimulus projects, as they were not separated into a separate budget unit until FY2024.



Note 1: CDBG does not require matching from subrecipients, as it acts as a gap financing tool. Leveraged funds vary by project based on the financial resources available to the subrecipient at the time of application, which is highly variable.

Note 2: Leveraged investment are non-CDBG funds (local, state, or federal) that are committed in conjunction with CDBG funds to aid in financing a particular project.

Note 3: Leveraged investment calculation based on amounts included in subrecipients' project applications from all CDBG projects, except economic development which have high variations by project and year.

Note 4: Future projected Base is calculated using the average of previous years while the Stretch calculation utilizes this number and increases projection by 10%.

PROGRAM DESCRIPTION

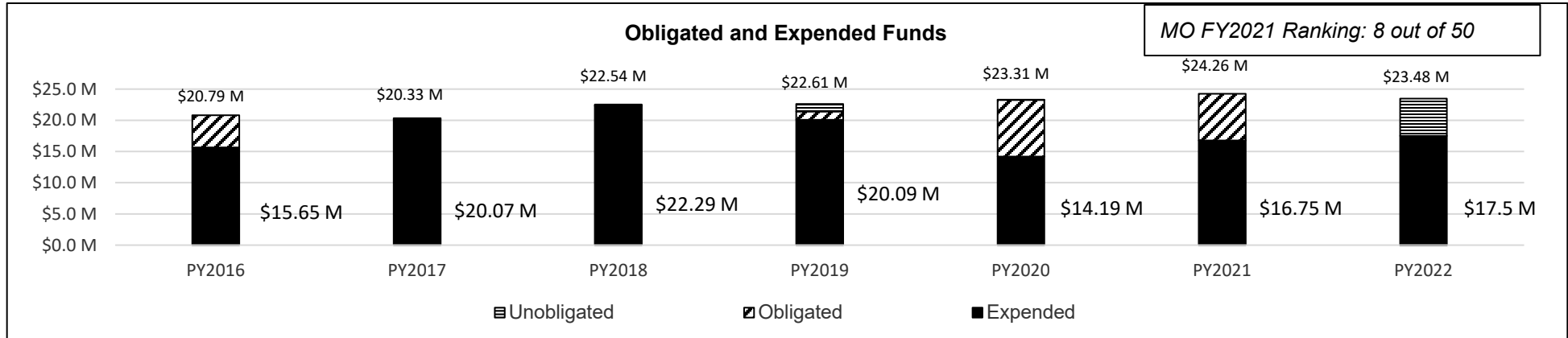
Department: Economic Development

HB Sections: 7.040

Program Name: Community Development Block Grant Program - Annual Allocation

Program is found in the following core budget(s): CDBG Program

2d. Provide a measure(s) of the program's efficiency.



Note 1: "PY" = Program Year April 1 - March 31.

Note 2: Missouri's PY2022 CDBG allocation was ~\$23.5 M.

Note 3: The Ranking above shows measures the unexpended funds from open grants. HUD divides this number by the most recent grant amount provided and gives each state its ranking; As of June 30, 2022, Missouri ranked 8 out of 50 states in timely expenditures of funds.

Note 4: PY2023 base target of \$53.6M would rank Missouri 5 out of 50 states.

Note 5: PY2024 base target of \$40.0M would rank Missouri 2 out of 50 states.

Note 6: PY2025 base target of \$50.0M would rank Missouri 3 out of 50 states. The stretch target of \$40.0M would rank Missouri 2 out of 50 states.

PROGRAM DESCRIPTION

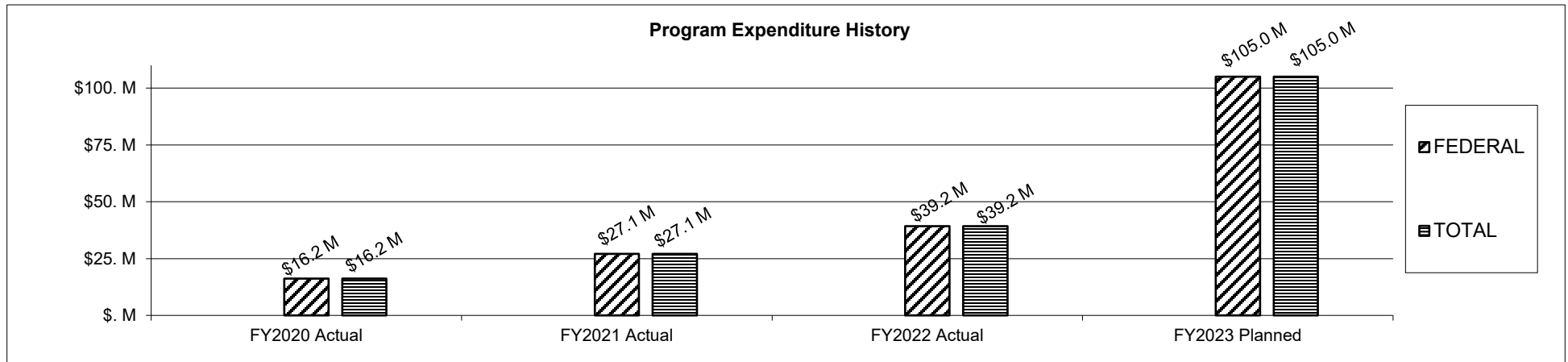
Department: Economic Development

HB Sections: 7.040

Program Name: Community Development Block Grant Program - Annual Allocation

Program is found in the following core budget(s): CDBG Program

3. Provide actual expenditures for the prior three fiscal years and planned expenditures for the current fiscal year. *(Note: Amounts do not include fringe benefit costs.)*



Note: Personal Service/Expense and Equipment dollars transferred to Business and Community Solutions Division in FY2020 budget.

4. What are the sources of the "Other " funds?

N/A

5. What is the authorization for this program, i.e., federal or state statute, etc.? (Include the federal program number, if applicable.)

42 USC Section 5301 et. Seq., 24 CFR Part 570, and the MO Consolidated Plan submitted to the US Dept. of Housing and Urban Development.

6. Are there federal matching requirements? If yes, please explain.

Yes, a \$1 for \$1 match required for the State's administrative funds, after the first \$100,000. The applicable administrative funds equal 4% of the total appropriation. Soft costs included in the Department's Cost Allocation Plan are used to satisfy the State's match requirements.

7. Is this a federally mandated program? If yes, please explain.

The program is a formula block grant provided to the State of Missouri; 70% of which is provided to the entitlement cities, 30% of which is provided to the non-entitlement balance of the state. That 30% portion is administered by DED.

CORE DECISION ITEM

Department: Economic Development

Budget Unit 43046C

Division: Business and Community Solutions

Core: Community Development Block Grant-Disaster Recovery (CDBG-DR)

HB Section 7.040

1. CORE FINANCIAL SUMMARY

	FY 2024 Budget Request			
	GR	Federal	Other	Total
PS	0	0	0	0
EE	0	389,789	0	389,789
PSD	0	47,291,291	0	47,291,291
TRF	0	0	0	0
Total	0	47,681,080	0	47,681,080
FTE	0.00	0.00	0.00	0.00

Est. Fringe	0	0	0	0
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Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.

Federal Funds: Community Development Block Grant (0118)

	FY 2024 Governor's Recommendation			
	GR	Fed	Other	Total
PS	0	0	0	0
EE	0	389,789	0	389,789
PSD	0	47,291,291	0	47,291,291
TRF	0	0	0	0
Total	0	47,681,080	0	47,681,080
FTE	0.00	0.00	0.00	0.00

Est. Fringe	0	0	0	0
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Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.

Federal Funds: Community Development Block Grant (0118)

2. CORE DESCRIPTION

The CDBG program budget has been divided into three separate budget units - CDBG, CDBG-Disaster Recovery, and CDBG-Federal Stimulus - in order to provide better transparency in the future regarding expenditures and performance measures.

The Community Development Block Grant-Disaster Recovery (CDBG-DR) program provides federal grants awarded by the U.S. Department of Housing and Urban Development (HUD) to alleviate unmet housing, infrastructure, and economic revitalization needs due to the severe storm and flooding events.

HUD awarded \$68,382,000 to the State of Missouri for supplemental CDBG disaster recovery funding for DR-4317. In response to the 2019 spring flooding and tornado events under DR-4451, HUD awarded the State of Missouri \$30,776,000.

In addition, HUD awarded the State of Missouri \$42,592,000 in CDBG Mitigation funding. Mitigation helps communities lessen the impacts of disasters by reducing or eliminating the long-term risk of death, injury, property loss or damage, suffering, and hardship.

At least 80% of the funding for these programs must be expended within HUD-identified ZIP codes; for DR-4317 funding, this includes five ZIP codes in southern Missouri, and three ZIP codes in central Missouri for DR-4451 funding.

CORE DECISION ITEM

Department: Economic Development

Budget Unit 43046C

Division: Business and Community Solutions

Core: Community Development Block Grant-Disaster Recovery (CDBG-DR)

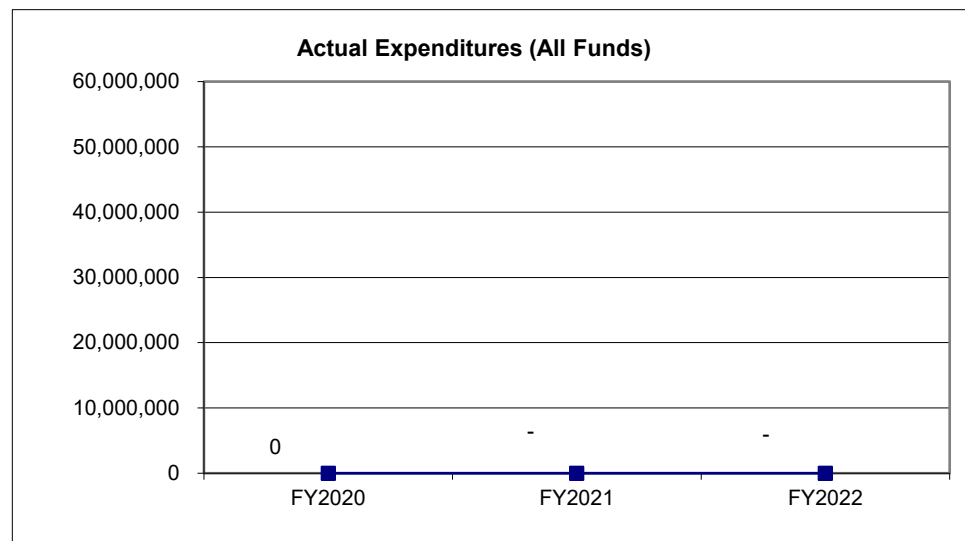
HB Section 7.040

3. PROGRAM LISTING (list programs included in this core funding)

Community Development Block Grant Program Disaster Recovery

4. FINANCIAL HISTORY

	FY2020 Actual	FY2021 Actual	FY2022 Actual	FY2023 Current Yr.
Appropriation (All Funds)	0	0	0	0
Less Reverted (All Funds)	0	0	0	0
Less Restricted (All Funds)*	0	0	0	0
Budget Authority (All Funds)	0	0	0	0
Actual Expenditures (All Funds)	0	-	-	-
Unexpended (All Funds)	0	0	0	0
Unexpended, by Fund:				
General Revenue	0	0	0	0
Federal	0	0	0	0
Other	0	0	0	0



*Restricted amount is as of: _____

Reverted includes Governor's standard 3 percent reserve (when applicable).

Restricted includes any extraordinary expenditure restriction (when applicable).

NOTES: Previously, spending for CDBG-Disaster Relief Grants was found in the CDBG regular Core Decision Item (CDI) form. Going forward, it will be reflected here.

CORE RECONCILIATION DETAIL

DEPARTMENT OF ECONOMIC DEVELOPMENT CDBG DISASTER RECOVERY PROGRAM

5. CORE RECONCILIATION DETAIL

		Budget Class	FTE	GR	Federal	Other	Total	Explanation
DEPARTMENT CORE ADJUSTMENTS								
Core Reallocation	1347 2954	EE	0.00	0	389,789	0	389,789	Reallocation to separate CDBG programs
Core Reallocation	1347 2954	PD	0.00	0	47,291,291	0	47,291,291	Reallocation to separate CDBG programs
NET DEPARTMENT CHANGES			0.00	0	47,681,080	0	47,681,080	
DEPARTMENT CORE REQUEST								
		EE	0.00	0	389,789	0	389,789	
		PD	0.00	0	47,291,291	0	47,291,291	
		Total	0.00	0	47,681,080	0	47,681,080	
GOVERNOR'S RECOMMENDED CORE								
		EE	0.00	0	389,789	0	389,789	
		PD	0.00	0	47,291,291	0	47,291,291	
		Total	0.00	0	47,681,080	0	47,681,080	

Department of Economic Development

DECISION ITEM SUMMARY

Budget Unit								
Decision Item	FY 2022	FY 2022	FY 2023	FY 2023	FY 2024	FY 2024	FY 2024	FY 2024
Budget Object Summary	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Fund	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
CDBG DISASTER RECOVERY PROGRAM								
CORE								
EXPENSE & EQUIPMENT								
DED-ED PRO -CDBG- PASSTHROUGH	0	0.00	0	0.00	389,789	0.00	389,789	0.00
TOTAL - EE	0	0.00	0	0.00	389,789	0.00	389,789	0.00
PROGRAM-SPECIFIC								
DED-ED PRO -CDBG- PASSTHROUGH	0	0.00	0	0.00	47,291,291	0.00	47,291,291	0.00
TOTAL - PD	0	0.00	0	0.00	47,291,291	0.00	47,291,291	0.00
TOTAL	0	0.00	0	0.00	47,681,080	0.00	47,681,080	0.00
GRAND TOTAL	\$0	0.00	\$0	0.00	\$47,681,080	0.00	\$47,681,080	0.00

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Department of Economic Development

DECISION ITEM DETAIL

Budget Unit	FY 2022	FY 2022	FY 2023	FY 2023	FY 2024	FY 2024	FY 2024	FY 2024
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
CDBG DISASTER RECOVERY PROGRAM								
CORE								
TRAVEL, IN-STATE	0	0.00	0	0.00	5,850	0.00	5,850	0.00
TRAVEL, OUT-OF-STATE	0	0.00	0	0.00	1,215	0.00	1,215	0.00
FUEL & UTILITIES	0	0.00	0	0.00	67	0.00	67	0.00
SUPPLIES	0	0.00	0	0.00	2,025	0.00	2,025	0.00
PROFESSIONAL DEVELOPMENT	0	0.00	0	0.00	1,328	0.00	1,328	0.00
COMMUNICATION SERV & SUPP	0	0.00	0	0.00	2,025	0.00	2,025	0.00
PROFESSIONAL SERVICES	0	0.00	0	0.00	372,285	0.00	372,285	0.00
M&R SERVICES	0	0.00	0	0.00	135	0.00	135	0.00
OFFICE EQUIPMENT	0	0.00	0	0.00	112	0.00	112	0.00
BUILDING LEASE PAYMENTS	0	0.00	0	0.00	270	0.00	270	0.00
MISCELLANEOUS EXPENSES	0	0.00	0	0.00	1,102	0.00	1,102	0.00
REBILLABLE EXPENSES	0	0.00	0	0.00	3,375	0.00	3,375	0.00
TOTAL - EE	0	0.00	0	0.00	389,789	0.00	389,789	0.00
PROGRAM DISTRIBUTIONS	0	0.00	0	0.00	47,291,291	0.00	47,291,291	0.00
TOTAL - PD	0	0.00	0	0.00	47,291,291	0.00	47,291,291	0.00
GRAND TOTAL	\$0	0.00	\$0	0.00	\$47,681,080	0.00	\$47,681,080	0.00
GENERAL REVENUE	\$0	0.00	\$0	0.00	\$0	0.00	\$0	0.00
FEDERAL FUNDS	\$0	0.00	\$0	0.00	\$47,681,080	0.00	\$47,681,080	0.00
OTHER FUNDS	\$0	0.00	\$0	0.00	\$0	0.00	\$0	0.00

PROGRAM DESCRIPTION

Department: Economic Development

HB Sections: 7.040

Program Name: Community Development Block Grant Program-Disaster Recovery

Program is found in the following core budget(s): CDBG-DR Program

1a. What strategic priority does this program address?

Customer Centric

1b. What does this program do?

The Community Development Block Grant - Disaster Recovery (CDBG-DR) program provides funding and expertise to develop viable communities and build economic development capacity by leveraging resources and connecting stakeholders toward a common goal while meeting one or more of the following criteria:

- (1) Benefit at least 51% low and moderate income (LMI) persons; (2) eliminate slum and blight; or (3) meet urgent threats to health and safety. CDBG is a federally-funded program that typically provides grants to "non-entitlement" communities, or municipalities with populations under 50,000 and counties with populations under 200,000 for addressing long term development needs, but Federal Registers governing the use of CDBG-DR and CDBG-Mitigation (CDBG-MIT) allow a portion of funding to provide grants to entitlement communities.

The State administers multiple CDBG grants, many of which are reserved for specific purposes identified by federal register. These grants include:

- (1) CDBG-DR 4317 - \$58,535,000 - primarily to address unmet housing needs resulting from 2017 flooding events in five zip codes (Neosho, Branson, West Plains, Van Buren, and Doniphan areas) identified by the U.S. Department of Housing and Urban Development (HUD). This category also includes CDBG-DR 4317 Infrastructure
- (2) CDBG-DR 4317 Infrastructure - \$9,847,018 - additional funding allocated in December 2019 to further address seriously damaged infrastructure from the 2017 flooding events;
- (3) CDBG-MIT - \$41,592,000 - funding to mitigate disaster risks and reduce future losses, with primary focus on five zip codes identified by HUD; and
- (4) CDBG-DR 4451 - \$30,776,000 - primarily to address unmet housing needs resulting from 2019 disaster events in three counties (Cole, St. Charles, and Holt counties) identified by HUD.

PROGRAM DESCRIPTION

Department: Economic Development

HB Sections: 7.040

Program Name: Community Development Block Grant Program-Disaster Recovery

Program is found in the following core budget(s): CDBG-DR Program

2a. Provide an activity measure(s) for the program.

	FY2020		FY2021		FY2022		FY2023	FY2024	FY2025
	Projected	Actual	Projected	Actual	Projected	Actual	Projected	Projected	Projected
CDBG-DR 4317 Funds Expended	\$11.7M	\$1.6M	\$20M	\$26.9M	\$20M	\$18.5M	\$1 M	\$18 M	\$1 M
CDBG-DR 4317 Funds Obligated	N/A	\$22 M	0	\$27 M	0	0	\$21 M	0	0
Projects	13	13	12	12	0	0	14	0	0
CDBG-DR 4451 Funds Expended	N/A	N/A	N/A	N/A	N/A	N/A	\$3 M	\$13 M	\$13 M
CDBG-DR 4451 Funds Obligated	N/A	N/A	N/A	N/A	N/A	N/A	\$31 M	0	0
Projects	N/A	N/A	N/A	N/A	N/A	N/A	3	3	3
CDBG-MIT Funds Expended	N/A	N/A	\$4.8M	\$18.8M	\$8M	\$1.45M	\$0 M	\$17 M	\$1 M
CDBG-MIT Funds Obligated	N/A	N/A	0	\$19 M	0	0	\$19.3 M	0	0
Projects	N/A	N/A	29	29	0	0	29	0	0

Note 1: The CDBG program can only directly control the obligation of funds by awarding projects. Subrecipients are responsible for carrying out program activities and expending funds related to their project which typically occurs over a 3 year period.

Note 2: Numbers are based on funds drawn on projects per Fiscal Year. Average period of performance for a CDBG-DR and CDBG-Mitigation project is 3 years; therefore, the annual expenditure and actual amount take into account each project spending a percentage of total allocation.

Note 3: 2017 CDBG-DR and CDBG-Mitigation allocations were delayed from HUD due to new HUD approval processes, delayed federal register guidance, and the 2018-2019 federal government shutdown. The CDBG-DR and CDBG-Mitigation Programs have since opened and completed application cycles for these programs, and some projects are coming to a close. A new cycle has been opened to obligate and expend remaining funds, though expenditures are typically slow during the first year of a project and expected to increase during FY2025.

Note 4: DED did not receive an executed grant agreement from HUD for the DR-4451 program until earlier this year. All non-administrative funds have since been

2b. Provide a measure(s) of the program's quality.

	FY2020	FY2021		FY2022		FY2023	FY2024	FY2025
	Actual	Projected	Actual	Projected	Actual	Projected	Projected	Projected
Customer Service Experience	87%	90%	74%	95%	85%	95%	95%	95%

Note 1: Percentage of customers who rated their experience as "very" or "somewhat" positive.

Note 2: FY2022 results based on August 2022 survey that included 33 respondents.

Note 3: Customer Service Experience includes feedback related to all CDBG programs.

PROGRAM DESCRIPTION

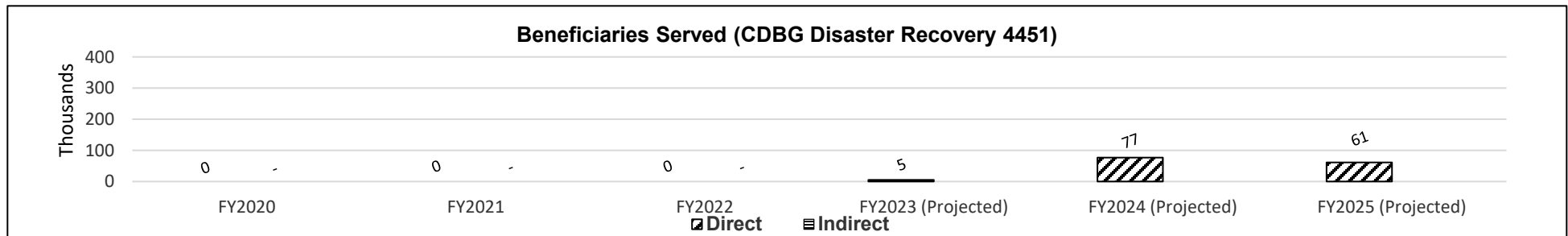
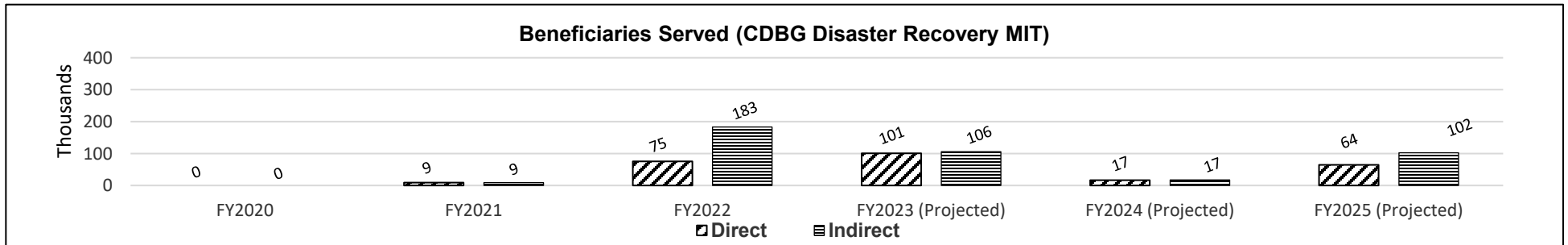
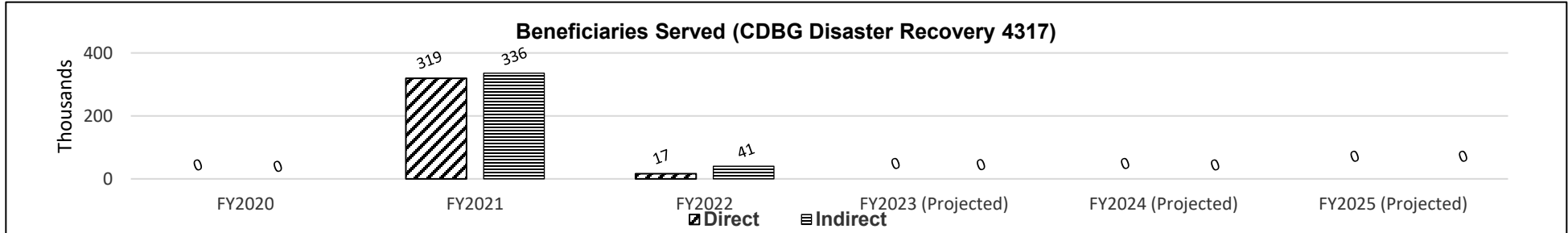
Department: **Economic Development**

HB Sections: **7.040**

Program Name: **Community Development Block Grant Program-Disaster Recovery**

Program is found in the following core budget(s): **CDBG-DR Program**

2c. Provide a measure(s) of the program's impact.



Note 1: Current and past Beneficiaries Served are reported based on projects that are completed and closed within a fiscal year. FY2021 saw a significant increase in beneficiaries served as the program worked to close out several historic grants under the 2008, 2012, and 2013 disaster allocations.

Note 2: Beneficiaries Served is measured on Quarterly Progress Reports so the numbers could fluctuate quarter to quarter

Note 3: Beneficiaries Served is limited by the population characteristics of the applicant, including %LMI and HUD-identified disaster impact level.

Note 4: Beneficiaries Served (CDBG Disaster Recovery) has multiple variables since funds may be used for: (1) both entitlement (more densely populated) and non-entitlement (less densely populated) communities; (2) infrastructure projects which indirectly affects a bigger population; and (3) housing projects which directly affect a smaller population.

PROGRAM DESCRIPTION

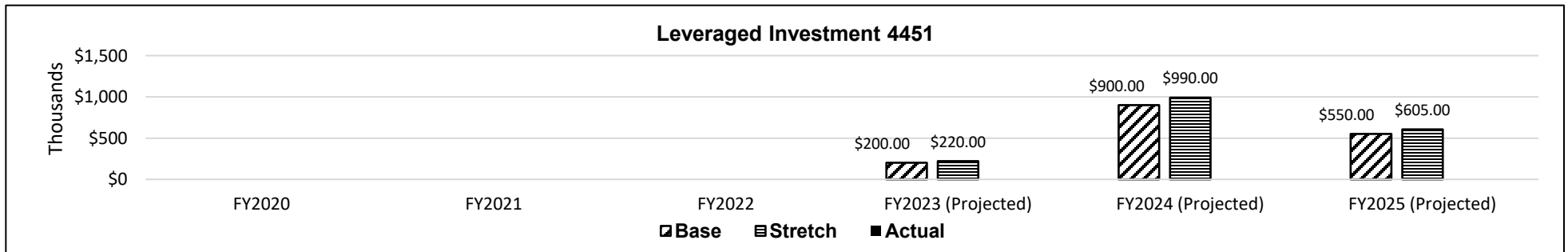
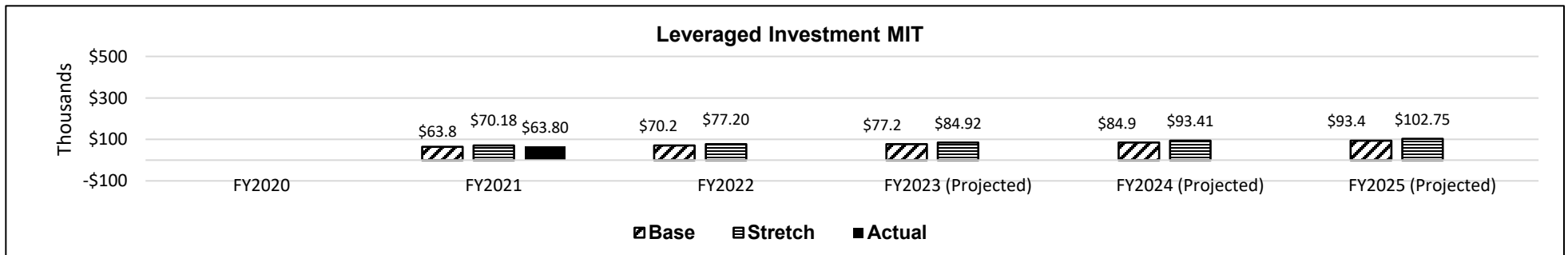
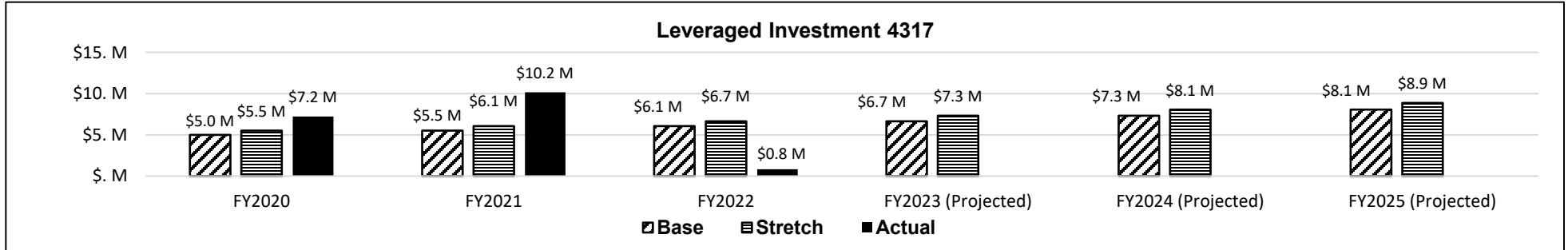
Department: Economic Development

HB Sections: 7.040

Program Name: Community Development Block Grant Program-Disaster Recovery

Program is found in the following core budget(s): CDBG-DR Program

2c. Provide a measure(s) of the program's impact. (continued)



Note 1: CDBG does not require matching from subrecipients, as it acts as a gap financing tool. Leveraged funds vary by project based on the financial resources available to the subrecipient at the time of application, which is highly variable.

Note 2: Leveraged investment are non-CDBG-DR and CDBG-Mitigation funds (local, state, or federal) that are used in conjunction with CDBG-DR and CDBG-Mitigation funds to aid in financing a particular project.

Note 3: Leveraged investment calculation based on all CDBG-DR and CDBG-Mitigation projects except economic development which have high variations by project and year.

Note 4: Future projected Base is calculated using the average of previous years while the Stretch calculation utilizes this number and increases projection by 10%.

PROGRAM DESCRIPTION

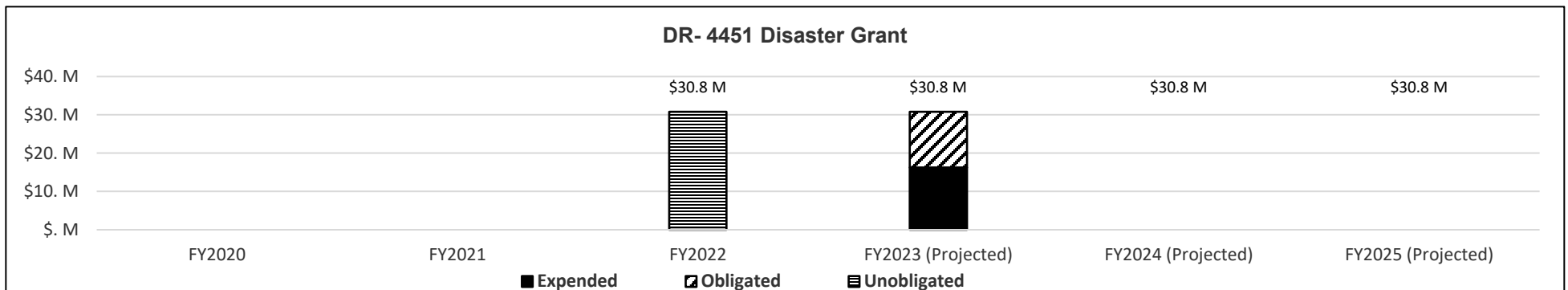
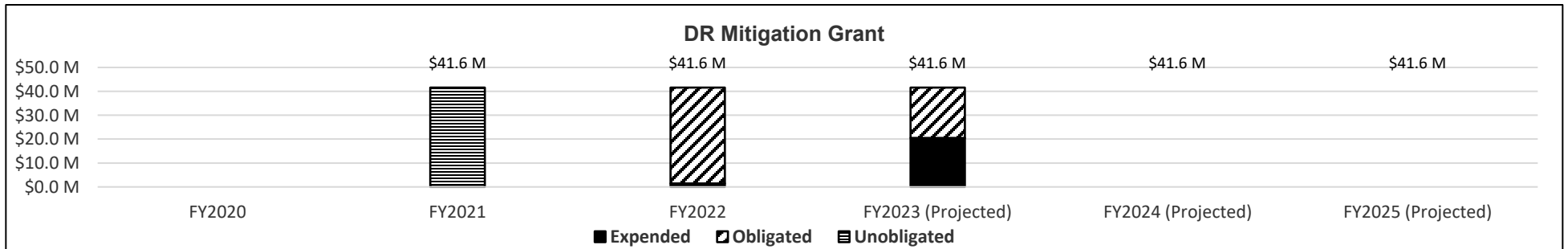
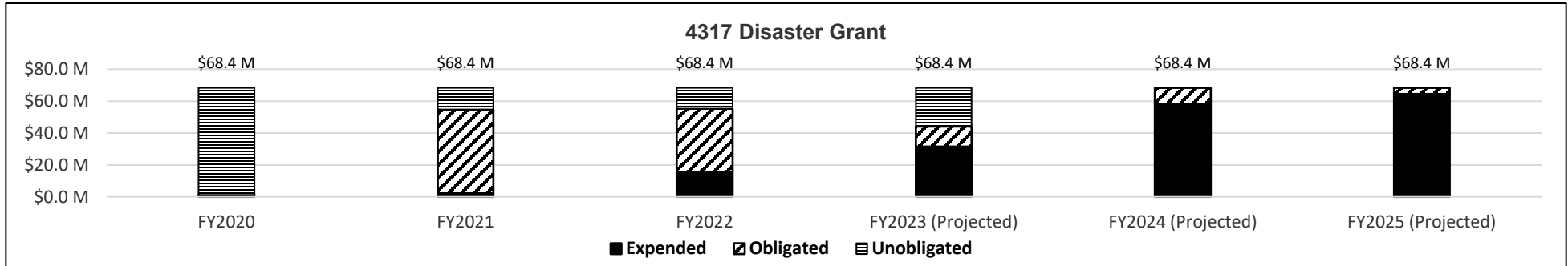
Department: Economic Development

HB Sections: 7.040

Program Name: Community Development Block Grant Program-Disaster Recovery

Program is found in the following core budget(s): CDBG-DR Program

2d. Provide a measure(s) of the program's efficiency.



Note 1: "Unobligated" refers to grant funds available under the federal award, but have not yet been obligated to local projects.

Note 2: Decrease in obligated funding between FY2022 and FY2023 for DR-4317 is related to deobligation of funds by some subrecipients due to lack of interest from local residents.

PROGRAM DESCRIPTION

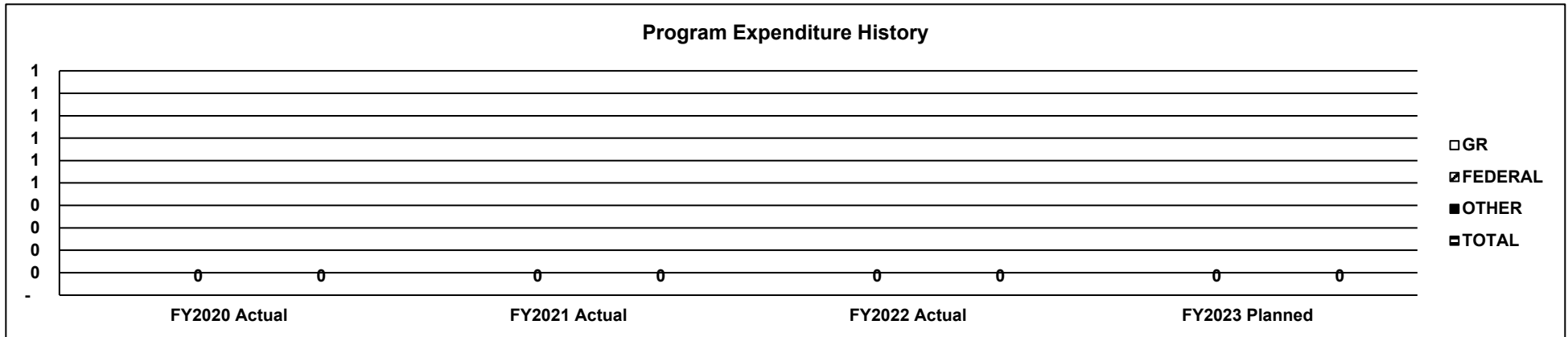
Department: **Economic Development**

HB Sections: 7.040

Program Name: **Community Development Block Grant Program-Disaster Recovery**

Program is found in the following core budget(s): **CDBG-DR Program**

3. Provide actual expenditures for the prior three fiscal years and planned expenditures for the current fiscal year. (Note: Amounts do not include fringe benefit costs.)



Program Expenditure History can be found in the regular CDBG Program Description Form.

4. What are the sources of the "Other " funds?

N/A

5. What is the authorization for this program, i.e., federal or state statute, etc.? (Include the federal program number, if applicable.)

42 USC Section 5301 et. Seq., 24 CFR Part 570, and the MO Consolidated Plan submitted to the US Dept. of Housing and Urban Development.

6. Are there federal matching requirements? If yes, please explain.

No, the \$1 for \$1 match required for the State's administrative funds, after the first \$100,000 was waived by federal register for DR and MIT programs.

7. Is this a federally mandated program? If yes, please explain.

The program is a formula block grant provided to the State of Missouri, established by a federal register notice from Congress and implemented by HUD after a presidentially-declared disaster.

CORE DECISION ITEM

Department: Economic Development
Division: Business and Community Solutions
Core: Community Development Block Grant (CDBG) Federal Stimulus

Budget Unit 43047C
HB Section 7.040

1. CORE FINANCIAL SUMMARY

	FY 2024 Budget Request			
	GR	Federal	Other	Total
PS	0	0	0	0
EE	0	0	0	0
PSD	0	30,123,396	0	30,123,396
TRF	0	0	0	0
Total	0	30,123,396	0	30,123,396
FTE	0.00	0.00	0.00	0.00

Est. Fringe	0	0	0	0
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Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.

Federal Funds: Economic Development Federal Stimulus Fund (2360)

	FY 2024 Governor's Recommendation			
	GR	Fed	Other	Total
PS	0	0	0	0
EE	0	0	0	0
PSD	0	30,123,396	0	30,123,396
TRF	0	0	0	0
Total	0	30,123,396	0	30,123,396
FTE	0.00	0.00	0.00	0.00

Est. Fringe	0	0	0	0
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Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.

Federal Funds: Economic Development Federal Stimulus Fund (2360)

2. CORE DESCRIPTION

The CDBG program budget has been divided into three separate budget units - CDBG, CDBG-Disaster Recovery, and CDBG-Federal Stimulus - in order to provide better transparency in the future regarding expenditures and performance measures.

The Community Development Block Grant-Covid (CDBG-CV) program provides federal grants awarded by the U.S. Department of Housing and Urban Development (HUD) to cities and counties for community development projects that: (1) benefit at least 51% low and moderate income persons; (2) eliminate slum and blight; or (3) meet urgent threats to health and safety. All projects are required to demonstrate how they assist the community preventing, preparing for, or recovering from COVID-19 impacts.

CDBG-eligible projects may include: (1) infrastructure expansion and improvement (water, sewer, bridge, street, drainage); (2) community facility improvements and additions (e.g. senior centers, food banks, fire stations, child education centers, etc.); (3) demolition of vacant, dilapidated structures; (4) certain economic development projects to help communities grow local businesses, attract new businesses, and provide crucial capital to spur entrepreneurship; and (5) emergency/disaster recovery funding that provides assistance to communities to address conditions that pose a serious and immediate threat to the health and welfare of the community.

In response to the coronavirus, HUD allocated approximately \$43 million from CARES Act CDBG funds for the state to prepare, respond, and recover from COVID-19 impacts to Missouri.

CORE DECISION ITEM

Department: Economic Development

Budget Unit 43047C

Division: Business and Community Solutions

Core: Community Development Block Grant (CDBG) Federal Stimulus

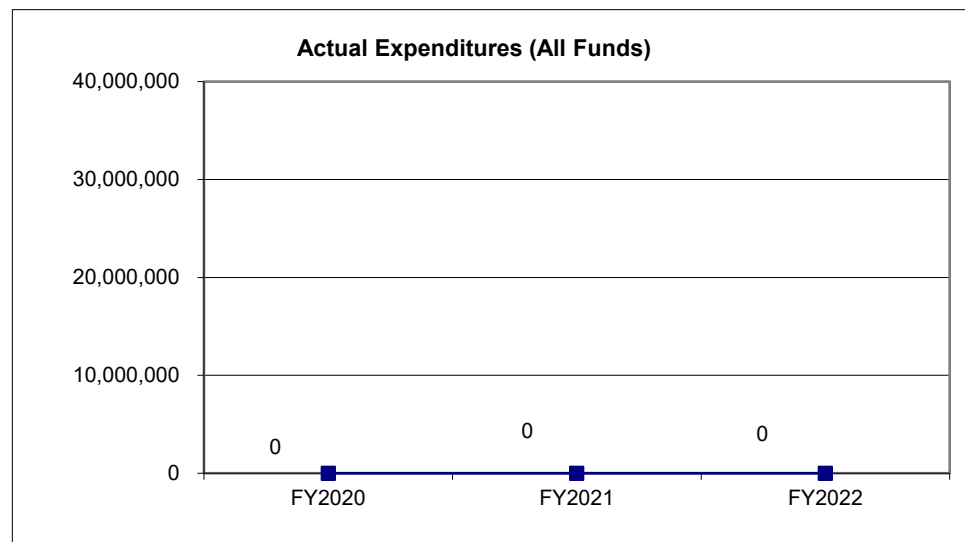
HB Section 7.040

3. PROGRAM LISTING (list programs included in this core funding)

Community Development Block Grant (CDBG) Federal Stimulus

4. FINANCIAL HISTORY

	FY2020 Actual	FY2021 Actual	FY2022 Actual	FY2023 Current Yr.
Appropriation (All Funds)	0	0	0	0
Less Reverted (All Funds)	0	0	0	0
Less Restricted (All Funds)*	0	0	0	0
Budget Authority (All Funds)	0	0	0	0
Actual Expenditures (All Funds)	0	0	0	0
Unexpended (All Funds)	0	0	0	0
Unexpended, by Fund:				
General Revenue	0	0	0	0
Federal	0	0	0	0
Other	0	0	0	0



*Restricted amount is as of: _____

Reverted includes Governor's standard 3 percent reserve (when applicable).

Restricted includes any extraordinary expenditure restriction (when applicable).

NOTES: Previously, spending for CDBG-Federal Stimulus Grants was found in the CDBG regular Core Decision Item (CDI) form. Going forward, it will be reflected here.

CORE RECONCILIATION DETAIL

DEPARTMENT OF ECONOMIC DEVELOPMENT CDBG FEDERAL STIMULUS PROGRAM

5. CORE RECONCILIATION DETAIL

			Budget Class	FTE	GR	Federal	Other	Total	Explanation
DEPARTMENT CORE ADJUSTMENTS									
Core Reallocation	1349	2957	PD	0.00	0	30,123,396	0	30,123,396	Reallocation to separate CDBG programs
NET DEPARTMENT CHANGES				0.00	0	30,123,396	0	30,123,396	
DEPARTMENT CORE REQUEST									
			PD	0.00	0	30,123,396	0	30,123,396	
			Total	0.00	0	30,123,396	0	30,123,396	
GOVERNOR'S RECOMMENDED CORE									
			PD	0.00	0	30,123,396	0	30,123,396	
			Total	0.00	0	30,123,396	0	30,123,396	

Department of Economic Development

DECISION ITEM SUMMARY

Budget Unit								
Decision Item	FY 2022	FY 2022	FY 2023	FY 2023	FY 2024	FY 2024	FY 2024	FY 2024
Budget Object Summary	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Fund	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
CDBG FEDERAL STIMULUS PROGRAM								
CORE								
PROGRAM-SPECIFIC								
DED FEDERAL STIMULUS	0	0.00	0	0.00	30,123,396	0.00	30,123,396	0.00
TOTAL - PD	0	0.00	0	0.00	30,123,396	0.00	30,123,396	0.00
TOTAL	0	0.00	0	0.00	30,123,396	0.00	30,123,396	0.00
GRAND TOTAL	\$0	0.00	\$0	0.00	\$30,123,396	0.00	\$30,123,396	0.00

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Department of Economic Development

DECISION ITEM DETAIL

Budget Unit	FY 2022	FY 2022	FY 2023	FY 2023	FY 2024	FY 2024	FY 2024	FY 2024
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
CDBG FEDERAL STIMULUS PROGRAM								
CORE								
PROGRAM DISTRIBUTIONS	0	0.00	0	0.00	30,123,396	0.00	30,123,396	0.00
TOTAL - PD	0	0.00	0	0.00	30,123,396	0.00	30,123,396	0.00
GRAND TOTAL	\$0	0.00	\$0	0.00	\$30,123,396	0.00	\$30,123,396	0.00
GENERAL REVENUE	\$0	0.00	\$0	0.00	\$0	0.00	\$0	0.00
FEDERAL FUNDS	\$0	0.00	\$0	0.00	\$30,123,396	0.00	\$30,123,396	0.00
OTHER FUNDS	\$0	0.00	\$0	0.00	\$0	0.00	\$0	0.00

PROGRAM DESCRIPTION

Department: Economic Development

HB Sections: 7.040

Program Name: Community Development Block Grant Program Federal Stimulus

Program is found in the following core budget(s): CDBG Program (Federal Stimulus)

1a. What strategic priority does this program address?

Customer Centric

1b. What does this program do?

The Community Development Block Grant- COVID (CDBG-CV) program provides funding and expertise to develop viable communities and build economic development capacity by leveraging resources and connecting stakeholders toward a common goal while meeting one or more of the following criteria:

- (1) Benefit at least 51% low and moderate income (LMI) persons; (2) eliminate slum and blight; or (3) meet urgent threats to health and safety. CDBG is a federally-funded program that provides grants to "non-entitlement" communities, or municipalities with populations under 50,000 and counties with populations under 200,000 for preventing, preparing for, or recovering from COVID-19 impacts, but Federal Registers governing the use of CDBG special allocations allow a portion of funding to provide grants to entitlement communities.

The State administers multiple CDBG grants, many of which are reserved for specific purposes identified by federal register. This CDI is exclusively for the 2020 CDBG-COVID (CDBG-CV) - \$43,033,423 - to help communities prevent, prepare for, and respond to COVID-19 in a variety of ways.

2a. Provide an activity measure(s) for the program.

	FY2020		FY2021		FY2022		FY2023	FY2024	FY2025
	Projected	Actual	Projected	Actual	Projected	Actual	Projected	Projected	Projected
CDBG-CV Funds Obligated	N/A	N/A	N/A	N/A	N/A	\$41.4 M	\$41.7 M	\$41.7 M	\$41.7 M
CDBG-CV Funds Expended	N/A	N/A	\$23M	0	\$20M	\$.36M	\$10.8 M	\$21.5 M	\$6.5 M
Projects Closed	N/A	N/A	N/A	N/A	N/A	N/A	11	21	6

Note 1: Numbers are based on funds drawn on projects per Fiscal Year. Average period of performance for a CDBG project is 3 years; therefore, the annual expenditure and actual amount take into account each project spending a percentage of total allocation. A majority of project expenditures are anticipated to occur in FY24.

Note 2: CARES Act CDBG-CV Funds are projected to expend from FY2022 to FY2025.

Note 3: DED did not receive an executed grant agreement from HUD until June 2021 and delays were experienced in obligating funds. DED has since obligated nearly all non-administrative funds to local projects and anticipates no issue in meeting obligation or expenditures timeliness requirements from HUD.

Note 4: CDBG-CV is a one-time allocation resulting in 38 projects being awarded. This number is not expected to change, so Projects Closed will demonstrate activity under the program over time.

2b. Provide a measure(s) of the program's quality.

	FY2020	FY2021		FY2022		FY2023	FY2024	FY2025
	Actual	Projected	Actual	Projected	Actual	Projected	Projected	Projected
Customer Service Experience	87%	90%	74%	95%	85%	95%	95%	95%

Note 1: Percentage of customers who rated their experience as "very" or "somewhat" positive.

Note 2: FY2022 results based on August 2022 survey that included 33 respondents.

Note 3: Customer Service Experience includes feedback related to all CDBG programs.

PROGRAM DESCRIPTION

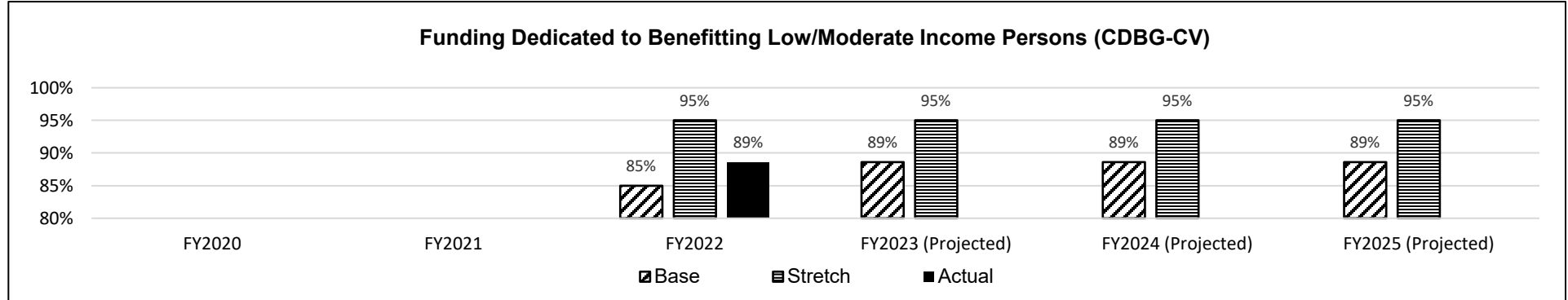
Department: Economic Development

HB Sections: 7.040

Program Name: Community Development Block Grant Program Federal Stimulus

Program is found in the following core budget(s): CDBG Program (Federal Stimulus)

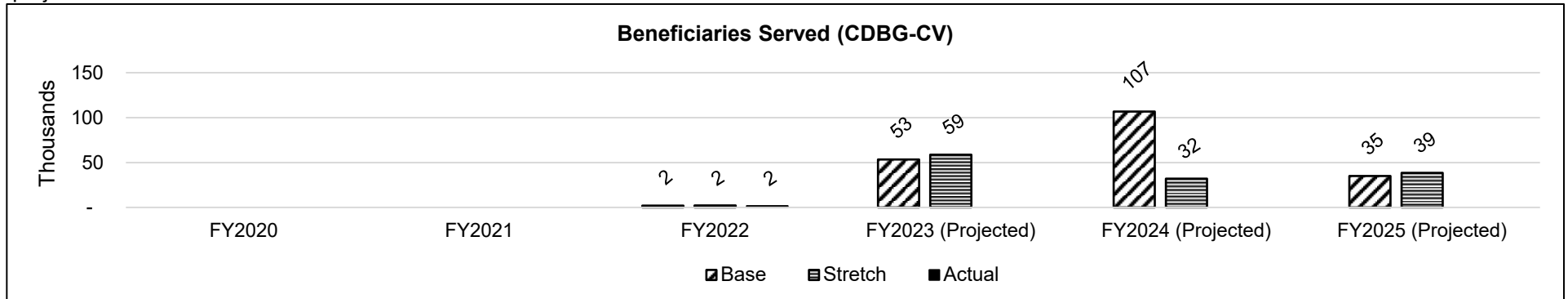
2c. Provide a measure(s) of the program's impact.



Note 1: Calculated by dividing dollar amount of approved projects in a Fiscal Year that will benefit low and moderate income (LMI) persons by the total dollar amount of the grant.

Note 2: HUD requires that a minimum of 70% of the state's annual allocation be awarded for projects benefitting LMI persons; however, it is Missouri's goal that at least 85% of the projects will benefit LMI persons.

Note 3: Stretch target is set at 95% due to the fact that demolition (slum and blight national objective) and emergency (urgent threat national objective) projects might also need to be funded, and those national objectives do not require a 51% LMI benefit; therefore, Stretch includes a "cushion" for those emergency projects.



Note 1: Beneficiaries Served are individuals directly or indirectly served by the project being performed. Current and past Beneficiaries Served are reported based on projects that are completed and closed within a fiscal year. Projected Beneficiaries Served are based on estimates included in proposals and applications.

Note 2: Beneficiaries Served is limited by the population characteristics of the applicant, including %LMI and HUD-identified disaster impact level. As such, stretch goal is inherently limited per population. To reflect this limitation, stretch targets are stated as 10% above base.

Note 3: Beneficiaries Served (CDBG-CV) has multiple variables since funds may be used for: (1) both entitlement (more densely populated) and non-entitlement (less densely populated) communities; and (2) infrastructure projects which indirectly affects a bigger population. Base and Stretch targets are considerably lower than FY2020 actuals since it is likely for recovery funds to be more weighted towards rural areas and housing than in FY2020.

PROGRAM DESCRIPTION

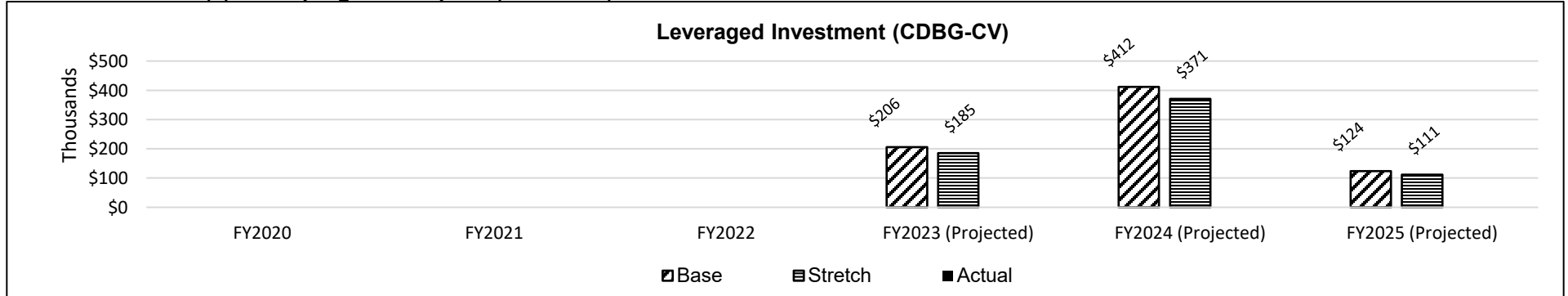
Department: Economic Development

HB Sections: 7.040

Program Name: Community Development Block Grant Program Federal Stimulus

Program is found in the following core budget(s): CDBG Program (Federal Stimulus)

2c. Provide a measure(s) of the program's impact. (continued)



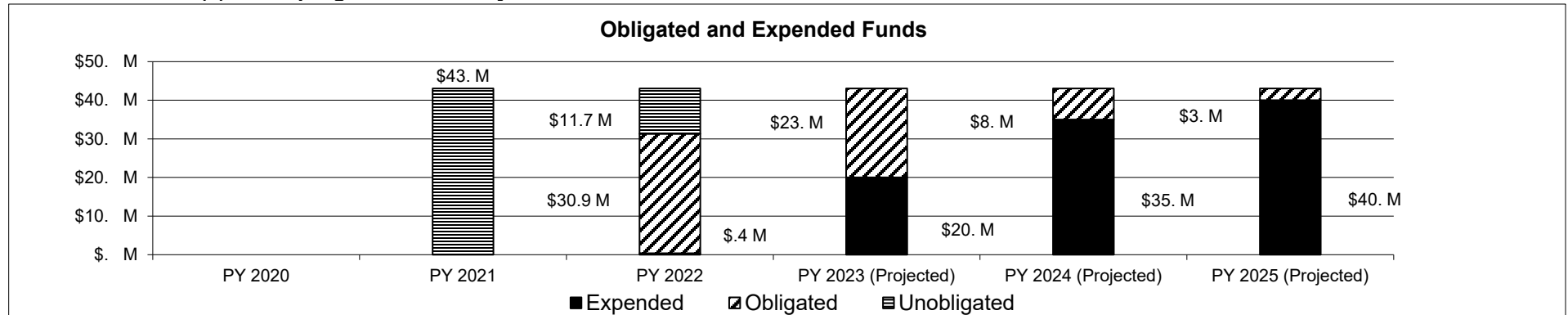
Note 1: CDBG does not require matching from subrecipients, as it acts as a gap financing tool. Leveraged funds vary by project based on the financial resources available to the subrecipient at the time of application, which is highly variable.

Note 2: Leveraged investment are non-CDBG-CV funds (local, state, or federal) that are used in conjunction with CDBG-CV funds to aid in financing a particular project.

Note 3: Leveraged investment calculation based on all CDBG projects except economic development which have high variations by project and year.

Note 4: Future projected Base is calculated using the average of previous years while the Stretch calculation utilizes this number and increases projection by 10%.

2d. Provide a measure(s) of the program's efficiency.



Note 1: Missouri's CDBG - CV Grant Award was ~\$43.0 M.

Note 2: Note 1: "PY" = Program Year April 1 - March 31.

Note 2: HUD requires all CDBG - CV funds to be expended by August 2026.

Note 3: FY2022 shows only 0.4M in unexpended funds as only one project had been obligated by FYE.

PROGRAM DESCRIPTION

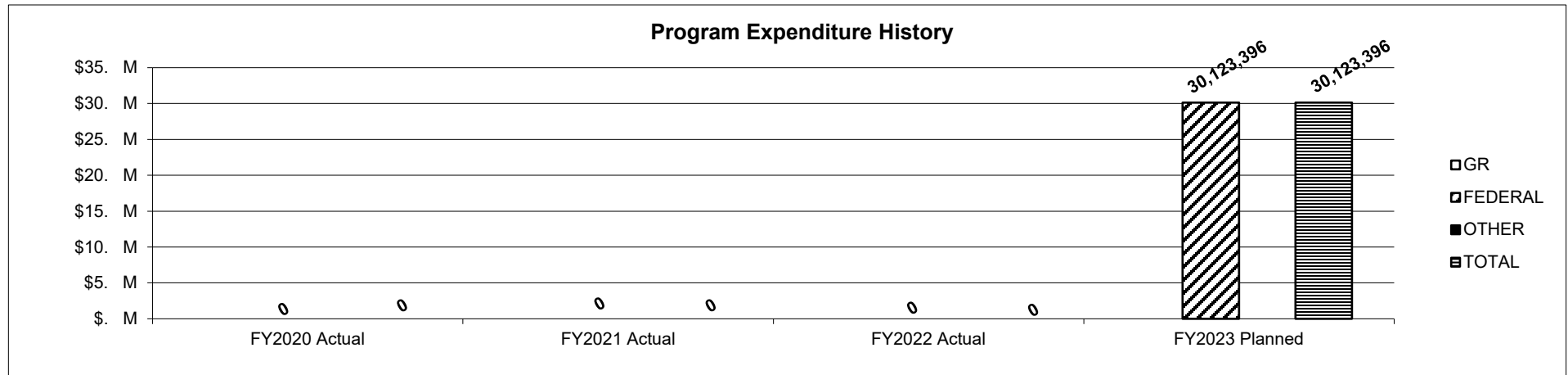
Department: Economic Development

HB Sections: 7.040

Program Name: Community Development Block Grant Program Federal Stimulus

Program is found in the following core budget(s): CDBG Program (Federal Stimulus)

3. Provide actual expenditures for the prior three fiscal years and planned expenditures for the current fiscal year. *(Note: Amounts do not include fringe benefit costs.)*



4. What are the sources of the "Other " funds?

N/A

5. What is the authorization for this program, i.e., federal or state statute, etc.? (Include the federal program number, if applicable.)

42 USC Section 5301 et. Seq., 24 CFR Part 570, and the MO Consolidated Plan submitted to the US Dept. of Housing and Urban Development.

6. Are there federal matching requirements? If yes, please explain.

No, the \$1 for \$1 match required for the State's administrative funds, after the first \$100,000 was waived by federal register for the CV program.

7. Is this a federally mandated program? If yes, please explain.

The program is a formula block grant provided to the State of Missouri, established by a federal register notice from Congress and implemented by HUD for the prevention, preparation, or recovery from COVID-19.

CORE DECISION ITEM

Department: Economic Development					Budget Unit <u>43055C</u>				
Division: Business and Community Solutions					HB Section <u>7.045</u>				
Core: Main Street Program									
1. CORE FINANCIAL SUMMARY									
FY 2024 Budget Request					FY 2024 Governor's Recommendation				
	GR	Federal	Other	Total		GR	Fed	Other	Total
PS	0	0	0	0	PS	0	0	0	0
EE	0	0	0	0	EE	0	0	0	0
PSD	0	0	700,000	700,000	PSD	0	0	700,000	700,000
TRF	0	0	0	0	TRF	0	0	0	0
Total	0	0	700,000	700,000	Total	0	0	700,000	700,000
FTE					FTE				
	0.00	0.00	0.00	0.00		0.00	0.00	0.00	0.00
Est. Fringe	0	0	0	0	Est. Fringe	0	0	0	0
<i>Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.</i>					<i>Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.</i>				
Other Funds: Economic Development Advancement Fund (0783)					Other Funds: Economic Development Advancement Fund (0783)				
Notes:					Notes:				
2. CORE DESCRIPTION									
This core decision item establishes the spending authority for the Main Street Program, a community revitalization training program administered by the nonprofit Missouri Main Street Connection (MMSC). The Department of Economic Development (DED) contracts with the MMSC programs on behalf of Missouri communities. The program provides technical assistance and training for local governments, business organizations, merchants, and property owners across the State to enhance their community and economic revitalization efforts for older central business districts and neighborhoods.									
MMSC pays a membership to the National Main Street organization, which provides the services of a Senior Program Officer to (1) review the communities' progress and accomplishments and (2) determine if they are meeting the 10 designated criteria established by National Main Street Center to become nationally recognized.									
3. PROGRAM LISTING (list programs included in this core funding)									
Main Street Program									

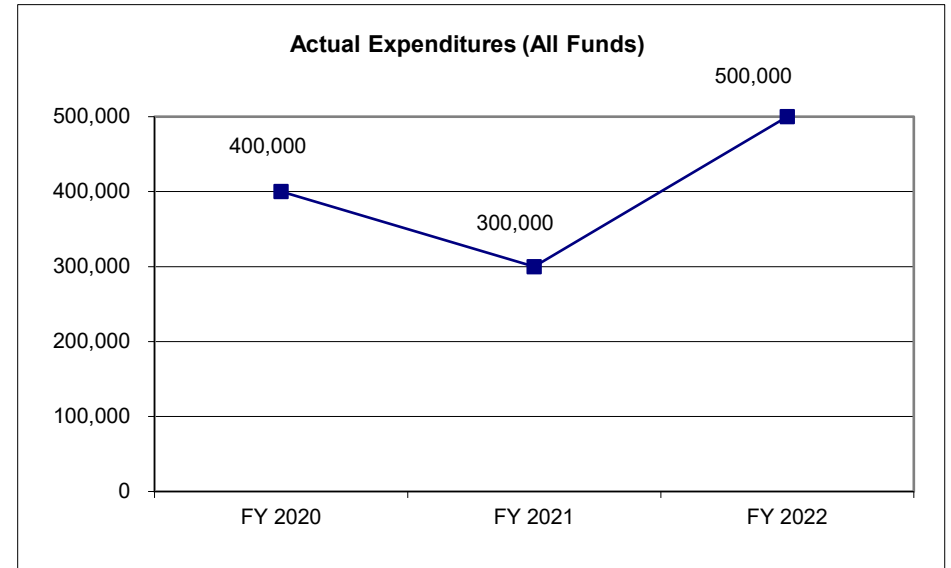
CORE DECISION ITEM

Department: Economic Development
Division: Business and Community Solutions
Core: Main Street Program

Budget Unit 43055C
HB Section 7.045

4. FINANCIAL HISTORY

	FY 2020 Actual	FY 2021 Actual	FY 2022 Actual	FY 2023 Current Yr.
Appropriation (All Funds)	400,000	300,000	500,000	700,000
Less Reverted (All Funds)	0	0	0	0
Less Restricted (All Funds)*	0	0	0	0
Budget Authority (All Funds)	400,000	300,000	500,000	700,000
Actual Expenditures (All Funds)	400,000	300,000	500,000	N/A
Unexpended (All Funds)	0	0	0	N/A
Unexpended, by Fund:				
General Revenue	0	0	0	N/A
Federal	0	0	0	N/A
Other	0	0	0	N/A



*Restricted amount is as of: _____

Reverted includes Governor's standard 3 percent reserve (when applicable).
 Restricted includes any extraordinary expenditure restriction (when applicable).

NOTES:

CORE RECONCILIATION DETAIL

**DEPARTMENT OF ECONOMIC DEVELOPMENT
MAINSTREET PROGRAM**

5. CORE RECONCILIATION DETAIL

	Budget Class	FTE	GR	Federal	Other	Total	Explanation
TAFP AFTER VETOES	PD	0.00	0	0	700,000	700,000	
	Total	0.00	0	0	700,000	700,000	
DEPARTMENT CORE REQUEST	PD	0.00	0	0	700,000	700,000	
	Total	0.00	0	0	700,000	700,000	
GOVERNOR'S RECOMMENDED CORE	PD	0.00	0	0	700,000	700,000	
	Total	0.00	0	0	700,000	700,000	

Department of Economic Development

DECISION ITEM SUMMARY

Budget Unit								
Decision Item	FY 2022	FY 2022	FY 2023	FY 2023	FY 2024	FY 2024	FY 2024	FY 2024
Budget Object Summary	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Fund	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
MAINSTREET PROGRAM								
CORE								
PROGRAM-SPECIFIC								
ECON DEVELOP ADVANCEMENT FUND	500,000	0.00	700,000	0.00	700,000	0.00	700,000	0.00
TOTAL - PD	500,000	0.00	700,000	0.00	700,000	0.00	700,000	0.00
TOTAL	500,000	0.00	700,000	0.00	700,000	0.00	700,000	0.00
GRAND TOTAL	\$500,000	0.00	\$700,000	0.00	\$700,000	0.00	\$700,000	0.00

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Department of Economic Development

DECISION ITEM DETAIL

Budget Unit	FY 2022	FY 2022	FY 2023	FY 2023	FY 2024	FY 2024	FY 2024	FY 2024
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
MAINSTREET PROGRAM								
CORE								
PROGRAM DISTRIBUTIONS	500,000	0.00	700,000	0.00	700,000	0.00	700,000	0.00
TOTAL - PD	500,000	0.00	700,000	0.00	700,000	0.00	700,000	0.00
GRAND TOTAL	\$500,000	0.00	\$700,000	0.00	\$700,000	0.00	\$700,000	0.00
GENERAL REVENUE	\$0	0.00	\$0	0.00	\$0	0.00	\$0	0.00
FEDERAL FUNDS	\$0	0.00	\$0	0.00	\$0	0.00	\$0	0.00
OTHER FUNDS	\$500,000	0.00	\$700,000	0.00	\$700,000	0.00	\$700,000	0.00

PROGRAM DESCRIPTION

Department: Economic Development

HB Section(s): 7.045

Program Name: Main Street

Program is found in the following core budget(s): Main Street

1a. What strategic priority does this program address?

Customer Centric

1b. What does this program do?

- The purpose of the Main Street Program is to provide educational workshops, technical assistance, and training for representatives from Missouri's local governments, business organizations, merchants, and property owners to enhance their community and economic revitalization efforts for older central business districts and neighborhoods.
- On behalf of Missouri communities, the Department of Economic Development (DED) contracts with the nonprofit Missouri Main Street Connection (MMSMC) to administer this statewide program.
- MMSMC provides a payment to the National Main Street Center for the State Coordinator Partner Membership. This membership provides the services of a Senior Program Officer to (1) assess the communities' progress and accomplishments and (2) determine if they are meeting the designated criteria established by National Main Street Center to become nationally recognized as an accredited community.

2a. Provide an activity measure(s) for the program.

	FY2020		FY2021		FY2022		FY2023	FY2024	FY2025
	Projected	Actual	Projected	Actual	Projected	Actual	Projected	Projected	Projected
Individuals Trained	2,400	2,689	2,700	3,030	2,800	3,284	3,448	3,620	3,801
Assessed Communities	42	52	55	48	58	59	60	62	64
Accredited Communities	24	48	50	45	52	54	54	56	58

Note 1: Projected amounts are calculated by an approximate average increase of 5% in Individuals Trained, an increase of an approximate average of 2 communities assessed each year and an increase of an average of 2 communities accredited each year.

Note 2: Number of individuals trained in FY2021 increased due to monthly webinars that were held during COVID. Future projections are lower as webinars will only be held quarterly going forward.

2b. Provide a measure(s) of the program's quality.

	FY2020	FY2021		FY2022		FY2023	FY2024	FY2025
	Actual	Projected	Actual	Projected	Actual	Projected	Projected	Projected
Customers Satisfied with Knowledge of MMSMC Staff	99%	86%	95%	95%	95%	95%	95%	95%
Customers Satisfied with Information/ Presentations Received from MMSMC	93%	94%	95%	95%	95%	95%	95%	95%
Customers Satisfied with Overall Experience with MMSMC	92%	92%	95%	95%	93%	95%	95%	95%

Note 1: In FY2022, 240 customers responded to the satisfaction survey.

Note 2: Results of customer survey depicts percentage of respondents that were somewhat or very satisfied with service.

PROGRAM DESCRIPTION

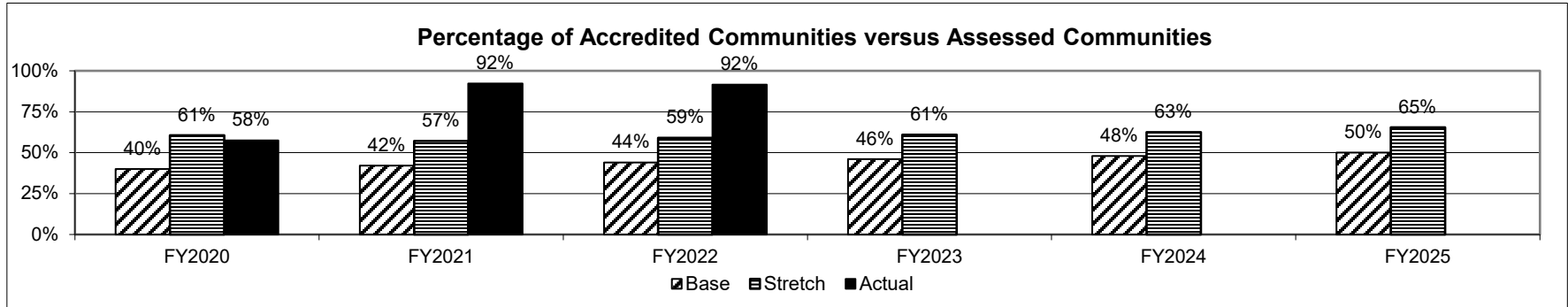
Department: Economic Development

HB Section(s): 7.045

Program Name: Main Street

Program is found in the following core budget(s): Main Street

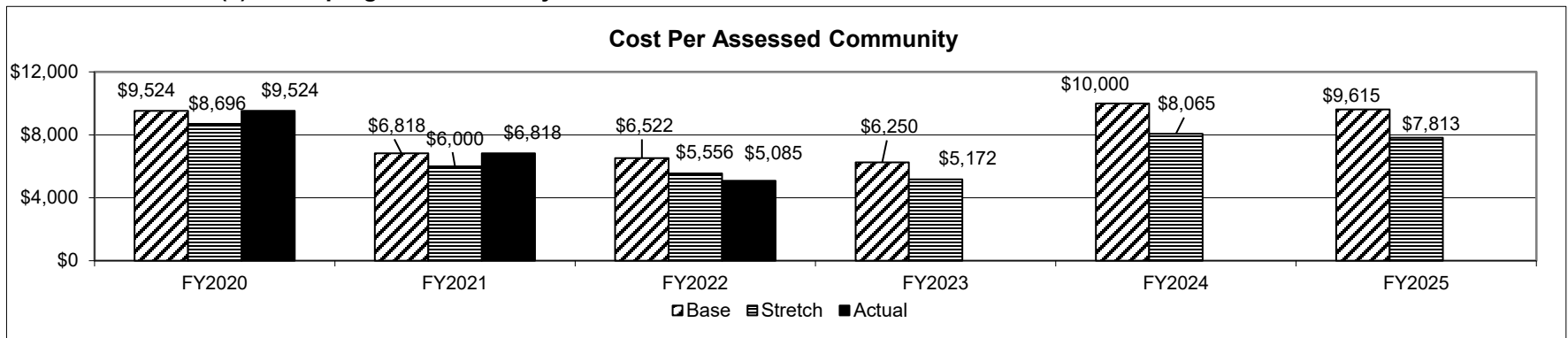
2c. Provide a measure(s) of the program's impact.



Note 1: Depicts ratio of Communities Receiving National Accreditation versus Assessed Communities.

Note 2: Base target is an increase of 2 percentage points from prior year Base target and Stretch target assumes an increase of 2 percentage points from prior year Stretch target.

2d. Provide a measure(s) of the program's efficiency.



Note 1: Depicts Program Dollars spent per Assessed Community.

Note 2: Base target is an increase of an additional two assessed communities from prior year and stretch is an increase of an additional four assessed communities from prior year.

Note 3: The appropriation for MMSC decreased from \$400,000 to \$300,000 in FY2021 and then increased to \$500,000 in FY2022.

PROGRAM DESCRIPTION

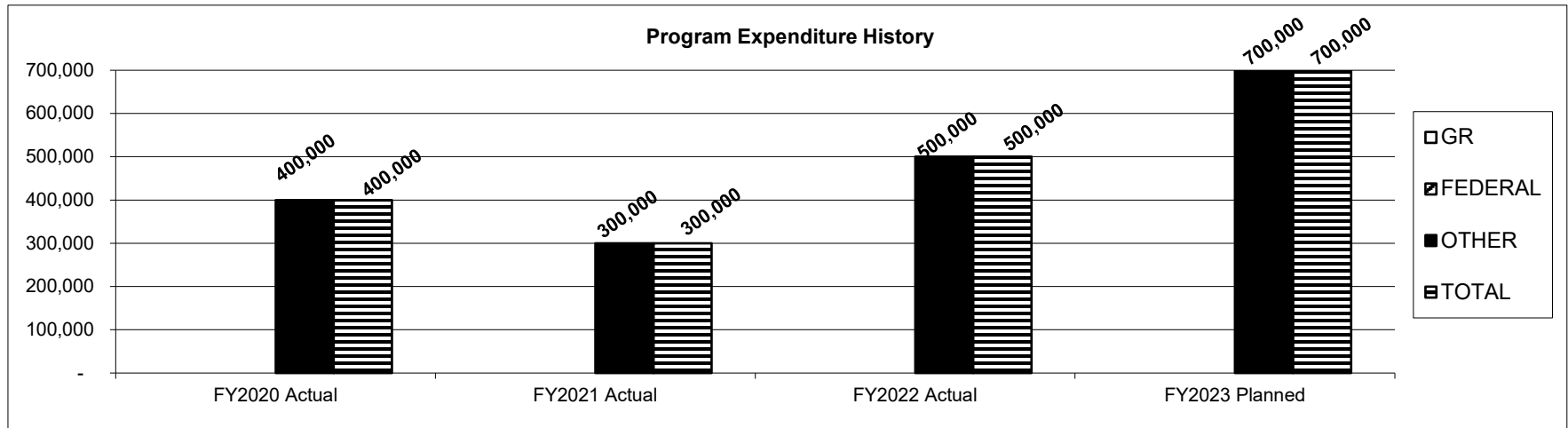
Department: Economic Development

HB Section(s): 7.045

Program Name: Main Street

Program is found in the following core budget(s): Main Street

3. Provide actual expenditures for the prior three fiscal years and planned expenditures for the current fiscal year. *(Note: Amounts do not include fringe benefit costs.)*



4. What are the sources of the "Other " funds?

Economic Development Advancement Fund (0783)

5. What is the authorization for this program, i.e., federal or state statute, etc.? (Include the federal program number, if applicable.)

Sections 251.470 to 251.485, RSMo.

6. Are there federal matching requirements? If yes, please explain.

No

7. Is this a federally mandated program? If yes, please explain.

No

CORE DECISION ITEM

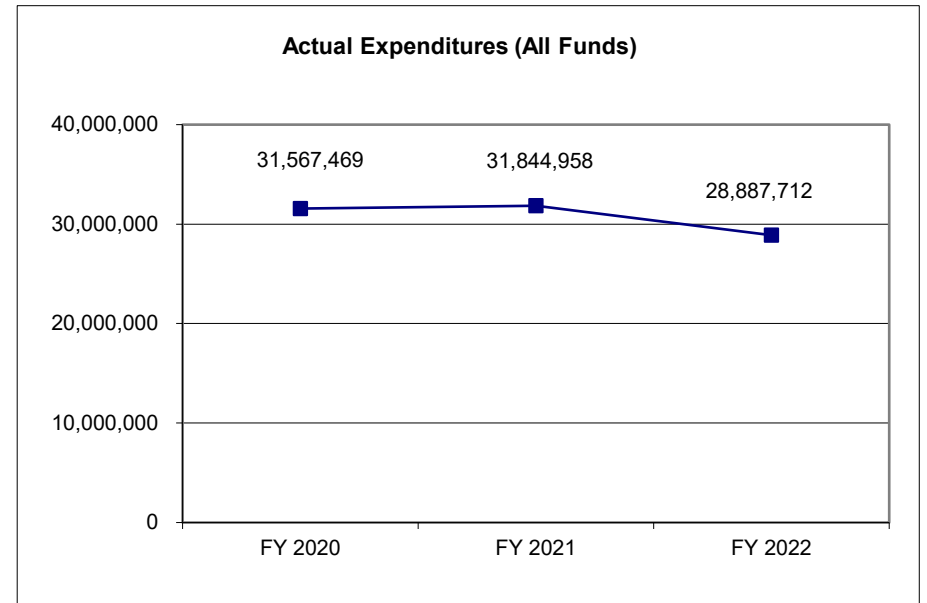
Department: Economic Development					Budget Unit <u>43065C</u>				
Division: Business and Community Solutions									
Core: Tax Increment Financing (TIF) Transfer					HB Section <u>7.050</u>				
1. CORE FINANCIAL SUMMARY									
FY 2024 Budget Request					FY 2024 Governor's Recommendation				
	GR	Federal	Other	Total		GR	Fed	Other	Total
PS	0	0	0	0	PS	0	0	0	0
EE	0	0	0	0	EE	0	0	0	0
PSD	0	0	0	0	PSD	0	0	0	0
TRF	36,856,615	0	0	36,856,615	TRF	36,856,615	0	0	36,856,615
Total	36,856,615	0	0	36,856,615	Total	36,856,615	0	0	36,856,615
FTE					FTE				
	0.00	0.00	0.00	0.00		0.00	0.00	0.00	0.00
Est. Fringe	0	0	0	0	Est. Fringe	0	0	0	0
<i>Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.</i>					<i>Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.</i>				
Other Funds:					Other Funds:				
Notes:					Notes:				
2. CORE DESCRIPTION									
<p>This core decision item is the required General Revenue transfer that provides funding for the Tax Increment Financing (TIF) program. It provides funds to remit for the tax increment financing captured via state economic activity taxes generated as a result of planned redevelopment activities within a prescribed area. The net new taxes generated are captured in accordance with the law, for approved projects, and used to pay eligible redevelopment costs. Those costs include public infrastructure necessary to generate reuse of the properties.</p>									
3. PROGRAM LISTING (list programs included in this core funding)									
State Tax Increment Financing Program									

CORE DECISION ITEM

Department: Economic Development	Budget Unit	43065C
Division: Business and Community Solutions		
Core: Tax Increment Financing (TIF) Transfer	HB Section	7.050

4. FINANCIAL HISTORY

	FY 2020 Actual	FY 2021 Actual	FY 2022 Actual	FY 2023 Current Yr.
Appropriation (All Funds)	32,526,457	31,844,958	31,844,958	36,856,615
Less Reverted (All Funds)	(958,988)	0	(955,349)	(1,105,698)
Less Restricted (All Funds)*	0	0	0	0
Budget Authority (All Funds)	31,567,469	31,844,958	30,889,609	35,750,917
Actual Expenditures (All Funds)	31,567,469	31,844,958	28,887,712	N/A
Unexpended (All Funds)	0	0	2,001,897	N/A
Unexpended, by Fund:				
General Revenue	0	0	2,001,897	N/A
Federal	0	0	0	N/A
Other	0	0	0	N/A
	(1)	(2)	(3)	



*Restricted amount is as of: _____

Reverted includes Governor's standard 3 percent reserve (when applicable) and any extraordinary withholdings.

Restricted includes any Governor's Expenditure Restrictions which remained at the end of the fiscal year (when applicable)

NOTES:

- (1) Transfer from GR to Missouri Supplement Tax Increment Financing Fund. Funds are only paid out as projects generate increment.
- (2) Reserve released to allow full appropriation to be used for project payments. Reserve covered by MODESA unexpended appropriation.
- (3) Total cumulative project performance was lower than what was originally projected (and appropriated). Projections occur prior to actual project performance, which can result in some funding being unexpended if projects do not perform as originally expected.

CORE RECONCILIATION DETAIL

**DEPARTMENT OF ECONOMIC DEVELOPMENT
STATE TIF PROGRAM TRANSFER**

5. CORE RECONCILIATION DETAIL

	Budget Class	FTE	GR	Federal	Other	Total	Explanation
TAFP AFTER VETOES							
	TRF	0.00	36,856,615	0	0	36,856,615	
	Total	0.00	36,856,615	0	0	36,856,615	
DEPARTMENT CORE REQUEST							
	TRF	0.00	36,856,615	0	0	36,856,615	
	Total	0.00	36,856,615	0	0	36,856,615	
GOVERNOR'S RECOMMENDED CORE							
	TRF	0.00	36,856,615	0	0	36,856,615	
	Total	0.00	36,856,615	0	0	36,856,615	

Department of Economic Development

DECISION ITEM SUMMARY

Budget Unit								
Decision Item	FY 2022	FY 2022	FY 2023	FY 2023	FY 2024	FY 2024	FY 2024	FY 2024
Budget Object Summary	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Fund	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
STATE TIF PROGRAM TRANSFER								
CORE								
FUND TRANSFERS								
GENERAL REVENUE	28,887,712	0.00	36,856,615	0.00	36,856,615	0.00	36,856,615	0.00
TOTAL - TRF	28,887,712	0.00	36,856,615	0.00	36,856,615	0.00	36,856,615	0.00
TOTAL	28,887,712	0.00	36,856,615	0.00	36,856,615	0.00	36,856,615	0.00
GRAND TOTAL	\$28,887,712	0.00	\$36,856,615	0.00	\$36,856,615	0.00	\$36,856,615	0.00

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Department of Economic Development

DECISION ITEM DETAIL

Budget Unit	FY 2022	FY 2022	FY 2023	FY 2023	FY 2024	FY 2024	FY 2024	FY 2024
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
STATE TIF PROGRAM TRANSFER								
CORE								
TRANSFERS OUT	28,887,712	0.00	36,856,615	0.00	36,856,615	0.00	36,856,615	0.00
TOTAL - TRF	28,887,712	0.00	36,856,615	0.00	36,856,615	0.00	36,856,615	0.00
GRAND TOTAL	\$28,887,712	0.00	\$36,856,615	0.00	\$36,856,615	0.00	\$36,856,615	0.00
GENERAL REVENUE	\$28,887,712	0.00	\$36,856,615	0.00	\$36,856,615	0.00	\$36,856,615	0.00
FEDERAL FUNDS	\$0	0.00	\$0	0.00	\$0	0.00	\$0	0.00
OTHER FUNDS	\$0	0.00	\$0	0.00	\$0	0.00	\$0	0.00

PROGRAM DESCRIPTION

Department: Economic Development

HB Section(s): 7.050

Program Name: State Tax Increment Financing (TIF) Program

Program is found in the following core budget(s): Tax Increment Financing (TIF) Transfer

1a. What strategic priority does this program address?

Customer Centric

1b. What does this program do?

This transfer provides general revenue funding for the state TIF program. Tax increment financing (TIF) captures state economic activity taxes generated as a result of planned redevelopment activities within a prescribed area. The net new taxes generated for approved projects are captured in accordance with the law and used to pay eligible redevelopment costs. Those costs include public infrastructure necessary to generate reuse of the properties.

2a. Provide an activity measure(s) for the program.

This is a transfer; refer to the TIF Core for measures.

2b. Provide a measure(s) of the program's quality.

This is a transfer; refer to the TIF Core for measures.

2c. Provide a measure(s) of the program's impact.

This is a transfer; refer to the TIF Core for measures.

2d. Provide a measure(s) of the program's efficiency.

This is a transfer; refer to the TIF Core for measures.

PROGRAM DESCRIPTION

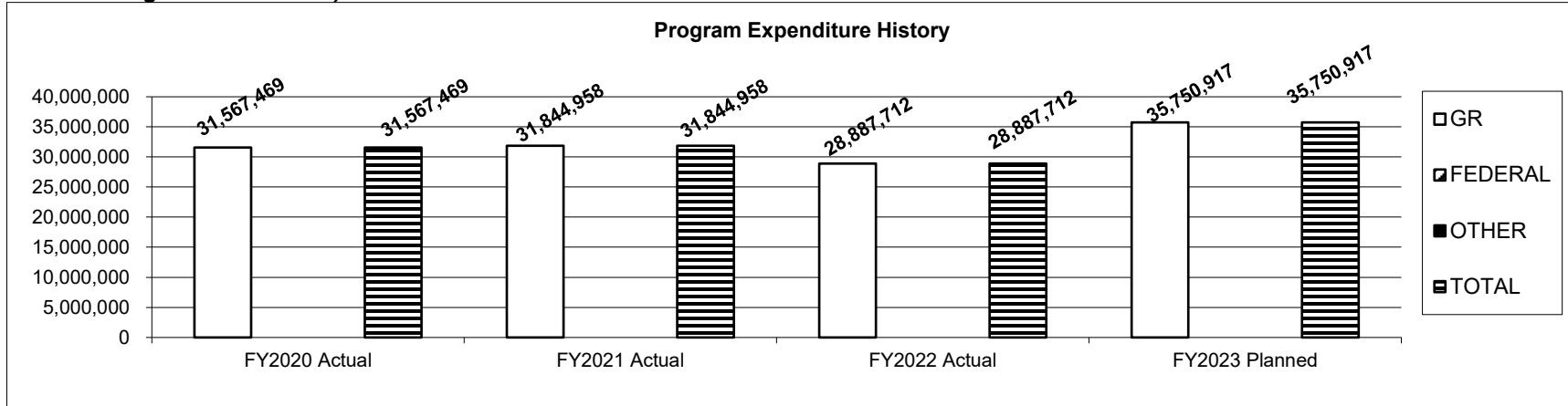
Department: Economic Development

HB Section(s): 7.050

Program Name: State Tax Increment Financing (TIF) Program

Program is found in the following core budget(s): Tax Increment Financing (TIF) Transfer

3. Provide actual expenditures for the prior three fiscal years and planned expenditures for the current fiscal year. (Note: Amounts do not include fringe benefit costs.)



Note: Planned expenditures for GR reflects 3% Governor's Reserve.

4. What are the sources of the "Other " funds?

Requires a GR transfer to the Missouri Supplement Tax Increment Finance Fund (0848)

5. What is the authorization for this program, i.e., federal or state statute, etc.? (Include the federal program number, if applicable.)

Section 99.800-99.865, RSMo

6. Are there federal matching requirements? If yes, please explain.

No

7. Is this a federally mandated program? If yes, please explain.

No

CORE DECISION ITEM

Department: Economic Development					Budget Unit					43060C									
Division: Business and Community Solutions																			
Core: Tax Increment Financing (TIF)										HB Section					7.055				
1. CORE FINANCIAL SUMMARY																			
FY 2024 Budget Request										FY 2024 Governor's Recommendation									
		GR	Federal	Other	Total			GR	Fed	Other	Total								
PS		0	0	0	0	PS		0	0	0	0								
EE		0	0	0	0	EE		0	0	0	0								
PSD		0	0	36,856,615	36,856,615	PSD		0	0	36,856,615	36,856,615								
TRF		0	0	0	0	TRF		0	0	0	0								
Total		0	0	36,856,615	36,856,615	Total		0	0	36,856,615	36,856,615								
FTE		0.00	0.00	0.00	0.00	FTE		0.00	0.00	0.00	0.00								
Est. Fringe		0	0	0	0	Est. Fringe		0	0	0	0								
Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.																			
Other Funds: State Tax Increment Financing Fund (0848)																			
Notes: Requires a GR transfer to the TIF Fund (0848)																			
2. CORE DESCRIPTION																			
This core decision item establishes the spending authority for the State Tax Increment Financing (TIF) Program. Tax increment financing captures state economic activity taxes generated as a result of planned redevelopment activities within a prescribed area. The net new taxes generated are captured in accordance with the law for approved projects and used to pay eligible redevelopment costs. These costs include public infrastructure necessary to generate reuse of the properties. A project must receive an appropriation and be listed in House Bill 7 by the legislature prior to be considered an approved project.																			
Current TIF obligations include the following approved projects:																			
(1) Kansas City Midtown: infrastructure improvements and retail development at Mill Street & Westport Rd and at Linwood & Main;																			
(2) Independence Santa Fe Neighborhood: infrastructure redevelopment to support commercial development and housing;																			
(3) St. Louis City Convention Hotel: construction of a 1,083 room convention headquarters hotel complex;																			
(4) Springfield Jordan Valley Park: redevelopment of former industrial district south of downtown Springfield to include exposition center, public facilities & supporting infrastructure;																			
(5) Kansas City Bannister Retail/Three Trails Office: development of retail, dining and hospitality on the site of the old Bannister Mall to compliment an adjoining technology/business park to be developed on the site in south Kansas City;																			
(6) St. Louis Lambert Airport Eastern Perimeter: redevelopment of 500 acres of land just east of Lambert Airport between I-170 and I-70 developed for light industrial, warehouse, office, and some residential;																			
(7) Old Post Office in Kansas City: renovation of old post office building and other development on south side of Pershing Road to house IRS Service Center;																			
(8) 1200 Main Garage Project in Kansas City: new development for H&R Block Corporation headquarters;																			
(9) Riverside Levee: infrastructure and levee improvements at 1600-acre site, City of Riverside; (Continued on next page)																			

CORE DECISION ITEM

Department: Economic Development	Budget Unit	43060C
Division: Business and Community Solutions		
Core: Tax Increment Financing (TIF)	HB Section	7.055

(10) Branson Landing: redevelopment of 208-acre riverfront area in downtown Branson;
 (11) Eastern Jackson County Bass Pro: construction of Bass Pro Outdoor World store, lodging and complimentary retail and dining establishments in a 400-acre undeveloped parcel south of I-70 and west of I-435;
 (12) Kansas City East Village: J.E. Dunn headquarters, infrastructure improvements and mixed use development in east end of downtown KC west of I-70;
 (13) St. Louis Innovation District: redevelopment of a blighted and aging industrial zone into a live-work-play technology district;
 (14) National Geospatial Agency West: Redevelopment of land for use by a government agency; and
 (15) Fenton Logistics Park: Redevelopment of the former Fenton Chrysler assembly plant into a mixed-use site; and
 (16) IDEA Commons: Redevelopment project in Springfield. Addition to existing JVIC building as well as new class A office space and parking garage.

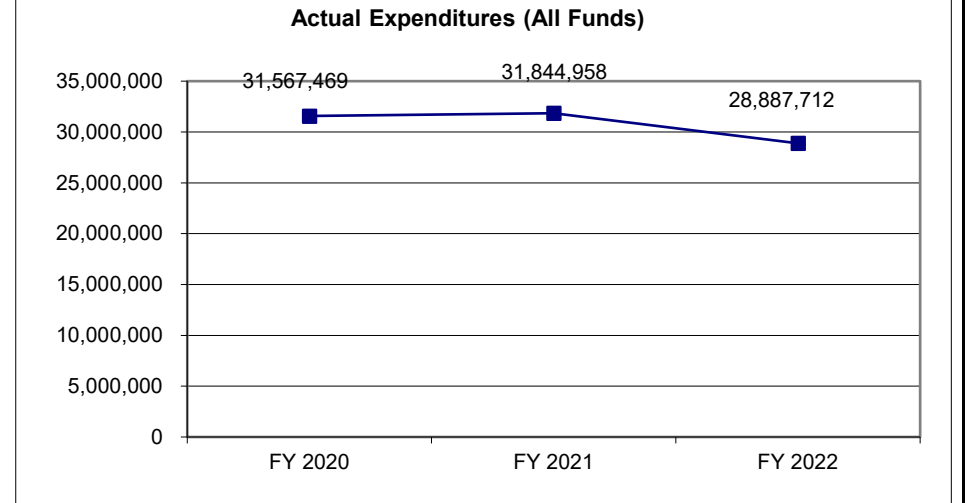
TIF Projects Completed and Closed:
 Excelsior Springs: Elms Hotel and supporting infrastructure.

3. PROGRAM LISTING (list programs included in this core funding)

State Tax Increment Financing Program

4. FINANCIAL HISTORY

	FY 2020 Actual	FY 2021 Actual	FY 2022 Actual	FY 2023 Current Yr.
Appropriation (All Funds)	32,526,457	31,844,958	31,844,958	36,856,615
Less Reverted (All Funds)	0	0	0	0
Less Restricted (All Funds)*	0	0	0	0
Budget Authority (All Funds)	32,526,457	31,844,958	31,844,958	36,856,615
Actual Expenditures (All Funds)	31,567,469	31,844,958	28,887,712	N/A
Unexpended (All Funds)	958,988	0	2,957,246	N/A
Unexpended, by Fund:				
General Revenue	0	0	0	N/A
Federal	0	0	0	N/A
Other	958,988	0	2,957,246	N/A
	(1)		(2)	



*Restricted amount is as of:

Reverted includes Governor's standard 3 percent reserve (when applicable).

Restricted includes any extraordinary expenditure restriction (when applicable).

NOTES:

(1) Funds are only expended as projects generate increment.

(2) Total cumulative project performance was lower than what was originally projected (and appropriated). Projections occur prior to actual project performance which can result in some funding being unexpended if projects don't perform as originally expected.

CORE RECONCILIATION DETAIL

**DEPARTMENT OF ECONOMIC DEVELOPMENT
STATE TIF PROGRAM**

5. CORE RECONCILIATION DETAIL

	Budget Class	FTE	GR	Federal	Other	Total	Explanation
TAFP AFTER VETOES							
	PD	0.00	0	0	36,856,615	36,856,615	
	Total	0.00	0	0	36,856,615	36,856,615	
DEPARTMENT CORE REQUEST							
	PD	0.00	0	0	36,856,615	36,856,615	
	Total	0.00	0	0	36,856,615	36,856,615	
GOVERNOR'S RECOMMENDED CORE							
	PD	0.00	0	0	36,856,615	36,856,615	
	Total	0.00	0	0	36,856,615	36,856,615	

Department of Economic Development

DECISION ITEM SUMMARY

Budget Unit								
Decision Item	FY 2022	FY 2022	FY 2023	FY 2023	FY 2024	FY 2024	FY 2024	FY 2024
Budget Object Summary	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Fund	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
STATE TIF PROGRAM								
CORE								
PROGRAM-SPECIFIC								
MO SUPP TAX INCREMENT FINANCE	28,887,712	0.00	36,856,615	0.00	36,856,615	0.00	36,856,615	0.00
TOTAL - PD	28,887,712	0.00	36,856,615	0.00	36,856,615	0.00	36,856,615	0.00
TOTAL	28,887,712	0.00	36,856,615	0.00	36,856,615	0.00	36,856,615	0.00
GRAND TOTAL	\$28,887,712	0.00	\$36,856,615	0.00	\$36,856,615	0.00	\$36,856,615	0.00

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Department of Economic Development

DECISION ITEM DETAIL

Budget Unit	FY 2022	FY 2022	FY 2023	FY 2023	FY 2024	FY 2024	FY 2024	FY 2024
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
STATE TIF PROGRAM								
CORE								
PROGRAM DISTRIBUTIONS	28,887,712	0.00	36,856,615	0.00	36,856,615	0.00	36,856,615	0.00
TOTAL - PD	28,887,712	0.00	36,856,615	0.00	36,856,615	0.00	36,856,615	0.00
GRAND TOTAL	\$28,887,712	0.00	\$36,856,615	0.00	\$36,856,615	0.00	\$36,856,615	0.00
GENERAL REVENUE	\$0	0.00	\$0	0.00	\$0	0.00	\$0	0.00
FEDERAL FUNDS	\$0	0.00	\$0	0.00	\$0	0.00	\$0	0.00
OTHER FUNDS	\$28,887,712	0.00	\$36,856,615	0.00	\$36,856,615	0.00	\$36,856,615	0.00

PROGRAM DESCRIPTION

Department: Economic Development

HB Section(s): 7.055

Program Name: State Tax Increment Financing (TIF) Program

Program is found in the following core budget(s): Tax Increment Financing

1a. What strategic priority does this program address?

Customer Centric

1b. What does this program do?

- The purpose of Tax Increment Financing (TIF) is to redevelop a designated blighted area based upon a redevelopment plan. The program converts underutilized properties and places them back in active production by generating new incremental sales and providing additional wages through new job creation.
- Local level TIF involves the issuance of local bonds or other obligations, which are secured by a pledge of a statutory portion of the following resulting from redevelopment improvements: (1) economic activity taxes (i.e. local sales tax), (2) payments in lieu of taxes (i.e. property tax), and (3) withholding and local employment taxes attributable to the increase in taxable activity inside the redevelopment area.
- The State TIF redirects 50% of the withholding taxes or 50% of the general revenue sales taxes generated as a result of planned redevelopment activities within a prescribed area for up to 23 years.
- The state taxes are paid and then diverted back to the applicant as a function of the annual appropriation process.
- Additional information on the State TIF program can be found at <https://ded.mo.gov/sites/default/files/programs/flyers/TIF.pdf>

2a. Provide an activity measure(s) for the program.

	CY2019		CY2020		CY2021		CY2022	CY2023	CY2024
	Projected	Actual	Projected	Actual	Projected	Actual	Projected	Projected	Projected
Number of Active TIF Projects	15	15	16	15	16	16	16	16	16

PROGRAM DESCRIPTION

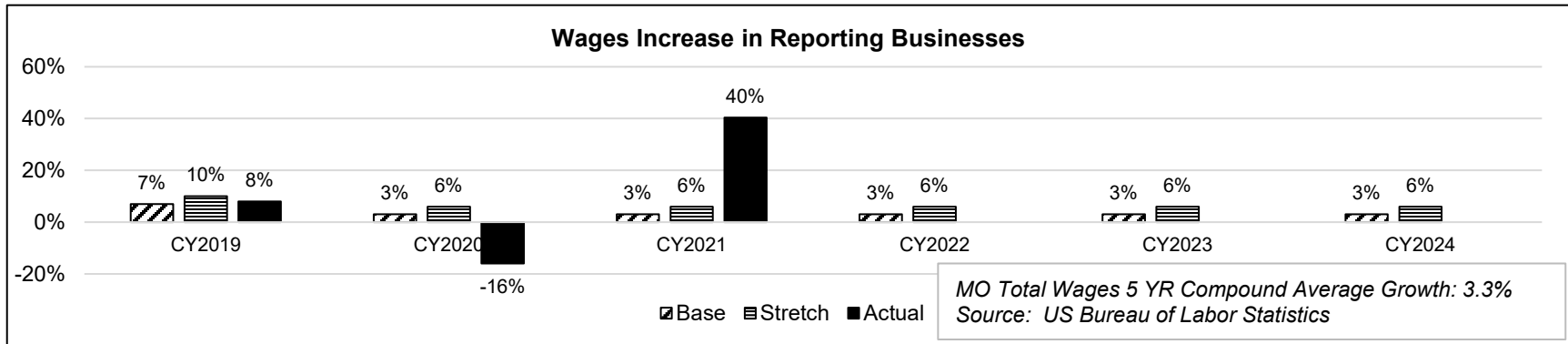
Department: Economic Development

HB Section(s): 7.055

Program Name: State Tax Increment Financing (TIF) Program

Program is found in the following core budget(s): Tax Increment Financing

2b. Provide a measure(s) of the program's quality.

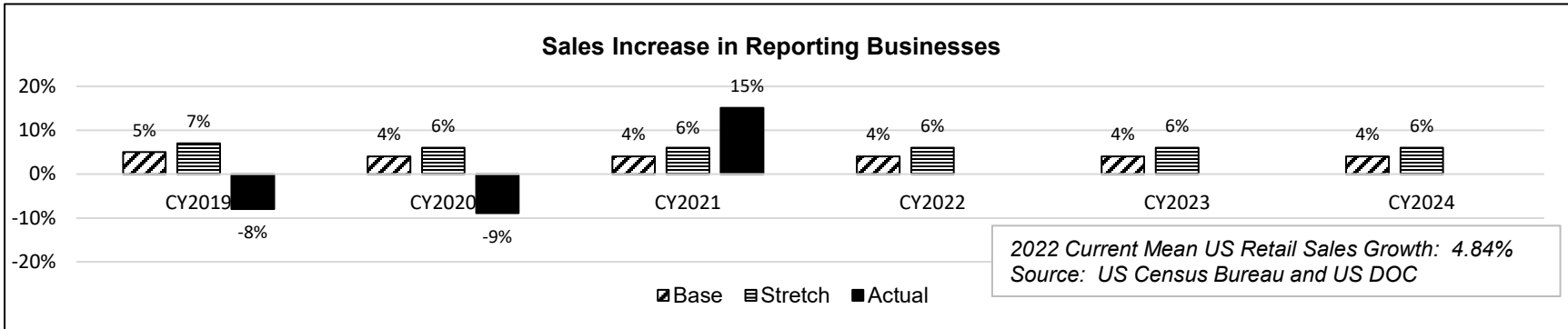


Note 1: Reflects the yearly % increase in total wages for active withholdings based projects.

Note 2: The large decrease in wages for CY2020 was in large part due to the effects of COVID-19 on the total wages generated.

Note 3: The large increase in wages for CY2021 is due to inflation and the ramp up of the Bannister & I-435 project.

Note 4: The Base target is set at moderate growth at 3% and the Stretch target is an increase of 3% over the Base.



Note 1: Reflects the yearly % increase in net new sales for active sales based projects.

Note 2: The large decrease in sales for CY2019 and CY2020 is due to certain entities not reporting their sales returns to DOR in a timely manner as well as impacts on sales activity in the project areas due to COVID-19.

Note 3: The Base target is set at 4% and the Stretch target is an increase of 2% over the Base.

PROGRAM DESCRIPTION

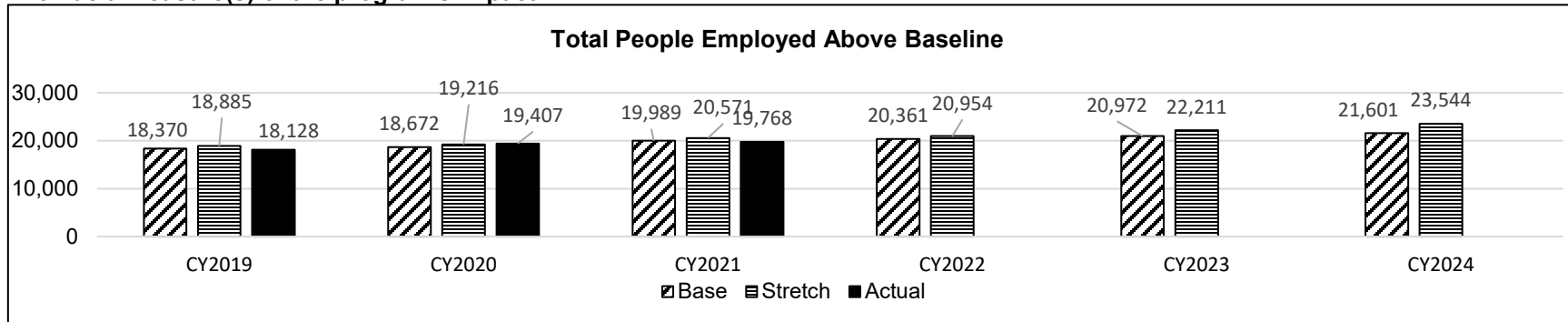
Department: Economic Development

HB Section(s): 7.055

Program Name: State Tax Increment Financing (TIF) Program

Program is found in the following core budget(s): Tax Increment Financing

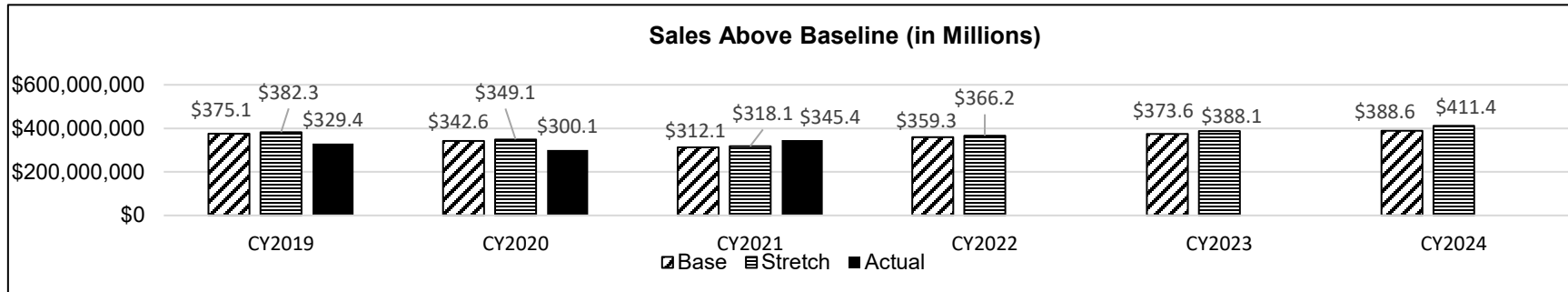
2c. Provide a measure(s) of the program's impact.



Note 1: Reflects calendar year employees over the baseline amount for active projects. For all projects, the baseline is determined to be a cumulative total of 5,611 jobs.

Note 2: Average Total People Employed only includes jobs from those businesses reporting wages and withholding taxes. Businesses reporting sales and sales taxes are not included.

Note 3: The Base target is set at moderate growth at 3% and the Stretch target is an increase of 3% over the Base.



Note 1: Reflects calendar year gross taxable sales reported above the baseline for active projects. The baseline sales are the existing gross taxable sales reported by each business before approval of the redevelopment projects.

Note 2: Only reporting businesses are included in the metric, regardless of the sales taxes non-reporting businesses may have produced and paid to the State.

Note 3: The Base Target is set at 4% growth and the Stretch target is an increase of 2% over the Base.

PROGRAM DESCRIPTION

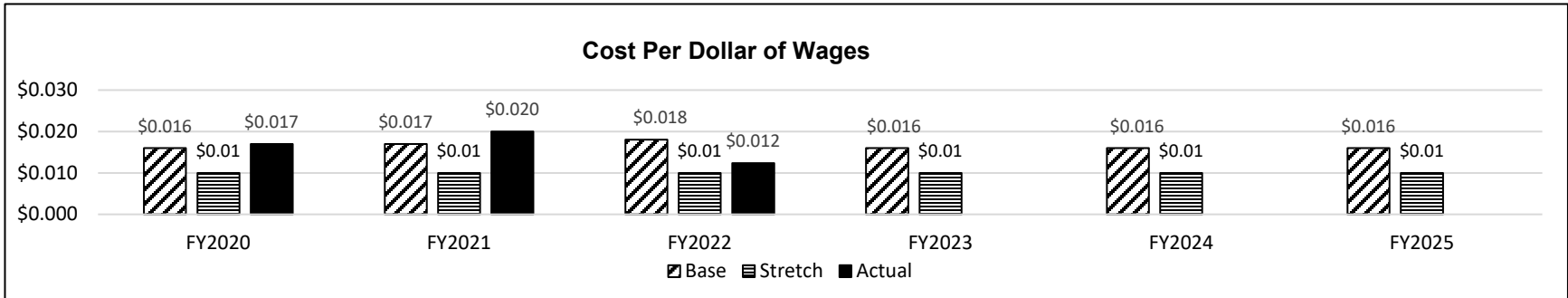
Department: Economic Development

HB Section(s): 7.055

Program Name: State Tax Increment Financing (TIF) Program

Program is found in the following core budget(s): Tax Increment Financing

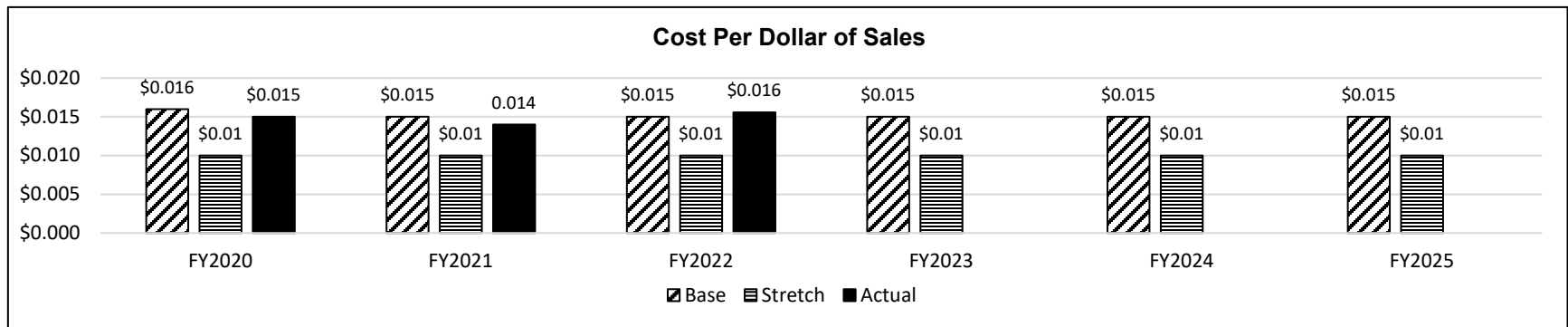
2d. Provide a measure(s) of the program's efficiency.



Note 1: Reflects the cost to the state divided by total wages for active projects.

Note 2: Only reporting businesses are included in the metric.

Note 3: The Base target is an approximate average of the prior four years and the Stretch target is set at \$.01.



Note 1: Reflects the cost to the state divided by total gross taxable sales for active projects.

Note 2: Only reporting businesses are included in the metric.

Note 3: The Base target is an approximate average of the prior four years and the Stretch is set at \$.01.

PROGRAM DESCRIPTION

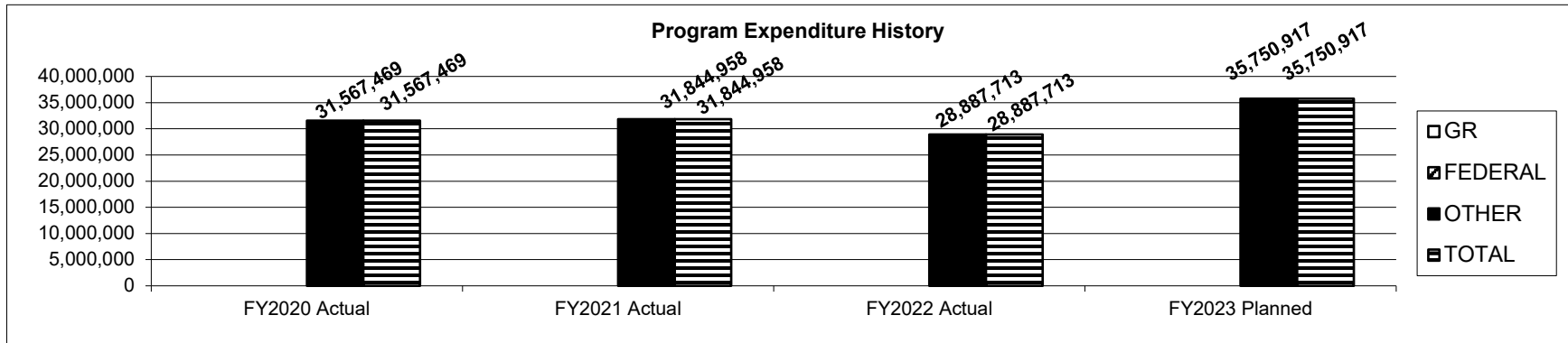
Department: **Economic Development**

HB Section(s): **7.055**

Program Name: **State Tax Increment Financing (TIF) Program**

Program is found in the following core budget(s): **Tax Increment Financing**

3. Provide actual expenditures for the prior three fiscal years and planned expenditures for the current fiscal year. *(Note: Amounts do not include fringe benefit costs.)*



Note: Planned Expenditures reflect 3% Governor's Reserve on GR Transfer.

4. What are the sources of the "Other " funds?

Requires a Transfer from General Revenue to the Missouri Supplement Tax Increment Finance Fund (0848).

5. What is the authorization for this program, i.e., federal or state statute, etc.? (Include the federal program number, if applicable.)

Section 99.800-99.865, RSMo

6. Are there federal matching requirements? If yes, please explain.

No

7. Is this a federally mandated program? If yes, please explain.

No

CORE DECISION ITEM

Department: Economic Development	Budget Unit 43075C
Division: Business and Community Solutions	
Core: State Supp Downtown Dev Trf (MODESA)	HB Section 7.060

1. CORE FINANCIAL SUMMARY

	FY 2024 Budget Request			
	GR	Federal	Other	Total
PS	0	0	0	0
EE	0	0	0	0
PSD	0	0	0	0
TRF	1,661,327	0	0	1,661,327
Total	1,661,327	0	0	1,661,327
FTE	0.00	0.00	0.00	0.00

Est. Fringe	0	0	0	0
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Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.

Other Funds:
Notes:

	FY 2024 Governor's Recommendation			
	GR	Fed	Other	Total
PS	0	0	0	0
EE	0	0	0	0
PSD	0	0	0	0
TRF	1,661,327	0	0	1,661,327
Total	1,661,327	0	0	1,661,327
FTE	0.00	0.00	0.00	0.00

Est. Fringe	0	0	0	0
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Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.

Other Funds:
Notes:

2. CORE DESCRIPTION

This core decision item is the required General Revenue transfer that provides funding for the Missouri Downtown Economic Stimulus (MODESA) program. It provides funds to remit for MODESA's tax increment financing, which is captured via state economic activity taxes generated as a result of planned redevelopment activities within a prescribed area. In MODESA's case, redevelopment activities must be within the recognized Central Business District. The net new taxes generated are captured in accordance with the law for approved projects and used to pay eligible redevelopment costs. Those costs include public infrastructure necessary to generate reuse of the properties.

3. PROGRAM LISTING (list programs included in this core funding)

Missouri Downtown Economic Stimulus (MODESA)

CORE DECISION ITEM

Department:	Economic Development	Budget Unit	43075C
Division:	Business and Community Solutions		
Core:	State Supp Downtown Dev Trf (MODESA)	HB Section	7.060

4. FINANCIAL HISTORY

	FY 2020 Actual	FY 2021 Actual	FY 2022 Actual	FY 2023 Current Yr.
Appropriation (All Funds)	2,351,608	1,661,327	1,661,327	1,661,327
Less Reverted (All Funds)	(87,354)	(1,005,189)	(49,840)	(49,840)
Less Restricted (All Funds)*	0	0	0	0
Budget Authority (All Funds)	2,264,254	656,138	1,611,487	1,611,487
Actual Expenditures (All Funds)	1,306,535	469,246	1,214,317	N/A
Unexpended (All Funds)	957,719	186,892	397,170	N/A
Unexpended, by Fund:				
General Revenue	957,719	189,892	397,170	N/A
Federal	0	0	0	N/A
Other	0	0	0	N/A
		(1)		

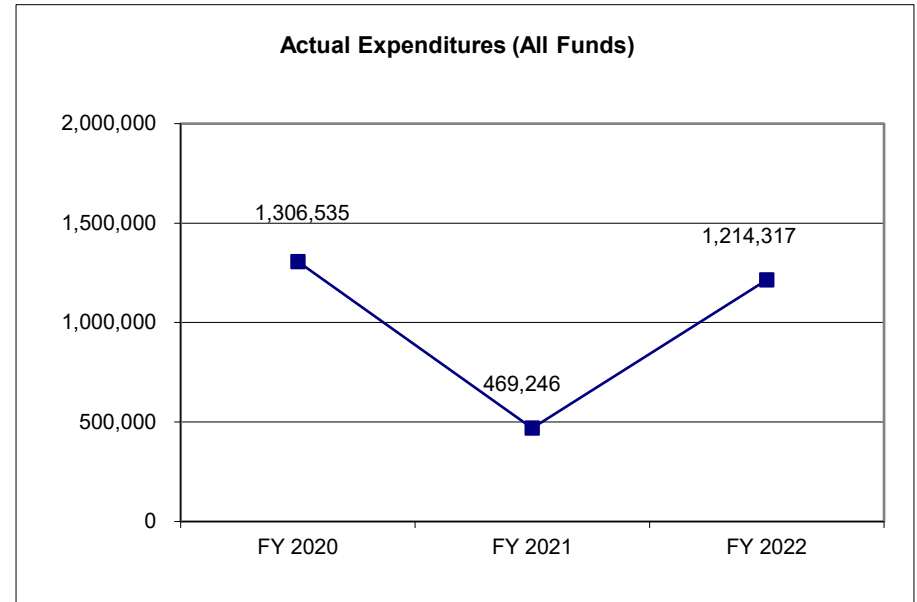
*Restricted amount is as of: _____

Reverted includes Governor's standard 3 percent reserve (when applicable)

Restricted includes any extraordinary expenditure restrictions (when applicable)

NOTES:

(1) MODESA reserve increased to cover TIF reserve in order to utilize all of the TIF appropriation for project payments.



CORE RECONCILIATION DETAIL

**DEPARTMENT OF ECONOMIC DEVELOPMENT
ST SUPP DOWNTOWN DVLP TRANSFER**

5. CORE RECONCILIATION DETAIL

	Budget Class	FTE	GR	Federal	Other	Total	Explanation
TAFP AFTER VETOES							
	TRF	0.00	1,661,327	0	0	1,661,327	
	Total	0.00	1,661,327	0	0	1,661,327	
DEPARTMENT CORE REQUEST							
	TRF	0.00	1,661,327	0	0	1,661,327	
	Total	0.00	1,661,327	0	0	1,661,327	
GOVERNOR'S RECOMMENDED CORE							
	TRF	0.00	1,661,327	0	0	1,661,327	
	Total	0.00	1,661,327	0	0	1,661,327	

Department of Economic Development

DECISION ITEM SUMMARY

Budget Unit								
Decision Item	FY 2022	FY 2022	FY 2023	FY 2023	FY 2024	FY 2024	FY 2024	FY 2024
Budget Object Summary	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Fund	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
ST SUPP DOWNTOWN DVLP TRANSFER								
CORE								
FUND TRANSFERS								
GENERAL REVENUE	1,214,317	0.00	1,661,327	0.00	1,661,327	0.00	1,661,327	0.00
TOTAL - TRF	1,214,317	0.00	1,661,327	0.00	1,661,327	0.00	1,661,327	0.00
TOTAL	1,214,317	0.00	1,661,327	0.00	1,661,327	0.00	1,661,327	0.00
Pay Plan - 0000012								
FUND TRANSFERS								
GENERAL REVENUE	0	0.00	0	0.00	0	0.00	5,800	0.00
TOTAL - TRF	0	0.00	0	0.00	0	0.00	5,800	0.00
TOTAL	0	0.00	0	0.00	0	0.00	5,800	0.00
GRAND TOTAL	\$1,214,317	0.00	\$1,661,327	0.00	\$1,661,327	0.00	\$1,667,127	0.00

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Department of Economic Development

DECISION ITEM DETAIL

Budget Unit	FY 2022	FY 2022	FY 2023	FY 2023	FY 2024	FY 2024	FY 2024	FY 2024
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
ST SUPP DOWNTOWN DVLP TRANSFER								
CORE								
TRANSFERS OUT	1,214,317	0.00	1,661,327	0.00	1,661,327	0.00	1,661,327	0.00
TOTAL - TRF	1,214,317	0.00	1,661,327	0.00	1,661,327	0.00	1,661,327	0.00
GRAND TOTAL	\$1,214,317	0.00	\$1,661,327	0.00	\$1,661,327	0.00	\$1,661,327	0.00
GENERAL REVENUE	\$1,214,317	0.00	\$1,661,327	0.00	\$1,661,327	0.00	\$1,661,327	0.00
FEDERAL FUNDS	\$0	0.00	\$0	0.00	\$0	0.00	\$0	0.00
OTHER FUNDS	\$0	0.00	\$0	0.00	\$0	0.00	\$0	0.00

PROGRAM DESCRIPTION	
Department: Economic Development	HB Section(s): 7.060
Program Name: State Supp Downtown Development Trf (MODESA)	
Program is found in the following core budget(s): Business and Community Services	
<p>1a. What strategic priority does this program address?</p> <p>Customer Centric</p> <p>1b. What does this program do?</p> <p>This transfer provides funding for the Missouri Downtown Economic Stimulus Act (MODESA) program. MODESA uses increment financing to support redevelopment in Missouri's downtowns. Tax increment financing captures state economic activity taxes generated as a result of planned redevelopment activities within a prescribed area. In MODESA's case, redevelopment activities must be within the recognized Central Business District. The net new taxes generated are captured in accordance with the law for approved projects and used to pay eligible redevelopment costs. Those costs include public infrastructure necessary to generate reuse of the properties.</p> <p>2a. Provide an activity measure(s) for the program.</p> <p>This is a transfer; therefore, refer to the MODESA Core for measures.</p> <p>2b. Provide a measure(s) of the program's quality.</p> <p>This is a transfer; therefore, refer to the MODESA Core for measures.</p> <p>2c. Provide a measure(s) of the program's impact.</p> <p>This is a transfer; therefore, refer to the MODESA Core for measures.</p> <p>2d. Provide a measure(s) of the program's efficiency.</p> <p>This is a transfer; therefore, refer to the MODESA Core for measures.</p>	

PROGRAM DESCRIPTION

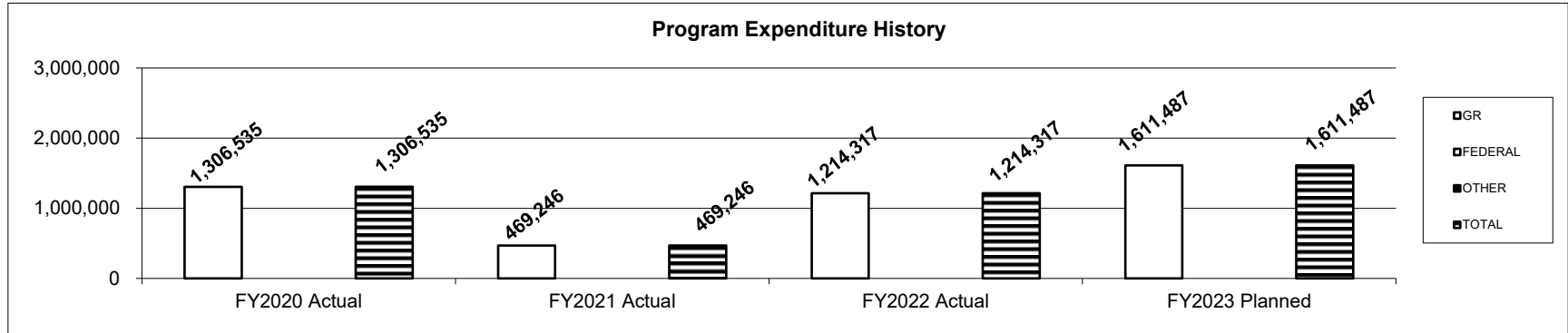
Department: Economic Development

HB Section(s): 7.060

Program Name: State Supp Downtown Development Trf (MODESA)

Program is found in the following core budget(s): Business and Community Services

3. Provide actual expenditures for the prior three fiscal years and planned expenditures for the current fiscal year. *(Note: Amounts do not include fringe benefit costs.)*



Note: Planned expenditures for GR reflect 3% Governor's Reserve.

4. What are the sources of the "Other " funds?

Requires a GR Transfer to the Missouri Downtown Economic Stimulus Act Fund (0766).

5. What is the authorization for this program, i.e., federal or state statute, etc.? (Include the federal program number, if applicable.)

Section 99.915, RSMo

6. Are there federal matching requirements? If yes, please explain.

No

7. Is this a federally mandated program? If yes, please explain.

No

CORE DECISION ITEM

Department: Economic Development					Budget Unit		43070C		
Division: Business and Community Solutions									
Core: Missouri Downtown Economic Stimulus Act (MODESA)					HB Section		7.065		
1. CORE FINANCIAL SUMMARY									
FY 2024 Budget Request					FY 2024 Governor's Recommendation				
	GR	Federal	Other	Total		GR	Fed	Other	Total
PS	0	0	0	0	PS	0	0	0	0
EE	0	0	0	0	EE	0	0	0	0
PSD	0	0	1,614,885	1,614,885	PSD	0	0	1,614,885	1,614,885
TRF	0	0	0	0	TRF	0	0	0	0
Total	0	0	1,614,885	1,614,885	Total	0	0	1,614,885	1,614,885
FTE	0.00	0.00	0.00	0.00	FTE	0.00	0.00	0.00	0.00
Est. Fringe	0	0	0	0	Est. Fringe	0	0	0	0
Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.					Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.				
Other Funds: MODESA Fund (0766)					Other Funds: MODESA Fund (0766)				
Notes: Requires a GR transfer to the MODESA fund (0766)					Notes: Requires a GR transfer to the MODESA fund (0766)				
2. CORE DESCRIPTION									
<p>This core decision item establishes spending authority for the Missouri Downtown Economic Stimulus (MODESA) program. This program is designed to use tax increment financing to support redevelopment in Missouri's downtowns. Tax increment financing captures state economic activity taxes generated as a result of planned redevelopment activities within a prescribed area. In MODESA's case, redevelopment activities must be within the recognized Central Business District. The net new taxes generated are captured in accordance with the law for approved projects and used to pay eligible redevelopment costs. Those costs include public infrastructure necessary to generate reuse of the properties.</p> <p><u>Active Projects:</u></p> <p>(1) Kansas City Live!: restore/rebuild an eight city block, approximately 425,000 sq. feet in the south central part of downtown Kansas City for an entertainment district that has live entertainment, dining, specialty retail establishments and loft housing.</p> <p>(2) Ballpark Village: redevelop an area adjacent to Busch Stadium in St. Louis into restaurant, retail, entertainment, and office space.</p>									
3. PROGRAM LISTING (list programs included in this core funding)									
Missouri Downtown Economic Stimulus Act (MODESA)									

CORE DECISION ITEM

Department: Economic Development
Division: Business and Community Solutions
Core: Missouri Downtown Economic Stimulus Act (MODESA)

Budget Unit 43070C

HB Section 7.065

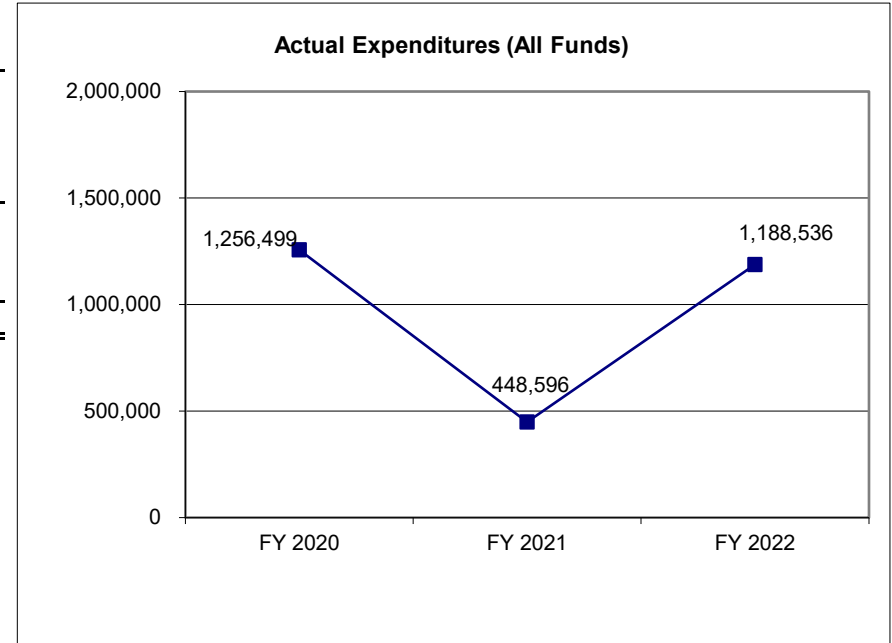
4. FINANCIAL HISTORY

	FY 2020 Actual	FY 2021 Actual	FY 2022 Actual	FY 2023 Current Yr.
Appropriation (All Funds)	2,305,166	1,614,885	1,614,885	1,614,885
Less Reverted (All Funds)	0	0	0	0
Less Restricted (All Funds)	0	0	0	0
Budget Authority (All Funds)	2,305,166	1,614,885	1,614,885	1,614,885
Actual Expenditures (All Funds)	1,256,499	448,596	1,188,536	N/A
Unexpended (All Funds)	1,048,667	1,166,289	426,349	N/A
Unexpended, by Fund:				
General Revenue	0	0	0	N/A
Federal	0	0	0	N/A
Other	1,048,667	1,166,289	426,349	N/A
	(1)	(1)		

*Restricted amount is as of: _____

Reverted includes Governor's standard 3 percent reserve (when applicable).
 Restricted includes any extraordinary expenditure restriction (when applicable).

NOTES: (1) Funds are only expended as projects generate increment.



CORE RECONCILIATION DETAIL

**DEPARTMENT OF ECONOMIC DEVELOPMENT
MODESA**

5. CORE RECONCILIATION DETAIL

	Budget Class	FTE	GR	Federal	Other	Total	Explanation
TAFP AFTER VETOES							
	PD	0.00	0	0	1,614,885	1,614,885	
	Total	0.00	0	0	1,614,885	1,614,885	
DEPARTMENT CORE REQUEST							
	PD	0.00	0	0	1,614,885	1,614,885	
	Total	0.00	0	0	1,614,885	1,614,885	
GOVERNOR'S RECOMMENDED CORE							
	PD	0.00	0	0	1,614,885	1,614,885	
	Total	0.00	0	0	1,614,885	1,614,885	

Department of Economic Development

DECISION ITEM SUMMARY

Budget Unit								
Decision Item	FY 2022	FY 2022	FY 2023	FY 2023	FY 2024	FY 2024	FY 2024	FY 2024
Budget Object Summary	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Fund	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
MODESA								
CORE								
PROGRAM-SPECIFIC								
STATE SUPP DOWNTOWN DEVELOPMNT	1,188,536	0.00	1,614,885	0.00	1,614,885	0.00	1,614,885	0.00
TOTAL - PD	1,188,536	0.00	1,614,885	0.00	1,614,885	0.00	1,614,885	0.00
TOTAL	1,188,536	0.00	1,614,885	0.00	1,614,885	0.00	1,614,885	0.00
GRAND TOTAL	\$1,188,536	0.00	\$1,614,885	0.00	\$1,614,885	0.00	\$1,614,885	0.00

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Department of Economic Development

DECISION ITEM DETAIL

Budget Unit	FY 2022	FY 2022	FY 2023	FY 2023	FY 2024	FY 2024	FY 2024	FY 2024
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
MODESA								
CORE								
PROGRAM DISTRIBUTIONS	1,188,536	0.00	1,614,885	0.00	1,614,885	0.00	1,614,885	0.00
TOTAL - PD	1,188,536	0.00	1,614,885	0.00	1,614,885	0.00	1,614,885	0.00
GRAND TOTAL	\$1,188,536	0.00	\$1,614,885	0.00	\$1,614,885	0.00	\$1,614,885	0.00
GENERAL REVENUE	\$0	0.00	\$0	0.00	\$0	0.00	\$0	0.00
FEDERAL FUNDS	\$0	0.00	\$0	0.00	\$0	0.00	\$0	0.00
OTHER FUNDS	\$1,188,536	0.00	\$1,614,885	0.00	\$1,614,885	0.00	\$1,614,885	0.00

PROGRAM DESCRIPTION

Department: Economic Development

HB Section(s): 7.065

Program Name: Missouri Downtown Economic Stimulus Act (MODESA)

Program is found in the following core budget(s): Missouri Downtown Economic Stimulus Act (MODESA)

1a. What strategic priority does this program address?

Customer Centric

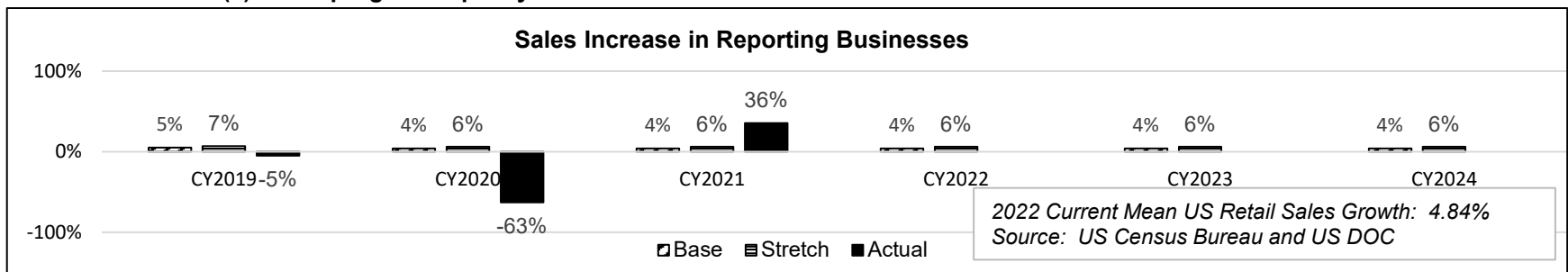
1b. What does this program do?

- The purpose of MODESA is to redevelop a designated blighted downtown area based upon a redevelopment plan. The program converts underutilized properties and places them back in active production by enabling new sales and additional wages through new jobs. The program is intended to revitalize Missouri downtowns, and is thus limited to redevelopment activities within downtown central business districts.
- MODESA involves the issuance of local bonds or other obligations, which are secured by a pledge of a statutory portion of: (1) economic activity taxes (i.e local sales tax), (2) payments in lieu of taxes i.e (property tax), and (3) withholding and local employment taxes attributable to the increase in taxable activity inside the redevelopment area resulting from redevelopment improvements.
- MODESA redirects 50% of the withholding taxes and 50% of the general revenue sales taxes generated as a result of planned redevelopment activities within a prescribed area for up to 25 years.
- The state taxes are paid and then diverted back to the applicant as a function of the annual appropriation process.
- Per statute, no new applications shall be considered under this program.

2a. Provide an activity measure(s) for the program.

	CY2018 Actual	CY2019 Actual	CY2020		CY2021		CY2022 Projected	CY2023 Projected	CY2024 Projected
			Projected	Actual	Projected	Actual			
Number of Active MODESA Projects	2	2	2	2	2	2	2	2	2

2b. Provide a measure(s) of the program's quality.



Note 1: Reflects the yearly increase in net new sales for active projects.

Note 2: Only reporting businesses are included in the metric, regardless of the sales taxes non-reporting businesses may have produced and paid to the State.

Note 3: The large decrease in CY2020 was due to both the impacts of COVID-19 as well as the failure for many of the reporting entities to report their sales taxes to DOR and withholding reports to DED in a timely manner.

Note 4: The Base target is set at moderate growth at 4% and the Stretch target is an increase of 2% over the Base.

PROGRAM DESCRIPTION

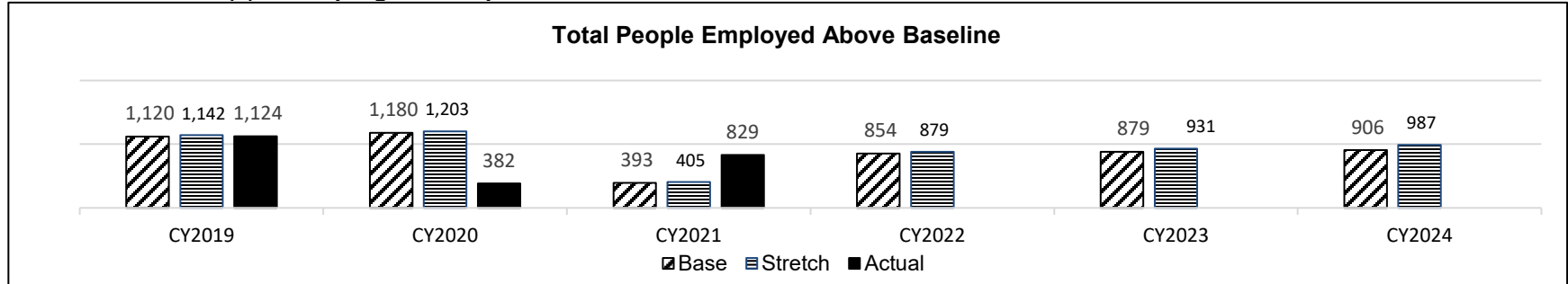
Department: Economic Development

HB Section(s): 7.065

Program Name: Missouri Downtown Economic Stimulus Act (MODESA)

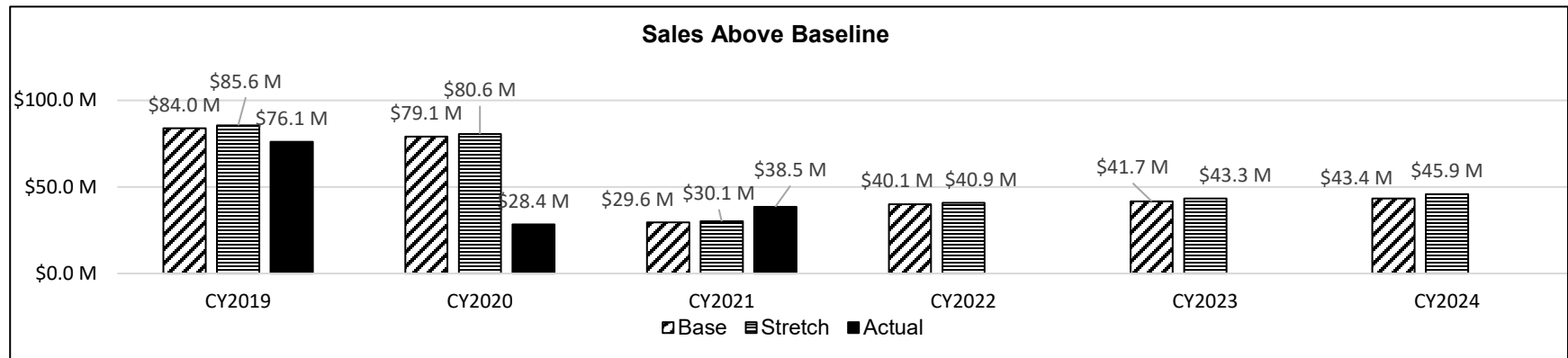
Program is found in the following core budget(s): Missouri Downtown Economic Stimulus Act (MODESA)

2c. Provide a measure(s) of the program's impact.



Note 1: Baseline employees is equal to the number of jobs reported by existing businesses within the project area prior to approval of the redevelopment project. Total Baseline employees is 0.

Note 2: Only reporting businesses are included in this metric. The large decrease in CY2020 was due to both the impacts of COVID-19 as well as the failure for many of these entities to report their sales taxes to DOR and withholding reports to DED in a timely manner.



Note 1: Baseline sales is equal to the number of gross taxable sales reported by existing businesses within the project area prior to approval of the redevelopment project.

Note 2: Only reporting businesses are included in the metric, regardless of the sales taxes non-reporting businesses may have produced and paid to the State. The large decrease in CY2020 was due to both the impacts of COVID-19 as well as the failure for many of these entities to report their sales taxes to DOR and withholding reports to DED in a timely manner.

Note 3: The Base target is set at 4% growth and the Stretch target is an increase of 2% over the Base.

PROGRAM DESCRIPTION

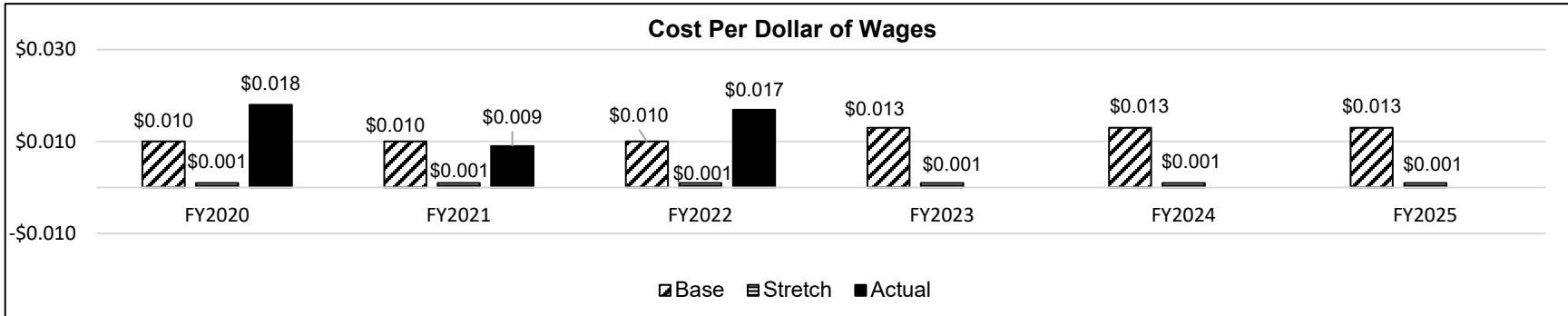
Department: Economic Development

HB Section(s): 7.065

Program Name: Missouri Downtown Economic Stimulus Act (MODESA)

Program is found in the following core budget(s): Missouri Downtown Economic Stimulus Act (MODESA)

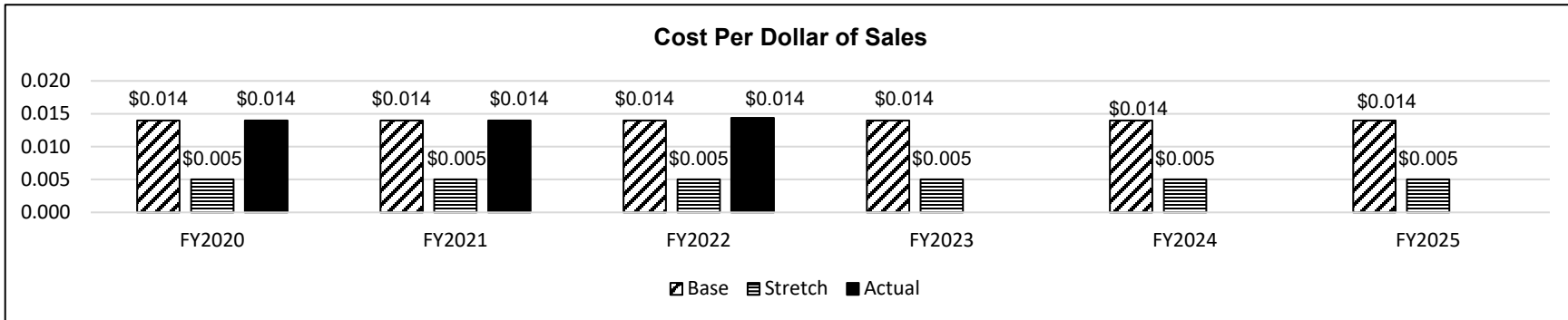
2d. Provide a measure(s) of the program's efficiency.



Note 1: Reflects the cost to the state divided by total wages for active projects.

Note 2: Only reporting businesses are included in the metric.

Note 3: The Base target is an approximate average of the prior four years and the Stretch is set at \$.001.



Note 1: Reflects the cost to the state divided by total sales for active projects.

Note 2: Only reporting businesses are included in the metric.

Note 3: The Base target is an approximate average of the prior four years and the Stretch is set at \$.005.

PROGRAM DESCRIPTION

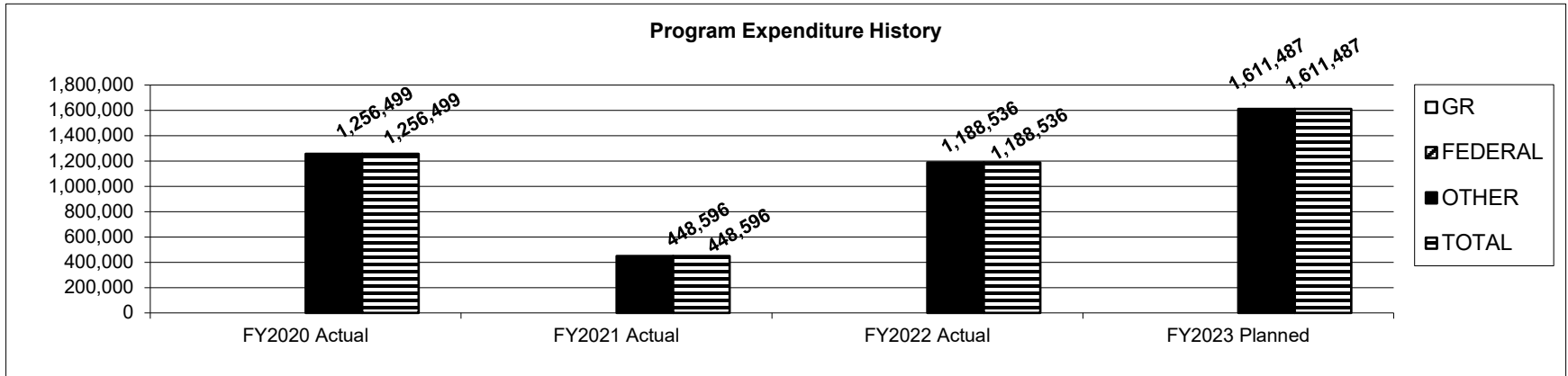
Department: Economic Development

HB Section(s): 7.065

Program Name: Missouri Downtown Economic Stimulus Act (MODESA)

Program is found in the following core budget(s): Missouri Downtown Economic Stimulus Act (MODESA)

3. Provide actual expenditures for the prior three fiscal years and planned expenditures for the current fiscal year. *(Note: Amounts do not include fringe benefit costs.)*



Note: Planned Expenditures reflect 3% Governor's Reserve on GR Transfer.

4. What are the sources of the "Other " funds?

Requires a Transfer from General Revenue to the Missouri Downtown Economic Stimulus Act Fund (0766).

5. What is the authorization for this program, i.e., federal or state statute, etc.? (Include the federal program number, if applicable.)

Section 99.915, RSMo

6. Are there federal matching requirements? If yes, please explain.

No

7. Is this a federally mandated program? If yes, please explain.

No

CORE DECISION ITEM

Department	Economic Development	Budget Unit	43085C
Division	Business and Community Solutions		
Core	Downtown Revitalization Pres Pgm (DRPP) Transfer	HB Section	7.070

1. CORE FINANCIAL SUMMARY

	FY 2024 Budget Request			
	GR	Federal	Other	Total
PS	0	0	0	0
EE	0	0	0	0
PSD	0	0	0	0
TRF	250,000	0	0	250,000
Total	250,000	0	0	250,000
FTE	0.00	0.00	0.00	0.00

Est. Fringe	0	0	0	0
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Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.

Other Funds:

	FY 2024 Governor's Recommendation			
	GR	Fed	Other	Total
PS	0	0	0	0
EE	0	0	0	0
PSD	0	0	0	0
TRF	250,000	0	0	250,000
Total	250,000	0	0	250,000
FTE	0.00	0.00	0.00	0.00

Est. Fringe	0	0	0	0
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Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.

Other Funds:

2. CORE DESCRIPTION

This core decision item is the required General Revenue transfer that provides funding for the Downtown Revitalization Preservation Program (DRPP). It provides funds to remit for the portion of new state and local taxes created by a redevelopment project that are diverted to fund eligible public infrastructure projects and related costs for a period of 25 years. Net new taxes generated because of the redevelopment project are captured in accordance with the law for approved projects and used to pay eligible redevelopment costs.

3. PROGRAM LISTING (list programs included in this core funding)

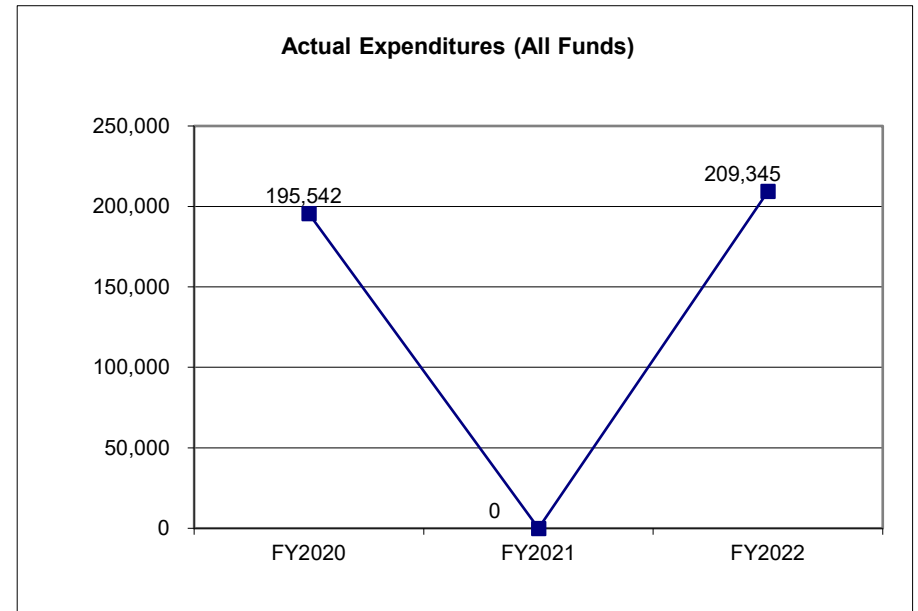
Downtown Revitalization Preservation Program (DRPP) Transfer

CORE DECISION ITEM

Department	Economic Development	Budget Unit	43085C
Division	Business and Community Solutions		
Core	Downtown Revitalization Pres Pgm (DRPP) Transfer	HB Section	7.070

4. FINANCIAL HISTORY

	FY2020 Actual	FY2021 Actual	FY2022 Actual	FY2023 Current Yr.
Appropriation (All Funds)	350,000	250,000	250,000	250,000
Less Reverted (All Funds)	(10,500)	(7,500)	(7,500)	(7,500)
Less Restricted (All Funds)	0	0	0	0
Budget Authority (All Funds)	339,500	242,500	242,500	242,500
Actual Expenditures (All Funds)	195,542	0	209,345	N/A
Unexpended (All Funds)	143,958	242,500	33,155	N/A
Unexpended, by Fund:				
General Revenue	143,958	242,500	33,155	N/A
Federal	0	0	0	N/A
Other	0	0	0	N/A



*Restricted amount is as of: _____

Reverted includes Governor's standard 3 percent reserve (when applicable).
 Restricted includes any extraordinary expenditure restriction (when applicable).

NOTES:

CORE RECONCILIATION DETAIL

DEPARTMENT OF ECONOMIC DEVELOPMENT
DNTWN REVITAL PRESERV TRANSFER

5. CORE RECONCILIATION DETAIL

	Budget Class	FTE	GR	Federal	Other	Total	Explanation
TAFP AFTER VETOES							
	TRF	0.00	250,000	0	0	250,000	
	Total	0.00	250,000	0	0	250,000	
DEPARTMENT CORE REQUEST							
	TRF	0.00	250,000	0	0	250,000	
	Total	0.00	250,000	0	0	250,000	
GOVERNOR'S RECOMMENDED CORE							
	TRF	0.00	250,000	0	0	250,000	
	Total	0.00	250,000	0	0	250,000	

Department of Economic Development

DECISION ITEM SUMMARY

Budget Unit								
Decision Item	FY 2022	FY 2022	FY 2023	FY 2023	FY 2024	FY 2024	FY 2024	FY 2024
Budget Object Summary	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Fund	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
DNTWN REVITAL PRESERV TRANSFER								
CORE								
FUND TRANSFERS								
GENERAL REVENUE	209,345	0.00	250,000	0.00	250,000	0.00	250,000	0.00
TOTAL - TRF	209,345	0.00	250,000	0.00	250,000	0.00	250,000	0.00
TOTAL	209,345	0.00	250,000	0.00	250,000	0.00	250,000	0.00
GRAND TOTAL	\$209,345	0.00	\$250,000	0.00	\$250,000	0.00	\$250,000	0.00

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Department of Economic Development

DECISION ITEM DETAIL

Budget Unit	FY 2022	FY 2022	FY 2023	FY 2023	FY 2024	FY 2024	FY 2024	FY 2024
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
DNTWN REVITAL PRESERV TRANSFER								
CORE								
TRANSFERS OUT	209,345	0.00	250,000	0.00	250,000	0.00	250,000	0.00
TOTAL - TRF	209,345	0.00	250,000	0.00	250,000	0.00	250,000	0.00
GRAND TOTAL	\$209,345	0.00	\$250,000	0.00	\$250,000	0.00	\$250,000	0.00
GENERAL REVENUE	\$209,345	0.00	\$250,000	0.00	\$250,000	0.00	\$250,000	0.00
FEDERAL FUNDS	\$0	0.00	\$0	0.00	\$0	0.00	\$0	0.00
OTHER FUNDS	\$0	0.00	\$0	0.00	\$0	0.00	\$0	0.00

PROGRAM DESCRIPTION	
Department: Economic Development	HB Section(s): <u>7.070</u>
Program Name: Downtown Revitalization Pres Trf (DRPP)	
Program is found in the following core budget(s): Downtown Revitalization Preservation (DRPP)	
<p>1a. What strategic priority does this program address? Customer Centric</p> <p>1b. What does this program do? This item is the required General Revenue transfer that provides funding for the Downtown Revitalization Preservation Program (DRPP). It provides funds to remit for the portion of new state and local taxes created by a redevelopment project that are diverted to fund eligible public infrastructure projects and related costs for a period of 25 years. Net new taxes generated because of the redevelopment project are captured in accordance with the law for approved projects and used to pay eligible redevelopment costs.</p> <p>2a. Provide an activity measure(s) for the program. This is a transfer; therefore, refer to the DRPP Core for measures.</p> <p>2b. Provide a measure(s) of the program's quality. This is a transfer; therefore, refer to the DRPP Core for measures.</p> <p>2c. Provide a measure(s) of the program's impact. This is a transfer; therefore, refer to the DRPP Core for measures.</p> <p>2d. Provide a measure(s) of the program's efficiency. This is a transfer; therefore, refer to the DRPP Core for measures.</p>	

PROGRAM DESCRIPTION

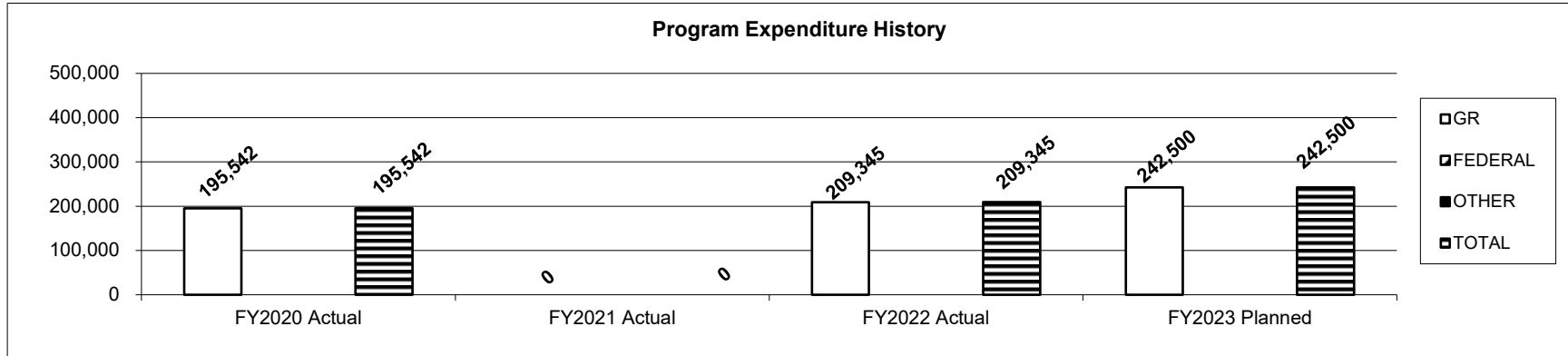
Department: Economic Development

HB Section(s): 7.070

Program Name: Downtown Revitalization Pres Trf (DRPP)

Program is found in the following core budget(s): Downtown Revitalization Preservation (DRPP)

3. Provide actual expenditures for the prior three fiscal years and planned expenditures for the current fiscal year. *(Note: Amounts do not include fringe benefit costs.)*



Note: Planned expenditures for GR reflect 3% Governor's Reserve.

4. What are the sources of the "Other " funds?

Requires a GR Transfer to Downtown Revitalization Preservation Program (0907).

5. What is the authorization for this program, i.e., federal or state statute, etc.? (Include the federal program number, if applicable.)

Section 99.1080-99.1092, RSMo

6. Are there federal matching requirements? If yes, please explain.

No

7. Is this a federally mandated program? If yes, please explain.

No

CORE DECISION ITEM

Department: Economic Development					Budget Unit					43080C									
Division: Business and Community Solutions																			
Core: Downtown Revitalization Preservation Program										HB Section					7.075				
1. CORE FINANCIAL SUMMARY																			
FY 2024 Budget Request										FY 2024 Governor's Recommendation									
		GR		Federal		Other		Total				GR		Fed		Other		Total	
PS		0		0		0		0		PS		0		0		0		0	
EE		0		0		0		0		EE		0		0		0		0	
PSD		0		0		250,000		250,000		PSD		0		0		250,000		250,000	
TRF		0		0		0		0		TRF		0		0		0		0	
Total		0		0		250,000		250,000		Total		0		0		250,000		250,000	
FTE		0.00		0.00		0.00		0.00		FTE		0.00		0.00		0.00		0.00	
Est. Fringe		0		0		0		0		Est. Fringe		0		0		0		0	
Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.										Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.									
Other Funds:		Downtown Revitalization Preservation Fund (0907)																	
Notes:		Requires a GR transfer to DRPP Fund (0907)																	
2. CORE DESCRIPTION																			
The Downtown Revitalization Preservation Program is authorized in 99.1080 to 99.1092, RSMo. The purpose of the program is to facilitate job creation and community revitalization by providing essential public infrastructure. It allows a portion of the new state and local taxes created by a redevelopment project to be diverted to fund eligible public infrastructure projects and related costs for a period of 25 years. Net new taxes generated because of the redevelopment project are captured and diverted to pay the debt service on bonds issued to fund the project.																			
Current Obligations:																			
(1) College Station/Heer's Tower: located in the downtown core of Springfield; consists of mixed use of entertainment, dining, residential, retail, office space and parking needs; and																			
(2) Hannibal Clemens Redevelopment: located in the downtown core of Hannibal; consists of a complete renovation of the existing stadium, playing field, boundary wall and certain smaller buildings on the site for the location of a summer college baseball league.																			
3. PROGRAM LISTING (list programs included in this core funding)																			
Downtown Revitalization Preservation Program (DRPP)																			

CORE DECISION ITEM

Department: Economic Development
Division: Business and Community Solutions
Core: Downtown Revitalization Preservation Program

Budget Unit 43080C
HB Section 7.075

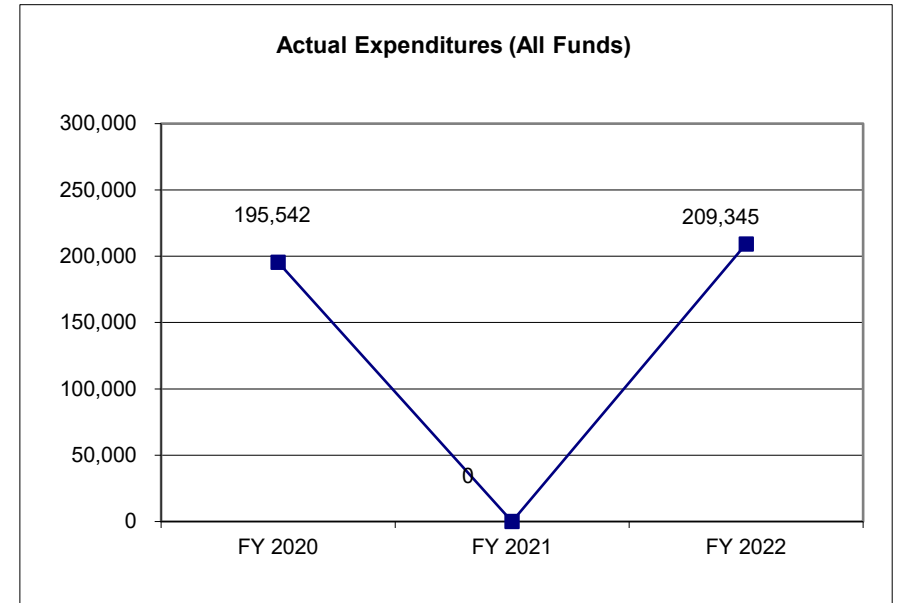
4. FINANCIAL HISTORY

	FY 2020 Actual	FY 2021 Actual	FY 2022 Actual	FY 2023 Current Yr.
Appropriation (All Funds)	350,000	250,000	250,000	250,000
Less Reverted (All Funds)	0	0	0	0
Less Restricted (All Funds)*	0	0	0	0
Budget Authority (All Funds)	350,000	250,000	250,000	250,000
Actual Expenditures (All Funds)	195,542	0	209,345	N/A
Unexpended (All Funds)	154,458	250,000	40,655	N/A
Unexpended, by Fund:				
General Revenue	0	0	0	N/A
Federal	0	0	0	N/A
Other	154,458 (1)	250,000 (1)	40,655	N/A

*Restricted amount is as of: _____

Reverted includes Governor's standard 3 percent reserve (when applicable).
 Restricted includes any extraordinary expenditure restriction (when applicable).

NOTES: (1) Funds are only expended as projects generate increment.



CORE RECONCILIATION DETAIL

**DEPARTMENT OF ECONOMIC DEVELOPMENT
DOWNTOWN REVITAL PRESERVATION**

5. CORE RECONCILIATION DETAIL

	Budget Class	FTE	GR	Federal	Other	Total	Explanation
<hr/>							
TAFP AFTER VETOES	PD	0.00	0	0	250,000	250,000	
	Total	0.00	0	0	250,000	250,000	
<hr/>							
DEPARTMENT CORE REQUEST	PD	0.00	0	0	250,000	250,000	
	Total	0.00	0	0	250,000	250,000	
<hr/>							
GOVERNOR'S RECOMMENDED CORE	PD	0.00	0	0	250,000	250,000	
	Total	0.00	0	0	250,000	250,000	
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Department of Economic Development

DECISION ITEM SUMMARY

Budget Unit								
Decision Item	FY 2022	FY 2022	FY 2023	FY 2023	FY 2024	FY 2024	FY 2024	FY 2024
Budget Object Summary	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Fund	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
DOWNTOWN REVITAL PRESERVATION								
CORE								
PROGRAM-SPECIFIC								
DOWNTOWN REVITALIZ PRESERVATN	209,345	0.00	250,000	0.00	250,000	0.00	250,000	0.00
TOTAL - PD	209,345	0.00	250,000	0.00	250,000	0.00	250,000	0.00
TOTAL	209,345	0.00	250,000	0.00	250,000	0.00	250,000	0.00
GRAND TOTAL	\$209,345	0.00	\$250,000	0.00	\$250,000	0.00	\$250,000	0.00

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Department of Economic Development

DECISION ITEM DETAIL

Budget Unit	FY 2022	FY 2022	FY 2023	FY 2023	FY 2024	FY 2024	FY 2024	FY 2024
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
DOWNTOWN REVITAL PRESERVATION								
CORE								
PROGRAM DISTRIBUTIONS	209,345	0.00	250,000	0.00	250,000	0.00	250,000	0.00
TOTAL - PD	209,345	0.00	250,000	0.00	250,000	0.00	250,000	0.00
GRAND TOTAL	\$209,345	0.00	\$250,000	0.00	\$250,000	0.00	\$250,000	0.00
GENERAL REVENUE	\$0	0.00	\$0	0.00	\$0	0.00	\$0	0.00
FEDERAL FUNDS	\$0	0.00	\$0	0.00	\$0	0.00	\$0	0.00
OTHER FUNDS	\$209,345	0.00	\$250,000	0.00	\$250,000	0.00	\$250,000	0.00

PROGRAM DESCRIPTION

Department: Economic Development

HB Section(s): 7.075

Program Name: Downtown Revitalization Preservation Program

Program is found in the following core budget(s): Downtown Revitalization Preservation Program (DRPP)

1a. What strategic priority does this program address?

Customer Centric

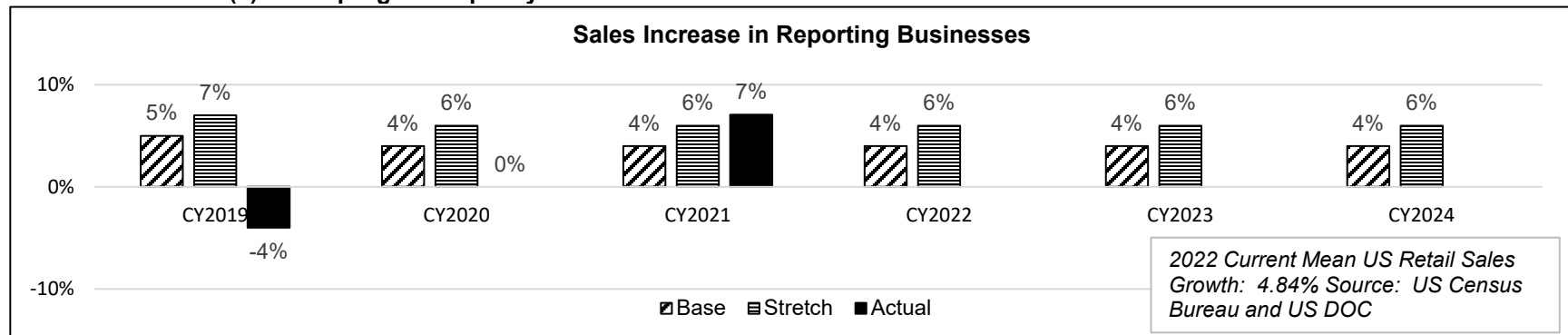
1b. What does this program do?

- The purpose of the Downtown Revitalization Preservation Program (DRPP) is to facilitate job creation and community revitalization by providing essential public infrastructure. The program converts underutilized properties and places them back in active production by generating new sales and by creating new jobs.
- The program limits these activities to municipalities with a population of 200,000 inhabitants or less, and median household income of \$62,000 or less.
- DRPP involves the issuance of local bonds or other obligations, which are secured by a pledge of a statutory portion of: (1) economic activity taxes (i.e. local sales tax) and (2) payments in lieu of taxes (i.e. property tax) attributable to the increase in taxable activity inside the redevelopment area, resulting from redevelopment improvements.
- DRPP redirects up to 50% of the general revenue sales taxes generated as a result of planned redevelopment activities within a prescribed area for up to 25 years.
- The state taxes are paid and then diverted back to the applicant as a function of the annual appropriation process.

2a. Provide an activity measure(s) for the program.

	CY2018 Actual	CY2019 Actual	CY2020		CY2021		CY2022 Projected	CY2023 Projected	CY2024 Projected
			Projected	Actual	Projected	Actual			
Number of Active DRPP Projects	2	2	2	2	2	2	2	2	2

2b. Provide a measure(s) of the program's quality.



Note 1: Reflects yearly increase in net new sales for active projects.

Note 2: No payment was issued in CY2020 due to the decreased sales taxes in the area.

Note 3: Base target is projected to be 4% and Stretch target is set at 2% above the Base.

PROGRAM DESCRIPTION

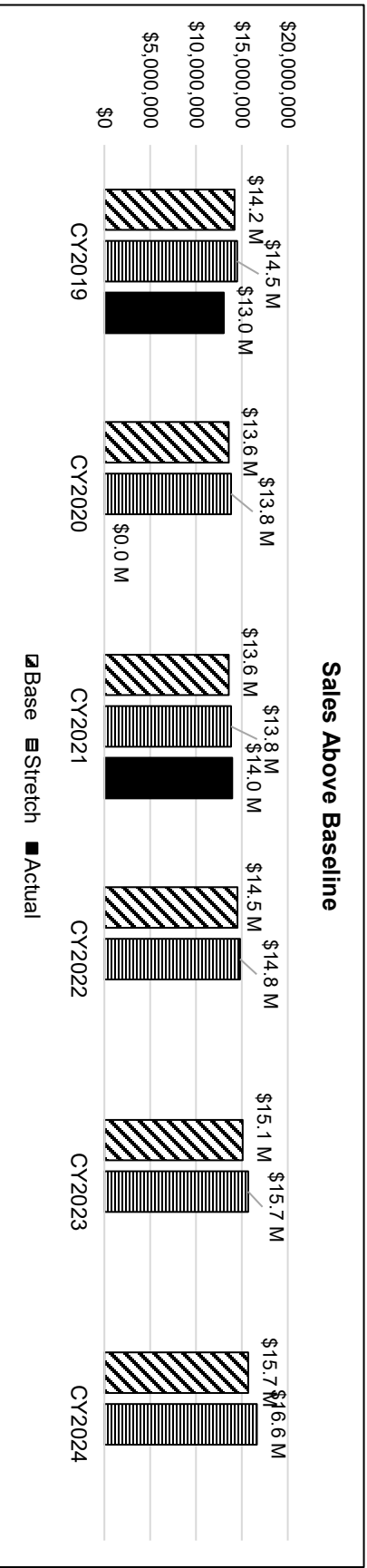
Department: Economic Development

HB Section(s): 7.075

Program Name: Downtown Revitalization Preservation Program

Program is found in the following core budget(s): Downtown Revitalization Preservation Program (DRPP)

2c. Provide a measure(s) of the program's impact.

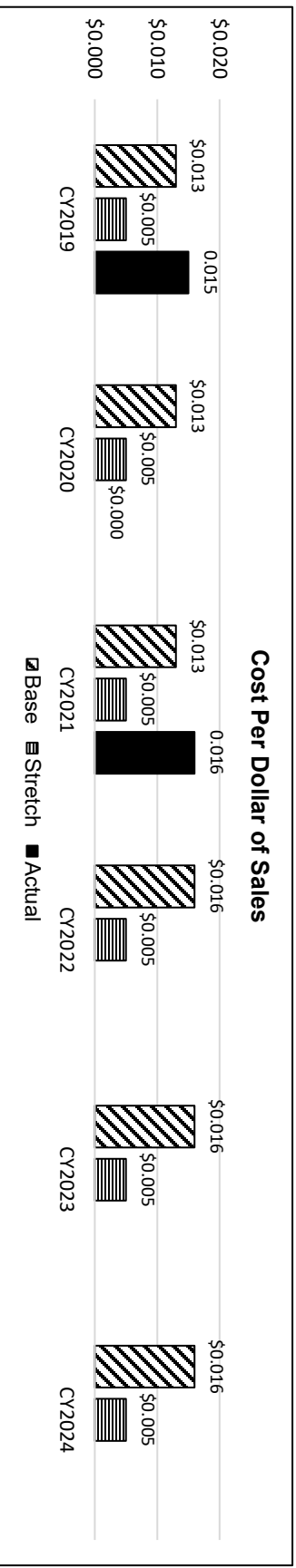


Note 1: Reflects calendar year gross taxable sales reported above the baseline for active projects.

Note 2: No payment was issued for CY2020, as there were no sales taxes generated above the baseline amount.

Note 3: The Base Target is set at 4% growth and the Stretch target is an increase of 2% over the Base. The sales are expected to pick back up in future years as the retail sales growth has been slowly increasing back to pre-COVID levels.

2d. Provide a measure(s) of the program's efficiency.



Note 1: Reflects the cost to the state divided by total sales for active projects.

Note 2: Only reporting businesses are included in the metric.

Note 3: No payment was issued for CY2020 so there is no cost per dollar of sales figure.

Note 4: The Base target is an approximate average of the prior three years and the Stretch is set at \$.005.

PROGRAM DESCRIPTION

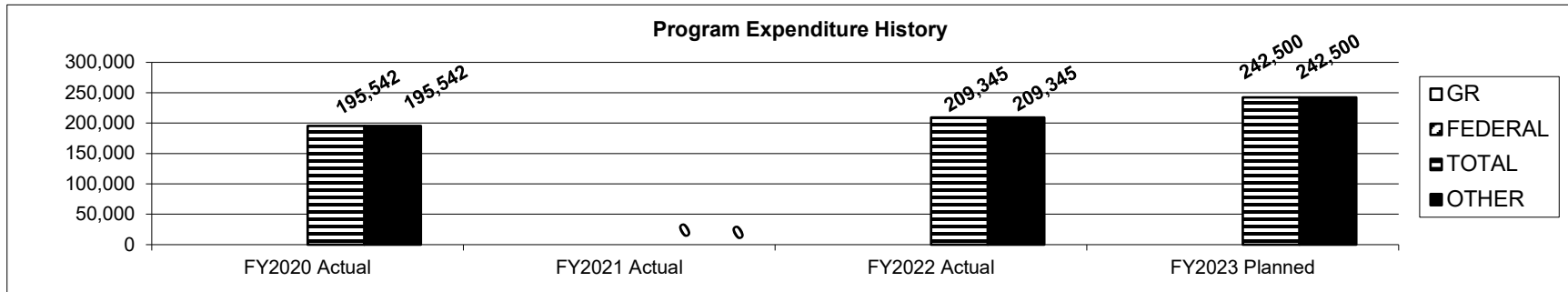
Department: Economic Development

HB Section(s): 7.075

Program Name: Downtown Revitalization Preservation Program

Program is found in the following core budget(s): Downtown Revitalization Preservation Program (DRPP)

3. Provide actual expenditures for the prior three fiscal years and planned expenditures for the current fiscal year. *(Note: Amounts do not include fringe benefit costs.)*



Note: Planned Expenditures reflect 3% Governor's Reserve on GR Transfer.

4. What are the sources of the "Other " funds?

Requires a Transfer from General Revenue to the Downtown Revitalization Preservation Fund (0907).

5. What is the authorization for this program, i.e., federal or state statute, etc.? (Include the federal program number, if applicable.)

Section 99.1080 to 99.1092, RSMo

6. Are there federal matching requirements? If yes, please explain.

No

7. Is this a federally mandated program? If yes, please explain.

No

CORE DECISION ITEM

Department:	Economic Development	Budget Unit	43090C
Division:	Business and Community Solutions		
Core:	MO Community Service Commission	HB Section	7.080

1. CORE FINANCIAL SUMMARY

FY 2024 Budget Request					FY 2024 Governor's Recommendation				
	GR	Federal	Other	Total		GR	Fed	Other	Total
PS	0	342,156	0	342,156	PS	0	342,156	0	342,156
EE	0	271,034	0	271,034	EE	0	271,034	0	271,034
PSD	0	16,318,826	0	16,318,826	PSD	0	16,318,826	0	16,318,826
TRF	0	0	0	0	TRF	0	0	0	0
Total	0	16,932,016	0	16,932,016	Total	0	16,932,016	0	16,932,016
FTE	0.00	6.00	0.00	6.00	FTE	0.00	6.00	0.00	6.00

Est. Fringe	0	218,335	0	218,335
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Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.

Federal Funds: Community Services Commission Fund (0197)

Notes:

Est. Fringe	0	218,335	0	218,335
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Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.

Federal Funds: Community Services Commission Fund (0197)

Notes:

2. CORE DESCRIPTION

The Missouri Community Service Commission's (MCSC) mission is to strengthen Missouri communities through volunteerism and service. MCSC receives funding from the Corporation for National and Community Service (CNCS) in Washington, D.C., to administer the AmeriCorps State and Education Awards programs in Missouri and to promote traditional volunteerism. MCSC administers AmeriCorps State funding by awarding monetary grants and providing technical assistance and support. Program funds are made available to not-for-profit organizations, governmental entities, educational institutions, community-based organizations and faith-based organizations with 501(c)(3) status to help address local needs such as education, youth mentoring, public safety, housing rehabilitation, healthcare, environmental issues, disaster relief, and veterans and their families.

MCSC is located within the Department of Economic Development's Business and Community Solutions Division. MCSC is composed of 15-25 Governor-appointed commissioners and six full-time staff.

3. PROGRAM LISTING (list programs included in this core funding)

Missouri Community Service Commission

CORE DECISION ITEM

Department:	Economic Development	Budget Unit	43090C
Division:	Business and Community Solutions		
Core:	MO Community Service Commission	HB Section	7.080

4. FINANCIAL HISTORY

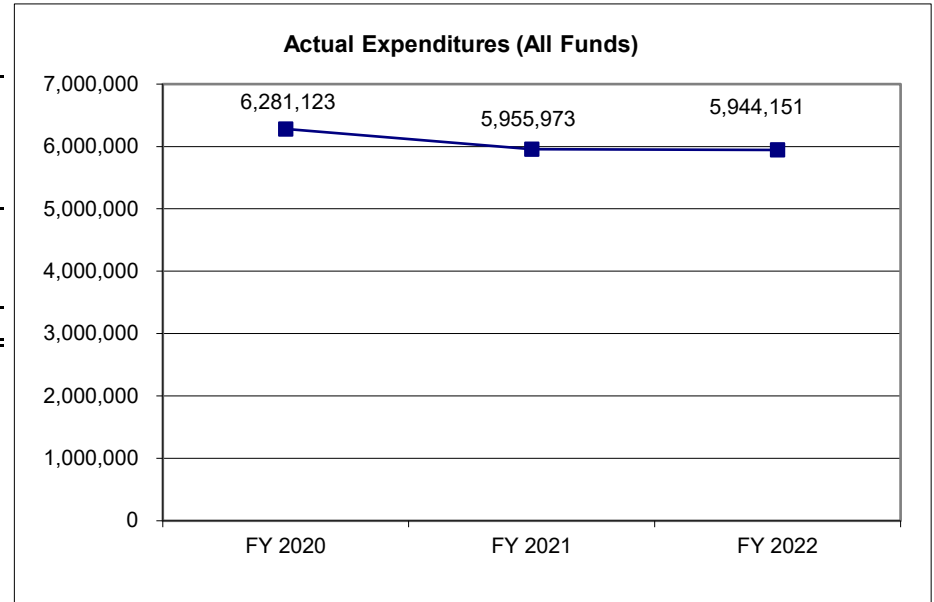
	FY 2020 Actual	FY 2021 Actual	FY 2022 Actual	FY 2023 Current Yr.
Appropriation (All Funds)	6,668,409	7,182,902	7,782,013	16,932,016
Less Reverted (All Funds)	(1,083)	0	0	0
Less Restricted (All Funds)	0	0	0	0
Budget Authority (All Funds)	6,667,326	7,182,902	7,782,013	16,932,016
Actual Expenditures (All Funds)	6,281,123	5,955,973	5,944,151	N/A
Unexpended (All Funds)	386,203	1,226,929	1,837,862	N/A
Unexpended, by Fund:				
General Revenue	498	0	0	N/A
Federal	385,705	1,226,929	1,837,862	N/A
Other	0	0	0	N/A
		(1)	(1)	

*Restricted amount is as of: _____

Reverted includes Governor's standard 3 percent reserve (when applicable).

Restricted includes any extraordinary expenditure restriction (when applicable).

NOTES: (1) Unexpended funds are due to decreased enrollment toward the end of COVID-19. Those funds can be carried over into the next fiscal year, and MCSC plans to spend down.



CORE RECONCILIATION DETAIL

**DEPARTMENT OF ECONOMIC DEVELOPMENT
MO COMMUNITY SVS COMM**

5. CORE RECONCILIATION DETAIL

	Budget Class	FTE	GR	Federal	Other	Total	Explanation
TAFP AFTER VETOES							
	PS	6.00	0	342,156	0	342,156	
	EE	0.00	0	271,034	0	271,034	
	PD	0.00	0	16,318,826	0	16,318,826	
	Total	6.00	0	16,932,016	0	16,932,016	
DEPARTMENT CORE REQUEST							
	PS	6.00	0	342,156	0	342,156	
	EE	0.00	0	271,034	0	271,034	
	PD	0.00	0	16,318,826	0	16,318,826	
	Total	6.00	0	16,932,016	0	16,932,016	
GOVERNOR'S RECOMMENDED CORE							
	PS	6.00	0	342,156	0	342,156	
	EE	0.00	0	271,034	0	271,034	
	PD	0.00	0	16,318,826	0	16,318,826	
	Total	6.00	0	16,932,016	0	16,932,016	

Department of Economic Development

DECISION ITEM SUMMARY

Budget Unit								
Decision Item	FY 2022	FY 2022	FY 2023	FY 2023	FY 2024	FY 2024	FY 2024	FY 2024
Budget Object Summary	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Fund	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
MO COMMUNITY SVS COMM								
CORE								
PERSONAL SERVICES								
COMMUNITY SERV COMM-FED/OTHER	260,503	4.54	342,156	6.00	342,156	6.00	342,156	6.00
TOTAL - PS	260,503	4.54	342,156	6.00	342,156	6.00	342,156	6.00
EXPENSE & EQUIPMENT								
COMMUNITY SERV COMM-FED/OTHER	209,618	0.00	271,034	0.00	271,034	0.00	271,034	0.00
TOTAL - EE	209,618	0.00	271,034	0.00	271,034	0.00	271,034	0.00
PROGRAM-SPECIFIC								
COMMUNITY SERV COMM-FED/OTHER	5,474,030	0.00	16,318,826	0.00	16,318,826	0.00	16,318,826	0.00
TOTAL - PD	5,474,030	0.00	16,318,826	0.00	16,318,826	0.00	16,318,826	0.00
TOTAL	5,944,151	4.54	16,932,016	6.00	16,932,016	6.00	16,932,016	6.00
Pay Plan - 0000012								
PERSONAL SERVICES								
COMMUNITY SERV COMM-FED/OTHER	0	0.00	0	0.00	0	0.00	29,768	0.00
TOTAL - PS	0	0.00	0	0.00	0	0.00	29,768	0.00
TOTAL	0	0.00	0	0.00	0	0.00	29,768	0.00
GRAND TOTAL	\$5,944,151	4.54	\$16,932,016	6.00	\$16,932,016	6.00	\$16,961,784	6.00

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Department of Economic Development

DECISION ITEM DETAIL

Budget Unit	FY 2022	FY 2022	FY 2023	FY 2023	FY 2024	FY 2024	FY 2024	FY 2024
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
MO COMMUNITY SVS COMM								
CORE								
MISCELLANEOUS PROFESSIONAL	0	0.00	1,076	0.31	1,076	0.31	1,076	0.31
PRINCIPAL ASST BOARD/COMMISSON	74,897	0.98	105,266	1.05	105,266	1.05	105,266	1.05
ECONOMIC DEVLPMNT PROFESSIONAL	0	0.00	0	0.64	0	0.64	0	0.64
ECONOMIC DEVELOPMENT SPEC	0	0.00	109,282	2.00	109,282	2.00	109,282	2.00
SR ECONOMIC DEVELOPMENT SPEC	123,810	2.56	48,530	1.00	48,530	1.00	48,530	1.00
ECONOMIC DEVELOPMENT SPV	61,796	1.00	78,002	1.00	78,002	1.00	78,002	1.00
TOTAL - PS	260,503	4.54	342,156	6.00	342,156	6.00	342,156	6.00
TRAVEL, IN-STATE	8,172	0.00	59,899	0.00	59,899	0.00	59,899	0.00
TRAVEL, OUT-OF-STATE	9,141	0.00	22,500	0.00	22,500	0.00	22,500	0.00
SUPPLIES	47,348	0.00	19,125	0.00	19,125	0.00	19,125	0.00
PROFESSIONAL DEVELOPMENT	17,749	0.00	16,500	0.00	16,500	0.00	16,500	0.00
COMMUNICATION SERV & SUPP	2,176	0.00	12,250	0.00	12,250	0.00	12,250	0.00
PROFESSIONAL SERVICES	111,883	0.00	77,750	0.00	77,750	0.00	77,750	0.00
M&R SERVICES	1,021	0.00	3,750	0.00	3,750	0.00	3,750	0.00
COMPUTER EQUIPMENT	0	0.00	2,010	0.00	2,010	0.00	2,010	0.00
OFFICE EQUIPMENT	4,560	0.00	7,500	0.00	7,500	0.00	7,500	0.00
OTHER EQUIPMENT	0	0.00	1,000	0.00	1,000	0.00	1,000	0.00
BUILDING LEASE PAYMENTS	0	0.00	3,700	0.00	3,700	0.00	3,700	0.00
EQUIPMENT RENTALS & LEASES	0	0.00	3,750	0.00	3,750	0.00	3,750	0.00
MISCELLANEOUS EXPENSES	7,568	0.00	41,250	0.00	41,250	0.00	41,250	0.00
REBILLABLE EXPENSES	0	0.00	50	0.00	50	0.00	50	0.00
TOTAL - EE	209,618	0.00	271,034	0.00	271,034	0.00	271,034	0.00
PROGRAM DISTRIBUTIONS	5,474,030	0.00	16,318,826	0.00	16,318,826	0.00	16,318,826	0.00
TOTAL - PD	5,474,030	0.00	16,318,826	0.00	16,318,826	0.00	16,318,826	0.00
GRAND TOTAL	\$5,944,151	4.54	\$16,932,016	6.00	\$16,932,016	6.00	\$16,932,016	6.00
GENERAL REVENUE	\$0	0.00	\$0	0.00	\$0	0.00	\$0	0.00
FEDERAL FUNDS	\$5,944,151	4.54	\$16,932,016	6.00	\$16,932,016	6.00	\$16,932,016	6.00
OTHER FUNDS	\$0	0.00	\$0	0.00	\$0	0.00	\$0	0.00

PROGRAM DESCRIPTION

Department: Economic Development

HB Section(s): 7.080

Program Name: MO Community Service Commission

Program is found in the following core budget(s): MO Community Service Commission

1a. What strategic priority does this program address?

Customer Centric, One Team

1b. What does this program do?

- The purpose of the Missouri Community Service Commission (MCSC) is to strengthen Missouri communities through volunteerism and service by connecting Missourians of all ages and backgrounds in an effort to improve unmet community needs through direct and tangible services.
- This program provides opportunities for individuals to serve their communities as AmeriCorps members on a full- or part-time basis. The MCSC and AmeriCorps are part of a national service network supported by the Corporation for National and Community Service. MCSC administers AmeriCorps State funding by awarding monetary grants and providing technical assistance and support to program partners throughout Missouri. Individuals serve through alignment with community-based nonprofit organizations, educational institutions and faith-based organizations with 501(c)(3) status.
- Core priorities are education, public safety, healthy futures for youth, economic opportunity, disaster relief, and veterans and their families.

2a. Provide an activity measure(s) for the program.

	FY2020 Actual	FY2021 Projected	FY2021 Actual	FY2022 Projected	FY2022 Actual	FY2023 Projected	FY2024 Projected	FY2025 Projected
Program Count	22	23	19	23	22	22	23	27
Member Count	785	700	743	710	633	749	760	800
Member Service Hours	836,637	850,000	733,963	850,000	753,831	824,194	850,000	900,000
Additional Volunteer Hours	68,031	60,000	25,894	60,000	(see note 1)	40,000	40,000	60,000

Note 1: The actual FY2022 numbers did not meet the projected outcome due to economic factors regarding Member recruitment. In FY2023, the programs have increased the stipend amount in order to boost recruitment, and 27 programs have been funded. Additional volunteer hours will be reported in October 2022 with the annual Grant Progress Report (GPR).

Note 2: FY2023 and FY2024 projection do not include programs solely funded by American Rescue Plan Act (ARPA). Those programs are included in the ARPA Program Description budget document.

2b. Provide a measure(s) of the program's quality.

	FY2020* Actual	FY2021* Actual	FY2022 Projected	FY2022 Actual	FY2023 Projected	FY2024 Projected	FY2025 Projected
Customer Service Experience	94%	95%	95%	100%	95%	95%	95%

Note 1: Percentage of customers who rated their experience as "extremely", "very", or "somewhat" satisfied.

Note 2: *A FY2020 and FY2021 survey was not completed due to COVID-19. The survey was redeveloped for FY2022 and received 19 program respondents.

PROGRAM DESCRIPTION

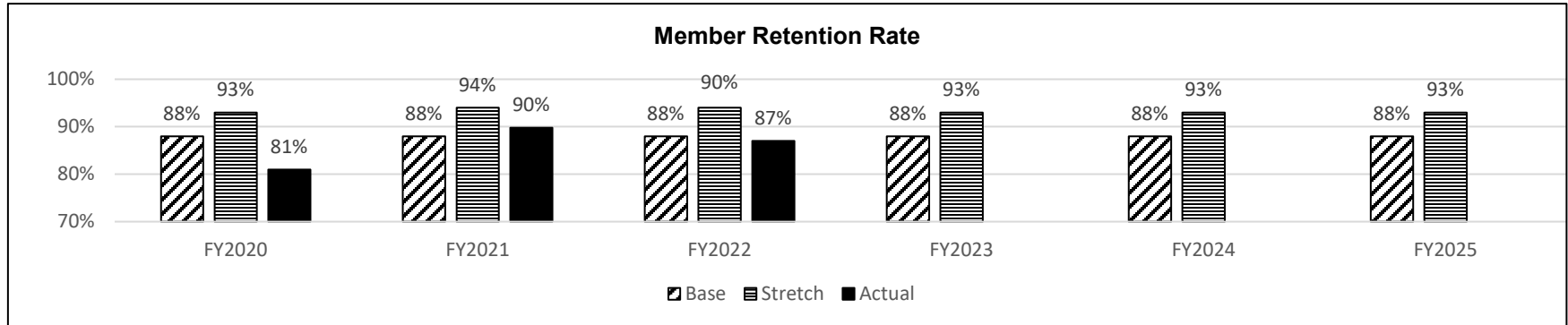
Department: Economic Development

HB Section(s): 7.080

Program Name: MO Community Service Commission

Program is found in the following core budget(s): MO Community Service Commission

2c. Provide a measure(s) of the program's impact.



Note 1: Calculated by review of grant management system monthly and quarterly program reporting of member retention.

Note 2: Base target is calculated by examination of historical member trends and retention rates and Stretch target is a 5% increase over Base.

Note 3: The retention rate did not meet the base target due to economic factors. In FY2023, the programs increased the stipend which should improve recruitment and retention.

2d. Provide a measure(s) of the program's efficiency.

	FY2020 Actual	FY2021 Actual	FY2022 Projected	FY2022 Actual	FY2023 Projected	FY2024 Projected	FY2025 Projected
Member Count	785	743	710	633	750	1000	1000
People Served	9,563	188,103	190,000	29,338	220,000	300,000	300,000
Served per Member	12	253	268	46	293	300	300

Note 1: Calculated by dividing the cost of the program by the number of member service hours.

Note 2: FY2023-FY2025 projections set by considering possible program funding levels and expected member service hours.

Note 3: The sizable increase in People Served between FY2020 and FY2021 is due in most part to AmeriCorps' support of vaccination efforts throughout the state. We anticipate that we will see this continued growth in the coming years do to increase federal support and better tracking of our programs' impact.

PROGRAM DESCRIPTION

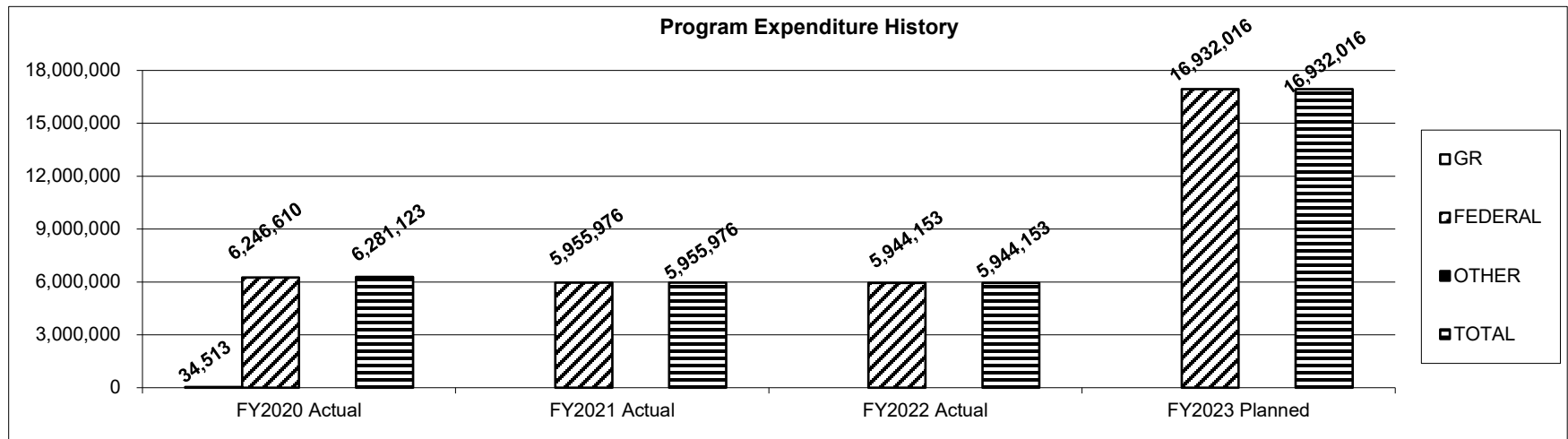
Department: Economic Development

HB Section(s): 7.080

Program Name: MO Community Service Commission

Program is found in the following core budget(s): MO Community Service Commission

3. Provide actual expenditures for the prior three fiscal years and planned expenditures for the current fiscal year. (Note: Amounts do not include fringe benefit costs.)



4. What are the sources of the "Other " funds?

N/A

5. What is the authorization for this program, i.e., federal or state statute, etc.? (Include the federal program number, if applicable.)

Section 620.592, RSMo, creates the Missouri Community Commission Fund; Federal - National and Community Service Act of 1993; HR 4854

6. Are there federal matching requirements? If yes, please explain.

There is a \$1 for \$1 match requirement on the administrative portion of the funds. This match is accomplished by soft costs allocated by DED. Qualifying organizations must provide match based on the amount of funds subgranted from MCSC starting at 24% in the first 3 years, gradually increasing to a 50% maximum.

7. Is this a federally mandated program? If yes, please explain.

Yes. The state is mandated via the National and Community Service Act of 1993 (as amended by the Serve America Act of 2009) (Title 45, Subtitle B, Chapter XXV, Part 2522) to have a Governor appointed Commission and administer AmeriCorps programs.

CORE DECISION ITEM

Department:	Economic Development	Budget Unit	43091C
Division:	Business and Community Solutions		
Core:	MO Community Service Commission ARPA	HB Section	7.080

1. CORE FINANCIAL SUMMARY

FY 2024 Budget Request					FY 2024 Governor's Recommendation				
	GR	Federal	Other	Total		GR	Fed	Other	Total
PS	0	61,190	0	61,190	PS	0	61,190	0	61,190
EE	0	7,000	0	7,000	EE	0	7,000	0	7,000
PSD	0	3,000,000	0	3,000,000	PSD	0	3,000,000	0	3,000,000
TRF	0	0	0	0	TRF	0	0	0	0
Total	0	3,068,190	0	3,068,190	Total	0	3,068,190	0	3,068,190
FTE	0.00	0.00	0.00	0.00	FTE	0.00	0.00	0.00	0.00

Est. Fringe	0	0	0	0
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Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.

Est. Fringe	0	22,322	0	22,322
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Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.

Federal Funds: Department of Economic Development Federal Stimulus - 2021 Fund (2451)

Federal Funds: Department of Economic Development Federal Stimulus - 2021 Fund (2451)

2. CORE DESCRIPTION

The Missouri Community Service Commission's (MCSC) mission is to strengthen Missouri communities through volunteerism and service. MCSC receives funding from the Corporation for National and Community Service (CNCS) in Washington, D.C., to administer the AmeriCorps State and Education Awards programs in Missouri and to promote traditional volunteerism. MCSC administers AmeriCorps State funding by awarding monetary grants and providing technical assistance and support. Program funds are made available to not-for-profit organizations, governmental entities, educational institutions, community-based organizations and faith-based organizations with 501(c)(3) status to help address local needs such as education, youth mentoring, public safety, housing rehabilitation, healthcare, environmental issues, disaster relief, and veterans and their families. The American Rescue Plan Act (ARPA) provides funding for the Commission Support Grant, Commission Investment Fund, a new Volunteer Generation Fund, and dollars to support AmeriCorps sub-grantees. The sub-grantees place AmeriCorps Members in communities throughout the state to address and resolve unmet needs such as tutoring, food insecurities, and environmental stewardship.

3. PROGRAM LISTING (list programs included in this core funding)

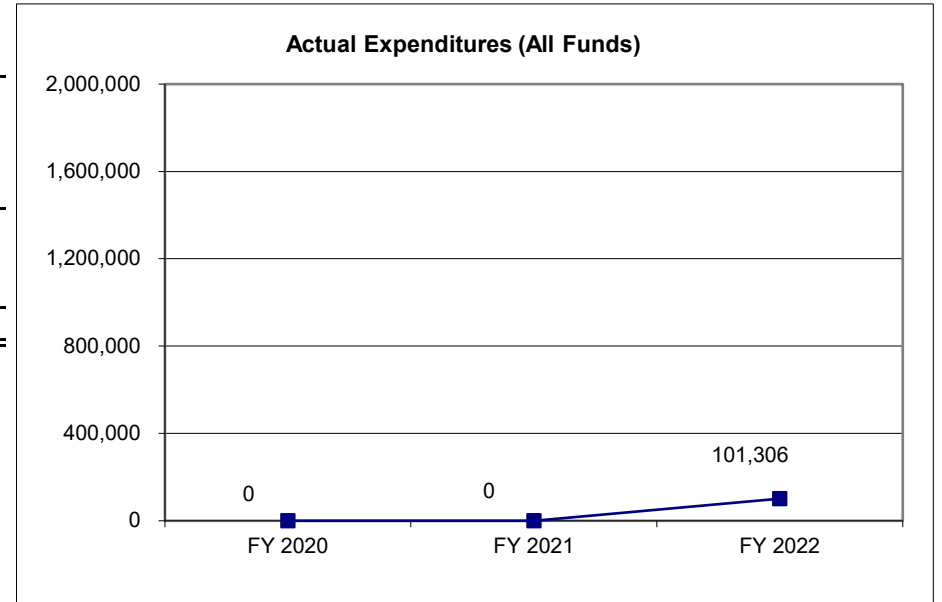
Missouri Community Service Commission ARPA

CORE DECISION ITEM

Department:	Economic Development	Budget Unit	43091C
Division:	Business and Community Solutions		
Core:	MO Community Service Commission ARPA	HB Section	7.080

4. FINANCIAL HISTORY

	FY 2020 Actual	FY 2021 Actual	FY 2022 Actual	FY 2023 Current Yr.
Appropriation (All Funds)	N/A	N/A	323,100	3,068,190
Less Reverted (All Funds)	N/A	N/A	0	0
Less Restricted (All Funds)	N/A	N/A	0	0
Budget Authority (All Funds)	N/A	N/A	323,100	3,068,190
Actual Expenditures (All Funds)	N/A	N/A	101,306	N/A
Unexpended (All Funds)	N/A	N/A	221,794	N/A
Unexpended, by Fund:				
General Revenue	N/A	N/A	0	N/A
Federal	N/A	N/A	221,794	N/A
Other	N/A	N/A	0	N/A



*Restricted amount is as of: _____

Reverted includes Governor's standard 3 percent reserve (when applicable).
 Restricted includes any extraordinary expenditure restriction (when applicable).

NOTES:

CORE RECONCILIATION DETAIL

**DEPARTMENT OF ECONOMIC DEVELOPMENT
MO COMMUNITY SERV COMM ARPA**

5. CORE RECONCILIATION DETAIL

	Budget Class	FTE	GR	Federal	Other	Total	Explanation
TAFP AFTER VETOES							
	PS	0.00	0	61,190	0	61,190	
	EE	0.00	0	7,000	0	7,000	
	PD	0.00	0	3,000,000	0	3,000,000	
	Total	0.00	0	3,068,190	0	3,068,190	
DEPARTMENT CORE REQUEST							
	PS	0.00	0	61,190	0	61,190	
	EE	0.00	0	7,000	0	7,000	
	PD	0.00	0	3,000,000	0	3,000,000	
	Total	0.00	0	3,068,190	0	3,068,190	
GOVERNOR'S RECOMMENDED CORE							
	PS	0.00	0	61,190	0	61,190	
	EE	0.00	0	7,000	0	7,000	
	PD	0.00	0	3,000,000	0	3,000,000	
	Total	0.00	0	3,068,190	0	3,068,190	

Department of Economic Development

DECISION ITEM SUMMARY

Budget Unit								
Decision Item	FY 2022	FY 2022	FY 2023	FY 2023	FY 2024	FY 2024	FY 2024	FY 2024
Budget Object Summary	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Fund	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
MO COMMUNITY SERV COMM ARPA								
CORE								
PERSONAL SERVICES								
DED FEDERAL STIM 2021 FUND	0	0.00	61,190	0.00	61,190	0.00	61,190	0.00
TOTAL - PS	0	0.00	61,190	0.00	61,190	0.00	61,190	0.00
EXPENSE & EQUIPMENT								
DED FEDERAL STIM 2021 FUND	0	0.00	7,000	0.00	7,000	0.00	7,000	0.00
TOTAL - EE	0	0.00	7,000	0.00	7,000	0.00	7,000	0.00
PROGRAM-SPECIFIC								
DED FEDERAL STIM 2021 FUND	101,306	0.00	3,000,000	0.00	3,000,000	0.00	3,000,000	0.00
TOTAL - PD	101,306	0.00	3,000,000	0.00	3,000,000	0.00	3,000,000	0.00
TOTAL	101,306	0.00	3,068,190	0.00	3,068,190	0.00	3,068,190	0.00
Pay Plan - 0000012								
PERSONAL SERVICES								
DED FEDERAL STIM 2021 FUND	0	0.00	0	0.00	0	0.00	5,324	0.00
TOTAL - PS	0	0.00	0	0.00	0	0.00	5,324	0.00
TOTAL	0	0.00	0	0.00	0	0.00	5,324	0.00
MCSC ARPA Increase - 1419008								
PROGRAM-SPECIFIC								
DED FEDERAL STIM 2021 FUND	0	0.00	0	0.00	3,035,063	0.00	3,035,063	0.00
TOTAL - PD	0	0.00	0	0.00	3,035,063	0.00	3,035,063	0.00
TOTAL	0	0.00	0	0.00	3,035,063	0.00	3,035,063	0.00
GRAND TOTAL	\$101,306	0.00	\$3,068,190	0.00	\$6,103,253	0.00	\$6,108,577	0.00

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Department of Economic Development

DECISION ITEM DETAIL

Budget Unit	FY 2022	FY 2022	FY 2023	FY 2023	FY 2024	FY 2024	FY 2024	FY 2024
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
MO COMMUNITY SERV COMM ARPA								
CORE								
ECONOMIC DEVELOPMENT SPV	0	0.00	61,190	0.00	61,190	0.00	61,190	0.00
TOTAL - PS	0	0.00	61,190	0.00	61,190	0.00	61,190	0.00
TRAVEL, IN-STATE	0	0.00	2,500	0.00	2,500	0.00	2,500	0.00
PROFESSIONAL DEVELOPMENT	0	0.00	1,500	0.00	1,500	0.00	1,500	0.00
COMMUNICATION SERV & SUPP	0	0.00	3,000	0.00	3,000	0.00	3,000	0.00
TOTAL - EE	0	0.00	7,000	0.00	7,000	0.00	7,000	0.00
PROGRAM DISTRIBUTIONS	101,306	0.00	3,000,000	0.00	3,000,000	0.00	3,000,000	0.00
TOTAL - PD	101,306	0.00	3,000,000	0.00	3,000,000	0.00	3,000,000	0.00
GRAND TOTAL	\$101,306	0.00	\$3,068,190	0.00	\$3,068,190	0.00	\$3,068,190	0.00
GENERAL REVENUE	\$0	0.00	\$0	0.00	\$0	0.00	\$0	0.00
FEDERAL FUNDS	\$101,306	0.00	\$3,068,190	0.00	\$3,068,190	0.00	\$3,068,190	0.00
OTHER FUNDS	\$0	0.00	\$0	0.00	\$0	0.00	\$0	0.00

PROGRAM DESCRIPTION

Department: Economic Development

HB Section(s): 7.080

Program Name: MO Community Service Commission

Program is found in the following core budget(s): MO Community Service Commission

1a. What strategic priority does this program address?

Customer Centric, One Team

1b. What does this program do?

- The purpose of the Missouri Community Service Commission (MCSC) is to strengthen Missouri communities through volunteerism and service by connecting Missourians of all ages and backgrounds in an effort to improve unmet community needs through direct and tangible services.
- MCSC received grant funds from the American Rescue Plan Act (ARPA) in 2021.
- This program provides opportunities for individuals to serve their communities as AmeriCorps members on a full- or part-time basis. The MCSC and AmeriCorps are part of a national service network supported by the Corporation for National and Community Service. MCSC administers AmeriCorps State funding by awarding monetary grants and providing technical assistance and support to program partners throughout Missouri. Individuals serve through alignment with community-based nonprofit organizations, educational institutions and faith-based organizations with 501(c)(3) status.
- Core priorities are education, public safety, healthy futures for youth, economic opportunity, disaster relief, and veterans and their families.

2a. Provide an activity measure(s) for the program.

	FY2020 Actual	FY2021 Projected	FY2021 Actual	FY2022 Projected	FY2022 Actual	FY2023 Projected	FY2024 Projected	FY2025 Projected
Program Count	0	0	0	0	0	5	5	0
Member Count	0	0	0	0	0	749	760	800
Member Service Hours	0	0	0	0	0	49,300	49,300	0
Additional Volunteer Hours	0	0	0	0	0	5,000	5,000	0

Note: Member count is 39 for 100% ARPA-funded programs

2b. Provide a measure(s) of the program's quality.

	FY2020 Projected	FY2021 Projected	FY2022 Projected	FY2022 Actual	FY2023 Projected	FY2024 Projected	FY2025 Projected
Customer Service Experience	NA	NA	NA	0%	95%	95%	95%

Note 1: Percentage of customers who rated their experience as "very" or "somewhat" positive.

Note 2: Although ARPA funds were awarded in FY2022, they were not significant enough to provide program data. FY2023 information includes only programs funded entirely by the American Rescue Plan Act (ARPA). Some other programs receive ARPA, but are not calculated in this document.

PROGRAM DESCRIPTION

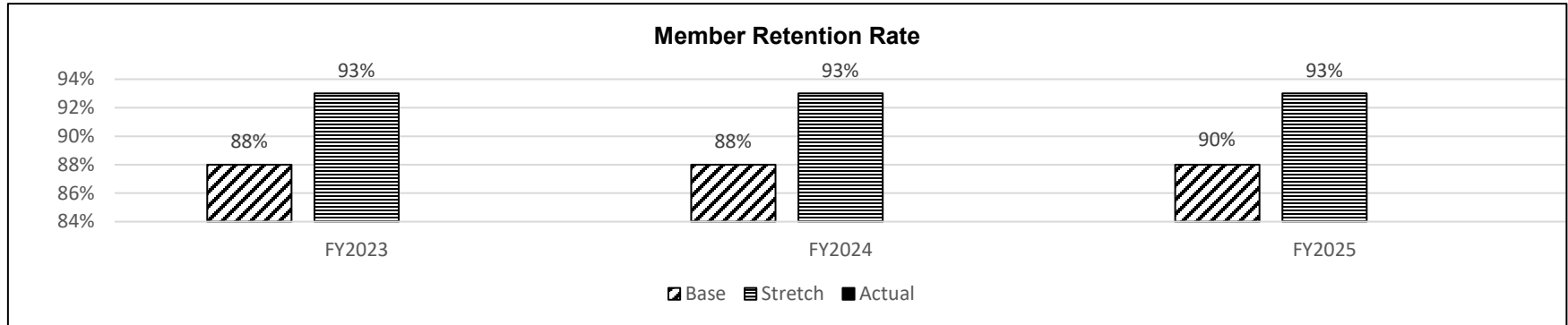
Department: Economic Development

HB Section(s): 7.080

Program Name: MO Community Service Commission

Program is found in the following core budget(s): MO Community Service Commission

2c. Provide a measure(s) of the program's impact.



Note 1: Calculated by review of grant management system monthly and quarterly program reporting of member retention.

Note 2: Base target is calculated by examination of historical member trends and retention rates and Stretch target is a 5% increase over Base.

2d. Provide a measure(s) of the program's efficiency.

	FY2020 Actual	FY2021 Actual	FY2022		FY2023 Projected	FY2024 Projected	FY2025 Projected
			Projected	Actual			
Member Count	0	0	0	0	39	39	0
People Served	0	0	0	0	10,000	10,000	0
Served per Member	0	0	0	0	256	256	0

Note 1: Calculated by dividing the cost of the program by the number of member service hours.

Note 2: FY2023-FY2025 projections set by considering possible program funding levels and expected member service hours.

PROGRAM DESCRIPTION

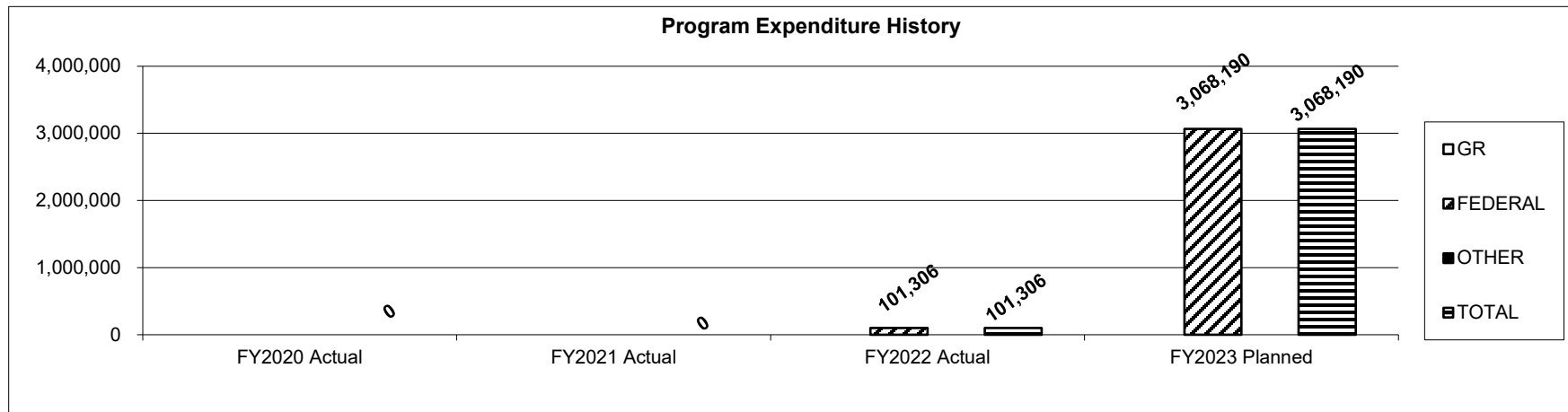
Department: Economic Development

HB Section(s): 7.080

Program Name: MO Community Service Commission

Program is found in the following core budget(s): MO Community Service Commission

3. Provide actual expenditures for the prior three fiscal years and planned expenditures for the current fiscal year. (Note: Amounts do not include fringe benefit costs.)



4. What are the sources of the "Other " funds?

N/A

5. What is the authorization for this program, i.e., federal or state statute, etc.? (Include the federal program number, if applicable.)

Section 620.592, RSMo, creates the Missouri Community Commission Fund; Federal - National and Community Service Act of 1993; HR 4854

6. Are there federal matching requirements? If yes, please explain.

There is a \$1 for \$1 match requirement on the administrative portion of the funds. This match is accomplished by soft costs allocated by DED. Qualifying organizations must provide match based on the amount of funds subgranted from MCSC starting at 24% in the first 3 years, gradually increasing to a 50% maximum.

7. Is this a federally mandated program? If yes, please explain.

Yes. The state is mandated via the National and Community Service Act of 1993 (as amended by the Serve America Act of 2009) (Title 45, Subtitle B, Chapter XXV, Part 2522) to have a Governor appointed Commission and administer AmeriCorps programs.

NEW DECISION ITEM
RANK: 10 OF 17

Department: Economic Development	Budget Unit <u>43091C</u>
Division: Business and Community Solutions	
DI Name: MCSC Increase to ARPA Spending Auth DI#1419008	HB Section <u>7.080</u>

1. AMOUNT OF REQUEST

	FY 2024 Budget Request			
	GR	Federal	Other	Total
PS	0	0	0	0
EE	0	0	0	0
PSD	0	3,035,063	0	3,035,063
TRF	0	0	0	0
Total	<u>0</u>	<u>3,035,063</u>	<u>0</u>	<u>3,035,063</u>
FTE	0.00	0.00	0.00	0.00

Est. Fringe	<u>0</u>	<u>0</u>	<u>0</u>	<u>0</u>
<i>Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.</i>				

Other Funds:
Non-Counts:

	FY 2024 Governor's Recommendation			
	GR	Federal	Other	Total
PS	0	0	0	0
EE	0	0	0	0
PSD	0	3,035,063	0	3,035,063
TRF	0	0	0	0
Total	<u>0</u>	<u>3,035,063</u>	<u>0</u>	<u>3,035,063</u>
FTE	0.00	0.00	0.00	0.00

Est. Fringe	<u>0</u>	<u>0</u>	<u>0</u>	<u>0</u>
<i>Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.</i>				

Other Funds:
Non-Counts:

2. THIS REQUEST CAN BE CATEGORIZED AS:

<input type="checkbox"/> New Legislation	<input type="checkbox"/> New Program	<input type="checkbox"/> Fund Switch
<input type="checkbox"/> Federal Mandate	<input checked="" type="checkbox"/> Program Expansion	<input type="checkbox"/> Cost to Continue
<input type="checkbox"/> GR Pick-Up	<input type="checkbox"/> Space Request	<input type="checkbox"/> Equipment Replacement
<input type="checkbox"/> Pay Plan	<input type="checkbox"/> Other: _____	

3. WHY IS THIS FUNDING NEEDED? PROVIDE AN EXPLANATION FOR ITEMS CHECKED IN #2. INCLUDE THE FEDERAL OR STATE STATUTORY OR CONSTITUTIONAL AUTHORIZATION FOR THIS PROGRAM.

The Missouri Community Service Commission (MCSC) was approved to receive additional American Rescue Plan Act (ARPA) grants via the federal AmeriCorps agency, the Corporation for National and Community Service. This New Decision Item is needed to increase the current appropriation authority to accommodate the increase in both the formula and competitive AmeriCorps ARPA grants. These funds will be used to expand the current AmeriCorps programs and fund new programs in the 2022-2023 and 2023-2024 program years by increasing living stipends and providing additional financial support to MCSC's grantee organizations.

NEW DECISION ITEM
RANK: 10 OF 17

Department: Economic Development	Budget Unit	43091C
Division: Business and Community Solutions		
DI Name: MCSC Increase to ARPA Spending Auth DI#1419008	HB Section	7.080

4. DESCRIBE THE DETAILED ASSUMPTIONS USED TO DERIVE THE SPECIFIC REQUESTED AMOUNT. (How did you determine that the requested number of FTE were appropriate? From what source or standard did you derive the requested levels of funding? Were alternatives such as outsourcing or automation considered? If based on new legislation, does request tie to TAFP fiscal note? If not, explain why. Detail which portions of the request are one-times and how those amounts were calculated.)

The increase of \$3,035,063 will make the total MCSC ARPA appropriation authority equal to the amount awarded by AmeriCorp.

5. BREAK DOWN THE REQUEST BY BUDGET OBJECT CLASS, JOB CLASS, AND FUND SOURCE. IDENTIFY ONE-TIME COSTS.

Budget Object Class/Job Class	Dept Req GR DOLLARS	Dept Req GR FTE	Dept Req FED DOLLARS	Dept Req FED FTE	Dept Req OTHER DOLLARS	Dept Req OTHER FTE	Dept Req TOTAL DOLLARS	Dept Req TOTAL FTE	Dept Req One-Time DOLLARS
							0		
							0	0.0	
Total PS	0	0.0	0	0.0	0	0.0	0	0.0	0
							0		
							0		
							0		
Total EE	0		0		0		0		0
Program Distributions			3,035,063				3,035,063		
Total PSD	0		3,035,063		0		3,035,063		0
Transfers									
Total TRF	0		0		0		0		0
Grand Total	0	0.0	3,035,063	0.0	0	0.0	3,035,063	0.0	0

NEW DECISION ITEM
RANK: 10 OF 17

Department: Economic Development				Budget Unit		<u>43091C</u>			
Division: Business and Community Solutions				HB Section		<u>7.080</u>			
DI Name: MCSC Increase to ARPA Spending Auth				DI#1419008					
Budget Object Class/Job Class	Gov Rec GR DOLLARS	Gov Rec GR FTE	Gov Rec FED DOLLARS	Gov Rec FED FTE	Gov Rec OTHER DOLLARS	Gov Rec OTHER FTE	Gov Rec TOTAL DOLLARS	Gov Rec TOTAL FTE	Gov Rec One-Time DOLLARS
							0		
							0	0.0	
Total PS	0	0.0	0	0.0	0	0.0	0	0.0	0
							0		
							0		
							0		
Total EE	0		0		0		0		0
Program Distributions			3,035,063				3,035,063		
Total PSD	0		3,035,063		0		3,035,063		0
Transfers									
Total TRF	0		0		0		0		0
Grand Total	0	0.0	3,035,063	0.0	0	0.0	3,035,063	0.0	0

NEW DECISION ITEM
RANK: 10 OF 17

Department: Economic Development	Budget Unit	43091C
Division: Business and Community Solutions		
DI Name: MCSC Increase to ARPA Spending Auth DI#1419008	HB Section	7.080

6. PERFORMANCE MEASURES (If new decision item has an associated core, separately identify projected performance with & without additional funding.)

6a. Provide an activity measure(s) for the program.

Refer to the MCSC ARPA Core for Performance Measures.

6b. Provide a measure(s) of the program's quality.

Refer to the MCSC ARPA Core for Performance Measures.

6c. Provide a measure(s) of the program's impact.

Refer to the MCSC ARPA Core for Performance Measures.

6d. Provide a measure(s) of the program's efficiency.

Refer to the MCSC ARPA Core for Performance Measures.

7. STRATEGIES TO ACHIEVE THE PERFORMANCE MEASUREMENT TARGETS:

Department of Economic Development

DECISION ITEM DETAIL

Budget Unit	FY 2022	FY 2022	FY 2023	FY 2023	FY 2024	FY 2024	FY 2024	FY 2024
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
MO COMMUNITY SERV COMM ARPA								
MCSC ARPA Increase - 1419008								
PROGRAM DISTRIBUTIONS	0	0.00	0	0.00	3,035,063	0.00	3,035,063	0.00
TOTAL - PD	0	0.00	0	0.00	3,035,063	0.00	3,035,063	0.00
GRAND TOTAL	\$0	0.00	\$0	0.00	\$3,035,063	0.00	\$3,035,063	0.00
GENERAL REVENUE								
	\$0	0.00	\$0	0.00	\$0	0.00	\$0	0.00
FEDERAL FUNDS								
	\$0	0.00	\$0	0.00	\$3,035,063	0.00	\$3,035,063	0.00
OTHER FUNDS								
	\$0	0.00	\$0	0.00	\$0	0.00	\$0	0.00